Trade and Industry

18 July 1974 10p

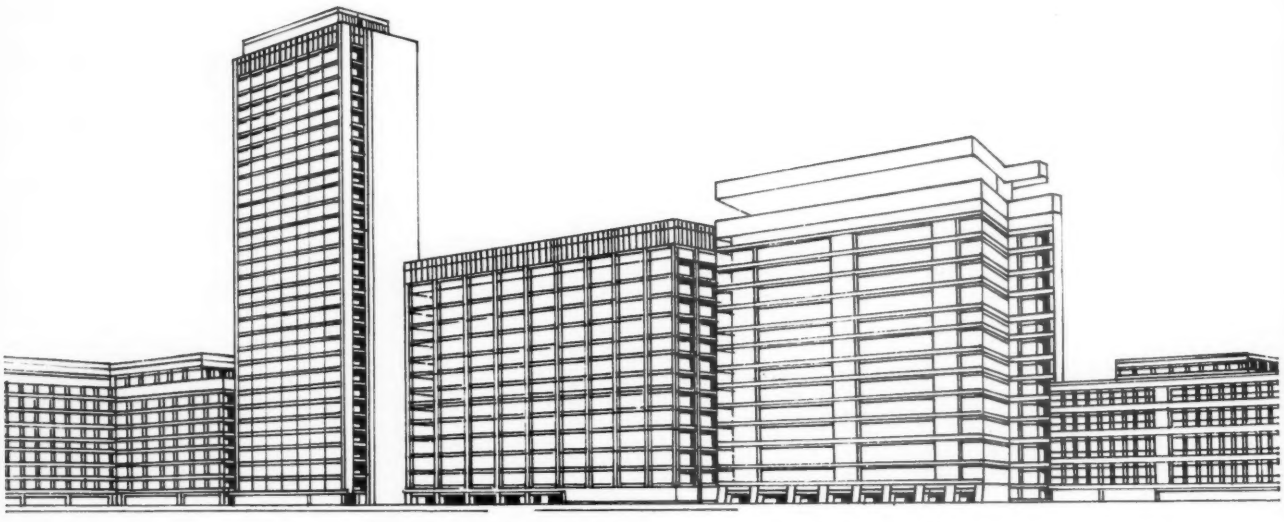
SLO SEE BOTB QUARTERLY

TRADE PROMOTION GUIDE TH

NCOUVER VIENNA OFFENBA

IMPORTANT INFORMATION FOR OFFICES AND SERVICE INDUSTRIES

UP TO 5 YEARS RENT-FREE



Are high office costs in London and the South East stifling your business?

A call to the Industrial Expansion Team could be one of the best business decisions you've made this year.

HOW TO LOWER YOUR COSTS

Move to the Areas for Expansion, and you can get up to 5 years rent-free office space. Or equivalent help if you buy your premises.

What's more, we can give you a grant of £800 for each employee moved into the Area up to a limit of 50% of the new jobs you are creating there.

And we may be able to help with further selective assistance. Ask the Industrial Expansion Team for details.

HOW WE CAN HELP

If you have a choice between the Areas for Expansion and the rest of the country, and you can provide at least 10 new jobs in the Area, all you have to do is write or telephone for details.

We'll tell you all about the Areas for Expansion, and help you decide on a new location.

If you're interested, phone the Industrial Expansion Team on 01-834 2255 Ext: 88 (24-hour answer-service 01-834 2026), or send us the coupon.

To: The Industrial Expansion Team, Department of Industry, Millbank Tower, Millbank, London SW1P 4QU.

Please send me details of the benefits available in the Areas for Expansion

Name _____

Position in Company _____

Company _____

Nature of Business _____

Address _____

_____

Telephone No. _____

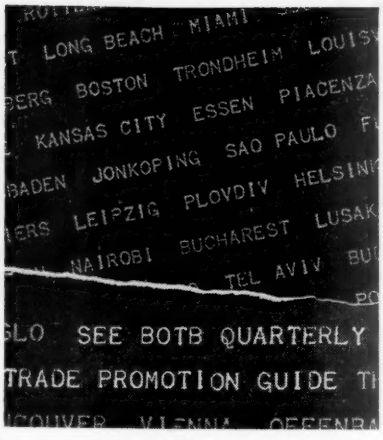
The Areas for Expansion

TI 18/7 S

ISSUED BY THE DEPARTMENT OF INDUSTRY

Trade and Industry

18 July 1974



Fairs, symposia, British shopping weeks, store promotions, missions . . . hundreds of events, thousands of exhibitors, millions of trade buyers. To help exporters plan overseas promotions at events throughout the world, we publish this week the quarterly 'green paper supplement' – the BOTB Programme of Trade Promotions 1974-76

Trade and Industry
Incorporating the Board of Trade Journal
Volume 16. No. 3.
Pages 105 to 152. 18 July 1974
Price 10p. Net subscription post inclusive, £7.60
Editorial: Room 437, 1 Victoria St., London SW1H 0ET. 01-222 7877
Advertisements: HMSO, Room C70, Atlantic House, Holborn Viaduct, London EC1P 1BN. 01-248 9876 ext. 6147
Subscriptions: HMSO, PO Box 569 London SE1. 01-928 6977 ext. 472

© Crown Copyright 1974
Short extracts can be published without specific permission providing that the source is duly acknowledged.
The views expressed in contributions to *Trade and Industry* emanating from other than official sources are not necessarily those of Her Majesty's Government.
The Government will accept no responsibility for any of the statements in the advertisements and the inclusion of any particular advertisement is no guarantee that the goods or the service advertised herein have official approval.

Britain
British heavy water reactors chosen for country's nuclear power 106

Home News
Review of the Price Code 108
Shirley Williams opens Consumer Advice Centre 108
'The Office of Fair Trading – How It Works' 108
Clearance of merger proposals 108
Raw material costs and price reductions 108
Price Commission interventions during June 109
Pay Board's fifth quarterly report 111
Draft Order abolishing the Pay Board laid before Parliament 111
Terotechnology in manufacturing industry 111
Solvent extraction research contract 112
Fluidics in Action 112
New jobs for Caernarvon 113
Development Corporation for Wales – three new directors 113
Employment agency moves office to Newcastle upon Tyne 113
Financial assistance for Meriden Co-operative 113
Moneylenders Acts, 1900 to 1927 114
British Gas place large pipeline contracts 116
Design Council awards for medical equipment 116
Advisory Committee visits 'Mary Rose' historic wreck site 116
Patents endorsed 'Licences of Right' 116
Public inquiry into loss of MFV 'Gaul' 116
Eric Varley announces Government policy for United Kingdom offshore oil and gas 117
British and public sector shares of North Sea oil and gas reserves 117
Scotland to be focal area for decision-making in North Sea development says Gavin Strang 117
Offshore Supplies Office 117

Parliament 118

BOTB News
Opportunities for British aviation firms in Japan 125

Exhibitions and Fairs
French town dedicates pavilion to boost trade links with UK 126
Lisbon show proves as popular as ever 126
Britons start Calgary stampede 127
Big US promotion for our foodstuffs 127
Demand for space at hospital event 128
The sound of money at Houston musicale 128
Western Europe seen as a world centre for plastics 128

Export Business 129

Trade Information
Applications for temporary exemption from import duty 130
Tariff quotas 1974 – exhaustions 130
Possible changes to United States Trademark Act 1946 130
ECGD news – Spain: £5 million line of credit 131
Hints to businessmen booklets 131

Tariff and Trade Notices
Austria 132, Australia 133, Canada 136, Denmark 132, Ghana 133, Irish Republic 132, Israel 133, Japan 133, Kuwait 133, Lebanon 133, New Zealand 134, Nigeria 133, Norway 132, Sweden 132, United States 136

European Community
Proposed EEC tariff quotas for certain aluminium ingots and Kraft paper and paperboard 137
Generalised Tariff Preference Scheme (GSP): Restoration of normal duties 137

New EC Legislation
Common Agricultural policy. Temporary suspension of import duties. Common Customs Tariff. Customs regulations. Rules of competition 138

Statistics
The economy: Selected indicators 139
Current account of the United Kingdom balance of payments for June 140
United Kingdom overseas trade: Import and export unit value and volume indices and terms of trade for April 145
Provisional estimates of vehicle production and new car registrations in June 147
Index of retail sales in Northern Ireland 147
Retail sales: provisional estimates for June 149
Business Monitor 150
1974 edition of 'United Kingdom in figures' 150
Cinema admissions and takings in April 150
Registrations of British, Community and foreign films 150
Index to Statistics 151

Government Sales 152

BOTB Programme of Trade Promotions, 1974-76 Pages 1-52

Britain

British heavy water reactors chosen for country's nuclear power

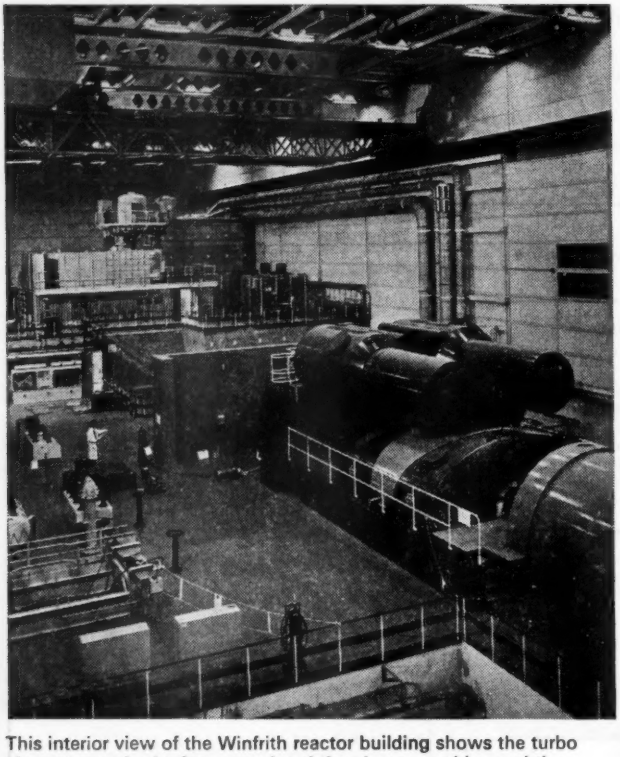
Eric Varley announces reactor choice for next generation of stations

The British Steam Generating Heavy Water Reactor (SGHWR) should be adopted by the Electricity Boards for their next nuclear power station orders. This decision was announced last week by Eric Varley, Secretary of State for Energy.

In a Paper* presented to Parliament, the Government lists the following reasons why it considers SGHWR to be the right system for the United Kingdom:

- it will provide power reliably;
- it can be ordered quickly;
- the Chief Inspector of Nuclear Installations advises that there should be no fundamental difficulty in giving it safety clearance;
- it offers particular scope for British nuclear technology which should be exploited (majority of components could be built in Britain);
- a 100-megawatt (MW) prototype at Winfrith has been operating successfully for six years and is designed to produce the operating conditions of a commercial unit;
- Canadian experience with a similar system – Candu – is also successful at 500 MW size.

* *Nuclear Reactor Systems for Electricity Generation.* This Paper has been presented as an unnumbered Command Paper because of industrial disputes in the printing industry. As soon as possible this publication will be printed and published by HMSO as a non-Parliamentary Paper.



This interior view of the Winfrith reactor building shows the turbo alternator set in the foreground and the charge machine and the reactor area in the background.

Public confidence

The Paper, emphasising the need to maintain public confidence in nuclear power, states that reliability and confidence in a reactor system are particularly important if the economic benefits of nuclear power are to be realised.

It adds that while the UK gains experience in moving from a prototype it seems sensible:

(i) to start with a reactor units of 600 to 660 MW to reduce the problems of scaling up; and
(ii) to have a relatively modest initial programme of not more than 4,000 MW over the next four years.

The first order will be placed as soon as possible.

Industrial capability

The Paper says that the UK will need to establish a strong industrial capability. It is important that industry should have sufficient confidence in the longer-term development of the programme to invest in skills and facilities. The initial programme will provide a sound base for the future.

The British and Canadian Governments see great advantage in co-operation on technology, supply of heavy water, reactor research and development and design and manufacture of components. Canada has assured supplies of heavy water for the first power stations, but the UK expects to build its own heavy water plant later.

Fossil fuel orders

Because prudence limits the initial SGHWR programme the balance of power requirements over the next few years will be met by new fossil plant. Decisions on capital investment in fossil stations will be taken progressively on the basis of load growth. But nuclear options should widen in the late 1970s.

In reaching its decision, the Government has taken account of the views of the Select Committee on Science and Technology and the Nuclear Power Advisory Board (NPAB). It has also had discussions with organisations represented on the NPAB, reactor component manufacturers, trade unions and environment and conservation interests. The report of the NPAB is to be published shortly.

Other options

The Paper points out that the Government has looked at other reactor options.

It accepts the NPAB's advice that Magnox is unsuitable for a major new programme and that it would be unwise to place further orders for the Advanced Gas Cooled reactor before evidence of successful operation.

The choice of SGHWR does not imply any judgment on the safety of Light Water Reactors (LWR). The Government has asked the Nuclear Installations Inspectorate to complete its examination of generic safety issues on the LWR.

The nuclear organisations are also being asked to pursue the prospects of international co-operation in developing the High Temperature Reactor, which has considerable potential.

A 100-MW prototype Steam Generating Heavy Water Reactor at Winfrith, Dorset, began electrical generation in December 1967 and has been operating at full design power since 25 January 1968. In this general view of the plant the administration buildings can be seen on the left.

The Government will maintain the UK effort on the Fast Reactor, on which the UK is in the forefront of technology, and the prospect of further international co-operation is to be pursued urgently.

At a press conference to announce the presentation of the Paper, Mr. Varley said that the Central Electricity Generating Board and the Scottish Boards were being asked to set preparatory work in hand jointly for the SGHWR stations. At present it is planned to have three of the new SGHWR stations each with two sets of reactors. The first orders would be placed as soon as possible. Two sets would probably be ordered next year and further orders placed 18 months later. After the initial programme the aim should be to build up orders as rapidly as progress allows. The initial orders will provide a sound base for industrial development for the future.

The capital outlay was expected to be in the region of £250 million for each power station.

Both the British and Canadian Governments saw great advantage in full co-operation on heavy water pressure tube systems. UK nuclear organisations and the electricity boards would start discussing co-operation with their Canadian counterparts immediately.

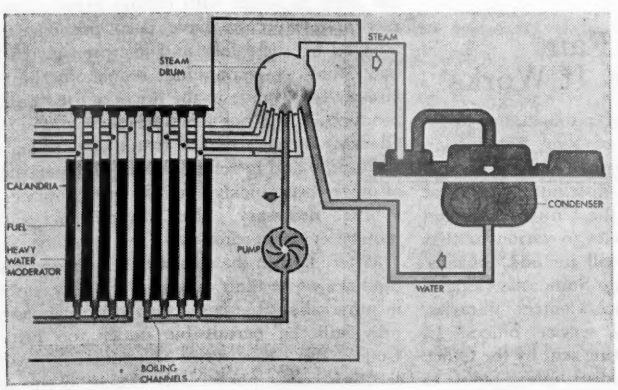
The first commitment to the future must be the success of SGHWR. As to other systems, the Government had accepted that a major new programme of Magnox, despite its generally good operation, would not be sensible.

The Nuclear Power Advisory Board was established in September 1973, to provide the Government with continuing and concerted advice on all strategic aspects of civil nuclear energy policy.

The Chairman of the NPAB is the Secretary of State for Energy, and its members are:

Lord Aldington, Chairman of the National Nuclear Corporation
Mr. A. E. Hawkins, Chairman of the Central Electricity Generating Board
Sir John Hill, Chairman of the Atomic Energy Authority and British Nuclear Fuels Ltd.
Sir Peter Menzies, Chairman of the Electricity Council
Dr. A. W. Merrison, Vice Chancellor of Bristol University
Mr. R. V. Moore, Member/Managing Director (Reactor Group), the Atomic Energy Authority
Mr. J. R. S. Morris, Director of Courtaulds and British Nuclear Fuels Ltd.
Lord Penney, Lately Rector, Imperial College of Science and Technology, former Chairman of the Atomic Energy Authority
Mr. F. L. Tombs, Chairman of the South of Scotland Electricity Board.

On matters of safety, the Secretary of State and the NPAB, when necessary, are advised by the Chief Inspector of Nuclear Installations, Mr. E. C. Williams, and the Nuclear Installations Advisory Committee.



A flow diagram of the Steam Generating Heavy Water Reactor at the Atomic Energy Establishment, Winfrith.

Lord Aldington's views

On the decision to choose the SGHWR, Lord Aldington, Chairman of the National Nuclear Corporation, said: 'My general views as Chairman of the National Nuclear Corporation on the choice of reactor system were given to the Select Committee in December. I have not altered my general position, which is more clearly set out along with the facts and views of others in the NPAB report which is to be published shortly. My purpose throughout has been to help in the pursuit of safe, reliable and cheap electric power from nuclear stations in the 1980s and after, and to provide conditions for the successful building up of a strong British nuclear industry with export as well as domestic potential.

'All in the NNC, including myself, will now turn our full energies to the design and production of the SGHWR. Work on the completion of the five AGR stations will be prosecuted as energetically as possible. Nothing will be allowed to stand in the way of NNC's commitment to these two programmes.'

Home News

Review of the Price Code

A fundamental review of the Price Code was announced by Mrs. Shirley Williams, Secretary of State for Prices and Consumer Protection, on 11 July.

In a statement in the House of Commons, Mrs. Williams said:

'Now that the Prices Act is on the Statute Book, I propose to make early use of the powers it contains, to make Orders requiring unit pricing of fresh meat, fish and vegetables, and to impose maximum prices and retail margins for subsidised foods. At the same time it is the Government's intention that the Price Commission and the Price Code should continue to provide effective control over unjustifiable price increases and to require price reductions whenever possible. The Code was recently tightened to this end. Retail traders agreed at my request to concentrate reductions in their margins on a list of basic items, details of which I announced to the House on 12 June.

'I told the House during the proceedings on the Prices Bill that I proposed to initiate a more fundamental review of the Price Code in the Summer. I am arranging for this review to start now. The review will be directed, first, to possible changes in the Code which would encourage the industrial efficiency and productive investment on which our nation depends, and, secondly, to difficulties or anomalies which experience has identified in particular industries or sectors of the economy.

'I do not intend at the present stage to issue any consultative document. I am inviting views from the Confederation of British Industry, the Trades Union Congress, the Retail Consortium and other representative bodies, as well as from the Price Commission and consumer organisations. But any firm, trade union or organisation is most welcome to offer views and I am taking steps to see that this invitation is widely known. I hope they will be able to respond before the beginning of the main holiday period and I am asking therefore that views, advice and observations be submitted by early August. In the light of this evidence, and of any necessary discussions, I hope to issue in September a consultative document which, as on previous occasions, will contain more precise proposals for amendments to the Code. This document will form the basis for further consultations and for final amendment of the Code.'

The Department of Prices and Consumer Protection is now inviting representations and proposals from all interested organisations. Individual organisations, firms, trade unions or others who wish to make representations may find it convenient to do so through the appropriate representative body.

The Department is also consulting the Price Commission.

Organisations wishing to contribute should address comments in writing to the Department of Prices and Consumer Protection, Room 532B, 1 Victoria Street, London SW1H 0ET.

For further information about the practical arrangements for the review ring 01-222 7877, ext. 5057.

Shirley Williams opens Consumer Advice Centre

The first Consumer Advice Centre in the Tyne and Wear area was opened in Sunderland by Shirley Williams, Secretary of State for Prices and Consumer Protection, on 13 July.

The Centre will be financed by the local authority. It is situated in a shopping precinct in the centre of Sunderland and shares accommodation with the Citizens' Advice Bureau.

Before opening the Centre the Secretary of State had lunch with Mr. C. H. Scott-Batey, Chairman of the Tyne and Wear County Council, Mr. J. B. Crann, Chairman of the Tyne and Wear Consumer Protection Committee, and Mr. K. Ellis, Director of Consumer Services.

The Consumer Advice Centres aim to provide for the public pre-purchase advice about goods and services, about methods of buying and about the consumer's rights concerning faulty goods, guarantees, etc.; to provide consumer education by way of lectures, exhibitions, etc.; and to provide a simple and inexpensive system of dealing with complaints; the centres also collect information on current consumer problems and feed these to the Director General of Fair Trading for him to consider any possible action.

'The Office of Fair Trading – How It Works'

The first of a series of publications to be issued by the Office of Fair Trading – a leaflet *The Office of Fair Trading – How It Works* – is now being distributed to local authorities throughout the United Kingdom for them to direct supplies to various outlets in their areas. These will include Citizens' Advice Bureaux, Trading Standards Departments, Consumer Advice Centres, libraries, town halls and social service offices. In addition, the leaflet is being sent by the Office of Fair Trading to such distribution points as women's organisations, consumer groups, consumer correspondents of press, radio and television, and to trade and professional organisations.

Under the Fair Trading Act 1973, John Methven, Director General of Fair Trading, is given the task of publishing 'such information and advice as it may appear to him to be expedient to give to consumers in the United Kingdom'. *The Office of Fair Trading – How It Works* briefly describes the Office's role in helping consumers. Further publicity material to be issued this year will include leaflets, posters, and a booklet. These will all be free of charge. Further copies of the first leaflet can be obtained from: Publications and Design Services (LH 502), Central Office of Information, Hercules Road, London SE1 7DU.

Clearance of merger proposals

Shirley Williams, Secretary of State for Prices and Consumer Protection has decided, on the information at present before her, not to refer the proposed merger between Banque Occidentale pour l'Industrie et la Commerce and Anglo-Continenetal Trust Ltd. to the Monopolies and Mergers Commission under the provisions of the Fair Trading Act 1973.

Raw material costs and price reductions

The Price Commission has written to all manufacturing and service firms in Categories I and II to draw their attention to Paragraph 20 of the Price Code. This calls for prices and charges to be reduced whenever possible and, in particular, for falls in raw material costs to be fully reflected in price reductions.

Recent weeks have seen falls in a range of raw material prices. The Price Commission has been in touch with certain firms whose raw material costs have been particularly affected by these falls and has been glad to note that corresponding reductions have already been made in the prices of their end-products. The Price Commission now wishes all firms to have regard to the requirement of Para 20 and to reflect falls in raw material or other costs quickly and fully in their prices. Where necessary, the Commission will require evidence that this has been done.

Where falls in the cost of the raw materials used are more than outweighed by increases in other allowable costs, then price increases may still be permissible under the Price Code. But the Price Commission will scrutinise cases particularly closely to ensure that the fall in raw material costs has been fully taken into account.

Price Commission interventions during June

In June the Price Commission reached agreement with certain Category II distributors to secure price reductions amounting to £2,734,000 in order to eliminate excess profits as revealed in their periodic returns. The reductions include £1 million from 17 food retailers.

Following their inspections of records kept by enterprises in Category III the Commission's regional officers have secured agreement with four manufacturers, 10 distributors and three service enterprises to make price reductions amounting to £518,000, in order to eliminate excess profits. In addition the regional officers secured a total of 242 individual voluntary price reductions following investigation of complaints about price increases.

In June the Price Commission rejected 84 pre-notifications of price increases from Category I and II manufacturing and service companies. Notifications of 36 increases were withdrawn by the companies concerned and the Commission reduced the extent of the increase in 67 pre-notifications. See lists below.

Since the beginning of Stage 3 last November, the Commission has rejected a total of 1,034 pre-notifications and modified a further 456; 253 notifications were withdrawn by the companies concerned. In terms of trading sector, 130 claims from food manufacturers were either rejected or withdrawn, 971 from non-food manufacturers and 186 from service industries.

The Price Commission can intervene at any time following the receipt of pre-notifications submitted by Category I and II companies, during or after the 28 day period which must elapse before the increases can be implemented. Announcements about price increases occurring after the pre-notification period has expired, where the Commission have not intervened, are the responsibility of the companies imposing them.

Rejections

Company	Product	% increase sought
Category I		
Brico Engineering Ltd.	Iron castings and sintered components	less than 2
Chance Brothers Ltd.	Soda time glass tubing and rod lead glass tubing and rod decorated glass tableware, other glassware	13.00
Electroway Ltd.	Catering equipment	13.69
Hoover Ltd.	Domestic electric appliances and spare parts (whole range)	12.61
ICI Ltd.	Ammonia	£1.40 per ton
	Antidegradant Rubber Chemicals	35.12
	'Corvic' Polyvinyl Chloride Polymers and Co-Polymers	11.97+£4.16 per tonne
	'Diakon'	18.64 + £10.61 per tonne
	Dyeing, printing and leather auxiliaries	10.67
	Engineering Thermo-Plastic Products	46.71 + £26.26 per tonne
	Fernasan 'S'	13.36
	'Genklene'	6.07+£2.24 per tonne
	Perchloroethylene and Trichloroethylene	8.35+£1.81 per tonne
	Perspex	23.50 + £15.95 per tonne
	Polyethylene film and film products	14.17
	Solufeed	30.84
Jackson Boilers Ltd.	Boilers, cupboards, counters, repairs and spares	16.00
Northwood Publications Ltd.	Monotone advertising rates per page, colour and classified rates, etc.	9.85
Plant Protection Ltd.	Agral	7.98
	Botrilex	18.79
	Cymag	10.23
	Ferna col	29.93
	Fernasan 'A'	21.77
	Fusarex (Fungicide)	13.14
	Gramonol	10.39 + £0.2383 per gallon
	PP spraying oil	36.43
Raleigh Industries Ltd.	Bicycles and components, toys, pushchairs, car seats, etc.	9.30
Russell Hobbs Ltd.	Small domestic electrical appliances	12.78
Spectra Rentals Ltd.	Television rentals, etc.	10.00
Tate & Lyle Transport Ltd.	Warehousing and distribution services	10.098
Thomson Yellow Pages Ltd.	Advertisement rates	14.56
Torque Tension Ltd.	Street strata support bolts	32.45
United Biscuits Ltd.	Biscuits, crisps and nuts	9.20
Category II		
Aaronson Bros. Ltd.	Various veneered and laminated boards	25.46
APV Paramount Ltd.	Specialised castings	13.00
F. Austin Ltd.	Furniture	8.00
Bowthorpe-Hellermann Ltd., EMP Electric Division	Arresters	31.60
Brockhouse Steel Structures Ltd.	Steel frames for building systems	17.00
Bursgreen (Colne) Ltd.	Machine tools	13.65
Bursgreen (Durham) Ltd.	Machine tools	10.00
Carron Co. (Holdings) Ltd.	Cast iron baths	12.47
	Cast iron baths	5.356
	Cast iron pipes	10.64
	Cast iron soil and drain pipes and connections	8.766
Chemical & Carbon Products Ltd.	Flashlight cases	29.38
Compton Buildings Ltd.	Exposed allotment sheds	30.80
	Coal bunkers	24.60
	Litter bins	22.70
	Battery garages	17.20
	Multi-purpose industrial building with main door	20.40
	Universal industrial buildings	33.30
J. Coral Holdings Ltd., Casino Division	Food and drink served in casino restaurants and rooms	33.00
Crane Ltd.	Flow meters and spares	8.30
Creffield Blackstock Engineering Co. Ltd.	Automotive components	28.94
Domtar Paper Mills Ltd.	Fine papers	22.44
The Ever Ready Co. (GB) Ltd. and Chemical & Carbon Products Ltd.	Dry (primary) batteries	20.76
Fafnir Bearing Co. Ltd.	Ball, roller and wide inner ring bearings	7.50
Fidelity Radio Ltd.	Radios, unit audios, record players	4.96
Godfrey Engineering Ltd.	Blowers	29.00
	Blowers	28.80
Group 4 Total Security Ltd.	Security Watching Services	Not specified
Healds Dairies	Butter	19.76
James Halstead Ltd.	PVC flooring, unsupported PVC sheeting and injection moulding	13.56
James A. Jobling & Co. Ltd.	Consumer products	2.00
Kenning Car Hire	Short-term hiring of cars and vans	3.90–13.20
Leyland Paints and Wallpaper Ltd.	Oil paint	7.50
	Emulsion paint	10.00
Louis Marx & Co. Ltd.	Toys	5.60
D. Meredew Ltd.	Carpets	8.70
The National Magazine Co. Ltd.	Advertisement page rates and cover prices of *Good Housekeeping, Cosmopolitan, She, Harpers & Queen*	Not specified
Oxford University Press	Books	Not specified
Pritchard Service Group Ltd.	Building services	2.80
Rapid Magnetic Ltd.	Magnetic separators, extractors, lifting and handling equipment, etc.	9.50
Rolls Royce Motors Ltd.	Cars – Rolls Royce 'Silver Shadow' and Bentley 'T' series	6.65
Security Express Ltd.	Commercial cash in transit	15.20
Sheer Pride Ltd.	Metal office furniture	10.00
Southern Newspapers Ltd.	Magazines, periodicals, etc.	15.00
Stott & Smith Group Ltd.	Range of bleached towels	32.50 to 73.41
Stoves Ltd.	Cookers, fires, hotplates, flue heater, and gas spares	5.10
Tilgate Pallets Ltd.	Timber pallets	6.60
Tomkinsons Ltd.	Carpets	Not specified
Trocoll Industries Ltd.	Pre-cast concrete pipes and products	17.27
Wadkin Ltd.	Light wood-working machines, metal pressings, etc.	17.00
	Fabrications of steel plate and sheet	21.00
William Wadsworth & Co. Ltd.	Inspection and servicing of lift installations	8.84
Wellman Gas Engineering Ltd.	Gas conversions	19.25
Wellman Incanite Foundries Ltd.	Castings	10.00
	General range (castings)	9.92
Wellman Industrial Controls Ltd.	Pneumatic valves and couplings	11.10
Wolvercote Paper Mill	One-sided label paper	65.00

Withdrawals

Company	Product	% increase sought
Category I		
Albright & Wilson Ltd.	Ammonia liquor and ammonium bicarbonate, plus other selected chemicals	39.30
	Range of chemicals	8.26
Alcan Aluminium (UK) Ltd.	Metal products	12.67
Co-operative Wholesale Society Ltd.	Blended butter: premium blends	5.33
	secondary blends	5.56
Heatrae Ltd.	Electric heating equipment	7.56
ITT Consumer Products (UK) Ltd.	Colour and monochrome TV, audio speakers, record players and decks	11.66
Lucas Aerospace Ltd., Actuation Group	Actuation equipment for aircraft	6.62
Lucas Aerospace Ltd., Electrical Group	Electrical Power Generation, etc. (aircraft)	5.59
Lucas Aerospace Ltd., Engine Management Group	Hydromechanical and electronic fuel systems, etc. for aero-engines	5.21
Tate & Lyle Transport Ltd.	Warehousing and distribution services	10.098
Joseph Terry & Sons Ltd.	Chocolate confectionery	8.82
Tetley Catering	Tea, teabags and coffee	13.50
United Biscuits Ltd.	Biscuits, crisps and nuts	9.00
Wrightwear Fabrics Ltd.	Jersey fabrics	9.48
Category II		
Air Products Ltd.	Industrial gas products	0.065
Avana Bakeries Ltd.	Cakes	9.322
Bridon Fibres & Plastics Ltd.	Ropes and twines	4.77 to 21.98
British Relay Wireless & Television Ltd.	Rental and maintenance	15.00
British Vita Co. Ltd.	PVC products	6.00
Coles Cranes Ltd.	Cranes	12.70
Crossland Hughes Ltd.	Household linens	1.70 to 31.00
The Donside Paper Co. Ltd.	Coated and uncoated printing papers	21.52
Alfred Dunhill Ltd.	Pocket and table lighters	9.64 to 31.94
Firth Brown Tools Ltd.	Various hand tools	9.50 to 37.30
Donald MacPherson Group Ltd.	Trade decorative paints	12.48
Rolls Royce Motors Ltd.	'Silver Shadow' motor car	5.00
Sandoz Products Ltd.	Basle chemicals	3.04
	Clayton dyestuffs	10.91
	Dyestuffs and colour mixtures	3.11
	Manufactured chemicals	29.27
Scottish Milk Marketing Board	Pre-packed cheese	18.61
Sperry Rand Ltd.	Business systems products	10.00
F. W. Talbot and Co. Ltd.	Brass fittings	7.28
TPT Ltd.	Paper and board	8.73
Warwick Rim and Sectioning Co. Ltd.	Cold rolled sections	13.33
Wilmot Breeden Ltd.	Bumpers and over-riders	3.89

Modifications

Company	Product	% increase sought	
Category I			
Advance Laundries (Eastern) Ltd.	All services	16.67	3.68
Allen West-EAC Ltd.	Electrical motor control equipment	4.64	1.32
Avis Rent-a-car	Car and truck rentals	3.75	0.38
Wm Bailey (Birmingham) Ltd.	Brass stampings and pressings	16.04	9.04
Baron Instruments Ltd.	Marine electronic equipment	11.30	1.20
Berni Inns Ltd.	Meals, liquor and accommodation	6.49	0.46
Blaw Knox Ltd.	Product range of paver finishers	11.21	0.73
British Aluminium Co. Ltd.	Primary Aluminium Ingot	13.36	0.57
British Gypsum Ltd.	Plasterboard and derivatives	10.42	1.07
Cadbury Schweppes Foods Ltd.	Whole range excluding canned vegetables	8.74	0.16
Callard and Bowser Nuttall Ltd.	Confectionery	13.12	1.29
Carrington Viyella Ltd.	Sheets, pillow cases and other woven home furnings	6.76	0.40
Crest Hotels Ltd.	Apartments, food and drink	4.20	0.26
Decca Record Co. Ltd.	Records	16.75	7.98
	Tapes	14.74	5.97
Delta Enfield Cables (Holdings) Ltd. Power Cables Division	Power cables	5.70	0.10
Express Dairy Foods Ltd.	Fat-filled skim milk powders	24.359	18.437
Ford Motor Co. Ltd.	All products	10.23	0.19
Glynwed Bathroom and Kitchenware Products Ltd.	Cast iron sanitary ware	12.50	1.90
The Goodyear Tyre & Rubber Co. (GB) Ltd.	Tyres (original equipment market)	8.00	0.01
	Tyres, tubes and remoulds (Replacement market)	7.822	0.002
IMI (Kynoch) Ltd. Rod & Wire Division	Non-ferrous wire and tape	7.06	0.84
Imperial Tobacco Ltd.	British cigars	1.34	0.03
Mansfield Hosiery Mills Ltd.	Knitted outerwear	1.13	0.02
Muir Hill Ltd.	Agricultural and industrial tractors	14.30	0.75
	Loading shovels	14.70	1.12
Post Office	Telecommunications	20.00	5.30
Rank Leisure Services Ltd.	Food and liquor in the 'Lobster Pot' Group	2.146	0.406
Winget Ltd.	Portable concrete mixers	13.30	1.06
	Truck-mounted mixers	15.40	3.00
Category II			
AMP of Great Britain Ltd.	Electrical components	10.30	0.58
Ace Engravers Ltd.	Printers plates	7.50	1.21
Arborite Ltd.	Laminated plastics	5.88	0.07
Art Master of Chelsea Ltd.	Painting by Numbers sets	13.94	0.01
BBA Group Ltd.	Gaskets and joints	18.90	0.30
Birstall Foundry Co. Ltd.	Castings	23.23	0.91
Bradley & Co. Ltd.	Galvanised Hollow-ware	21.17	0.64
	Domestic housewares	11.75	0.77
British Fish Canners (Fraserburgh) Ltd.	Range of canned fish	1.53 to 24.23	up to 2.24
British Transport Docks Board	Controlled charges for cargo handling, Dry docks, supply of electricity	11.00	1.185
Carr Fastener Co. Ltd.	All products	8.20	0.80
Clifford Motor Components Ltd. Valve Division	Components (motor)	2.82	1.06
Cutlet-Hommer Europa Ltd.	Electrical control gear, clutches and brakes	6.60 +5.50	1.81 +0.58
Durie & Miller Ltd.	Floor covering products	7.60	0.10
English China ClaysLtd. Glover and Uglow Ltd. Haul Waste Ltd. Heavy Transport (ECC) Western Express Haulage (EEC)	Haulage charges	6.43	0.93
Ever-Tidy (Kitchen Cabinets) Ltd.	Kitchen furniture	14.49	4.69
Gala Cosmetics Groups Ltd.	Cosmetics	7.01 +0.99	0.81
General Foods Ltd.	Private label desserts	10.80	0.02
Glaxo Holdings Ltd.	Prepared liquid baby foods	21.14	2.54
James Halstead (Holdings) Ltd.	Flooring and other activities	10.00	1.72
Houseman Thompson Ltd.	Water treatment: chemicals and related equipment	6.6458	0.7720
Robert Hutchison & Co. Ltd.	Bread and confectionery flour	£2.42 per sack	£0.01 per sack
Larkhill Soling Co. Ltd.	Adhesives	5.25	0.01
Lintafoam (Manchester) Ltd.	Floorcovering products	13.10	0.10
Magnet Joinery Ltd.	Doors, joinery and kitchen units	21.67	4.00
W. A. Mitchell & Smith Ltd.	Hard resins	24.00	0.30
Nairn Coated Products	Wallcoverings: Nairnflock	9.80	4.10
	Kingfisher	9.50	2.60
	Aerowalk	70.30	30.10
Nairn Dunbar Ltd.	Simulated fur fabrics: Knitted qualities	12.65	4.33
	Tufted qualities	11.55	9.05
Josiah Parkes & Sons Ltd.	Locks and builders' hardware	11.50	2.50
The Peerless Gold Leaf Co. Ltd.	Luminescent stamping foil	7.80	0.60
Pegson Ltd.	Quarrying and mining machinery and contractors' equipment	7.90	1.38
Polarcold Ltd.	Presswork and light engineering	21.42	1.25
Protim Ltd.	Wood preservation and damp-proofing liquids	16.01	0.01
Quantock Preserving Co. Ltd.	Preserves	6.18	0.04
Ransome Hoffman & Pollard Ltd.	Roller bearings	4.99	0.23
Rockware Glass Ltd.	Glass containers	6.62 +1.66	2.24
USMC International Ltd.	Repair work on machinery	31.82	4.34
	Toe and heel stiffeners	9.00	0.82
Weetabix Ltd.	Weetabix	6.60 +1.40	0.10

Pay Board's fifth quarterly report

The Pay Board's fifth quarterly report, on its work from 1 March to 31 May was published on 11 July (House of Commons Paper 237, HMSO, 15p).

The report, laid before Parliament by the Secretary of State for Employment, describes how the Pay Board has discharged its functions of implementing the Pay Code under Part II of the Counter-Inflation Act 1973.

Progress of Stage 3

The report shows that from the beginning of Stage 3 the Pay Board:

- received 5,071 settlements covering 14.5 million employees;
- approved or screened 3,710 settlements covering 12.1 million employees; and
- rejected 44 settlements covering 426,000 employees.

Stage 3 settlements approved and screened covered:

- threshold arrangments for 6.1 million employees;
- movement towards equal pay for some 1.6 million women;
- settlements covering anomalies arising from the standstill for 876,000 employees; and
- improvements in London allowances for 252,000 employees.

Other points about settlements approved or screened:

- 1,836 settlements took advantage of the 1 per cent flexibility margin;
- 502 settlements used the unsocial hours provisions;
- 268 settlements related solely to improvements in pay and conditions outside the limit, or stages of pre-standstill agreements.

The report says that following the General Election on February 28, the incoming Government reviewed existing counter-inflation policies. The Secretary of State for Employment announced on March 18 the Government's intention to introduce legislation giving power to abolish the Pay Board and statutory pay controls. He made it clear that until the existing legislation was repealed the Pay Board had a continuing duty to enforce the Pay Code. He invited the Board to notify him of cases of special difficulty.

The Board has adopted the practice of informing the Secretary of State of all cases in which, having considered the facts and issued a 14-day warning Notice, it proposed to take restricting action.

Average pay increase

The report estimates that the increase resulting from Stage 3 settlements approved or screened was 9.1 per cent. This included the basic increase (7 per cent or £2.25) averaging 8.1 per cent, flexibility margin 0.6 per cent, and equal pay 0.3 per cent.

In national agreements the increase averaged 10.4 per cent for manual employees and 7.7 per cent for non-manual; in company and local agreements the average was 8.9 per cent. These percentages are generally based on earnings excluding overtime.

Stage 2 settlements

The Board continued to receive Stage 2 settlements bringing the total from 2 April 1973 to 31 May 1974 to 8,041 covering an estimated 18.1 million employees.

During the same period at least 2.9 million women moved towards equal pay in 1,688 Stage 2 settlements.

Draft Order abolishing the Pay Board laid before Parliament

Michael Foot, Secretary of State for Employment, announced last week that he had laid a draft Order* before Parliament to abolish the Pay Board and statutory pay controls.

In a written answer to a Parliamentary question from Ivor Clemitson (Luton East), Mr. Foot said that, following the enactment of the Prices Act, Section 6 of which provided a power by Order to abolish the Pay Board, he had laid before Parliament such an Order in draft.

The Secretary of State added: 'The draft Order must be approved by both Houses of Parliament before it can be made. Debates on the draft Order will take place as soon as convenient dates can be arranged, following which it is hoped to bring the Order into effect before the end of the month.'

This action is in fulfilment of the Government's assurance that they would take the necessary action to end statutory pay policy as soon as the Prices Bill received Royal Assent. The powers to make this Order are contained in the Prices Act 1974 which received Royal Assent on 9 July.

* Counter Inflation (Abolition of Pay Board) Order 1974 (HMSO, price 11p).

The main provisions of the draft Order, which now has to be debated and approved by both Houses of Parliament before being brought into operation, are as follows:

(i) **Abolition of statutory pay controls.** The Pay Board, and the powers to restrict pay contained in the Counter Inflation Act 1973, will be abolished. Any restrictions on pay which have been imposed by the Pay Board will cease to have effect. There will no longer be any legal requirement to notify settlements, and wage agreements will be free of any statutory control.

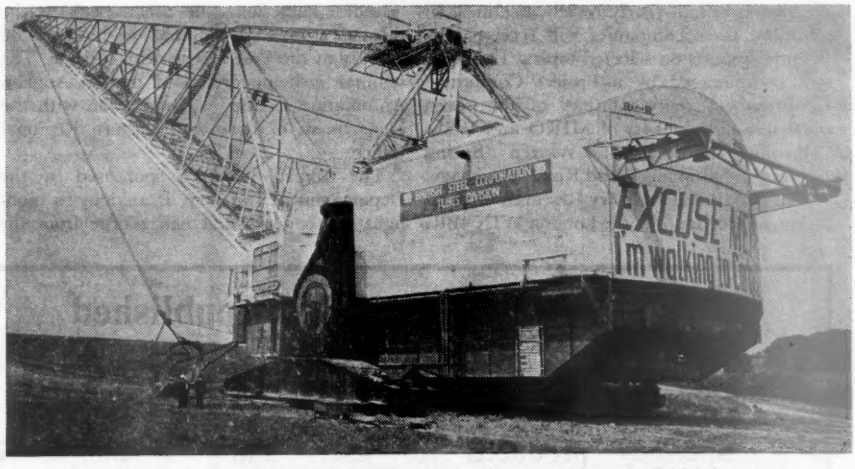
(ii) **Consequential amendment of the Price and Pay Code.** The Price and Pay Code will become the Price Code and references in it to the Pay Board removed. The treatment of labour costs in determining price increases will remain unchanged.

Terotechnology in manufacturing industry

The Department of Industry's Committee for Terotechnology, in conjunction with the Universities of Birmingham and Aston, is holding a one-day Terotechnology Conference at Birmingham University on 12 September.

Terotechnology is concerned with the specification and design for reliability and maintainability of plant, machinery, equipment, buildings and structures, with their installation, commissioning, maintenance, modification and replacement, and with feedback of information on design, performance and costs.

Committee chairman, Major-General Sir Leonard Atkinson, who is also chairman of the Council of Engineering Institutions, will open the conference. It is designed for Midlands' industrialists. Terotechnology can improve profitability. The programme will include practical case studies together with



This giant mechanical excavator which for 20 years has been working at a British ironstone quarry at Exton in the Midlands begins what is believed to be the longest walk in the world for a machine of its size. It is to travel 13 miles across country to new quarries near the steel town of Corby. The excavator, made by Ransomes and Rapier of Ipswich, was constructed mainly on the site where it has been used. It weighs 1,675 tons, and has a 282 ft. jib and a bucket which can take 32 tons of earth in one bite. The machine walks on two feet each 48 feet long and will do the journey at one mile every 10 hours. During the journey electricity power lines will be taken down, rivers dammed, railway lines removed and roads blocked to normal traffic. The machine will draw its power from a cable linking it to a sub-station and will use approximately £2,000 worth of electricity.

sessions on education and training and on the essential multi-disciplinary approach to life-cycle costing. It is aimed at chief executives, company accountants and chief engineers.

There will be an open forum at the end of the day to deal with questions, suggestions and criticism. Details from Mr. E. D. Margetts, Lucas Institute for Engineering Production, University of Birmingham, Edgbaston Park Road, Birmingham B15 2RA (tel. 021-455 0921).

Solvent extraction research contract

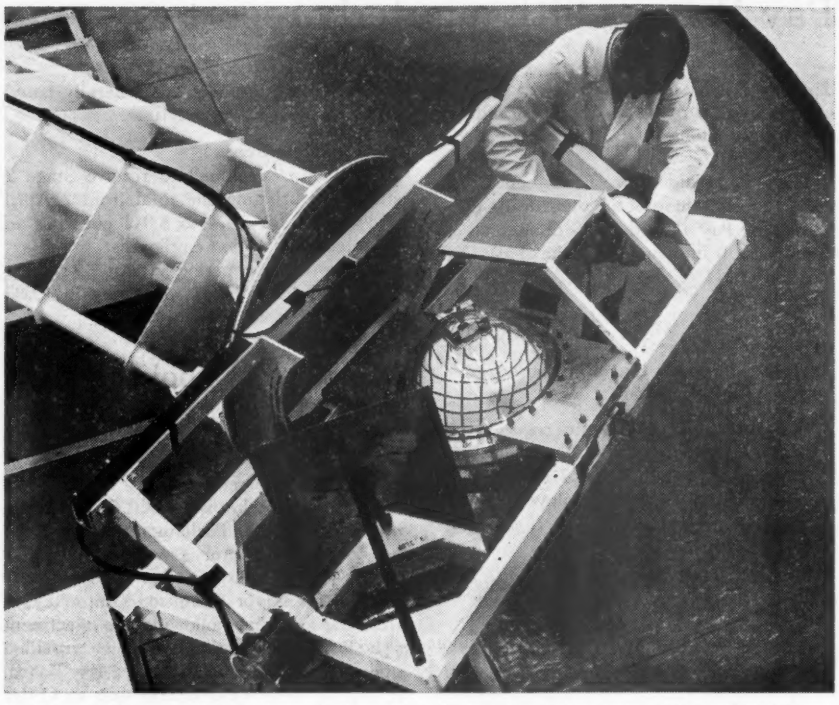
Solvent extraction technology is the subject of a three-year jointly-financed co-operative research contract recently signed between the Department of Industry and the Mineral Industry Research Organisation.

The research into solvent extraction – using an organic solvent to separate individual metals from aqueous solutions in which several metals are dissolved – will be carried out in the Metals Extraction Division of the Department's Warren Spring Laboratory, Stevenage. MIRO signed the contract on behalf of a consortium of seven of its members.

The project will include compilation and generation of equilibrium and kinetic data of relevance to design and operation of solvent extraction processes and equipment in the field of extractive metallurgy. Creation of a computer-based data bank for solvent extraction technology is a long-term aim.

Results will be presented to participating companies at half-yearly review meetings. In addition, these companies will receive confidential reports on selected topics. The work will be managed by a Project Committee comprised of representatives of the seven participating members of MIRO and WSL.

Further information: Warren Spring Laboratory, Gunnels Wood Road, Stevenage, Herts; or Mineral Industry Research Organisation, 44 Portland Place, London W1N 4BR.



Replica satellite propellant tank, made from clear plastics, installed on a centrifuge at British Aircraft Corporation's environmental test laboratory at Bristol. Cine cameras on the centrifuge film the behaviour of the elastomeric diaphragm within the tank under simulated satellite launching accelerations. The diaphragm maintains the propellant fluid in the correct position to flow freely from the tank under the weightless conditions of orbit. The propellant tanks are made from titanium and the propellant itself is hydrazine, a fuel which is catalytically decomposed in jet thrusters on demand to stabilise the position and orientation of satellites in geostationary earth orbit 22,300 miles above the equator. The test work shown is being done by BAC Electronic and Space Systems Group under a contract from the European Space Research Organisation as part of the aeronautical satellite technology programme. 'Aerosat' is to be a satellite system over the Atlantic for monitoring and communicating with aircraft over long distances and is presently the subject of discussions between ESRO, the United States Federal Aviation Administration and the Government of Canada.

Fluidics in Action

'Fluidics in action – the users speak' is the title of a one-day seminar to be held on 24 July at the Post House near Ipswich. The seminar is being organised by the Anglian Automation Centre in conjunction with the Department of Industry's Eastern Regional Office.

The Centre, which is sponsored by the Department of Industry, is anxious to highlight the benefits that can accrue from the use of fluidic control systems. A wide range of fluidic devices is now available which is compatible with electronic and hydraulic as well as pneumatic systems and so can be easily incorporated in any system of automation or mechanisation.

The registration fee of £12.10 per delegate includes refreshments, lunch and VAT. Further information is available from D. T. Roberts, Automation Centre, NEETEC, Sheepen Road, Colchester, Essex CO3 3LL (Tel. 0206 74408).

Now published

British Machine Tools and Equipment

Specially produced for users and buyers of machine tools and equipment, this authoritative and comprehensive reference book, in English, French & German, covers the products of 165 British manufacturers. Copiously illustrated. 348 pages. Price £5.00 (postage paid) from

Publications Dept., The Machine Tool Trades Association, 62 Bayswater Road, London W2 3PH

New jobs for Caernarvon

John Morris, the Secretary of State for Wales, has announced that the Department of Industry's vacant 10,000 sq. ft. advance factory at the Cibyn Industrial Estate, Caernarvon, has been allocated to A.D.G. Fibres (U.K.) Ltd., a subsidiary of A. D. Gulab (London) Ltd.

The Gulab Group has been well established abroad, especially in Nigeria, in textile and garment manufacture for a number of years. The new plant equipped with the latest Scragg machines will manufacture texturised yarns such as polyester and polyamide, and all production will be for export.

Initially the project is expected to provide jobs for 43 people but an extension of 9,200 sq. ft. will be added as soon as possible giving with the existing factory, jobs for 44 men and 10 women. Further long term expansion is envisaged. Occupation is expected shortly.

Development Corporation for Wales – three new directors

The Development Corporation for Wales has appointed three new directors to its board. They are: A. David Owen, group managing director of Rubery Owen Holdings Ltd., D. R. Snowden, general works manager of Hoover Ltd., Merthyr Tydfil, and J. Geoffrey Wilson, chairman and chief executive of GKN Rolled and Bright Steel, Cardiff.

Employment agency moves office to Newcastle upon Tyne

Alfred Marks Bureau Ltd., one of Britain's largest national office employment agencies, is moving its central group accounting department from the West End of London to Newcastle upon Tyne; over 100 office jobs are involved in the move, which will be virtually complete this month.

The company is to relocate the department in Cuthbert House, which forms part of the All Saints office centre scheme, a development being carried out by Ravenseft Properties Ltd., principal subsidiary of Land Securities Investment Trust Ltd., in association with the City and County of Newcastle.

The move by Alfred Marks was necessitated by the increase in the Bureau's work and the need for larger premises which will also allow for further expansion. When the company began the search for new office premises outside London, in the autumn of 1973, it was attracted to the Government-designated Areas for Expansion, following the announcement of financial incentives for service industries in July 1973. With an existing national network of staff agency offices, now totalling 136, Alfred Marks was obviously in a good position to assess the situation regarding staff and amenities. Newcastle was eventually selected, says the company, because of its position within a Development Area, because of the availability of good modern offices at attractive rents, and because of the known availability of clerical labour of the required calibre.

Financial assistance for Meriden Co-operative

Tony Benn, Secretary of State for Industry, announced last month that, following a request for financial assistance under the Industry Act for the resumption of motor cycle production at Meriden on a co-operative basis, he was prepared to consider assisting with the formation of a co-operative at Meriden.

Following further discussions between the Secretary of State and the parties concerned the Government is now prepared in principle to provide financial assistance to enable the co-operative to be formed. Some features remain to be considered with representatives of the proposed co-operative and Norton Villiers Triumph and by the Industrial Development Advisory Board which the Secretary of State will be consulting. The Secretary of State hopes to be able to make a full statement to Parliament shortly.

Your local good Restaurant guide.

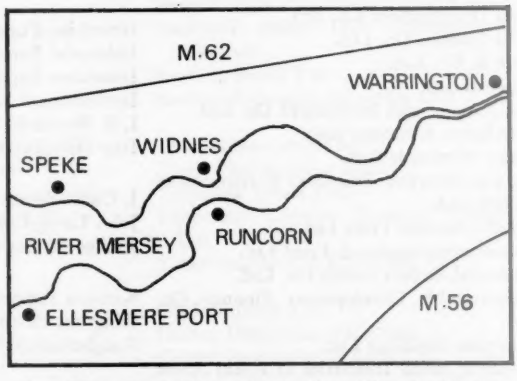
You really don't have to travel round London just to get a good lunch.
All you need to do is walk as far as Whitehall Court and right into the Grenadier Restaurant.
It's comfortable, relaxed and quiet.
We get the best Scotch beef, fine, English lamb, good, fresh vegetables and we have a remarkable cellar too.
But it doesn't cost the earth.
Our businessman's lunch is just £2.
So from now on, you can save on your lunch as well as your taxi fare!

THE GRENADIER
Restaurant and bar at
THE ROYAL HORSEGUARDS HOTEL
Whitehall Court, London S.W.1.
For reservations, telephone 01-839 3400

Royal London Hotels EMI A member of the E.M.I. Group of Companies.

WANTED

10 Acre Site in this area of the NORTH WEST



For Chemical Manufacturing Plant. Water frontage essential. Freehold or Ground Lease

Hillier Parker May & Rowden

77 Grosvenor Street London W1A 2BT
Telephone: 01-629 7666

Moneylenders Acts, 1900 to 1927

Entries in these lists are in alphabetical order according to the first initial letter of the title.

The following companies held orders of exemption, valid 30 June 1974 issued under Section 6(e) of the Moneylenders Act, 1900.

A. Booth (Estates) Ltd.
Acre Investment Trust Ltd.
Afforestation Finance Ltd.
Agricultural Central Trading Ltd.
Agricultural Supplies (Cambridge) Ltd.
Air Holdings (Finance) Ltd.
Airedale Investment Ltd.
Alex Lawrie Factors Ltd.
Alliance Aluminium Holdings Ltd.
ANZ Overseas Finance Ltd.
Arbuthnot Factors Ltd.
Audit & General Finance Ltd.
Austin Morris Group Facilities Ltd.

Baldrene Ltd.
Banca Commerciale Italiana Ltd.
Bankers Trust Factors Ltd.
Barclays Export and Finance Co. Ltd.
Barclays Overseas Development Corporation Ltd.
Barcross Finance Ltd.
Beamtenheimstattenwerk Gemeinnutzige Bausparkasse Fur Den Offentlichen Dienst Gesellschaft Mit Beschranker Haftung
Bentinck Ltd.
Bentworth Trust Ltd.
Blane & Enfield Ltd.
Book Trade Improvement Ltd.
British Maritime Trust Ltd.
British Medical Finance Ltd.
Buckwood Finance Ltd.
Builders and General Mortgage Co. Ltd., (The)
B. W. Trade Facilities Ltd.
Byas Mosley (Life & Pensions) Ltd.

CDFC (Ceylon) Ltd.
CDFC International Ltd.
CDFC (Malaysia) Ltd.
CRCU Ltd.
Capital Development Co. Ltd.
Capital Finance Co. Ltd.
Carette & Co. Ltd.
Cashbonds Ltd.
Celine Finance and Investment Co. Ltd.
Charterhouse Securities Ltd.
Chrysler Wholesale Ltd.
Circle and Piotrkow Provident & Investment Society Ltd.
City and Colonial Trust Ltd.
Commerce International Trust Ltd.
Commercial Export Credit Co. Ltd.
Commonwealth Development Finance Co. Ltd.
Constantine Holdings Ltd.
Council for Small Industries in Rural Areas
C. P. Choularton Sons & Partners Ltd.
Crane Securities Ltd.
Credit for Industry Ltd.
Crescent Finance Corporation Ltd.

Dao Heng Bank Ltd.
D. F. J. Charles Ltd.
DHP Investment Holdings Ltd.
Development Finance International Ltd.
Diaome Ltd.
Dominion Charter Merchant Trust Ltd.
Dorset, Somerset & Wilts Investment Society Ltd.

Eastcheap Investments (Manchester) Ltd.
Eastminster Trust Ltd.
Efdum Securities Ltd.
Equipment Credit Ltd.

Faircliffe Finance Co. Ltd., (The)
Fallings Park Investment & Mortgage Co. Ltd.
Farnworth Finance Facilities Ltd.
Fenlock Investments
Finance Corporation for Industry Ltd.
Finfur Ltd.
Firestone Tyre & Rubber Co. Ltd.
First British American Corporation Ltd., (The)
First National Housing Trust Ltd.
Fitzalan Finance Ltd.
Ford Financial Trust Ltd.
Ford Motor Credit Co. Ltd.
Fortgain Ltd.
Frevale Finance Ltd.
F. W. Developments Ltd.

GEC Investments Ltd.
GREA Real Property Investments Ltd.
Gavel Finance Ltd.
Gee and Watson (Welfare and Benevolent) Ltd.
General Reversionary & Investment Co. Ltd.
Glenniffer Finance Corporation Ltd.
Grand Metropolitan (Finance) Ltd.
Greyhound Equipment Finance Ltd.
Guardian Mortgage Co. Ltd.

Hall Securities Ltd.
Hanover Berkeley Securities Ltd.
Henderson Administration Ltd.
Highland Leasing Ltd.
Hobbart Properties Ltd.
Hodge Finance Ltd.
Home and Country Properties Ltd.

Indochine Finance (UK) Ltd.
Industrial Funding Trust Ltd.
Insurance Export Finance Co. Ltd.
International Factors Ltd.
I. S. Blomfield Ltd.
Ivor Hill (Investments) Ltd.

J. Coral Finance Ltd.
John Laing Construction (Finance) Ltd.
Jubilee Money Society Ltd., (The)

Kenmar Export Ltd.
Kingston Financial Services (Clyde) Ltd.
Knightsbridge Mortgage Co. Ltd.

Laird Group Ltd., (The)
Lancashire and Yorkshire Reversionary Interest Co. Ltd.
Langersal Ltd.
Law Reversionary Interest Society Ltd., (The)
Libra Bank Ltd.
Liebherr-Great Britain Ltd.
Lington Holdings Ltd.
Linnet Property Co. Ltd.
Liverpool Reversionary Co. Ltd., (The)
Lloyds and Scottish Finance Ltd.
London & Cleveland Property Investment Co. Ltd.
London and Scottish Guarantees Ltd.
London Mercantile Finance Ltd.
London and Provincial Investments Ltd.
Lothbury Securities Ltd.

Mall Trust Corporation Ltd.
Marsh Guaranty Finance Ltd.
Master Bakers & Confectioners Finance Co. Ltd.
Maybells Finance Ltd.
Merban Ltd.
Methodist Chapel Aid Association Ltd.
MIT Securities Ltd.
Mobil Europe Inc.
Mobil Services Co. Ltd.
Modern Investments Ltd.
Mountford Securities Ltd.
Mutual Aid Association Ltd.

National Film Finance Consortium Ltd.
Norman Frizzell (Life & Pensions) Ltd.
North West Securities (Finance) Ltd.
Northern & London Investment Trust Ltd.

Oakmere Finance Ltd.
Ogden Street Estate Ltd.
Oxford Finance Co. Ltd., (The)

Pan American Employees Mutual Association Ltd.
Paribas Finance Ltd.
Peover Investments Ltd.
Phoenix Redcliffe Ltd.
Pleasure Heating Finance & Developments Ltd.
Policy Purchase & Investment Co. Ltd.
Produce & General Investments Ltd.
Provincial Towns & Country Estates Ltd.

Queen Street Trust Ltd.

Reed International Ltd.
RIB Eastern Ltd.
RMC Finance Ltd.
Robert Fleming & Co. Ltd.
Robert Stanton Ltd.
Roman Wall Finance Ltd.
Roman Wall Investments Ltd.
Roman Wall Properties Ltd.

Safari Investments Ltd.
St. Paul's Guarantee Corporation Ltd.
Scottish Central Finance Ltd.
Scottish & European Finance Ltd.
Second Northern & London Investment Trust Ltd.
Selap Ltd.
Selcar Trust Ltd.
Shellstar Ltd.
Ship Mortgage Finance Co. Ltd.
Silbury Finance Co. Ltd.
Small Industries Council for Rural Areas of Scotland
South Birmingham Savings Society Ltd.
Southcote Finance Co. Ltd.
Southern Finance Co. Ltd.
Southsea Mortgage and Investment Co. Ltd.

Standard Guarantee Ltd.
Star (Great Britain) Finance Ltd.
Sterlinvestments Ltd.
Stewart Salmon & Co. Ltd.
Syndicate Credits (Surrey) Ltd.
Syndicate Credits (Lincolnshire) Ltd.

Thames Valley Charities Ltd.
TKM Credit Corporation Ltd.
TWA United Kingdon Employees Credit Union Ltd.
Timbleside Trading Co. Ltd.
Tokenhouse Finance Ltd.
Toronto Dominion Bank Investment (UK) Ltd.
Treesford Securities Ltd.

UDT International Finance Ltd.

VMC Finance Ltd.

Warrington & South Lancashire Investment Corporation Ltd.
Wessex Finance Corporation Ltd.
West Central Holdings Ltd.
West End Provident & Investment Society Ltd., (The)
Westminster House & Land Investment Co. Ltd.
Wharton Street Credit Services Ltd.
Wharton Street Finance Ltd.
Whitehall Securities Corporation Ltd.
Worcestershire Housing & Savings Society, (The)

Yelverton Finance & Trading Co. Ltd.
Yorkshire Bank Finance Ltd.

The following persons held certificates, valid at 30 June 1974, under Section 123 of the Companies Act, 1967, to the effect that they had satisfied the Department of Trade that they could properly be treated for the purposes of the Moneylenders Acts, 1900 to 1927 as being persons bona fide carrying on the business of banking.

African Continental Bank Ltd.
Allied Bank International
Ambion Guarantee Ltd.
Anglo-Continental Trust Ltd.
Anglo-Eastern Bank Ltd.
Audley Holdings Ltd.

Banco do Estado de Sao Paulo SA
Bank of Europe Ltd.
Bank Fur Gemeinwirtschaft AG
Bank Hapoalim BM
Bank of New Providence Ltd.
Bank of New South Wales Savings Bank Ltd.
Bank of Scotland Finance Co. Ltd.
Bank of Tokyo Trust Co., (The)
Barclays Bank Trust Co. Ltd.
Barnett, Christie Ltd.
Bear Securities Ltd.
Beverley Acceptances Ltd.
Boston Trust & Savings Ltd.
Bowmaker Ltd.
Bremar Holdings Ltd.
British Bank of Commerce Ltd.
Brook Securities & Co. Ltd.
Brown Harriman & International Banks Ltd.
Burlington Investments Ltd.
Burston Finance Ltd.

Cannon Street Acceptances Ltd.
C. E. Coates & Co. Ltd.
Cedar Holdings Ltd.
Chancery Trust Ltd.
Chase Manhattan Ltd.
Citibank Trust Ltd.
Citicorp International Bank Ltd.
Cleveland Guaranty Ltd.
Clydesdale Bank Finance Corporation Ltd.
Commercial Bank of Malawi Ltd.
Commercial Bank of Wales Ltd.
Commonwealth Savings Bank of Australia
Commonwealth Trading Bank of Australia
Concorde Trust Ltd.
Consolidated Credits & Discounts Ltd.
Co-operative Commercial Bank Ltd.
Copleys Bank Ltd.
Corinthian Securities Ltd.
Credit Suisse White Weld Ltd.
Credito Italiano SpA
Cripps Warburg Ltd.

Dalscot Ltd.
David Samuel Trust Ltd.
Dawnay Day & Co. Ltd.
Drayton Corporation Ltd.
Duboff Brothers Ltd.
Dunbar & Co. Ltd.

Eagil Trust Co. Ltd.
Edward Bates & Sons Ltd.
E. S. Schwab & Co. Ltd.
European Brazilian Bank Ltd.

First Chicago Ltd.
First International Banschares Ltd.
First Maryland Ltd.
First National Bank in Dallas
First National Securities Ltd.

Goode Durrant Trust Ltd.
Gray Dawes & Co. Ltd.
Greyhound Guaranty Ltd.
G. R. Dawes & Co. Ltd.
G. T. Whyte & Co. Ltd.
Gresham Trust Ltd.
Grindleys (London) Finance Co. Ltd.

Havana International Bank Ltd.
Hawtin & Partners Ltd.
Henry Ansbacher & Co. Ltd.
Heritable & General Investment Bank Ltd.
HFC Trust Ltd.
Hokkaido Takushoku Bank Ltd.
Hume Corporation Ltd.

Industrial Bank of Japan Ltd., (The)
Industrial Bank of Scotland Ltd.
Investitutions – Und Handels – Bank AG
Iran Overseas Investment Bank Ltd.
Italian International Bank Ltd.

Jacobs Kroll & Co. Ltd.
Janata Bank
Japan International Bank Ltd.
Julian S. Hodge & Co. Ltd.
Julius Baer International Ltd.

Knowsley & Co. Ltd.

Lloyds Associated Banking Co. Ltd.
Lloyds & Scottish Trust Ltd.
Lombard North Central Ltd.
Lloyds & Scottish Trust Ltd.
London and County Investments Ltd.
London & County Securities Ltd.
London Capital Securities Ltd.

Bankruptcy record for England and Wales

Details of bankruptcies in England and Wales are maintained in a public search room at Room 901, Thomas More Building, Royal Courts of Justice, Strand, London WC2A 2JY.

Searches can be made personally or by an agent and a fee of 25p in respect of each bankruptcy inquiry is payable at the time.

Medens Trust Ltd.
Merrill Lynch – Brown Shipley Bank Ltd.
Midland Bank Finance Corporation Ltd.
Mitsubishi Bank Ltd., (The)
Morris Wigram Ltd.

National Commercial Bank Ltd.
National Union Bank Ltd.
N. H. Woolley & Co. Ltd.
Nordic Bank Ltd.
North Carolina National Bank
Northern Commercial Trust Ltd.
Northern Trust Co., (The)
Norwich General Trust Ltd.

Old Broad Street Securities Ltd.

People's Bank Ltd., (The)
Philipp Brothers & Joseph Ltd.
Pubali Bank

Raphael, Robinson & Glyn
Red Dragon Securities Ltd.
Republic National Bank of Dallas
Republic National Bank of New York
Robert Fraser & Partners Ltd.
Rothschild Intercontinental Bank Ltd.
Royal Bank of Canada Trust Corporation Ltd., (The)
Royal Trust Company of Canada, (The)

St. Margarets Finance Ltd.
Security Trust Company of Birmingham Ltd.
Slater Walker Finance Corporation Ltd.
Societé Générale (France) Bank Ltd.
Standard Bank Ltd. (Incorporated in Pakistan)
Sterling Credit Ltd.
Sterling Industrial Securities Ltd.

Thames Guaranty Ltd.
Trade Development Bank
Trucanda Trusts Ltd.
Twentieth Century Banking Corporation Ltd.
Tozer Standard & Chartered Ltd.

UDT Finance Ltd.
United Dominions Trust Ltd.
United International Bank Ltd.

Vavasseur Trust Co. Ltd., (The)
Vernons Trust Corporation

Wallace Brothers Sassoon Bank Ltd.
Wells Fargo Ltd.
Western Bank Ltd.
Western Trust & Savings Ltd.
Whiteaway, Laidlaw & Co. Ltd.
Williams, Glyn & Co.
Wintrust Securities Ltd.

British Gas place large pipeline contracts

British Gas have placed contracts worth approximately £28¼ million for the laying of 320 miles of large-diameter pipeline to carry natural gas from the Frigg field in the North Sea. The twin 36-in. pipeline will stretch from St. Fergus, on the Aberdeenshire coast, to a point near Bathgate in West Lothian.

The pipelines will be laid in four sections, each about 40 miles long. The four sections, together with the firms awarded contracts: St. Fergus to Loch of Skene – Laing Pipelines Ltd.; Loch of Skene to Kirriemuir – Cementation-CAPAG; Kirriemuir to Crieff – Turriff Taylor Ltd.; and Crieff to Bathgate – Press and S.P.I.E. Batignolles JV.

Work on all sections will start almost immediately and is due for completion in the autumn of 1975. Natural gas is scheduled to start flowing from the Frigg field in 1976. Further contracts covering the pipelines required from Bathgate to a point near Preston and to Bishop Auckland are expected to be announced shortly.

Design Council awards for medical equipment

The Design Council in association with King Edward's Hospital Fund and the Department of Health and Social Security has launched an award programme for the British medical equipment industry, the object being to highlight good design in a wide range of British medical equipment. The first awards will be announced in May 1975 and they will be given annually for products which show outstanding achievement in the design of medical equipment used in diagnosis, therapy or rehabilitation.

All products must have been designed and made in Britain, although a product embodying foreign components will not be excluded.

Submissions for the 1975 awards should arrive by 31 August 1974. Further details and submission forms may be obtained from A. H. L. Key, Design Council, 28 Haymarket, London SW1Y 4SU (tel. 01-839 8000).

Patent Office publications for industry

The Patent Office offers industry a wide range of publications. These include the Official Journal (Patents), the Trade Marks Journal, British Patent Specifications, Illustrated Abridgements of Patent Specifications, Reports of Patent, Design and Trade Mark Cases, and 50-year subject matter file lists of British Patent Specifications. Details of these and other publications may be obtained by post from Sale Branch, the Patent Office, Orpington, Kent, BR5 3RD or by personal application at the Public Sale Counter of the Patent Office, 25 Southampton Buildings, London, WC2.

Advisory Committee visits 'Mary Rose' historic wreck site

The Advisory Committee on Historic Wreck Sites, of which the Chairman is Viscount Runciman of Doxford, visited the *Mary Rose* site on 12 July. The visit flowed from the wish of the Committee to keep in close touch with the progress of operations being carried out under licence at historic wreck sites, such as that of the *Mary Rose*, which on its recommendations are designated for protection under the Protection of Wrecks Act 1973.

Stanley Clinton Davis (Parliamentary Under-Secretary of State) at the Department of Trade, and John Prescott (Parliamentary Private Secretary to the Secretary of State) accompanied the Committee on the visit.

Public inquiry into loss of MFV 'Gaul'

The public formal inquiry into the loss of MFV *Gaul* will commence at 10.30 on Tuesday, 17 September 1974 at Victoria Galleries, Hull.

The Court will adjourn during the week 23 to 27 September inclusive, and will sit again from Monday, 30 September.

Patents endorsed 'Licences of Right'

Under Section 35 of the Patents Act, 1949 the following patents were endorsed 'Licences of Right' on the dates specified:

Number	Grantee	Subject-matter
25 June 1974		
1,226,014	Sven Westin	A method and device for the moulding of confectionery articles
1 July 1974		
1,152,914	The British United Shoe Machinery Co. Ltd.	Improvement in or relating to shoe upper conforming machines
1,192,375	Coal Industry (Patents) Ltd.	Automatic pre-start warning systems for mining and other machines
1,197,571	The British United Shoe Machinery Co. Ltd.	Improvements in or relating to shoemaking
1,202,406	Coal Industry (Patents) Ltd.	Mineral mining machines
1,228,426	Coal Industry (Patents) Ltd.	Pre-start warning for mining, etc., machines
1,242,216	The British United Shoe Machinery Co. Ltd.	Moulding of shoe bottoms on to shoes
1,281,922	Horstmann Clifford Magnetics Ltd.	Electromechanical oscillator with isochronous compensation and/or frequency regulation
1,290,032	Agfa-Gevaert Aktiengesellschaft	Improved solid particle-track detectors
1,302,785	Agfa-Gevaert Aktiengesellschaft	Improved solid particle-track detectors
1,305,725	Gyogyszerkutato Intezet	New thiazolidine derivatives and process for preparing same
1,315,557	Agfa-Gevaert Aktiengesellschaft	Process for hardening photographic layers
3 July 1974		
1,003,460	Agfa Aktiengesellschaft	Photographic camera
1,144,548	Agfa-Gevaert Aktiengesellschaft	Spectrally sensitised photographic material
1,145,186	Agfa-Gevaert Aktiengesellschaft	Chemical sensitisers
1,183,586	Alfred Herbert Ltd.	Indexing head for a machine tool
1,222,797	Poclain	Mechanical earthworking machine
1,233,622	Poclain	Earthworking or agricultural machine
1,321,255	Etudes et Bonneterie SA	Circular knitting machines
1,327,318	Cables de Lyon Alsacienne	A method of and apparatus for laying a submarine cable for electric power transmission
1,328,652	Natale Cantone	Agricultural machine for tilling the soil
1,339,203	Cables de Lyon Alsacienne	System for the transmission of signalling and communication currents for railway traffic
1,108,816	Societe Anonyme Automobile Citroen	Elastic sliding universal joint for driving half-shafts of motor vehicle driving wheels
1,148,329	Societe Anonyme Automobile Citroen	Improvements in or relating to servo-action steering systems for automobile and other vehicles
1,154,431	Societe Anonyme Automobile Citroen	Improvements in power steering devices of automobile vehicles
1,227,048	Commissariat a L'Energie Atomique	Improvements to methods and devices for producting jets by free expansion of a gas
1,234,336	Commissariat a L'Energie Atomique	A pneumatic centering device
1,234,535	Commissariat a L'Energie Atomique	Improvements in and relating to a differential calorimeter
1,237,474	Commissariat a L'Energie Atomique	Isotope enrichment method and apparatus
1,238,565	Commissariat a L'Energie Atomique	Irradiation apparatus
1,241,074	Commissariat a L'Energie Atomique	Thin film magnetometer
1,244,542	Commissariat a L'Energie Atomique	Device for the displacement of a solid liquid interface
Number	Grantee	Subject-matter

Any person who claims that the patentee at the time of endorsement of any of the above patents was precluded by a contract in which claimant is interested from granting licences under the patents may apply for cancellation of the endorsement on Patents Form No. 45 within two months after the date of endorsement.

E. Armitage
Comptroller

Eric Varley announces Government policy for United Kingdom offshore oil and gas

The Government has announced its policy for dealing with United Kingdom offshore oil and gas resources which – Eric Varley, Secretary of State for Energy, told the House of Commons – is designed to 'ensure that the nation gets full benefit from our newly discovered wealth. . . .'

Mr. Varley said in the House on 11 July: 'The Labour Party election manifesto expressed "Labour's determination to ensure not only that the North Sea and Celtic Sea oil and gas resources are in full public ownership, but that the operation of getting and distributing them is under full Government control with majority public participation".

'The Government have also made it clear that it is their intention to ensure that as a result of the exploitation of these resources, maximum benefit is conferred on the community, and particularly on Scotland and the regions elsewhere within which the older industrial revolution industries were developed and which have suffered for a generation from the decline of those industries.'

Mr. Varley went on: 'I have today presented a paper (Department of Energy: United Kingdom Offshore Oil and Gas Policy: Report to Parliament by the Secretary of State for Energy, July 1974), copies of which will be available to Hon. Members in the Vote Office, which sets out the action which the Government intend to take to achieve these objectives.'

Listing some of the plan's main points, the Secretary of State declared:

'*First*, we propose an additional tax on profits from the Continental Shelf and the closing of various loopholes in the rules governing existing taxation of oil companies' profits.

Secondly, we propose to make it a condition of future licences that the licensee shall, if the Government so require, grant majority participation to the State in all fields discovered under those licences.

Thirdly, we shall be inviting the companies to enter into discussions with us about majority State participation in existing licences for commercial fields.

Fourthly, we shall set up a British National Oil Corporation through which the Government will exercise its participation rights.

Fifthly, we shall extend our powers of physical control over offshore operations, including production, and over pipeline developments.

Sixthly, we shall set up a Scottish Development Agency and make similar arrangements for Wales as oil exploration develops in the Celtic Sea.'

Eric Varley went on: 'These are comprehensive and far-reaching proposals. They show the Government's determination to act, and to act quickly, to ensure that the nation gets full benefit from our newly discovered wealth, while leaving a substantial role for the oil companies.'

Welcoming Mr. Varley's statement, William Ross, Secretary of State for Scotland, said: 'I am very pleased that it has been possible to announce today the Government's decision to set up a Scottish Development Agency, responsible to me as Secretary of State for Scotland.

'This is an exciting initiative, and a further example of our determination to take whatever new steps are necessary to give a fresh and major acceleration to the development of Scotland's economy.

'I welcome, too, the announcement that the Headquarters of the British National Oil Corporation will be in Scotland. This will not only create high level jobs in Scotland but, like the new Scottish Development Agency, will be the means of ensuring that decisions which are vital for Scotland's future will be taken here.

'Both these important developments demonstrate the high priority which the Government is giving to the strengthening of Scotland's economy. We intend that the measures should be designed to bring lasting benefit to Scotland and its people.'

British and public sector shares of North Sea oil and gas reserves

In a written Parliamentary reply, Mr. Varley said on 11 July that Britain's share of commercial oil and gas finds in the United Kingdom Continental Shelf totals an estimated 50 and 27 per cent respectively, and the public sector an estimated 16 and 14 per cent respectively.

Mr. Varley was replying to Dr. Colin Phipps, (Dudley, West), who asked the Secretary of State: 'What are his department's latest estimates of the shares of proven and probable oil and gas reserves in commercial finds in the United Kingdom Continental Shelf accruing to British interests and the public sector in the United Kingdom?'

Mr. Varley said in his reply: 'The information is as follows:

	British share of total reserves %	Public sector share of total reserves %
Oil	50	16
Gas	27	14

Note

'Public sector' here means British Gas, the National Coal Board, and 48 per cent of BP.

'British share' here means the public sector share plus the remainder of BP, 40 per cent of Shell and all other British companies.

Scotland to be focal area for decision-making in North Sea development says Gavin Strang

The benefits which will flow from the Government's North Sea oil policy, and the challenges which remain to be faced in the offshore supplies field, were described on 12 July by Dr. Gavin Strang, Parliamentary Under-Secretary of State for Energy. Dr. Strang, who was speaking at the Howden Park Centre, in Livingston, said:

'Yesterday my Secretary of State, Eric Varley, announced the keenly awaited decisions by the Government of its policy in relation to the United Kingdom Continental Shelf.

'By now you will all have read of these decisions. They are comprehensive and far-reaching – and they should be the cause of satisfaction for us all. I say "satisfaction" advisedly because today, for the first time since North Sea oil was discovered, the way has been set for the benefits from that oil to flow to the people of this country.

'This has always been a central objective of the Government's policies. Today, through the policies outlined in the Government's White Paper on North Sea oil and gas, we are a significant step nearer that goal.

'Inevitably, there remains much detailed discussion between Government and the oil companies. We shall be pursuing these urgently. But the Government's White Paper establishes a strong framework on which we can now build our policies.

'The decision to site the headquarters of the BNOC in Scotland has already been widely welcomed. This announcement, coupled with our earlier decision to relocate the headquarters of the Offshore Supplies Office in Glasgow, will ensure that Scotland becomes the focal area for decision-making in the development of North Sea oil.

'The Scottish Development Agency will be a new, imaginative arm of Government, which will be instrumental in the development of the Scottish economy and in its environmental rejuvenation. It is the fulfilment of the Government's pledge to ensure special benefit for Scotland in the context of the United Kingdom's offshore oil and gas reserves.

'It is especially important to Scotland that we should derive the maximum benefit possible through the existence of a fully developed offshore supply industry. We do not yet possess that capability. Its creation, to which I, as Minister responsible for North Sea oil, am fully pledged, is of the greatest importance to Scotland. There is much at stake in terms of jobs, balance of payments, and our ability to compete in offshore work, both at home and overseas – and we cannot afford to lose.'

Offshore Supplies Office

On page 5 of the 4 July 1974 issue of *Trade and Industry*, in an article on the Offshore Supplies Office, we gave the telephone number of the office at Pegasus House, West George Street, Glasgow, as 041-221 0971: this should have been 041-221 8971.

Parliament

Monday, 8 July

Court Shipbuilders

Mr. Frederick Willey (Sunderland, North) asked the Secretary of State for Industry to list the 16 companies owned by Court Shipbuilders that are now being brought into public ownership.

Mr. Benn answered that the companies brought into public ownership by acquisition of Court Shipbuilders Ltd. were: Doxford Engines; Wolsingham Steel Co.; K and L Marine Equipment; Sunderland Shipbuilding Dry Dock Engineering Co.; Sunderland Shipbuilders; Appeldore Shipbuilders; North East Coast Shiprepairers; and their subsidiary companies.

UK mini-steelworks

Mr. T. H. H. Skeet (Bedford) requested information on the number of mini-steelworks in the UK together with those approved and their locations, which were privately held and which were owned by the British Steel Corporation.

In reply, Mr. Meacher said: 'Since the repeal of Section 15 of the Iron and Steel Act 1967 with effect from 1 January 1973, Government authorisation has not been required for steelmaking projects by private sector steel companies, but outside the Development Areas Industrial Development Certificates are necessary for new projects above the current exemption limits. From published information the following companies have announced their intention to proceed with mini-steelworks projects, ie those incorporating electric arc steelmaking and continuous casting:

Company	Location
Hall Engineering	Birkenhead
Elkem Spigerverket	Manchester
GKN	Cardiff
Lloyd Cooper	Dudley
Sheerness Steel	Sheerness Phase I (already in operation)
Cosmex Corporation	Newport, Mon.
Cambois Rebar Co.	Blyth

'The BSC have no plants within the generally accepted definition and their proposals for new electric arc furnaces are outlined in the White Paper on the Corporation's Ten Year Development Strategy (Cmnd 5226).'

Concorde sales flights

Mr. Tom Normanton (Cheadle) wanted to know what steps were being taken to ensure that sales promotional flights of Concorde were seen as joint Anglo/French ventures.

Mr. Benn explained that Concorde flights took place under an agreed Anglo/French programme to complete the aircraft's development and enable it to enter service as soon as possible.

Industrial Development Certificates

Several Questions on Industrial Development Certificates were asked by Mr. Jack Ashley (Stoke-on-Trent, South). He wanted to know how many IDCs were granted to the North Staffordshire region in each of the past five years, and what was the estimated amount of employment resulting from them. How many of these IDCs were granted to firms outside North Staffordshire? He also asked how many IDCs were granted in each of the past five years in the West Midlands Region, and what was the estimated amount of employment resulting from them.

Replying, Mr. MacKenzie said he regretted that information on the origin of IDC applicants was not available. The following table relates to Industrial Development Certificates issued for schemes of 15,000 sq. ft. or over; exemption limits were raised in December 1970 and July 1972.

	North Staffordshire		West Midlands	
	IDCs approved No.	Estimated additional employment	IDCs approved No.	Estimated additional employment
1969	20	440	190	5,580
1970	11	320	177	5,400
1971	11	200	123	3,520
1972	18	930	184	9,400
1973	29	1,310	221	14,450

Sodium-sulphur batteries

Mr. Peter Hardy (Rother Valley) asked if the Secretary of State for Industry was satisfied that sufficient research was taking place to ensure the most appropriate development of sodium-sulphur batteries with a view to the promotion of energy conservation.

Mr. Meacher advised that one of the Department's Research Requirements Boards had recently considered the need for strengthening sodium-sulphur battery research and it was expected that a further research programme would be set in hand shortly. The Department of the Environment was considering further support for work by British Rail as part of a co-ordinated programme. Discussions were continuing between Government Departments, Harwell, British Rail and industry to ensure that rapid progress was made.

Heathrow night jet movements

Mr. Barney Hayhoe (Hounslow, Brentford and Isleworth) asked the Secretary of State for Trade to give the latest figures for night jet movements at Heathrow since 1 April 1974; and to state how these compared with the figures for the same period in 1973 and 1972.

Responding, Mr. Clinton Davis gave the following details of night jet movements at Heathrow, from 1 April up to 30 June in each year:

	Landings	Departures
1972	1,332	151
1973	1,449	117
1974	1,025	20

Inflation

Mr. John Gorst (Hendon, North) asked the Secretary of State for Prices and Consumer Protection what underlying rate of inflation her arrangements to stabilise prices were calculated to withstand.

Mrs. Williams replied: 'The Government inherited an unacceptable rate of inflation. The measures I am taking are designed to moderate it. I have never claimed more than this.'

Cost of living

The Secretary of State for Prices and Consumer Protection was asked by Mr. David Steel (Roxburgh, Selkirk and Peebles) to make a statement on the recent increase in the cost of living index.

Mrs. Williams answered: 'As I said on television on 21 June, when the Retail Price Index for May was published, the main factors in the increase of 1.4 per cent were

Ministers at the Department of Industry

Secretary of State for Industry: Anthony Wedgwood Benn
Ministers of State: Eric Heffer
Lord Beswick
Parliamentary Under-Secretaries of State: Gregor MacKenzie
Michael Meacher

Ministers at the Department of Trade

Secretary of State for Trade: Peter Shore
Parliamentary Under-Secretaries of State: Eric Deakins
Stanley Clinton Davis

Ministers at the Department of Prices and Consumer Protection

Secretary of State for Prices and Consumer Protection:
Shirley Williams
Minister of State: Alan Williams
Parliamentary Under-Secretary of State: Robert Maclennan

seasonal changes in the price of vegetables and higher excise duties on tobacco and alcohol.'

Both Mrs. Renée Short (Wolverhampton, North-East) and Mr. Leslie Huckfield (Nuneaton) wanted to know what further action was proposed to reduce the rising cost of living.

Responding, Mrs. Williams said: 'The measures which I have taken since coming into office, including tightening the Price Code, have reduced the rise in the retail price index by some 1½ per cent, and the retail food index by about 4 per cent. I am now considering further subsidies on basic foodstuffs, and when the Prices Bill is enacted I intend to imposd maximum prices and retail margins on subsidised foods, and to introduce unit pricing orders covering fresh meat, fish and vegetables.'

Mr. Robert Adley (Christchurch and Lymington) inquired as to how much the Retail Price Index had risen in the three months from March to May this year, inclusive; and what were the figures from July to September 1970, *inclusive.*

Mr. Williams explained that during the three months ended in May the Retail Price Index rose by 5.8 per cent. This compared with an increase of 0.4 per cent in the three months from July to September 1970. It should be remembered, that the RPI was not seasonally adjusted. Seasonal food prices were an important factor in the calculation of the index. In the period February/May 1974 seasonal food prices rose by 9.5 per cent, while in the period June/September 1970 they fell by 13.7 per cent.

Mr. Piers Dixon (Truro) requested an up-to-date estimate of the effect on the Retail Price Index of Government measures announced in the past four months.

'During the three months to May,' answered Mrs. Williams, 'the Retail Price Index has risen by approximately three-fifths of 1 per cent as a result of measures taken by the Government. This does not take account of the cut in distributors' permissible gross percentage margins, which did not come into effect until May 6, and which I expect to reduce prices in the shops by about a further 1 per cent.'

Mr. Tim Renton (Mid-Sussex) asked what was the increase in retail prices last month and the month before; and how this compared with the largest increase in retail prices in a single month since records were established.

In reply Mr. Williams said that from March until April 1974 the Retail Price Index rose by 3.4 per cent. In May the monthly increase was 1.4 per cent. The previous largest monthly increase in the retail price index was 2.1 per cent between March and April 1971.

Both Mr. Robert Redmond (Bolton, West) and Mr. Kenneth Clarke (Rushcliffe) wanted to know what proportion of the increase in the UK retail price index for food since January 1973 was attributable to British membership of the EEC.

Mrs. Williams replied that the increase in the UK Retail Price Index for food attributable to our membership of the EEC was currently estimated to be between ½ and 1 per cent. The further we moved from the date of entry the more difficult it became to assess what prices might have been had we stayed outside the EEC.

Voluntary code and food prices

Three Members raised questions on the voluntary code and food prices. Mrs. Sally Oppenheim (Gloucester) asked to what extent evidence had been received that the voluntary code was being observed by the retail food trade. Mr. Michael Neubert (Havering, Romford) requested a statement on the working of the voluntary agreement, announced on 12 June, for retailers to make available a low-budget shopping basket of basic foodstuffs and other goods. Mr. Eric Moonman (Basildon) wanted to know what evidence there was that the voluntary code was being observed by the retail trade.

To these questions Mrs. Williams replied that a number of the larger multiples, co-ops and voluntary groups had already announced the extension of existing offers or the introduction of new ones on items covered by the voluntary agreement. It would naturally take a little time before the full effects of the agreement were seen.

Mr. Frederick Silvester (Manchester, Withington) wanted to know how many, and which, of the commodities announced to be on permanent promotion, under the voluntary agreement with food retailers, had been on offer during the past few months.

Mr. Maclennan answered: 'Neither the Government nor the trade keeps a central record of promotional offers but it is probable that, along with other less essential items, they have all been on temporary offer at various times.'

Food subsidies

Mr. Clement Freud (Isle of Ely) asked what had been the total cost of food subsidies since their introduction; and what had been the average saving for a family of (a) two adults only, (b) two adults and one child (c) two adults and two children, and (d) two adults and three children.

'The provisional total for expenditure on food subsidies in the first three months of the current financial year is £70 million,' replied Mr. Maclennan. 'On the basis of the patterns of consumption recorded in the National Food Survey for the fourth quarter of 1973, the average weekly savings are estimated at about 33p for a family of two adults, about 46p for a family with one child, about 60p for a family with two children, and about 70p for a family with three children.'

Mr. Iain MacCormick (Argyll) inquired if steps would be taken to ensure that consumer subsidies on basic foodstuffs had the effect of bringing the prices of such commodities in remote areas of Great Britain down to their level in the more populous areas.

In answering Mr. Maclennan said that consumer subsidies had been introduced in order to hold down the general level of prices of certain basic foodstuffs throughout the country. There would be immense practical difficulties in equalising prices in all parts of Great Britain, and the present subsidy arrangements were not an appropriate instrument for that purpose.

Mr. John Wells (Maidstone) asked if it would be ensured that any bread subsidy applied to whole meal flour and wheat germ bread as well as to the ordinary white loaf.

It was explained by Mr. Maclennan that both whole meal flour and wheat germ flour qualified for subsidy if used in accordance with the general provisions of the Bread Subsidy Scheme in the manufacture of bread for sale.

Mr. David Stoddart (Swindon) asked what representations had been received from organisations representing immigrants about food subsidies, and what reply had been given.

Mr. Maclennan answered: 'I have received a considerable number of representations on behalf of the Asian community requesting action to hold down the prices of their staple foods, particularly rice and chapatti flour. In my replies I have explained that the Government have no proposals to subsidise rice, but that chapatti flour will come within the scope of the scheme for household flour.'

Mr. Patrick McNair-Wilson (New Forest) inquired if subsidies would now be introduced to cover those foodstuffs essential for the diet of diabetics.

Replying, Mr. Maclennan said that he was very sympathetic with diabetics who had to face many practical problems in their day-to-day lives. However, the special diets prescribed by the medical profession normally included some or all of the subsidised foods. Diabetics were therefore already benefiting from the Government's measures, and he did not think it would be appropriate to introduce new subsidies specifically to meet their requirements.

Mr. Michael McNair-Wilson (Newbury) wanted to know what further proposals there were for subsidising food.

In answer, Mrs. Williams said that the Government's intention to subsidise household flour had recently been announced, and the House would be informed as soon as possible of any further detailed proposals.

Food Index

Mr. Ivor Clemitson (Luton, East) asked by how much the Food Index had risen, compared to the previous year, in January 1974 and in each month since then.

'In the year ending January 1974 the Food Index rose by 20.1 per cent,' replied Mrs. Williams. 'The comparable figure for February was 19.1 per cent, The annual rate of increase has since fallen to 18.1 per cent in March, 17.7 per cent in April and 17.2 per cent in May.'

Mr. Ken Marks (Manchester, Gorton) wanted to know what the rate of increase was in the price of food in each of the past six months.

Mrs. Williams gave the following information: The percentage increase in the Food Index in each of the last six months (ie, beginning with December 1973) has been 1.7, 2.9, 0.9, 1.1, 1.2 and 1.3.

Standard weight for prepacked goods

Mr. Arthur Davidson (Accrington) asked if further regulations would be made with regard to the standard weight of products sold in packets or other containers.

Mr. Williams answered: 'Yes, Sir. It is the Government's policy to add to the list of products sold in prepackaged quantities whenever we are satisfied it should and can be done. We have further Orders under the Weights and Measures Act in mind and hope to lay them in the near future.'

Parliament continued

Loss leaders

Mr. Kenneth Lewis (Rutland and Stamford) asked the Secretary of State for Prices and Consumer Protection if she would seek to persuade supermarkets' asscociations to instruct their members to stop marking down some goods as loss leaders while maintaining higher prices than necessary on other goods.

Replying, Mr. Maclennan said: 'No, Sir, but the purpose of the voluntary agreement which my Rt. Hon. Friend has reached with the retail trades is that they should concentrate their promotional pricecutting on goods of particular significance in the budgets of low income families.'

Beer prices and profits

Mr. W. W. Hamilton (Central Fife) asked if the Price Commission would be requested to institute an inquiry into the price of beer and the profits of the industry.

Increases in the price of beer were firmly controlled by the Price Code, explained Mr. Maclennan, and the Price Commission had intervened in several instances to ensure that it was strictly applied. There had, however, been very large increases in the cost of producing a pint of beer. Brewery profits had related to greatly increased turnovers, not only of beer. Clause 3 of the Prices Bill gave the Government certain further powers exceptionally to control price increases.

Motor car prices

What was the underlying rate of increase in motor car prices, inquired Mr. David Madel (South Bedfordshire).

Mr. Maclennan answered that in the six-month period from December 1973, increases in prices recommended by the principal UK car manufacturers for home sales ranged from 17.2 per cent to 19.4 per cent.

Price Code

Mr. Paul Channon (Southend, West) questioned the Secretary of State for Prices and Consumer Protection as to when she proposed to start her consultations upon the new Price Code.

Mrs. Williams replied that she hoped to make an announcement after the enactment of the Prices Bill about the arrangements for the review of the Price Code.

Mr. Norman Fowler (Sutton Coldfield) wanted to know what representations had been received from the CBI concerning the operation of the Price Code.

Mrs. Williams declared that since taking office, she had had a continuous exchange of views with the CBI and other organisations on the developments in prices policy and the operation of the Price Code.

Mr. Bruce-Gardyne called for a statement about the progress of the review of the Price Code, with particular reference to the contribution made by the Code to the balance of payments deficit.

Mrs. Williams answered that she would shortly be making an announcement about the Price Code review. If the Hon Member or any other person had factual evidence that domestic price controls were having an adverse effect on the balance of payments, she would be glad to consider it. At present she had no such evidence.

Effect of price control on investment

Mr. Nicholas Ridley (Cirencester and Tewkesbury) asked what studies had been made of the effect of price control upon future levels of investment in industry.

Mrs. Williams stated that it was not possible to quantify the precise effect of price control on future levels of investment. The Price Code already contained special provisions to encourage investment and investment was intended as a priority in the forthcoming Price Code review.

Unit pricing

Mr. Ioan L. Evans (Aberdare) wanted to know on what foods unit pricing would be required; and when it would be introduced.

Mrs. Williams answered that the first goods which she had in mind for unit pricing were fresh meat, fish and certain vegetables. Others would probably follow in due course. The practical problems on this first list were being discussed urgently with the trades affected and it was hoped to be able to make the Orders as soon as possible after the Prices Bill had become law.

Consumer advice services

Mr. Gwilym Roberts (Cannock) inquired about the plans for establishing local centres to protect and inform customers.

Mr. Williams explained that on 14 June useful discussions had been held with the local authority associations about the development of consumer advice services. There were now about 35 local authority centres; on present plans 40 more would be opened by March 1975 and a further 100 by the end of that year.

Passenger compensation

Mr. George Lawson (Motherwell and Wishaw) asked the Secretary of State for Prices and Consumer Protection if she would seek powers to provide assistance to passengers of shipping companies who were being faced with forfeiture of fares because of unavoidable cancellation.

Mr. Williams assured him that the Director General of Fair Trading was being consulted under Section 2 of the Fair Trading Act 1973 on what action might be taken on the question of fares.

Tuesday, 9 July

Motorcycle exports to USA

Mr. Bruce-Gardyne asked the Secretary of State for Trade what was the proportion of UK motorbicycle production exported to the United States in each of the last five years, and in 1974 to date (expressed at an annual rate); and what was the UK share of the USA motor-bicycle market at each stage.

In reply, Mr. Deakins stated that comparable information was not available over the period concerned for either UK production of motorcycles or the United States market. It was believed that in 1972 about 70 per cent of production was exported to the United States.

Negotiating mandates

Mr. Neil Marten (Banbury) inquired if the Secretary of State would set out in the Official Report the revised negotiating mandates, agreed on 25 June, for negotiation with Spain, Israel and the Maghreb countries.

'Negotiating mandates for these countries have not yet been agreed,' replied Mr. Deakins. 'However, it is expected that in respect of Spain and Israel they provide for the progressive introduction of free trade in industrial goods together with a wide range of agricultural concessions; and for the Maghreb, free entry for their industrial goods, concessions on agricultural products, aid and social security measures.'

Trade marks

Mr. T. H. H. Skeet wanted to know if the Secretary of State, when following the report of the Departmental Committee on trade marks, proposed to implement the recommendations of the Committee.

Mr. Clinton Davis answered that the report was published on 16 May. Interested bodies had been asked for their comments and their replies were now awaited. However, in considering possible legislation to implement the findings of the Committee, they would also have to take into account international developments in the field of trade marks.

Top export markets

Mr. Skeet requested details of Britain's top 10 export markets, the value of goods sold therein, the trend of British sales in each and the total British investment in each of those markets.

Mr. Deakins gave the following information:

	UK exports 1973 £ million fob	Average annual growth rate 1963 to 1973 %	*Book value of direct UK investments at the end of 1971 £ million
USA	1,513	16	795
West Germany	785	13	306
France	678	13	248
Irish Republic	626	15	180
Belgium/ Luxembourg	621	19	150
Netherlands	604	13	189
Switzerland	521	21	55
Sweden	514	12	38
Canada	414	8	671
Australia	404	5	1,138

* Excludes investments in oil, banking and insurance as figures are not available.

Meat products trade with EEC

Mr. John Spence (Thirsk and Malton) wanted information on the volume by value of manufactured British meat products exported to the European Economic Community and the comparable imports from the EEC in each year 1970, 1971, 1972 and 1973.

In reply, Mr. Deakins gave the following information:

	Imports		Exports	
	Thousand tons	£ million cif	Thousand tons	£ million fob
1970	94.4	41.1	2.5	0.9
1971	105.4	46.5	3.1	1.4
1972	106.2	49.8	2.9	1.2
1973	121.5	84.1	2.8	1.4

Note:
These figures cover SITC(R) heading 013.

EEC common external tariff

Mr. Neil Marten asked to know what was now the average common external tariff of the EEC.

'About 8½ per cent for industrial goods,' answered Mr. Deakins. It was not possible to compute an average for non-industrial goods, many of which were subject to variable levies in place of, or in addition to, Customs duties.

Salvage of the 'Tudor Prince'

Mr. Marcus Kimball (Gainsborough) asked when it was expected to salvage the motorship Tudor Prince *from the bed of the Grand Harbour in Malta.*

Mr. Clinton Davis answered that it was a Danish ship which was on a normal commercial voyage. The first salvage attempt had been unsuccessful. He understood that the owner now intended to abandon the wreck as further attempts might cause the ship to fall into deeper water and in any event would cost more than the value of ship and cargo.

Aid to textile industry

Mr. David Waddington (Nelson and Colne) inquired from the Secretary of State for Industry the total value of Government aid to the textile industry in each of the years 1969/70, 1970/71, 1971/72, 1972/73 and 1973/74, and how much of the aid was in the form of regional development incentives.

In response, Mr. Heffer said: 'Records of expenditure on regional incentives are not kept for individual industries, and I regret therefore that this information is not available. Assistance given specifically to the textile industry was as follows:

£'000s

1969/70	1970/71	1971/72	1972/73	1973/74
5,063	3,368	3,162	1,687	1,758

These totals include grants to textile research associations, grants-in-aid to the Textile Council (1970/71) and Clothing Export Council (1969/70 and 1970/71) and loans (gross of repayments) from the Industrial Reorganisation Corporation in the years up to and including 1971/72.'

Advance factories in Gwynedd

Mr. Dafydd Wigley (Caernarvon) asked for information on the number and location of Government advance factories in Gwynedd, the floor area of each factory, and an indication of which of these factories were currently occupied and which were available for letting.

Mr. Heffer gave the following information:

Factory	Sq. ft.	Tenancy details
Amlwch	25,000	Provisionally allocated
Blaenau Ffestiniog No. 1	51,000	Formally allocated
Blaenau Ffestiniog No. 2	10,00	Let
Caernarvon No. 1	57,000	Let
Caernarvon No. 2	10,000	Let
Dolgellau	10,000	Let
Holyhead No. 2	69,000	Let
Pwllheli	10,000	Let
Under construction		
Bala	6,000	
At the planning stage		
Bala	10,000	
Bangor	10,000	
Penrhyndeudrath (nest units)	6,000	

Aluminium industry

Mr. T. H. H. Skeet asked for an indication of state funds in the form of loans and grants that had been made available to the aluminium industry in the UK during the past 10 years and the amount that was accountable as a result of implementing regional and employment policies.

Mr. MacKenzie said that up to 31 March 1974 loans under the Industrial Expansion Act 1968 amounting to £59 million had been made in respect of aluminium smelter projects. Records of expenditure on investment grants and under regional assistance schemes were not kept by individual industries.

Industry Act

Mr. James Sillars (South Ayrshire) wanted to know what amount of grants had been made to industry, through the Industry Act, since January of this year.

Mr. Heffer gave the figure as approximately £90 million during the first six months of 1974.

Mr. Sillars then asked how many requests his Department had dealt with since February from firms seeking financial assistance to prevent closures or major losses and what was the total number of jobs involved.

Mr. Heffer stated that applications were received from 13 companies, which involved the safeguarding of about 16,000 jobs.

Austin and Pickersgill

Mr. Bruce-Gardyne inquired as to what requests for assistance had been received from Austin and Pickersgill under the terms of the Industry Act; under which section or sections of the Act the application had been made; what were the sums from public funds involved; and if a statement would be made.

Mr. Heffer revealed that the company had asked for financial assistance under Section 7 of the Industry Act 1972 towards the cost of a £27 million modernisation scheme at its Southwick shipyard on the River Wear at Sunderland. The application was still under consideration and no further information could be provided at that stage.

Advance factory

Mr. Jim Craigen (Glasgow, Maryhill) inquired when it was hoped to complete the advance factory to be sited at Cowlairs and how many jobs for males and females it was expected to provide.

Mr. Heffer gave the date of completion as late 1975. Up to 80 jobs could be provided, depending on the type of manufacture introduced by the eventual tenant.

West Midlands and Lancashire economic strength

Mr. Geoffrey Edge (Aldridge-Brownhills) asked the Secretary of State for Industry to make a statement on the economic strength of the West Midland region and the Lancashire region.

Mr. Heffer pointed out that the economic health of these regions depended to a large extent on the strength of the national economy, which the Government was keeping under close scrutiny. The latest provisional unemployment figures showed that the West Midlands region had an unemployment rate of 1.9 per cent, the North-West region 3.0 per cent, and the Merseyside Development area 5.3 per cent, compared with an average rate for Great Britain of 2.3 per cent (these rates were not seasonally adjusted).

Northern Region industrial expansion

Mr. Ted Fletcher (Darlington) requested information on the number of applications received for Industrial Development Certificates in the Northern Region since 1 January 1974 to the most convenient date; and how this compared with a similar period in 1973. He also asked for figures for the number of square feet of manufacturing space together with the number of new jobs that would be created by the granting of Industrial Development Certificates in the Northern Region from 1 January 1974 to the most convenient date; and how these compared with a similar period in the previous year.

Mr. MacKenzie replied that virtually the whole of the Department's Northern Region was a Development Area where IDCs had not been required since 20 July 1972. In the small part of the Northern Region which had Intermediate Area status two IDCs were approved and none refused in the period 1 January-30 June 1973; no applications had been approved or refused in the corresponding period of 1974.

STD calls

Mr. Neville Trotter (Tynemouth) inquired as to the approximate number of STD telephone calls per annum which failed from technical faults.

Mr. MacKenzie said he was informed by the Post Office that it was not possible to estimate the actual number of STD calls attempted, but large sample observations on call attempts showed that about 1 in every 27 failed because of plant defects. This figure had been reducing for some years. Successful calls were metered and for the year 1973/74 numbered about 1,860 million.

Natural gas prices in EEC

Mr. Skeet asked the Secretary of State for Energy if he would state the trend of natural gas prices in the Community and the extent to which the market price had moved in the past 12 months.

In reply, Dr. Gavin Strang said that the trend in natural gas prices to domestic consumers in certain of the countries of the EEC were as shown below:

CHANGES IN REPRESENTATIVES PRICES OF NATURAL GAS TO DOMESTIC MARKET
(Consumers of 20 G.Cal a year; approx. 800 therms)
Index numbers June 1971 = 100

	June 1971	June 1972	June 1973	January 1974
UK	100	105.5	105.5	113.7
France	100	109.0	112.8	112.8
Germany	100	111.3	111.3	115.5
Italy	100	100	106.6	106.6
Netherlands	100	100	101.6	111.2

Source:
Statistical Office of European Communities Yearbook of Energy Statistics
British Gas Corporation

Corresponding figures were not readily available for other Member countries. Prices in the UK had not risen since January 1974; he regretted that he had no more up-to-date information for other countries shown above. Similar figures were not available for industrial consumers due to variations in terms and conditions of supply and the existence of special contract rates, details of which were not made public.

Wednesday, 10 July

Department of Prices and Consumer Protection

Mr. Michael Latham (Melton) asked the Secretary of State for Prices and Consumer Protection, how many of her departmental advisers holding the rank of principal or above are female.

Mrs. Williams answered: 'One of my three departmental advisers is female. Her part time appointment equates to that of a Civil Service Principal. Other female members of the staff of my Department are one Under-Secretary, three Assistant Secretaries, four Principals, one Chief Information Officer and one Principal Information Officer.'

Prosecutions under the Trade Descriptions Act

Mr. Grenville Janner (Leicester, West) referred to the 327 cases in which compensation has been awarded following a successful prosecution under the Trade Descriptions Act, 1968, and asked how many of such awards were made against motor traders; how many against travel agents; how many against retailers; and for information regarding the remainder.

Mr. Williams replied: 'I regret that the information cannot be provided in the form requested, without incurring undue expense. Available information on the 327 cases notified to the Department in the period from 1 January 1973 to 30 April 1974 is as follows:

	Number of cases in which compensation was awarded
Misdescriptions of goods in the following categories:	
Motor vehicles and accessories	195
Clothing and textiles	12
Household appliances	8
Toys and games	1
Furniture and flooring	1
Food and drink	1
Solid and liquid fuels	1
Other goods	39
False indications of the prices of goods in the following categories:	
Motor vehicles and accessories	4
Clothing and textiles	1
Household appliances	1
Food and drink	1
Soap and detergents	1
Other goods	4
False statements about services, accommodation and facilities in the following categories:	
Accommodation, holidays and travel	12
Repairs and servicing of motor vehicles and other goods	34
Other services and facilities	11

Citizens Advice Bureaux in Scotland

Mr. Jim Craigen (Glasgow, Maryhill) wanted to know the number of consumer advice bureaux in Scotland; what Government financial assistance, if any, is given to them; and what financial assistance is given by local authorities in Scotland to them.

Mr. Williams replied: 'According to the latest information available to me, there are at present in Scotland three consumer advice centres and 39 Citizens' Advice Bureaux. Consumer advice is also available from 38 local authority offices.

'My department makes available to the Scottish Citizens' Advice Bureaux through the Scottish Council for Social Service an annual grant for headquarters administration and training. In 1974/75 this will amount to £20,945. In addition, my department has made available a grant of £200,000 for the development of Citizens' Advice Bureaux generally; the allocation of this to projects in Scotland has not yet been determined.

'The Social Work (Scotland) Act 1968 places a duty on Scottish local authorities to promote social welfare by making available advice, guidance and assistance on a scale appropriate for their area; information on the expenditure devoted under that head to consumer advice is not available centrally.'

Knitwear imports

Mr. Paul Channon (Southend, West) inquired about representations from manufacturers of knitwear about the increased volume of knitwear imports.

'There have been no recent formal representations from manufacturers associations about the increased volume of knitwear imports but there have been approaches from individual manufacturers,' answered Mr. Meacher. 'The problem is currently being studied in the context of the new Multi Fibre Agreement.'

Industrial output

Mr. Iain Sproat (Aberdeen, South) wanted to know the value of the gross and net output figures of each of the 10 British-based industries with highest such figures at the latest available year.

Mr. Meacher gave the following figures showing in 1972 the value of gross and net output of the 10 sectors of British manufacturing industry with the highest value of net output:

£ million

	Gross output	Net output
Motor vehicle manufacture	3,627.9	1,303.1
Iron and steel (general)	2,145.7	695.6
General chemicals	1,540.6	596.0
Aerospace	1,139.0	591.6
General printing and publishing	1,020.5	579.3
Printing and publishing of newspapers and periodicals	873.4	572.7
Industrial plant and steelwork	1,109.4	546.4
Brewing and malting	1,443.3	440.2
Shipbuilding and marine engineering	815.4	413.8
Rubber	698.0	373.2

Source: Report on the Census of Production for the UK, 1972. Provisional results.

Reinforcing steel

Mr. Gordon Wilson (Dundee, East) asked what representations had been received from industry regarding difficulties in securing adequate supplies of reinforcing steel.

Mr. Meacher answered: 'I have recently received representations about high tensile steel wire which I discussed with the British Steel Corporation who met the firm concerned and arranged to help with further supplies.'

Inflation insurance policies

Mr. Tim Renton (Mid-Sussex) asked if the Secretary of State for Trade would instruct ECGD to issue inflation insurance policies comparable to those available to French exporters.

'No,' answered Mr. Deakins. 'I am however aware of the difficulties facing some British exporters of capital goods in this connection, and of their concern about the French scheme. The problem is under consideration by my Department.'

Northern Regions Airport Study

Mr. Ted Fletcher (Darlington) asked if the Secretary of State for Trade had considered the Northern Region Airport Study commissioned by the Civil Aviation Authority and the Airport Committees of Carlisle, Newcastle and Teesside Airports.

Mr. Clinton Davis answered: 'We expect to receive the Civil Aviation Authority's recommendations on the Northern Regions Airport Study later in the year following which a statement will be made.'

Thursday, 11 July

Manufacturers of yachts and small craft

Mr. Peter Viggers (Gosport) asked if it was the Secretary of State for Industry's policy to take into national ownership companies engaged in the construction of yachts and small craft, such as lifeboats; and for a complete definition of the 'shipbuilding and marine engineering industries' intended to be taken into state ownership.

Mr. Meacher replied that Mr. Benn hoped to make a statement soon about the Government's plans for taking shipbuilding, ship-repairing and marine engineering into public ownership and control. 'We have no plans, at present, for extending public ownership to firms whose main activity is the construction of yachts and small craft,' he added.

Computer education

Mr. Eric Moonman (Basildon) asked for a description of the facilities and expenditure allocated for computer education by the Department of Industry within the last three years.

Mr. Meacher answered: 'The National Computing Centre which my Department supports with an annual grant in-aid calculates its expenditure on computer education and training as £356,000 in 1971-72, £307,000 in 1972-73 and £225,000 in 1973-74.'

Imports of bottles

Mr. Ian Campbell (West Dunbartonshire) inquired as to the number of bottles imported in the last accountable period because of the manufacturing shortage in the UK.

'It is not possible to distinguish which imports arise from shortages,' replied Mr. Deakins. 'In January to May 1974, 437 million glass bottles and other containers and 2,230 tonnes of plastic bottles and containers were imported.'

Industrial development in Scotland

Questions were asked by Mr. James Sillars (South Ayrshire) on the real increase in the total investment in plant, machinery, and vehicles inclusive; the real increase in industrial investment; and the capital expenditure per annum by manufacturing establishments in Scotland for each year between 1967 and 1973, inclusive.

Mr. Meacher gave the following table in terms of 1970 prices. Figures for 1973 are not yet available, nor is any division by asset for 1970 and later years.

CAPITAL EXPENDITURE BY MANUFACTURING INDUSTRY IN SCOTLAND AT 1970 PRICES

	£ million	% increase on previous year	
	Total assets	Total assets	Plant, machinery and vehicles
1967 (a)	158		
1968	185	17	20
1969	216	17	15
1970 (b)	221	2	na
1971 (b) (c)	176	−20	na
1972 (b) (c)	144	−18	na

(a) On 1958 SIC (Standard Industrial Classification); later years on 1968 SIC. There may be other small differences in coverage.
(b) Including acquisitions less disposals of land and existing buildings, excluded from 1969 and earlier years. In 1968 there was £2 million of net acquisitions but the figure can vary considerably from year to year.
(c) Provisional.
na = not available.

Mr. Bruce-Gardyne asked for the size, cost and location of each completed advance factory currently standing unoccupied in Scotland, with the date of completion in each case.

Mr. MacKenzie answered that three advance factories, completed at a cost of £570,000, are available for a first occupier as follows:

Location	Size (sq. m.)	Date of completion
Coatbridge	4,270	June 1971
Hillington	1,411	May 1974
Inchinnan	4,878	August 1973

Irlam Steel Works

Mr. John Evans (Newton) asked about plans for the future use of Irlam Steel Works.

'I am informed that the rod mill will remain in production,' answered Mr. Meacher. 'The British Steel Corporation are embarking on a comprehensive redevelopment of the rest of the site for new industry which I hope will include a Government advance factory.'

Post Office Corporation

Mr. Geoffrey Finsberg (Camden, Hampstead) inquired about the number of places at present unfilled on the Board of the Post Office Corporation.

Mr. MacKenzie replied: 'There is provision under the Post Office Act 1969 for a chairman, a minimum of six and a maximum of 12 members. At present there are eight members in addition to the chairman. The post of Member for Finance and Corporate Planning was vacated on 31 December 1973 and I hope to make an appointment in the near future.'

Telephone charges

Mr. Tom Normanton (Cheadle) asked for a comparison between telephone charges made by the Post Office in Great Britain and the installation, rentals and actual call charges of the other eight Member States of the European Community and Canada.

Mr. MacKenzie answered: 'Because of the wide divergence in telecommunications and pricing policies in the various EEC countries and Canada, direct comparison of charges is not practicable. But the following table gives some indication of the range of charges under the various categories within these countries.

	UK	EEC (ranges)	Canada
Connection charge	Up to £40	£7.25-£71.61	£5.54-£9.07
Rental for an exclusive line	£22-£26	£11.60-£40.18	£19.35-£102.40 (includes some calls)
Call charges (dialled)			
Local calls	1p for 3 minutes to 12 minutes	Mostly untimed 1½p-4p	Included in rentals
Trunk calls	2p-23p for 3 minutes	3p-50p for 3 minutes	10p-82p for 3 minutes

Note: It should be noted that local call area sizes vary enormously; for example, in some countries local calls cover 'own exchange area' only.

Friday, 12 July

Tyre retreading

Mr. Normanton asked whether a factory carrying out the manufacturing process of tyre retreading would be included in the Standard Industrial Classification as a manufacturing process eligible for grants under the Industry Act.

Mr. Heffer answered: 'Tyre retreading does not qualify for grant under the Industry Act. The qualifying activities are principally the activities described in Orders II to XX of the Standard Industrial Classification but with certain specified exceptions all repair activities are expressly excluded. Tyre retreading is included in Order XIX but since it is not one of the specified forms of repairing which qualify it is caught by the general exclusion of repair activities.'

Travel industry

Mr. Moonman asked if the Secretary of State for Trade would institute an immediate inquiry into the bonding requirements of the travel industry.

Mr. Deakins answered: 'We are reviewing their present arrangements with the Civil Aviation Authority and the Association of British Travel Agents to discover whether any adjustments may be desirable.'

EEC – trade figures

Mr. Hugh Dykes (Harrow, East) asked the Secretary of State for Trade, on what statistical information he based his assertions made on 11 June that the United Kingdom deficit on visible trade aggregated for all other Member countries of the European Economic Community is currently running at an annual rate of £1,500 million.

Mr. Deakins answered: 'The latest figures published on 11 July indicate that in the first half of 1974 the crude trade deficit, ie the difference between exports fob and imports cif, was running at an annual rate of £2,000 million.'

Mr. Dykes also asked for publication of the statistics showing the trend of the balance of visible trade with all other countries of the European Economic Community over the four quarters of calendar 1973 compared with the equivalent figures in 1972; and for the parallel statistics for the non-EEC trading countries, in aggregate, for both these years by quarters.

Mr. Deakins said: 'Quarterly estimates of the balance of trade with the EEC are not available on a balance of payments basis; details of the "crude" balance, ie the difference between exports fob and imports cif, are given below:

£ million. Seasonally adjusted

	1972 1st qtr.	2nd qtr.	3rd qtr.	4th qtr.	1973 1st qtr.	2nd qtr.	3rd qtr.	4th qtr.
EEC	−132	−139	−146	−164	−204	−264	−338	−362
Rest of World	−179	− 90	−326	−344	−349	−400	−574	−908

Letters to the Editor

Letters to the Editor should be addressed to the Editor, *Trade and Industry*, Room 437, 1 Victoria Street, London SW1H 0ET, and *not* to HMSO.

'The "crude" balance is not a good measure of the balance of trade in goods because, *inter alia*, of differences in valuation.'

Industry in Scotland

Mr. James Sillars (South Ayrshire) asked for information on the average amount of financial public aid per head to private industry in Scotland for each year between 1967 and 1973, inclusive.

Mr. MacKenzie gave the following information to the nearest £:

1967/68	1968/69	1969/70	1970/71	1971/72	1972/73
15	21	25	27	24	21

'The greater portion of the aid was in the form of investment grants and regional employment premium, and the decline after 1970/71 is due mainly to the phasing out of the investment grants scheme,' he said. 'Figures for 1973/74 are not yet available.'

Steel castings industry

Mr. Skeet asked about the extent of Government aid and grants to the iron and steel castings industry (excluding remissions of tax) over each of the past 10 years.

Mr. MacKenzie answered: 'Records of expenditure on investment grants and under regional assistance schemes are not kept on an industry basis. Grants towards the financing of the two Research Associations which serve the ferrous castings industries were as follows:

Year	Iron castings R & D	Steel castings R & D
	£000s	£000s
1964/65	74.000	37.500
1965/66	75.424	37.182
1966/67	83.104	50.545
1967/68	99.433	49.968
1968/69	89.573	49.062
1969/70	100.405	67.376
1970/71	113.057	78.845
1971/72	100.629	80.679
1972/73	129.781	66.043
1973/74	140.000	73.626

Customs notices of interest to exporters

The following Public Notices issued by HM Customs and Excise relate to various aspects of export procedure. Copies of these Notices may be obtained from the local Officer of Customs and Excise, whose address appears in the telephone directory and to whom all inquiries should be addressed, or from the Secretary, HM Customs and Excise, 39-41 Mark Lane, London EC3R 7HE.

General Notices

17 (May 1973)	Arrangements for preferential trade between the Channel Islands and the United Kingdom.
49	Temporary importations: international co-operation.
104	Temporary importations and exportations under ATA and ECS Carnets.
112	Authorised hours for Customs work at ports, airports and in long rooms and charges for attendance given at the request of merchants.
112A	Charges for attendance given at private premises at the request of merchants.
118	Samples imported for promoting export trade.
207	Re-imported goods: relief from Customs duty and Value Added Tax.
210	Temporary importation of films and similar goods for copying, printing, etc., to fulfil export orders.
221	Process Inwards Relief and Pre-financing of export refunds on products for process.
223	Export relief on goods exported in the same state as at import ('Same state section 7 relief').
241	European Economic Community: Compensatory, Levy and Addendum thereto.
275	Documentation of Exports for Statistical Purposes.
290	Export of personal and household effects.
300	Export reliefs scheduling scheme.
703	VAT – Exports. (Revised November 1973)
704	VAT – Retail Export Schemes. (Revised November 1973)
705	VAT – Tax free sales of motor vehicles to tourists, etc.
750	Community transit – general.
750A	Community transit – list of Offices of Departure, Transit and Destination and Guarantee Offices in the United Kingdom, etc.
750B	Extension of the Community Transit procedures to Austria and Switzerland
751	Notes on completing Community transit forms T1, T2 and T3.
752	Free circulation of goods in the European Communities.
753	Community transit – the simplified procedure for goods carried by rail.
754	Documentation for fish caught by British fishing vessels.
755	Community transit – special control procedures.
756	Instructions on the use of loading lists as descriptive parts of forms T1, T2 or T3.
774	Hydrocarbon Oils Customs Duties: Additions of *Ad Valorem* Protective Element.
800	EEC Common Agricultural Policy: Customs procedures in respect of export refunds and export licences.
810	EEC Preferences – Free Trade Agreement between the EEC and EFTA countries.
810A	EEC Preferences – EFTA countries. Simplification of the documentation system described in Notice 810. Introduction of universal form of movement certificate EUR 1.
812, 812A	EEC Preferences – Turkey.
815 (June 1973)	EEC Preferences – Morocco.
817 (June 1973)	EEC Preferences – Tunisia.
818 (June 1973)	EEC Preferences – Egypt.
819 (May 1973)	EEC Preferences – Cyprus.
820 (July 1973)	EEC Preferences – Lebanon.
821	EEC Preferences – simplified procedure for sending evidence to EEC customs about the origin of goods.
830	Arrangements between Denmark and United Kingdom.

Drawback

7	Drawback on mixed or blended beers when exported or deposited in bonded warehouse.
132A	Sugar: cessation of Import Duties and Imposition of Levies under the Common Agricultural Policy of the EEC and the Sugar Board Charge.
172	Hydrocarbon Oils: drawback of duty.
224	The examination of bottled beer, exported on drawback, at the premises of a licensed brewer for sale, or beer dealer, as an alternative to examination on the quay.
291	Claims for drawback on goods exported where there has been a variation in the duty rate.

BOTB News

Opportunities for British aviation firms in Japan

A great deal of interest was aroused recently in Japanese aviation circles by the British Overseas Trade Board-sponsored British Electronics for Aviation Exhibition which took place at the British Export Marketing Centre in Tokyo, 18-22 June. Seventeen companies took part and displayed a wide range of equipment including flying aids, test equipment, and air traffic control equipment.

Two distinguished visitors from Britain were Lord Thorneycroft, Chairman of the BOTB and Lord Limerick. Guest of honour was Mr. Gakuji Moriya, Chairman of the Society of Japanese Aircraft Constructors and President of Mitsubishi Heavy Industries. In his opening speech he said that British avionics enjoyed a good reputation in Japan and the more British products could be shown in Japan, the more imports from Britain would increase. During the exhibition, over 1,000 visitors from the Japanese aircraft industry, government and military came to see the show. Exhibitors were particularly impressed by the numbers and the seriousness of inquiries.

Marconi-Elliot Avionics Systems Ltd. whose exhibits included their 'Head-up Display' and a digital airborne computer said that they had been very pleasantly surprised by the number of visitors and added that they had achieved all they had set out to do. The exhibition had provided a golden opportunity to visit contacts, meet new people and give a focus for their agents.

Ferranti Ltd. were exhibiting for the first time their new map display system, a dummy model of which they had shown at Iruma in October. Their representative, Mr. Scott, said that a great deal of interest had been shown and there had been a very good attendance of the right sort of people.

MEL Equipment were looking at the possible market for maritime reconnaisance radars and following up earlier promotion of their MADGE landing system. They were able to emphasise the civil uses of MADGE including its potential for emergency landing fields, and they now intend to produce MADGE in Japan.

Louis Newmark Ltd. sent their aircraft division to exhibit for the first time in Japan. As specialists in helicopter flight control systems, they received several inquiries including one from a Japanese firm who are interested in manufacture under licence. Asked about the market over the next five to 10 years, Mr. Stan Scarisbrick, chief sales engineer, said, 'Requirements for helicopters will certainly grow here and we hope to get some share of the expansion. We are very optimistic about doing a reasonable amount of business in Japan.'

A small development and marketing firm who did very well were PB Products Ltd. selling their PC Scriber Co-ordinatographs. They had an opportunity to train their agents on the machine and sold 10 systems worth £10,000 during the show. Total orders until next February amount to £120,000. Mr. P. Brownlie, managing director, was most enthusiastic about the opportunities in Japan for small British firms who develop new ideas.

Captain Sylvester, assistant director of the Electronic Engineering Association, in a summing up said that the success of the exhibition was demonstrated by the great interest shown by the Japanese. The lessons the Association had learnt from the exhibition were first – that, despite considerable American influence in this field, the Japanese were showing interest even in areas where the US is very competitive. Britain should therefore keep in step with developments in the Japanese aircraft industry. Second – there has been an opportunity to learn something about the very interesting Japanese space programme, which the Association would consider with an eye to possible future discussions with the Japanese. Taking the Japanese market by stages, Captain Sylvester said that in the short term there were openings for sales of test and laboratory equipment for Japanese research programmes. In the medium term there were limited opportunities for R and D sales and in the longer term there were opportunities in air traffic control, approach and landing systems and airborne navigation equipment.

Export publicity for industry

Publicity for British exporters can often be obtained through use of the facilities of the Central Office of Information, who are concerned with collecting from industry items suitable for dissemination overseas by way of Government information services. The COI are interested in news items, feature article material, photographs, tape recordings for radio, films for television and other screening, Contact should be made with the nearest Regional Office covering your area.

Northern: Mr H. G. Roberts, Andrews House, Gallowgate, Newcastle upon Tyne NEI 4TB (Tel: 27575 – Telex 53277).

Yorkshire & Humberside: Mr D. de M. Guilfoyle, OBE, City House, Leeds LS1 4JG (Tel: 38232 – Telex Econ Plan 55472 – message to be prefixed for COI).

East Midland: Mr T. Cooban, Cranbrook House, Cranbrook Street, Nottingham NG1 1EW (Tel: 46121 – Telex 37572).

Eastern: Mr A. A. McLoughlin, Block D, Government Buildings, Brooklands Avenue, Cambridge CB2 2DF (Tel: 58911 – Telex 81187).

London & South Eastern*: Mr R. Dean, OBE, St. Christopher House Annexe, Sumner Street, London, SE1 (Tel: 01-928 2371 – Telex 915444).

* National companies in central London, and particularly those with UK subsidiaries or branches, which require overseas publicity should consult Industrial Section at COI Headquarters: Mr E. Turnbull, Central Office of Information, Hercules Road, London SE1 7DU (Tel: 01-938 2345 ext. 271 – Telex 915444).

Southern: Mr A. S. Poole, Market Place House, Reading RG1 2EH (Tel: 581261 – Telex 91881 message to be prefixed 'for London Region'.

South Western: Mr W. J. D. Irving, MVO, The Pithay, Bristol BS1 2NF (Tel: 291071 – Telex 44203).

Midland: Mr D. C. Boyd, Five Ways House, Islington Row, Birmingham B15 1SH (Tel: 021-643 8191 – Telex 33376).

North Western: Mr H. V. Tillotson, MVO, 22nd floor, Sunley Building, Piccadilly Plaza, Manchester M1 4BD (Tel: 061-832 9111 – Telex 667830).

Scottish Office: Mr C. MacGregor, MBE, Scottish Information Office, St. Andrew's House, Edinburgh EH1 3DQ (Tel: 031-556 8501) District Office: 314 St. Vincent Street, Glasgow C2 (Tel: 041-221 5670 – Telex 77583).

Ulster Office: Northern Ireland Information Service, Stormont Castle, Belfast BT4 3ST (Tel: 63011).

Welsh Office: Mr Brian Evans, Director, Welsh Office Information Division, 42 Park Place, Cardiff CF1 3PY (Tel: 28066 – Telex 49327).

Exhibitions and Fairs

French town dedicates pavilion to boost trade links with UK

From Clive Almond, Second Secretary (Commercial), British Embassy, Paris: The town of Tours in central France, with a population of 200,000, recently placed itself generously on the map for British companies wishing to promote their products in the area. It did so by opening a national pavilion devoted entirely to Britain (*picture above*). This is called appropriately enough La Maison de Grande-Bretagne and consists of an octagonal building within the grounds of the Tours Fair and provides about 2,000 sq. ft. of exhibition space. The design of the £50,000 building was entrusted to British architect Clive Pascall.

The pavilion was built and financed on the commendable initiative of the town of Tours and the project came under the dynamic personal direction of Monsieur Royer, the Mayor, who, until recently, was French Minister of Commerce. Tours is currently making special efforts to establish closer commercial contacts between the surrounding region of the Touraine and the UK. Last year a pavilion was opened for the Federal German Republic.

The inauguration of the pavilion, timed to coincide with the spring Tours Fair, was attended by Monsieur Royer and several local and British personalities: G. F. Finlayson, Commercial Counsellor, British Embassy, Paris, represented the Ambassador.

Promotional opportunities

The pavilion is available for use by British manufacturers who wish to display their products in this region. It offers promotional opportunities, particularly to companies in the household goods and agricultural equipment fields, as well as those in the service industries.

It could also be used for exhibitions by industrial equipment manufacturers and for presentations and receptions by visiting British groups. It is intended also as a centre for British cultural and social activities.

The two main annual events at the Tours Fairground are the spring fair in early May and the autumn fair held in late September.

Industrial development

Tours is a rapidly-developing area with a great variety of small and medium industries, including textiles, pharmaceuticals, electronics, printing, publishing. As an indication of its development, 180 industrial concerns have been started within the town's boundaries during the last 10 years, and the present industrial zones cover 625 acres. Communications with the rest of France are good: a new motorway has just been opened linking Tours to Paris, and there are direct flights to Gatwick by the TAT airline.

British firms interested in obtaining further details about the pavilion are invited to get in touch direct with Monsieur Y. Bertault, Vice-President, Foire de Tours, Parc des Expositions, 37000 Tours; tel. 20.58.95. A well-prepared brochure in English on the town of Tours is also available.

Lisbon show proves as popular as ever

From R. Mowforth, Commercial Dept., British Embassy, Lisbon: The 15th Lisbon International Fair took place 12-23 June. Although the predominant exhibits were of Portuguese manufacture, goods from 23 foreign countries were also on display in the 16,000 sq. m. of modern pavilions within the total exhibition area of 46,000 sq. m. Within this area exhibitors were showing a wide range of goods, ranging from Portuguese-manufactured furniture, glassware, textiles and plastics to imported household domestic appliances, hi-fi equipment, medical supplies, cameras, general machinery, tools and diesel engines. In the outside sites were shown building, civil engineering, agricultural and transport equipment.

The UK joint venture, sponsored by the British Overseas Trade Board in conjunction with the Birmingham Engineering and Building Centre, had 14 stands grouped around an exhibitors' lounge.

The British Broadcasting Corporation sent a representative to the fair. Rank Radio International Ltd. showed Leak and Wharfdale hi-fi and specialised audio equipment. Other exhibitors displayed household and kitchen equipment, engineers cutting tools, diesel engines, dehumidifiers and timber seasoning equipment.

The international coverage of the fair was appreciated by D. Anderson and Son Ltd. which received inquiries about supplies of roofing felt and pipe wrapping from Spanish, German, Australian and American potential customers. One visitor to the information stand inquired about British firms which might be interested in constructing a bullring in Ecuador.

Recent political changes in Portugal have caused some speculation about the effectiveness of the fair at a time when there is a great deal of uncertainty in local business circles. However, the fair proved as popular an attraction as ever, with an estimated attendance of more than 300,000 visitors.

The increase in the number of consumer durables shown, coupled with the present political climate, probably accounted for the general opinion that this year exhibitors of industrial and engineering equipment had received fewer serious inquiries than in previous years.

However, visiting representatives of British firms were able to give support to their local agents, as well as calling on existing and potential new customers. Thus exhibitors were satisfied that appearance at the fair was worthwhile and were contemplating whether next year the joint venture could occupy a more advantageous location.

Britons start Calgary stampede

From T. D. Curran, Assistant Trade Commissioner, British Government Office, Edmonton, Alberta: British industry and government scored a notable Canadian debut by being the first ever to present an integrated overseas group exhibit at the biennial Canadian National Petroleum Show held in the Stampede Grounds, Calgary, 7-10 May. A Russian information booth provided the only other overseas government participation.

Under joint venture arrangements between the British Overseas Trade Board and the London Chamber of Commerce, nine British firms displayed a varied range of equipment for the oil, natural gas and petrochemical industries. An information stand was manned by the London Chamber of Commerce and the British Government Office, Edmonton.

This year's show, the biggest yet, attracted over 500 exhibitors and more than 35,000 visitors involved in the energy-based industries which help to generate the rapid economic growth of Western Canada.

Displayed throughout the 160,000 sq. ft. of the exhibition building's floor space were examples of the equipment and new technology being employed in the several multi-billion dollar projects now in hand to tap the vast oil reserves of Alberta's oil sands and the conventional natural gas and oil resources of Western Canada and the northern frontier regions. The Alberta government's current drive to develop secondary resource based industries, eg worldscale petrochemical plants, attracted other exhibitors.

A $3 million Arctic oil rig, the world's largest pipeline ditchdigger, mobile drilling units and heavy transportation equipment, purpose designed to meet the sub-zero northern climate and the fragile permafrost environment of the Arctic, were features of the outdoor display which covered an additional 300,000 sq. ft. of the Calgary show grounds.

The British firms represented in Calgary saw the show as a particularly timely opportunity to break into this vast and growing market. Two of the British exhibitors had already established in Alberta but for the rest it was a first on-the-spot look at Canada's 'oil patch'. All were surprised at the size and potential of the market and impressed by the volume and quality of inquiries received.

Welding Units Ltd. of Rainford, Lancashire had no difficulty in clearing all the stock on its stand and in booking firm orders in excess of $80,000. Moreover, it concluded local agency arrangements and has excellent prospects of substantial North Sea business for Canadian clients.

GKN-Birwelco Ltd., whose stand featured an animated display of its new smokeless Indair flare, was delighted at the interest shown in its product, and is processing several firm inquiries. It sees the possibility of substantial business, especially in frontier regions.

The Triangle Valve display attracted considerable interest. The company expects to capitalise on its success in supplying giant valves for the Alyeska oil pipeline project and was able to conclude local agency arrangements which will strengthen its prospects o Canadian Arctic pipeline and substantial oil sands business.

Bury and Masco Industries, Ronald Ltd. and Ronald Trist Controls all underlined the value of their presence in Calgary and the importance of the contacts made there. Parsons Peebles, which recently opened an engineering office in Calgary, found the show a timely and valuable vehicle to expand and strengthen its position in the market.

Dunlop Ltd. used the show to introduce its new heavy-duty rotary drilling hose and was well pleased with the interest shown in it and other hoses. Applied Science Publishers, which mounted an attractive exhibition of journals and text books, as well as publications for the World Petroleum Congress, made useful contacts.

In all, the British exhibitors were confident that inquiries received during their visit to Calgary will lead to orders in excess of one million dollars and all the equipment exhibitors intend to return in 1976.

The success of the British exhibitors, and their warm reception in Calgary, provided further confirmation that firms which take the trouble to establish a presence, or appoint effective representatives, within Alberta (Calgary or Edmonton) have excellent prospects of substantial business within the Canadian 'oil patch'.

There will be, it is to be hoped, a larger British contingent at the 1976 Calgary show.

Big US promotion for our foodstuffs

Capitalising on last year's record breaking figures of British food exports to the USA, the British Food Export Council is sponsoring a major promotional event in this important market this month.

In New York, 21-24 July, BFEC is sponsoring the official BOTB-supported British exhibit at the National Fancy Food and Confection Show. This show, aimed at the gourmet end of the market, is now in its 20th year and is heavily orientated towards imported items. Twelve companies, more than ever before and including seven newcomers, will exhibit their products. The British exhibit will cover such foods as confectionery, biscuits, tea, sauces, canned goods, whisky, gin.

In May, a joint venture participation, with an increased number of British exhibitors, at the Supermarket Institute Convention Show in Dallas resulted in bigger orders than ever before. As an added bonus, the two non-food exhibitors reported the event was an excellent means of showing the vast American supermarket industry what Britain has to offer in the way of equipment and services.

In 1973, BFEC reports, processed food exports to US totalled £30.2 million, compared with £21.5 million for 1972. A large proportion of the increase (£4.8 million) occurred in the dairy product sector where, due to the general shortage in the US, exports of skim powder and butter were dramatically up. However, other products also contributed to the increase, including sugar confectionery up 13 per cent to £7.7 million, tea up 66 per cent to £1.5 million, coffee extracts and essences up 29 per cent to £2.2 million.

British security and fire equipment on display in Hong Kong. A group of young trainee fire officers from Hong Kong's Fire Service Training School examine with keen interest some of the latest British fire fighting and warning devices recently on show at the British Trade Commission. The display, which also included security equipment, was mounted in co-operation with local representatives of British firms.

Peter Rosseter (right), sales director of the pump and compressor division of Hamworthy Engineering Ltd., major supplier to Greek shipyards and ship owners, talks to Admiral Constantine Skiadopoulos (centre), Greek Minister of Merchant Marine, and R. Marshall, chairman of the British Marine Equipment Council at Posidonia '74, one of the world's leading international shipping exhibitions, held in Athens last month. Hamworthy – part of the Powell Duffryn Group, headquartered at Poole, Dorset – exhibited examples from its range of Dolphin centrifugal marine pumps and air compressors, as well as an animated diagram of its Trident marine sewage treatment system. Forty British companies participated in a BOTB-supported joint venture at the Athens event.

Demand for space at hospital event

From W. R. Seidler, Pro-Consul, British Consulate-General, Stuttgart: The 3,500 West German hospitals, totalling over 700,000 beds, spend some £1,420 million per year on investment and consumable goods. It was against this background of a continuing growth market that the 31st Hospital Equipment Exhibition (FAB) took place in Stuttgart, 18-21 June. A floor area of 42,000 sq. m. was covered by 443 exhibitors from 11 countries and the number of trade and medical visitors from some 50 countries ran at about 30,000. Such was the demand for space that all exhibitors had to accept a 10 per cent cut in stand size.

Under the sponsorship of the British Hospitals Export Council, 14 United Kingdom exhibitors formed a BOTB-supported joint venture display and showed a variety of medical, technical and service items for use in hospitals. A further three British firms exhibited independently through their German subsidiaries.

In conjunction with the exhibition, a congress was held by the Association of German Hospital Administrators which dealt with problems of hospital management and organisation.

The fair was opened by the president of the Middle Neckar Chamber of Commerce and the head of the Health Service of the City of Stuttgart. The opening speeches stressed the importance of the new Federal Hospitals Financing Act which offers fresh opportunities for systematic planning and construction of hospitals in Germany.

The British exhibitors, who represented the largest foreign group and the only joint venture at the fair, were highly pleased with the interest expressed by German and other visitors and received a very satisfactory level of inquiries and, in some cases, immediate orders. The Commercial Section of the British Consulate-General in Stuttgart assisted several of them in their search for agents and with other matters of immediate interest. All stands were visited by Consul-General H. E. J. Hale.

Despite the widespread apprehension amongst exhibition organisers in Germany about the diminishing degree of public interest in trade fairs, the Stuttgart FAB confirmed its importance as a national, and even international, marketplace for hospital buyers and trade. British expertise and engineering achievements in this field were received with keen interest and could lead to excellent export opportunities for those who possess adequate sales and servicing facilities in Germany.

The sound of money at Houston musicale

From W. C. Hodgkins, MBE, Consul (Commercial/Information), British Consulate-General, Houston: The British stand at the annual NAMM Music Expo has now become a regular feature. Held 15-18 June, the event had moved from Chicago to Houston, offering British companies a new venue with an increase in exhibitors over 1973 to 180 and an expected final count of visitors to approximately 9,000 limited strictly to the trade.

Already well established in this market through its US subsidiary, Dallas Arbiter Ltd. staffed an exhibit with two sound-proof rooms and showed an expanded line including a wide range of Sound City amplifiers, a new SMP Tour series amplifiers, the 20 channel stereophonic Sound City/Kelsey mixing console, Hayman drums, guitars and basses, as well as strings manufactured by British Music and Tennis Strings Ltd.; and, on behalf of Mellotronics Ltd., the impressive Mellotron, which provides an orchestral background from a series of tapes, drew much interest.

General Music Strings, along with an extensive range of strings for all kinds of instruments, showed microphone stands and a new hi-fi speaker stand. A first at US shows was Terry Gould introducing Tuff-Nail, a product to promote the durability and suppleness of guitarists' finger nails, doing equally well with his range of English leather guitar straps and slings and displaying some top quality guitars. Cardiff Music Strings maintained its steady trend in the field of instrument strings which are already selling well throughout the United States.

The NAMM show remains the leading event in the United States serving the entire music industry, comprising eight national associations, and offers an excellent opportunity for any new British exhibitor to this lucrative and growing market.

Western Europe seen as world centre for plastics

From Clive Almond, Second Secretary (Commercial), British Embassy, Paris: The high demand for plastics, the shortages and the dramatic price increases of raw materials, together with the current need to conserve energy by utilising the most efficient equipment, led to a lively interest being shown by visitors in the 1974 Europlastique and Eurocaoutchouc Exhibition, held in Paris, 5-12 June.

Western Europe is now recognised as the world centre for plastics with a production last year of 17 million tonnes, over a third of the total world production. Of this France produced 2.5 million tonnes, which was a 21 per cent increase over the 1972 figure and confirmed its place as the most buoyant market in the EEC.

Britain is well placed to take advantage of this increase in demand for both finished plastics and machinery: it manufactured £40 million worth of plastics machinery in 1973 of which around £12 million was exported.

The interest in new machinery was fully reflected in orders taken by British companies at the show and these were said to be in the region of £500,000. Perhaps more important, serious declarations of interest concerning future orders that could be directly attributable to firms' participation in the exhibition were estimated at just over £2 million.

The number of visitors to the show came to over 140,000 and the international importance and flavour of this figure was well reflected in the fact that 38,000 of these came from 100 overseas countries.

This year a total of 1,207 exhibitors from 26 countries occupied 850 stands covering an area of 43,000 sq. m. The United Kingdom was well represented and the joint venture consisted of 18 companies situated on island stands in a grouped area of 682 sq. m. This was jointly sponsored by the British Overseas Trade Board and the British Plastics Federation.

The British group occupied bright and attractive stands designed for them by the Technical Services Unit of the Department of Trade and they drew envious comments from some of the other exhibitors.

At the end of the exhibition there was a general air of optimism among the British exhibitors.

British Overseas Trade Board

Programme of trade promotions 1974-76

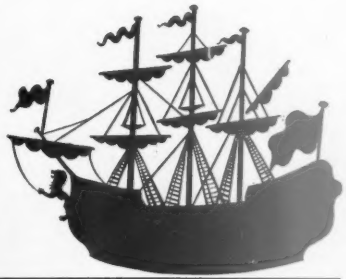
Dr. Takemi, President of the Japan Medical Association, visiting a stand at the British Medical Equipment Exhibition which was sponsored by the British Overseas Trade Board and held recently at the British Export Marketing Centre in Tokyo. Immediate orders worth £277,000 were taken at the exhibition and the 24 British Companies which took part expect an increase in sales of up to £1.5 million over the next 12 months.

Section 1
Overseas events where Government assistance to UK participants
4-33 is planned or under consideration

Section 2
34-44 Trade fairs and exhibitions within Europe

Section 3
45-48 Trade fairs and exhibitions outside Europe

Section 4
49-52 Trade fairs and exhibitions in the United Kingdom



If you're exhibiting in the United States of America, Soviet Union, Eastern Europe or South America, use the specialist freight service

Brewster Druce Turner are specialists in two key exhibition services. Their executives have had years of experience in shipping and forwarding exhibits of every kind and category to exhibitions in these countries.

They are also advisory experts on all aspects of national and international exhibitions and trade fairs.

Contact Brewster Druce Turner for a door-to-door, problem-free freighting service–and for all the advice and information you need.

BREWSTER DRUCE TURNER LIMITED

38-39 Brooke Street London EC1N 7UX
Telephone: (01)-242 6214 Telex: 25875 Drutum Ldn

Programme of Trade Promotions

This programme of Trade Promotions is published as a supplement to *Trade and Industry* in January, April, July, and October.

Section 1 lists overseas trade promotions and missions over the next two years for which British Overseas Trade Board support is already being planned, or is under consideration. The information is necessarily brief but further details can be obtained from the trade association or from the officer named against the event (Tel. 01-248 5757). For trade fairs the date shown in brackets after the officer's name and telephone extension number indicates the closing date for applications for support. Those interested in participating in any event for which the cut off date has passed should inquire of the sponsor or the officer named against the event, as occasionally, it is possible to accommodate late requests. Where no date is shown the cut off date has not been fixed.

Section 2 (Europe) and **Section 3 (outside Europe)** list a number of regular overseas trade fairs not mentioned in Section 1. **Section 4** lists some United Kingdom trade fairs

Fairs in this supplement are classified under the commodity groups (right), definite dates being given when known or alternatively the month in which a fair is usually held.

General inquiries should be addressed as follows:

(1) About support provided by the British Overseas Trade Board for overseas promotions: Fairs and Promotions Branch, Department of Trade, Hillgate House, 26 Old Bailey, London EC4M 7HU (Tel. 01-248 5757)

Telephone inquiries should be made as follows:

For trade fairs, British Shopping Weeks and store promotions—Ext. 7051

For British Export Marketing Centre, Tokyo—Ext. 7104 or 7317

For Outward Missions and symposia—Ext. 306

(2) About Inward Missions:
Special Export Services Branch, Export Services and Promotions Division, Department of Trade, Export House, 50 Ludgate Hill, London EC4M 7HU (Tel. 01-248 5757, Ext. 463).

CLASSIFICATIONS

General
Agriculture, forestry, fishing, agricultural machinery
Aircraft and aeronautical equipment
Books and periodicals
Building, public works and construction equipment
Chemicals and allied industries, including plastics
Clothing
Display and shop equipment
Engineering, electrical and electronic, including radio and television
Engineering, other
Foodstuffs, food machinery, hotel and catering equipment
Footwear
Furniture, furnishings, household equipment and hardware
Handicrafts
Heating and ventilating
Horticulture and horticultural equipment
Hospital, medical, surgical and dental equipment
Jewellery and giftware
Laundry and allied services
Leather, leather goods and fur
Motor vehicles, motor cycles and cycles
Music and musical instruments
Office machinery and equipment
Packaging machinery and materials, including containers
Photographic equipment
Pottery and glassware
Printing, stationery and printing machinery
Scientific instruments and nuclear equipment
Ships and boats
Sports goods and camping equipment including caravans
Textiles and textile machinery
Toys and games
Watches and clocks
Water, effluent and air treatment plant including anti-pollution, cleaning and refuse disposal equipment
Other specialised fairs

How the British Overseas Trade Board can help you promote your goods overseas

Under the direction of the British Overseas Trade Board Export Services and Promotions Division, the Department of Trade supports British firms at trade promotions overseas through its Fairs and Promotions Branch.

In 1973 the British Overseas Trade Board supported some 6,500 firms exhibiting at 322 trade fairs in 48 different countries: eight British Shopping Weeks and 63 Store promotions. In 1973 155 Outward Missions were supported and some 1,800 firms were helped in that way.

Joint Ventures

Under its Joint Venture Scheme the BOTB provides space and a shell stand for each firm taking part in a group display sponsored by a trade association or other non profit-making body at an overseas trade fair. In addition, for joint ventures held outside Western Europe, the BOTB pays half the return tourist air fares of two representatives from each firm manning their stand for the duration of the event and half the freight charges for returning unsold goods exhibited at the event. Firms taking part in a joint venture display will be charged £3 per sq. m of space and shell stand occupied.

British Pavilions

At some overseas trade fairs, usually those where participation is organised on a national basis, the BOTB organises British pavilions. Space and shell stands are provided to participating firms at attractive rates. Firms taking space in a British pavilion, provided the event is held outside Western Europe, are also eligible for assistance similar to that given under the Joint Venture Scheme towards the costs of representatives' travel and of returning unsold exhibits.

Technical Symposia

In certain circumstances British firms taking part in technical symposia organised in association with a trade association may be given support.

Information Stands

At the more important trade fairs, especially in Western Europe, the BOTB provides an official Information Stand staffed by Diplomatic Service Commercial Officers. Apart from dealing with commercial inquiries, these Information Stands serve as a focal point for British firms exhibiting at the event either directly or through local agents.

British Export Marketing Centre, Tokyo (see also page 29)

Up to 10 official export promotions and trade exhibitions will be held each year in the British Export Marketing Centre in Tokyo. These will be arranged in conjunction with a trade association. In addition the centre is available to British companies or their agents in Japan for mounting individual product exhibitions or promotions.

British Shopping Weeks

These are organised by local authorities or Chambers of Commerce overseas with the help of Diplomatic Service Commercial Officers. The BOTB provides display material, arranges supporting events and helps individual stores to arrange special features.

Store Promotions

Promotions of British goods involving a substantial volume of new buying are frequently put on by overseas department stores. The BOTB assists the store by providing display material and by arranging for special supporting features to be set out either wholly or partly at the store's expense.

Outward Missions

Trade Missions to overseas markets are sponsored by a trade association, Chamber of Commerce or similar non profit-making body. Their purpose is to assess the prospects for British exports in selected markets or to sell or to promote the sale of British products. For approved Outward Missions the BOTB contributes towards the costs of each participant according to a fixed scale.

Inward Missions

The BOTB through the Special Export Services Branch offers financial assistance to trade associations and other non profit-making bodies sponsoring visits to Britain by groups of overseas businessmen wishing to purchase British products or assess the latest developments in British industry.

If you're exhibiting in the United States of America, Soviet Union, Eastern Europe or South America, use the specialist freight service

Brewster Druce Turner are specialists in two key exhibition services. Their executives have had years of experience in shipping and forwarding exhibits of every kind and category to exhibitions in these countries.

They are also advisory experts on all aspects of national and international exhibitions and trade fairs.

Contact Brewster Druce Turner for a door-to-door, problem-free freighting service–and for all the advice and information you need.

BREWSTER DRUCE TURNER LIMITED

38-39 Brooke Street London EC1N 7UX
Telephone: (01)-242 6214 Telex: 25875 Drutum Ldn

Programme of Trade Promotions

This programme of Trade Promotions is published as a supplement to *Trade and Industry* in January, April, July, and October.

Section 1 lists overseas trade promotions and missions over the next two years for which British Overseas Trade Board support is already being planned, or is under consideration. The information is necessarily brief but further details can be obtained from the trade association or from the officer named against the event (Tel. 01-248 5757). For trade fairs the date shown in brackets after the officer's name and telephone extension number indicates the closing date for applications for support. Those interested in participating in any event for which the cut off date has passed should inquire of the sponsor or the officer named against the event, as occasionally, it is possible to accommodate late requests. Where no date is shown the cut off date has not been fixed.

Section 2 (Europe) and **Section 3 (outside Europe)** list a number of regular overseas trade fairs not mentioned in Section 1. **Section 4** lists some United Kingdom trade fairs

Fairs in this supplement are classified under the commodity groups (right), definite dates being given when known or alternatively the month in which a fair is usually held.

General inquiries should be addressed as follows:

(1) About support provided by the British Overseas Trade Board for overseas promotions: Fairs and Promotions Branch, Department of Trade, Hillgate House, 26 Old Bailey, London EC4M 7HU (Tel. 01-248 5757)

Telephone inquiries should be made as follows:

For trade fairs, British Shopping Weeks and store promotions—Ext. 7051

For British Export Marketing Centre, Tokyo—Ext. 7104 or 7317

For Outward Missions and symposia—Ext. 306

(2) About Inward Missions:
Special Export Services Branch, Export Services and Promotions Division, Department of Trade, Export House, 50 Ludgate Hill, London EC4M 7HU (Tel. 01-248 5757, Ext. 463).

CLASSIFICATIONS

General
Agriculture, forestry, fishing, agricultural machinery
Aircraft and aeronautical equipment
Books and periodicals
Building, public works and construction equipment
Chemicals and allied industries, including plastics
Clothing
Display and shop equipment
Engineering, electrical and electronic, including radio and television
Engineering, other
Foodstuffs, food machinery, hotel and catering equipment
Footwear
Furniture, furnishings, household equipment and hardware
Handicrafts
Heating and ventilating
Horticulture and horticultural equipment
Hospital, medical, surgical and dental equipment
Jewellery and giftware
Laundry and allied services
Leather, leather goods and fur
Motor vehicles, motor cycles and cycles
Music and musical instruments
Office machinery and equipment
Packaging machinery and materials, including containers
Photographic equipment
Pottery and glassware
Printing, stationery and printing machinery
Scientific instruments and nuclear equipment
Ships and boats
Sports goods and camping equipment including caravans
Textiles and textile machinery
Toys and games
Watches and clocks
Water, effluent and air treatment plant including anti-pollution, cleaning and refuse disposal equipment
Other specialised fairs

How the British Overseas Trade Board can help you promote your goods overseas

Under the direction of the British Overseas Trade Board Export Services and Promotions Division, the Department of Trade supports British firms at trade promotions overseas through its Fairs and Promotions Branch.

In 1973 the British Overseas Trade Board supported some 6,500 firms exhibiting at 322 trade fairs in 48 different countries: eight British Shopping Weeks and 63 Store promotions. In 1973 155 Outward Missions were supported and some 1,800 firms were helped in that way.

Joint Ventures

Under its Joint Venture Scheme the BOTB provides space and a shell stand for each firm taking part in a group display sponsored by a trade association or other non profit-making body at an overseas trade fair. In addition, for joint ventures held outside Western Europe, the BOTB pays half the return tourist air fares of two representatives from each firm manning their stand for the duration of the event and half the freight charges for returning unsold goods exhibited at the event. Firms taking part in a joint venture display will be charged £3 per sq. m of space and shell stand occupied.

British Pavilions

At some overseas trade fairs, usually those where participation is organised on a national basis, the BOTB organises British pavilions. Space and shell stands are provided to participating firms at attractive rates. Firms taking space in a British pavilion, provided the event is held outside Western Europe, are also eligible for assistance similar to that given under the Joint Venture Scheme towards the costs of representatives' travel and of returning unsold exhibits.

Technical Symposia

In certain circumstances British firms taking part in technical symposia organised in association with a trade association may be given support.

Information Stands

At the more important trade fairs, especially in Western Europe, the BOTB provides an official Information Stand staffed by Diplomatic Service Commercial Officers. Apart from dealing with commercial inquiries, these Information Stands serve as a focal point for British firms exhibiting at the event either directly or through local agents.

British Export Marketing Centre, Tokyo (see also page 29)

Up to 10 official export promotions and trade exhibitions will be held each year in the British Export Marketing Centre in Tokyo. These will be arranged in conjunction with a trade association. In addition the centre is available to British companies or their agents in Japan for mounting individual product exhibitions or promotions.

British Shopping Weeks

These are organised by local authorities or Chambers of Commerce overseas with the help of Diplomatic Service Commercial Officers. The BOTB provides display material, arranges supporting events and helps individual stores to arrange special features.

Store Promotions

Promotions of British goods involving a substantial volume of new buying are frequently put on by overseas department stores. The BOTB assists the store by providing display material and by arranging for special supporting features to be set out either wholly or partly at the store's expense.

Outward Missions

Trade Missions to overseas markets are sponsored by a trade association, Chamber of Commerce or similar non profit-making body. Their purpose is to assess the prospects for British exports in selected markets or to sell or to promote the sale of British products. For approved Outward Missions the BOTB contributes towards the costs of each participant according to a fixed scale.

Inward Missions

The BOTB through the Special Export Services Branch offers financial assistance to trade associations and other non profit-making bodies sponsoring visits to Britain by groups of overseas businessmen wishing to purchase British products or assess the latest developments in British industry.

Section 1

Overseas Fairs, Symposia, British Export Marketing Centre Exhibitions (Tokyo), British Shopping Weeks, Store Promotions and Missions taking place with British Overseas Trade Board assistance.

General fairs—page **4** Specialised fairs and symposia—page **5**
British Export Marketing Centre exhibitions (Tokyo)—page **29**
British shopping weeks and store promotions—page **30**
Missions—page **31**

General fairs

1974

SAO PAULO:
British Industrial Exhibition—23 August-1 September 1974
All British Fair organised by Industrial and Trade Fairs International Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1
(Tel. 01-242 9011)
(N. J. D. Robinson, Ext. 7011)
(Cut off date: passed)

FRANKFURT:
International Trade Fair (Autumn)—25-28 August 1974
Joint ventures with:
(i) Design Council.
(ii) British Ceramic Manufacturers Federation.
(iii) British Export Council for Jewellery and Giftware Industries
(iv) British Artmetal Manufacturers Export Groups.
(B. G. Doyle, Ext. 690)
(Cut off date: passed)

ALGIERS:
International Trade Fair—30 August-15 September 1974
The Department of Trade will organise a British Pavilion at this event,
(D. C. Stewart, Ext. 689)
(Cut off date: passed)

LEIPZIG:
Autumn Fair—1-8 September 1974
Official Information Stand with the Department of Trade.
(D. C. Stewart, Ext. 689)
(Cut off date: not applicable)

LEIPZIG:
International Autumn Fair—1-8 September 1974
Trade Information Stand with British Plastics Federation.
(D. C. Stewart, Ext. 689)
(Cut off date: passed)

PLOVDIV:
International Trade Fair—3-10 September 1974
The Department of Trade will organise a British Pavilion at this event.
(Miss H. Howie, Ext. 7213)
(Cut off date: passed)

HELSINKI:
International Trade Fair—13-22 September 1974
Joint venture with the Birmingham Chamber of Commerce and Industry.
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

TEHRAN:
2nd International Trade Fair—17-29 September 1974
The Department of Trade will organise a British Pavilion at this event.
(M. L. Sellek, Ext. 7314)
(Cut off date: passed)

POZNAN:
International Consumer Goods Fair—22-29 September 1974
Department of Trade will organise a British Pavilion at this event.
(G. A. Casburn, Ext. 602)
(Cut off date: passed)

NAIROBI:
Nairobi Show—1-5 October 1974
Joint ventures with:
(i) Agricultural Engineers Association.
(ii) Birmingham Chamber of Commerce and Industry.
(I. J. Thompson, Ext. 7091)
(Cut off date: passed)

BUCHAREST:
International Trade Fair—13-22 October 1974
The Department of Trade will organise a British Pavilion at this event.
(Miss H. Howie, Ext. 7213)
(Cut off date: passed)

LUSAKA:
Agricultural and Commercial Show—22-27 October 1974
Official Trade Information Stand manned by representatives of the British High Commission.
(I. J. Thompson, Ext. 7091)
(Cut off date: not applicable)

JAKARTA:
British Industrial Exhibition—7-13 November 1974
All British Fair organised by Industrial and Trade Fairs International Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1
(Tel. 01-242 9011).
(I. D. Spencer, Ext. 7099)
(Cut off date: passed)

1975

FRANKFURT:
International Trade Fair (Spring)—23-27 February 1975
Joint ventures with appropriate trade associations.
(B. G. Doyle, Ext. 690)
(Cut off date: 1.9.74)

LEIPZIG:
International Spring Fair—9-16 March 1975
Official Information Stand and joint ventures with appropriate trade associations.
(D. C. Stewart, Ext. 689)
(Cut off date: 31.7.74.)

HANOVER:
Hanover Fair—16-24 April 1975
Official information office and joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: 1.9.74)

JOHANNESBURG:
Rand Show—21 April-3 May 1975
Joint venture with Birmingham Chamber of Commerce.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: not yet arranged)

BRNO:
Sixth International Consumer Goods Fair—April 1975
Possible joint venture or British Pavilion.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

TEL AVIV:
International Trade Fair (Capital goods)—20-27 May 1975
The Department of Trade may organise a British Pavilion at this event.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 21.10.74)

BUDAPEST:
International Fair—May 1975
The Department of Trade may organise a British Pavilion at this event.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

BARCELONA:
International Fair—May-June 1975
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 1.10.74)

POZNAN:
International Technical Goods Fair—June 1975
The Department of Trade may organise a British Pavilion at this event.
(G. A. Casburn, Ext. 602)
(Cut off date: 1.10.74)

LISBON:
International Fair—June 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 16.12.74)

FRANKFURT:
International Trade Fair (Autumn)—24-27 August 1975
Joint ventures with appropriate trade associations.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

TEHRAN:
3rd International Trade Fair—September 1975
The Department of Trade may organise a British Pavilion at this event.
(M. L. Sellek, Ext. 7314)
(Cut off date: not yet arranged)

ALGIERS:
International Trade Fair—September 1975
The Department of Trade may organise a British Pavilion at this event.
(D. C. Stewart, Ext. 689)
(Cut off date: not yet arranged)

BUDAPEST:
International Consumer Goods Fair—September 1975
The Department of Trade may organise a British Pavilion at this event.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

POZNAN:
International Consumer Goods Fair—September 1975
The Department of Trade may organise official participation.
(G. A. Casburn, Ext. 602)
(Cut off date: 1.2.75)

1976

FRANKFURT:
International Trade Fair (Spring)—February 1976
Joint ventures with appropriate trade associations.
(B. G. Doyle, ext. 690)
(Cut off date: not yet arranged)

BRNO:
International Consumer Goods Fair—3-11 April 1976
Possible joint venture with appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

HANOVER:
Hanover Fair—April/May 1976
Official Information Office and joint ventures with appropriate trade associations.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

BARCELONA:
International Fair—May/June 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 1.10.75)

POZNAN:
International Technical Goods Fair—June 1976
The Department of Trade may organise a British Pavilion at this event.
(G. A. Casburn, Ext. 602)
(Cut off date: not yet arranged)

LISBON:
International Fair (FIL)—June 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 15.12.75)

TEL AVIV:
International Trade Fair (Consumer Goods)—June 1976
The Department of Trade may organise a British Pavilion at this event.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 21.10.75)

FRANKFURT:
International Trade Fair (Autumn)—August 1976
Joint ventures with appropriate trade associations.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

Specialised fairs and symposia

Agriculture, forestry, fishing and agricultural machinery

1974

NEW ORLEANS:
World Poultry Congress and Exhibition—11-15 August 1974
Joint venture with the British Agricultural Export Council
(D. J. Webley, Ext. 7094)
(Cut off date: passed)

PORTO ALEGRE:
Agricultural Show—26 August-3 September 1974
Joint venture with the British Agricultural Export Council and Agricultural Engineers Association
(N. J. D. Robinson, Ext. 7011)
(Cut off date: passed)

FRANKFURT:
International Agricultural Exhibition (DLG)—15-22 September 1974
Joint ventures with
(i) The Agricultural Engineers Association Ltd.
(ii) British Agricultural Export Council.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: passed)

NAIROBI:
Nairobi Show—1-5 October 1974
Joint ventures with
(i) Agricultural Engineers Association
(ii) Birmingham Chamber of Commerce and Industry.
(I. J. Thompson, Ext. 7091)
(Cut off date: passed)

BORDEAUX:
Oceanexpo/Interfishing Exhibition—1-6 October 1974
Joint venture with Association of British Oceanological Industries Ltd.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: passed)

1975

BUDAPEST:
International Agricultural Exhibition—1975
Possible joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

HARRISBURG:
Pennsylvania Farm Show—6-10 January 1975
Joint venture with Agricultural Engineers Association.
(D. J. Webley, Ext. 7094)
(Cut off date: 31.7.74)

TORONTO:
Farm and Industrial Equipment Show Canada Farm Show—28-31 January 1975
Joint venture with Agricultural Engineers Association.
(D. J. Webley, Ext. 7094)
(Cut off date: 31.7.74)

PARIS:
International Poultry Exhibition—2-9 March 1975
Joint venture with appropriate trade association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: not yet arranged)

PARIS:
International Agricultural Exhibition—2-9 March 1975
Joint venture with appropriate trade association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: not yet arranged)

PARIS:
International Agricultural Machinery Exhibition—2-9 March 1975
Joint venture with appropriate trade association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

VERONA:
International Agricultural Fair—March 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.9.74)

REGGIO EMILIA:
Pig Fair—April 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.10.74)

FOGGIA:
Agricultural Fair—April 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.11.74)

MARSEILLE:
World Fishing Exhibition—21-28 May 1975
Joint venture with the Westminster Chamber of Commerce.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: 21.11.74)

HANOVER:
International Trade Fair for Machinery and Equipment for the Wood Industries (LIGNA)—28 May-3 June 1975
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

HANOVER:
International Exhibition of Poultry and Pig Production—26-29 June 1975
Joint venture with appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: not yet arranged)

JONKOPING:
International Trade Fair for Forestry, Wood, Contracting Machinery (ELMIA '75)—June 1975
Joint venture with appropriate trade association.
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

LENINGRAD:
Exhibition of Modern Machinery and Equipment for Catching and Processing Fish and Sea Products (Inpybhrom)—6-20 August 1975
Joint venture with appropriate trade association or possible British Pavilion.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

MOSCOW:
Exhibition of Plant Protection—20-29 August 1975
Joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

OTTAWA:
Forest Industries Equipment Exhibition—17-19 September 1975
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: March 1975)

MOSCOW:
Livestock Farming Exhibition—September/October 1975
Joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

SEATTLE:
Commercial Fishing Exposition—November 1975
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: 1.4.75)

1976

FOGGIA:
Agricultural Fair—1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 31.9.75)

HARRISBURG:
Pennsylvania Farm Show—January 1976
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: 31.7.75)

TORONTO:
Farm and Industrial Equipment Show (Canada Farm Show)—January/February 1976
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: 31.7.75)

PARIS:
International Agricultural Machinery Exhibition—March 1976
Joint venture with appropriate trade association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

PARIS:
International Agricultural Exhibition—March 1976
Joint venture with appropriate trade association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: not yet arranged)

PARIS:
International Poultry Exhibition—March 1976
Joint venture with appropriate trade association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: not yet arranged)

VERONA:
International Agricultural Fair—March 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.9.75)

REGGIO EMILIA:
Pig Fair—April 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 31.10.75)

Aircraft and aeronautical equipment

1975

PARIS:
International Aeronautics and Space Exhibition —30 May-8 June 1975
Joint venture with appropriate trade association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

BRUSSELS:
Third International Airport Construction and Equipment Exhibition—15-18 September 1975
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 31.12.74)

TOKYO:
International Aerospace Show—October 1975
Joint venture with appropriate trade association.
(R. King, Ext. 7317)
(Cut off date: not yet arranged)

1976

HANOVER:
International Air Show—April 1976
Joint venture with appropriate trade association.
(B. C. Doyle, Ext. 690)
(Cut off date: not yet arranged)

Books and periodicals

1974

FRANKFURT:
International Book Fair—October 10-15 1974
Joint venture with the Book Development Council.
(J. C. C. Hicks, Ext.7201)
(Cut off date: 31.7.74)

BELGRADE:
International Book Fair—October 28-3 November 1974
Possible joint venture with the Book Development Council.
(G. A. Casburn, Ext. 602)
(Cut off date: 31.7.74)

TOKYO:
British Export Marketing Centre, Book Sample Show—25-29 November 1974
Sponsored by Book Development Council.
(Contact: M. L. Rowland, Tel. 01-580 6321)
(R. King, Ext. 7317)
(Cut off date: passed)

1975

CAIRO:
International Book Fair—January/February 1975
Possible joint venture with Book Development Council.
(M. L. Sellek, Ext. 7314)
(Cut off date: not yet arranged)

BRUSSELS:
International Book Fair—15-23 March 1975
Trade Information Stand.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 1.11.74)

JERUSALEM:
International Book Fair—28 April-5 May 1975
Joint venture with the Book Development Council.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 30.9.74)

BOLOGNA:
International Book Fair for Children and Youth—April 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.10.74)

WARSAW:
International Book Fair—May 1975
Possible joint venture with the Book Development Council.
(G. A. Casburn, Ext. 602)
(Cut off date: 1.2.75)

FRANKFURT:
International Book Fair—September/October 1975
Joint venture with appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: not yet arranged)

BELGRADE:
International Book Fair—October-November 1975
Possible joint venture with the Book Development Council.
(G. A. Casburn, Ext. 602)
(Cut off date: not yet arranged)

1976

CAIRO:
International Book Fair—January/February 1976
Possible joint venture with the Book Development Council.
(M. L. Sellek, Ext. 7314)
(Cut off date: not yet arranged)

BRUSSELS:
International Book Fair—March 1976
Trade Information Stand.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 1.11.75)

BOLOGNA:
International Book Fair for Children and Youth—April 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 31.9.75)

FRANKFURT:
International Book Fair—October 1976
Joint venture with appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: not yet arranged)

Building, public works and construction equipment

1974

JOHANNESBURG:
International South African Building Exhibition—1-8 August 1974
Joint venture with Building Materials Export Group.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: passed)

BOLOGNA:
International Building Exhibition—5-13 October 1974
Joint venture with Building Materials Export Group.
(R. E. Newton, Ext. 571)
(Cut off date: passed)

LIMA:
World Mining Fair and 8th World Mining Congress (Tecnomin '74)—3-12 November 1974
Joint ventures with
(i) Association of British Mining Equipment Exporters.
(ii) London Chamber of Commerce and Industry.
(N. J. D. Robinson, Ext. 7011)
(Cut off date: passed)

TORONTO:
Construction Show—10-12 December 1974
Joint venture with the London Chamber of Commerce.
(J. Henderson, Ext. 265)
(Cut off date: passed)

CHICAGO:
Industrialised Building Exposition (INBEX)—10-12 December 1974
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: passed)

1975

DALLAS:
National Association of Home Builders Exposition—19-23 January 1975
Joint venture with the Building Materials Export Group.
(J. Henderson, Ext. 265)
(Cut off date: passed)

COPENHAGEN:
Building for Billions—31 January-9 February 1975
Joint venture with the Building Materials Export Group.
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

BRUSSELS:
International Building Materials and Accessories Exhibition (Batibouw)—14-23 February 1975
Joint venture with Building Materials Export Group.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 31.7.74)

TOKYO:
British Export Marketing Centre Building Materials and Fittings Exhibition—4-8 March 1975
Sponsored by the Building Centre Ltd.
(D. Clayton, Tel. 01-637 1022)
(M. A. Burrows, Ext. 360)
(Cut off date: passed)

MUNICH:
International Construction Machinery Fair (Bauma '75)—6-12 March 1975
Joint ventures with appropriate trade associations.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

NEW ORLEANS:
Construction Specifications Institute Convention and Exhibition—23-25 June 1975
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 31.12.74)

ZILINA:
4th International Symposium and Exhibition of Mini-Mechanisation in Construction (Sympomech)—June 1975
Possible joint venture with appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

MOSCOW:
Exhibition of Equipment for Aluminium Production and Fabrication (Alumini '75)—9-18 July 1975
Joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

MOSCOW:
Building and Road Making Machinery and Equipment for Mechanisation of Construction and Erection—August-October 1975
Possible joint venture or British Pavilion.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

NEW ORLEANS:
International Public Works Congress and Equipment Show—20-25 September 1975
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 31.3.75)

LAS VEGAS:
Prestressed Concrete Institute Convention and Exhibition—28 September-2 October 1975
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 28.3.75)

LUXEMBOURG:
Inter Road Construction and Maintenance Equipment Exhibition—October 1975
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: not yet arranged)

BOLOGNA:
International Building Exhibition—October 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 15.12.74)

PARIS:
International Building Exhibition (BATIMAT)—20-30 November 1975
Joint venture with the Building Materials Export Group.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: 31.7.74)

1976

DALLAS:
National Association of Home Builders Exposition—January 1976
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 31.7.75)

MUNICH:
International Trade Exhibition of Building Materials, Structural Elements and Interior Finishing (BAU)—January/February 1976
Joint venture with appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: not yet arranged)

HOUSTON:
Concrete and Aggregates Show—1-5 February 1976
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 30.7.75)

BRUSSELS:
International Building Materials and Accessories Exhibition (Batiment) and European Heating, Air Conditioning and Ventilation Exhibition (Euroclima)—February 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 1.9.75)

JOHANNESBURG:
International South African Building Exhibition—3-10 August 1976
Joint venture with appropriate trade association.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: not yet arranged)

BOLOGNA:
International Building Exhibition—October 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 15.12.75)

Chemicals and allied industries, including plastics

1974

MOSCOW:
Exhibition on the Synthesis and Processing of Polymers (Polimeri '74)—3-16 September 1974
British Pavilion.
(Miss H. Howie, Ext. 7213)
(Cut off date: passed)

BASLE:
International Exhibition of Laboratory Chemical Engineering Measurement and Automation Techniques in Chemistry (ILMAC)—10-14 September 1974
Joint venture with SIRA Institute.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: passed)

TORONTO:
Canadian Chemical and Process Equipment Exhibition—15-17 October 1974
Joint venture with the London Chamber of Commerce.
(J. W. Coupar, Ext. 7097)
(Cut off date: passed)

1975

CLEVELAND:
American Chemical Society Division of Rubber Chemistry Conference and Exhibition—6-9 May 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: November 1974)

TORONTO:
Plastics Show of Canada—9-13 June 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: October 1974)

DUSSELDORF:
7th International Fair for the Plastics Industry (Kunststoffe)—7-14 October 1975
Joint venture with the British Plastics Federation.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: 25.7.74)

NEW YORK:
Exposition of Chemical Industries—November 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: May 1975)

1976

UTRECHT:
International Plastics Exhibition (Macroplastic)—Spring 1976
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

MUNICH:
International Trade Exhibition and Congress for Biochemical Analysis (Analytica)—April 1976
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

TULSA:
International Petroleum Exposition—16-22 May 1976
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: not yet arranged)

AMSTERDAM:
European Exhibition for Petroleum Technology (Petrotech)—May 1976
Joint venture with the London Chamber of Commerce.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

CALGARY:
National Petroleum Show—May 1976
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.11.75)

ATLANTIC CITY:
National Plastics Show—September 1976
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: March 1976)

Clothing

1974

COLOGNE:
International Men's Fashion Week—23-25 August 1974
Joint venture with
(i) Clothing Export Council.
(ii) British Menswear Guild.
(S. F. Morris, Ext. 7045)
(Cut off date: passed)

PARIS:
European Menswear Exhibition (Autumn Session)—7-10 September 1974
Joint venture with Clothing Export Council.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: passed)

DUSSELDORF:
International Fashion Trade Fair (Igedo)—8-11 September 1974
Joint venture with
(i) Clothing Export Council.
(ii) British Knitting Export Council.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: passed)

COPENHAGEN:
International Fashion Fair—15-18 September 1974
Joint venture with Clothing Export Council.
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

NEW YORK:
European Fashion Fair—29 September-1 October 1974
Joint venture with Clothing Export Council.
(L. Devine, Ext. 318)
(Cut off date: passed)

MUNICH:
International Fashion Week—6-10 October 1974
Joint venture with the Clothing Export Council.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: passed)

COLOGNE:
International Fair for the Child—11-13 October 1974
Joint venture with The National Children's Wear Association.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: passed)

PARIS:
International Exhibition of Women's Ready to Wear Clothing (Pret-a-Porter)—19-24 October 1974
Joint venture with the Clothing Export Council.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: passed)

NEW YORK:
National Outerwear and Sportswear Association Suppliers Exhibition (NOSA)—October 1974
Joint venture with the Leather Institute.
(L. Devine, Ext. 318)
(Cut off date: passed)

1975

PARIS:
Knitting Industries Exhibition—8-11 February 1975
Joint venture with The British Knitting Export Council.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: passed)

PARIS:
European Menswear Exhibition—February 1975
Joint venture with appropriate trade association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: not yet arranged)

DUSSELDORF:
International Fashion Trade Fair (Igedo)—March 1975
Joint venture with the British Hosiery and Knitwear Export Group.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

COLOGNE:
International Fair for the Child—March 1975
Joint venture with the National Children's Wear Association.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

BRNO:
Sixth International Consumer Goods Fair—April 1975
Possible joint venture or British Pavilion.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

COLOGNE:
International Fair for the Child—10-12 October 1975
Joint venture with The National Children's Wear Association.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

1976

PARIS:
European Menswear Exhibition (Spring Session)—February 1976
Joint venture with appropriate trade association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: not yet arranged)

PARIS:
Knitting Industries Exhibition—February 1976
Joint venture with appropriate trade association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: not yet arranged)

BRNO:
International Consumer Goods Fair—3-11 April 1976
Possible joint venture with appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

COLOGNE:
International Fair for the Child—October 1976
Joint venture with the National Children's Wear Association.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

NEW YORK:
National Outerwear and Sportswear Association Supplies Exhibition (NOSA)—October 1976
Joint venture with the Leather Institute.
(L. Devine, Ext. 318)
(Cut off date: not yet arranged)

Display and shop equipment

1975

DUSSELDORF:
5th European Fair Modern Shopfitting and Display with Congress (Euroshop)—14-18 February 1975
Joint venture with the National Display Equipment Association.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: passed)

Engineering, electrical and electronic, including radio and television

1974

LOS ANGELES:
Western Electronic Show and Convention (Wescon)—10-11 September 1974
Joint venture with The Electronic Engineering Association.
(J. W. Coupar, Ext. 7097)
(Cut off date: passed)

MONTREUX:
Microwave '74—10-13 September 1974
Joint venture with The Electronic Engineering Association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: passed)

MELBOURNE:
Australian Hi-Fi Audio Show—13-15 September 1974
Joint venture with the Association of Public Address Engineers Promotions Ltd.
(Mrs. P. W. Davies, Ext. 7093)
(Cut off date: passed)

ALPHA INTERNATIONAL TRANSLATIONS
TRANSLATORS INTERPRETERS PRINTERS DESIGNERS
01-722 7082

COMMUNICATION PROBLEMS?

• SPECIALIST IN TECHNICAL SUBJECTS

• ALL WESTERN & ORIENTAL LANGUAGES

ALPHA INTERNATIONAL TRANSLATIONS
166 Haverstock Hill, Hampstead
London NW3 2AT
Telephone: 01-722 7082

TOKYO:
Japan Electronics Show—18-24 September 1974
Joint venture with Electronic Engineering Association.
(R. King, Ext. 7317)
(Cut off date: passed)

MELBOURNE:
International Control Electronics Telecommunications Instruments and Automation Exhibition and Congress (Cetia)—7-11 October 1974
Joint venture with British Electrical and Allied Manufacturers Association.
(Mrs. P. W. Davies, Ext. 7093)
(Cut off date: passed)

TOKYO:
British Export Marketing Centre Audio Equipment Exhibition—15-19 October 1974
Sponsored by Federation of British Audio.
(D. M. Chave, (Tel. 01-460 5225)
(M. A. Burrows, Ext. 360)
(Cut off date: passed)

NEW YORK:
Instrument Automation Conference and Exhibition (ISA Show)—28-31 October 1974
Joint venture with the Electronic Engineering Association.
(J. W. Coupar, Ext. 7097)
(Cut off date: passed)

BUDAPEST:
International Exhibition of Electronics in Industry (Mipel '74)—30 October-5 November 1974
Possible joint venture with Electronic Engineering Association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: passed)

MILAN:
Instrumentation and Automation Exhibition (BIAS)—13-19 November 1974
Joint venture with the British Electrical and Allied Manufacturers Association Ltd.
(R. E. Newton, Ext. 571)
(Cut off date: passed)

MUNICH:
International Trade Fair for Production in the Electronic Industry (Electronica)—21-27 November 1974
Joint venture with Electronic Components Board.
(B. G. Doyle, Ext. 690)
(Cut off date: passed)

TOKYO:
British Export Marketing Centre Gas Distribution Equipment Exhibition—10-14 December 1974
Sponsored by Scottish Council for Development and Industry.
(D. Reid, Tel. 031 225 7911)
(M. A. Burrows, Ext. 360)
(Cut off date: passed)

1975

PARIS:
International Lighting Exhibition—15-20 January 1975
Joint venture with the Decorative Lighting Association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: passed)

TOKYO:
Internepcon—22-25 January 1975
Joint venture with City of Westminster Chamber of Commerce.
(R. King, Ext. 7317)
(Cut off date: 2.8.74)

ANAHEIM:
National Electronic Packaging Show—(Nepcon West)—11-13 February 1975
Joint venture with Westminster Chamber of Commerce.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.9.74)

MOSCOW:
Exhibition of Equipment and Instruments for Television and Cinematography—18-27 February 1975
Joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

NEW YORK:
Institute of Electrical and Electronic Engineers (Intercon)—24-27 March 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.9.74)

PARIS:
International Exhibition of Electronic Components—2-8 April 1975
Joint venture with appropriate trade association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: not yet arranged)

LAS VEGAS:
National Association of Broadcasters' Convention and Exhibition—6-9 April 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.11.74)

CANNES:
International Television Programme Market (MIP-TV)—14-19 April 1975
Joint venture with appropriate trade association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

STOCKHOLM:
International Instruments and Measurements Techniques Trade Fair (IM '75)—21-25 April 1975
Joint venture with Sira Institute.
(P. F. Aitken, Ext. 7207)
(Cut off date: 27.9.74)

MONTREAL:
Instrument Automation Conference and Exhibition (ISA)—23-25 April 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.10.74)

SAN FRANCISCO:
Annual Conference of the International Communications Association—4-8 May 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.10.74)

ANAHEIM:
National Computer Conference and Exposition—19-23 May 1975
Joint venture with Business Equipment Trade Association.
(D. J. Webley, Ext. 7094)
(Cut off date: not yet arranged)

MOSCOW:
Exhibition of Communications Equipment and Systems—22 May-5 June 1975
Joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

MONTREUX:
International Television Equipment Exhibition—23-29 May 1975
Joint venture with Electronic Engineering Association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 5.8.74)

BRUSSELS:
International Electronics Packaging Convention and Exhibition—(Internepcon Europa '75)—28-30 May 1975
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 1.1.75)

CHICAGO:
International Coil Winding Show—May 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.11.74)

SAN MATEO:
Semi-conductor Equipment and Material Institute Convention (Semicon V)—May 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.11.74)

WASHINGTON DC:
National Cable Television Association Annual Convention and Exhibition—16-19 June 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.11.74)

NEW YORK:
National Electronic Packaging and Production Conference and Exhibition (Nepcon East)—June 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.12.74)

BERLIN:
International Radio and Television Exhibition—29 August-7 September 1975
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

BASLE:
International Exhibition of Industrial Electronics and Electrical Engineering (Ineltec)—9-13 September 1975
Joint venture with the British Electrical and Allied Manufacturers Association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 30.9.74)

SAN FRANCISCO:
Western Electrical Show and Convention (Wescon)—16-19 September 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.4.75)

TORONTO:
International Electronics Exposition—29 September-1 October 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.3.75)

BRNO:
International Film and Television Fair (Filmforum)—26 October-3 November 1975
Possible joint venture with appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

NEW YORK:
Semiconductor Equipment and Materials Institute Convention (Semicon East)—October 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.4.75)

CHICAGO:
National Electronic Packaging Conference and Exhibition (Nepcon Central)—October 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.4.75)

NEW YORK:
Instrument Automation Conference and Exhibition (ISA Show)—October 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.5.75)

Leipzig the World Trade Centre

**6,000 exhibitors from 50 countries.
New Technical Products
and Consumer Goods.**

The great Autumn Fair serving International Trade. Advanced Equipment for the Chemical, Plastics, Textile and Printing Industries. Important Technical Lecture Programme. First-hand Information. Comprehensive Displays. International Contacts. Good Business.

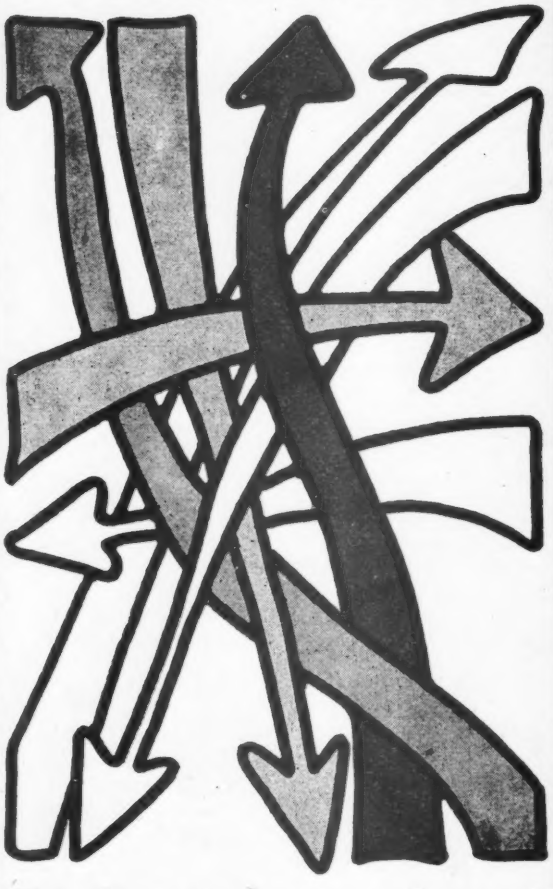
Visit Leipzig, the World in a Nutshell.

Reserved accommodation bookable in the UK.
Direct flights by British Airways.
Special inclusive arrangements available.
Information and Fair Cards from Leipzig Fair Agency, Department T & I 19 Dover Street, London W1X 3PB.
Telephone 01-493 3111.

**Leipzig Fair
German Democratic
Republic
1-8 September 1974**

PARKER

INTERNATIONAL



**Parker International Transportation-
the right move to make!**

The complete international transport service.

World wide coverage.

Personal service on all contracts and shipments – whatever the size.

PARKER
International Transportation Services Ltd

London: Marine Wharf. S.E.16
Tel: 01-237 3535. Telex: 886715.
Manchester: Globe Works.
Tel: 061-330 7421. Telex: 668974.
Glasgow: Craigneuk Works.
Tel: 0552-3 73311. Telex: 779061.
A Parker International Company

1976

PARIS:
International Lighting Exhibition—January 1976
Joint venture with appropriate trade association.
(Miss A. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

CANNES:
International Television Programme Market (MIP-TV)—April 1976
Joint venture with appropriate trade association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

PARIS:
Exhibition of Electronic Components—April 1976
Joint venture with appropriate trade association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: not yet arranged)

USA:
National Computer Conference—May 1976
Joint venture with Business Equipment Trade Association.
(D. J. Webley, Ext. 7094)
(Cut off date: not yet arranged)

BRUSSELS:
International Microelectronics Exhibition (Internepcon/Europa)—May 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 1.12.75)

ATLANTIC CITY:
Conference and Exposition on Underground Distribution—27 September-10 October 1976
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.3.76)

BRNO:
International Film and Television Fair (Filmforum)—31 October-6 November 1976
Possible joint venture with appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

AMSTERDAM:
International Electronic Components Exhibition (Fiarex)—October/November 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 28.2.76)

MUNICH:
International Trade Fair for Production in the Electronic Industry (Electronica)—November 1976
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

MILAN:
Instrumentation and Automation Exhibition—November 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.3.76)

Engineering, other

1974

STAVANGER:
'Offshore North Sea'—Oil and Gas Exploitation Exhibition—3-6 September 1974
Joint venture with
(i) The Association of British Oceanological Industries.
(ii) Council of British Manufacturers Petroleum Equipment (CBMPE).
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

CHICAGO:
International Machine Tool Show (NMTBA)—4-13 September 1974
Joint venture with the Machine Tool Trades Association.
(J. Henderson, Ext. 265)
(Cut off date: passed)

BASLE:
International Exhibition of Laboratory Chemical Engineering Measurement and Automation Techniques in Chemistry (ILMAC)—10-14 September 1974
Joint venture with SIRA Institute.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: passed)

BRNO:
International Engineering Fair—11-19 September 1974
Joint venture with
(i) Scientific Instrument Manufacturers Association.
(ii) Federation of Manufacturers of Construction Equipment and Cranes.
(iii) Birmingham Chamber of Commerce and Industry
(Mrs. A. Ray, Ext. 7246)
(Cut off date: passed)

SYDNEY:
International Engineering Exhibition—23-28 September 1974
Joint venture with
(i) Engineering Industries Association.
(ii) Birmingham Chamber of Commerce and Industry.
(iii) Association of Hydraulic Equipment Manufacturers.
(Mrs. P. W. Davies, Ext. 7093)
(Cut off date: passed)

HAMBURG:
Ship and Machinery Exhibition—24-28 September 1974
Joint venture with the British Marine Equipment Council.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: passed)

STOCKHOLM:
International Technical Fair—17-23 October 1974
Joint venture with the Westminster Chamber of Commerce.
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

DETROIT:
Materials Testing and Quality Control Show and Conference (Matcon)—21-24 October 1974
Joint venture with the City of Westminster Chamber of Commerce.
(J. Henderson, Ext. 265)
(Cut off date: passed)

JOHANNESBURG:
International Materials Handling and Physical Distribution Exhibition—22-26 October 1974
Joint venture with the Birmingham Engineering and Building Centre.
(Mrs. M. W. MacIver, Ext. 325)
(Cut off date: passed)

OSAKA:
Japan International Machine Tool Fair—24 October-4 November 1974
Joint venture with Machine Tool Trade Association.
(M. A. Burrows, Ext. 360)
(Cut off date: passed)

ZURICH:
International Hydraulics and Pneumatics Exhibition—28 October-2 November 1974
Joint ventures with
(i) The British Compressed Air Society.
(ii) The Association of Hydraulic Equipment Manufacturers.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: passed)

LIMA:
World Mining Fair and 8th World Mining Congress (Tecnomin '74)—3-12 November 1974
Joint ventures with
(i) Association of British Mining Equipment Exporters.
(ii) London Chamber of Commerce and Industry.
(N. J. D. Robinson, Ext. 7011)
(Cut off date: passed)

PHILADELPHIA:
Hydraulics and Pneumatics Show—12-14 November 1974
Joint venture with the Association of Hydraulic Equipment Manufacturers.
(J. Henderson, Ext. 265)
(Cut off date: passed)

GOTHENBURG:
Scanautomatik—Hydraulics, Pneumatics and Automation Trade Fair—22-27 November 1974
Joint venture with the Association of Hydraulic Equipment Manufacturers Ltd.
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

1975

ZURICH:
Swiss Fair for Driving Power Techniques—20-25 January 1975
Joint venture with Birmingham Chamber of Commerce.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: passed)

HOUSTON:
Gas Turbine Conference and Products Show—2-6 March 1975
Joint venture with the British Electrical and Allied Manufacturers Association.
(J. W. Coupar, Ext. 7097)
(Cut off date: passed)

LOS ANGELES:
Western Metal and Tool Exposition (Westec)—10-13 March 1975
(J. Henderson, Ext. 265)
Joint venture with the Machine Tool Trades Association.
(Cut off date: 21.10.74)

MOSCOW:
Exhibition of Pumps and Compressors—1-10 April 1975
Joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

DETROIT:
Society of Manufacturing Engineers Annual Conference and Exhibition (SME)—7-11 April 1975
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 31.10.74)

NEW YORK:
Design Engineering Show and Conference—21-24 April 1975
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 30.10.74)

CLEVELAND:
American Welding Society Annual Meeting and Welding Exposition—22-25 April 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.12.74)

CHICAGO:
National Plant Engineering and Maintenance Show—5-8 May 1975
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 8.11.74)

TORONTO:
National Industrial Production Show—12-16 May 1975
Joint venture with
(i) The Birmingham Chamber of Commerce and Industry.
(ii) The Gauge and Tool Makers Association.
(J. Henderson, Ext. 265)
(Cut off date: passed)

HANOVER:
International Trade Fair for Machinery and Equipment for the Wood Industries (Ligna)—28 May-3 June 1975
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

PARIS:
International Hydraulics and Compressed Air Exhibition (Mecanekm)—4-12 April 1975
Joint venture with the Association of Hydraulic Equipment Manufacturers.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: 15.9.74)

PARIS:
1st Euro-World Machine Tool Exhibition—17-26 June 1975
Joint venture with the Machine Tool Trades Association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: 30.6.74)

MOSCOW:
Exhibition of Equipment for Aluminium production and Fabrication (Alumini-75)—9-18 July 1975
Joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

DONETSK:
Exhibition of Mining Industry Equipment—28 August-7 September 1975
Joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

BRNO:
International Engineering Fair—September 1975
Possible joint venture with the appropriate trade associations.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

OSAKA:
International Fluid Power Exhibition—September 1975
Joint venture with appropriate trade association.
(M. A. Burrows, Ext. 360)
(Cut off date: not yet arranged)

HELSINKI:
International Technical Fair—September 1975
Joint venture with appropriate trade association.
(P. F. Aitken, Ext. 7207)
(Cut off date: 6.9.74)

JOHANNESBURG:
Machine Tools Exhibition—21-25 October 1975
Joint venture with appropriate trade association.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: not yet arranged)

UTRECHT:
International Exhibition of Machinery and Equipment for the Chemicals, Foodstuffs and Food and Drink Industries (Machevo)—22-29 October 1975
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

ZURICH:
International Trade Fair for High Precision Techniques Dimensional Measurement and Control (Microtecnic)—27 October-1 November 1975
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 31.1.75)

TORONTO:
Canadian Welding—Fabrication Show—October 1975
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 30.4.75)

STOCKHOLM:
Technical Fair—October 1975
Joint venture with appropriate trade association.
(P. F. Aitken, Ext. 7207)
(Cut off date: not yet arranged)

BASLE:
International Engineering Components Exhibition—October/November 1975
Joint venture with the Birmingham Engineering and Building Centre Ltd.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 28.2.75)

BRNO:
International Welding Exhibition (Welding)—23-30 November 1975
Joint venture with appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

USA:
Hydraulics and Pneumatics Show—November 1975
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 30.5.75)

TOKYO:
British Export Marketing Centre, Engineer's Small Tools and Hand Tools Exhibition—November 1975
Sponsored by the Federation of British Hand Tool Manufacturers, (W. R. Eccles, Tel. 0742 663084).
(R. King, Ext. 7317)
(Cut off date: 14.2.75)

PARIS:
Mechanical Handling Exhibition—November-December 1975
Joint venture with appropriate trade association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

1976

LOS ANGELES:
Western Metal and Tool Exposition (Westec)—March 1976
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 30.9.75)

CHICAGO:
Foundry and Casting Congress and Exhibition—26-30 April 1976
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: not yet arranged)

BASLE:
2nd World Railways Engineering Exhibition—10-14 May 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 30.8.75)

BRUSSELS:
International Industrial Equipment Exhibition—May 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: not yet arranged)

AMSTERDAM:
International Exhibition for Traffic Engineering (Intertraffic)—May 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 15.11.75)

MONTREAL:
Canadian Plant Engineering and Industrial Equipment Show—1-4 June 1976
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 28.11.75)

FRANKFURT:
Chemical Engineering Exhibition and Congress (Achema)—16-23 June 1976
Joint ventures with appropriate trade associations.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

BASLE:
International Wire Exhibition—22-26 June 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 30.11.75)

MILAN:
International Exhibition of Hydraulic Pneumatic and Lubricating Apparatus—June 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 31.10.75)

BRNO:
International Engineering Fair—15-23 September 1976
Possible joint venture with appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

HAMBURG:
Ship and Machinery Exhibition—September 1976
Joint venture with the British Marine Equipment Council.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

ZURICH:
International Hydraulics and Pneumatics Exhibition—October/November 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 31.12.75)

BRNO:
International Welding Engineering Exhibition—November 1976
Possible joint venture with appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

Foodstuffs, food machinery, hotel and catering equipment

1974

NEW YORK:
National Fancy Food and Confection Show—21-24 July 1974
Joint venture with the British Food Export Council.
(K. T. Hall, Ext. 7204)
(Cut off date: passed)

TOKYO:
Restaurant Equipment Show—5-8 August 1974
Joint venture with the London Chamber of Commerce.
(M. A. Burrows, Ext. 360)
(Cut off date: passed)

MUNICH:
International Food Industry Trade Fair (IKOFA)—19-25 September 1974
Joint venture with British Food Export Council.
(B. G. Doyle, Ext. 690)
(Cut off date: passed)

GOTHENBURG:
Hotel and Restaurant Exhibition (Interrest '74)—8-11 October 1974
Joint venture with the London Chamber of Commerce.
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

PARIS:
International Hotel and Catering Equipment Exhibition—Equip' Hotel—13-21 October 1974
Joint venture with Catering Equipment Manufacturers Association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: passed)

HOUSTON:
International Brewing Industries Exposition—21-23 October 1974
Trade Information Stand with Allied Brewery Trades Association.
(D. J. Webley, Ext. 7094)
(Cut off date: not applicable)

NEW YORK:
National Hotel and Motel Exposition—11-14 November 1974
Joint venture with the London Chamber of Commerce.
(D. J. Webley, Ext. 7094)
(Cut off date: passed)

PARIS:
International Food Products Exhibition (SIAL)—12-18 November 1974
Joint venture with British Food Export Council.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: passed)

PARIS:
International Malt and Beer Industries Equipment Exhibition—12-18 November 1974
Joint venture with the Allied Brewery Traders Association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: passed)

1975

AMSTERDAM:
International Hotel, Cafe and Restaurant Exhibition (Horecava)—January 1975
Joint venture with the London Chamber of Commerce.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: passed)

COLOGNE:
International Sweets and Biscuits Fair (ISM '75)—3-7 February 1975
Joint venture with British Food Export Council.
(S. F. Morris, Ext. 7045)
(Cut off date: 31.8.74)

BRNO:
International Food Salon 'Salima'—25 February-2 March 1975
Possible joint venture with the appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

COPENHAGEN:
3rd International Food Fair and Congress—4-9 March 1975
Joint venture with appropriate trade association.
(P. F. Aitken, Ext. 7207)
(Cut off date: 30.8.74)

TOKYO:
International Hotel and Restaurant Show—March 1975
Joint venture with London Chamber of Commerce.
(R. King, Ext. 7317)
(Cut off date: 16.9.74)

DALLAS:
Annual Convention of the Supermarket Institute—4-7 May 1975
Joint venture with British Food Export Council.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

CHICAGO:
National Restaurant/Hotel/Motel Convention and Exhibition—May 1975
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: 1.11.74)

CHICAGO:
National Fancy Food and Confection Show—20-23 July 1975
Joint venture with British Food Export Council.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

COLOGNE:
International Fine Foods and Provisions Exhibition (ANUGA)—13-18 September 1975
Joint venture with British Food Export Council.
(S. F. Morris, Ext. 7045)
(Cut off date: 28.2.75)

UTRECHT:
International Exhibition of Machinery and Equipment for the Chemicals, Foodstuffs and Food and Drink Industries (Machevo)—22-29 October 1975
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

BASLE:
International Hotel and Catering Exhibition (Igeho)—13-19 November 1975
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 18.2.75)

NEW YORK:
National Hotel/Motel Exposition—November 1975
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: 1.5.75)

1976

AMSTERDAM:
International Hotel Cafe and Restaurant Exhibition (Horecava)—January 1976
Joint venture with appropriate trade association.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

BRNO:
International Food Salon (Salima)—24-29 February 1976
Possible joint venture with appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

COLOGNE:
International Sweets and Biscuits Fair (ISM '76)—February 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 20.10.75)

DALLAS:
Annual Convention of the Supermarket Institute—May 1976
Joint venture with the British Food Export Council.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

BOLOGNA:
International Foodstuffs Exhibition (SIA)—June 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 14.12.75)

NEW YORK:
National Fancy Food and Confection Show—July 1976
Joint venture with British Food Export Council.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

MUNICH:
International Food Industry Trade Fair (IKOFA)—September 1976
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

COLOGNE:
International Trade Exhibition for Snack and Group Meal Services (Eurosnack and Catering)—October 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 28.2.76)

Footwear

1974

DUSSELDORF:
European Footwear Samples Display (G.D.S.)—21-23 September 1974
Joint venture with the British Footwear Manufacturers Federation.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: passed)

MONTREAL:
Footwear International Exhibition—22-24 September 1974
Joint venture with the British Footwear Manufacturers Federation.
(L. Devine, Ext. 318)
(Cut off date: passed)

1975

DUSSELDORF:
European Footwear Samples Display (G.D.S.)—March 1975
Joint venture with the British Footwear Manufacturers Federation.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

BOLOGNA:
International Shoe and Leather Fair—March 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 30.8.74)

DUSSELDORF:
European Footwear Samples Display (G.D.S.)—20-22 September 1975
Joint venture with the British Footwear Manufacturers Federation.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

PARIS:
International Leather Week—September 1975
Joint venture with appropriate trade association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

ATLANTIC CITY:
Footwear Management Conference Show—October 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.4.75)

1976

DUSSELDORF:
European Footwear Samples Display (G.D.S.)—March 1976
Joint venture with the British Footwear Manufacturers Federation.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

CHICAGO:
International Footwear Exposition and Shoe Show—March 1976
Joint venture with the British Footwear Manufacturers Federation.
(L. Devine, Ext. 318)
(Cut off date: not yet arranged)

BOLOGNA:
International Shoe and Leather Fair—March 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 31.8.75)

MONTREAL:
Footwear International Exposition—September 1976
Joint venture with the British Footwear Manufacturers Federation.
(L. Devine, Ext. 318)
(Cut off date: not yet arranged)

DUSSELDORF:
European Footwear Samples Display (G.D.S.)—September 1976
Joint venture with the British Footwear Manufacturers Federation.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

Furniture, furnishings, household equipment and hardware

1974

MONTREAL:
Montreal Furniture Market—11-15 August 1974
Joint venture with British Furniture Manufacturers Export Club Ltd.
(K. T. Hall, Ext. 7204)
(Cut off date: passed)

NEW YORK:
National Hardware Show—26-29 August 1974
Joint ventures with
(i) Hardware Manufacturers Association.
(ii) Gardenex.
(K. T. Hall, Ext. 7204)
(Cut off date: passed)

MILAN:
International Furniture Fair—20-25 September 1974
Joint venture with British Furniture Manufacturers Export Club Ltd.
(R. E. Newton, Ext. 571)
(Cut off date: passed)

TOKYO:
British Export Marketing Centre Carpets Exhibition—24-28 September 1974
British Carpets Export Association.
(G. H. Davidson, Tel. 01-930 8711)
(R. King, Ext. 7317)
(Cut off date: passed)

PARIS:
International Hardware Exhibition—28 September-1 October 1974
Joint venture with Hardware Manufacturers Association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: passed)

LYON:
International Furniture and Furnishing Accessories Exhibition (Meuropam)—5-8 October 1974
Joint venture with British Furniture Manufacturers Federation.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: passed)

TORONTO:
National Interior Design Show—5-7 November 1974
Joint venture with
(i) British Carpets Export Promotion Council.
(ii) Contract Furnishing Association.
(K. T. Hall, Ext. 7204)
(Cut off date: passed)

BRUSSELS:
International Furniture Show—21-25 November 1974
Joint venture with the British Furniture Manufacturers Export Club.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 28.5.74)

1975

NEW YORK:
International Home Furnishing Fair—12-17 January 1975
Joint venture with the British Furniture Manufacturers Export Club.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

PARIS:
International Carpet and Floor Covering Exhibition—16-20 January 1975
Joint venture with British Carpets Export Association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: passed)

PARIS:
International Furniture Exhibition—20-25 January 1975
Joint venture with British Furniture Manufacturers Federation.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: passed)

TORONTO:
Canadian Hardware Show—9-12 February 1975
Joint venture with Hardware Manufacturers Association.
(K. T. Hall, Ext. 7204)
(Cut off date: passed)

If you sell in Europe—let Mundoprint help—whatever your promotional problems may be.

Are you sure your promotional material is exactly right for the export market you are attacking? Because if it isn't, your sales drive may be so much wasted effort.

Let Mundoprint help. We are international specialists in professional promotional operations, and we will get maximum returns from your budget.

Our services include design, printing, translation, copywriting, for exhibition literature, multi-lingual brochures, point-of-sale material, in all European languages.

The Mundoprint network covers the whole of Western Europe and all our services are available via the London office.

For further details send the coupon. Or contact us direct 01-730 9929.

TO: A. J. Hockley, U.K. Director,
Mundoprint BV,
172 Buckingham Palace Road,
London SW1

Please send me further details about Mundoprint

NAME .....

POSITION .....

COMPANY .....

ADDRESS .....

.....

COLOGNE:
International Hardware Fair—13-16 February 1975
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 31.8.74)

COLOGNE:
International Housewares Fair—14-16 February 1975
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 31.8.74)

COLOGNE:
International Trade Fair for Large Household Apparatus and Electrical Appliances (Domotechnica)—2-5 March 1975
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 31.8.74)

MILAN:
Carpet and Furnishing Textiles Fair—May 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 15.11.74)

COLOGNE:
International Accessory, Machinery and Materials Fair for Furniture Production, Interior Decoration and Furnishing (Interzum)—4-7 June 1975
Joint venture with
(i) Birmingham Chamber of Commerce.
(ii) British Carpets Export Promotion Council.
(S. F. Morris, Ext. 7045)
(Cut off date: passed)

MONTREAL:
Montreal Furniture Market—15-19 June 1975
Joint venture with British Furniture Manufacturers Export Club.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

NEW YORK:
International Home Furnishing Fair—22-27 June 1975
Joint venture with British Furniture Manufacturers Export Club.
(K. T. Hall, Ext. 7204)
(Cut off date: 1.4.75)

SAN FRANCISCO:
Western Merchandise Mart—13-18 July 1975
Joint venture with British Furniture Manufacturers Export Club.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

CHICAGO:
National Hardware Show—August 1975
Joint venture with
(i) Hardware Manufacturers Association.
(ii) Gardenex.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

UTRECHT:
International Furniture Exhibition—8-13 September 1975
Joint venture with appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: not yet arranged)

MILAN:
International Household Goods and Hardware Exhibition (MACEF)—September 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.4.75)

MILAN:
International Furniture Fair—September 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.1.75)

TOKYO:
British Export Marketing Centre Contract Furnishing Exhibition—October 1975
Sponsored by the Contract Furnishing Association.
(S. Wright, Tel. 01-405 4151)
(M. A. Burrows, Ext. 360)
(Cut off date: 10.1.75)

LYON:
International Furniture and Furnishing Accessories Exhibition (Meuropam)—October 1975
Joint venture with appropriate trade association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

1976

NEW YORK:
International Home Furnishing Fair—January 1976
Joint venture with the British Furniture Manufacturers Export Club.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

PARIS:
International Carpet and Floor Covering Exhibition—January 1976
Joint venture with appropriate trade association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

COLOGNE:
International Furniture Fair—January 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 1.5.75)

TORONTO:
Canadian Hardware Show—February 1976
Joint venture with Hardware Manufacturers Association.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

COLOGNE:
International Housewares Fair—February 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 31.8.75)

COLOGNE:
International Hardware Fair—February 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 31.8.75)

COLOGNE:
International Trade Fair for Large Household Apparatus and Electrical Appliances (Domotechnica)—March 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 31.8.75)

MILAN:
Carpets and Furnishing Textiles Fair—May 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 31.11.75)

NEW YORK:
International Home Furnishing Fair—June 1976
Joint venture with British Furniture Manufacturers Export Club.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

MONTREAL:
Montreal Furniture Market—June 1976
Joint venture with British Furniture Manufacturers Export Club.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

SAN FRANCISCO:
Western Merchandise Mart—July 1976
Joint venture with British Furniture Manufacturers Export Club.
(K. T. Hall, Ext. 7205)
(Cut off date: not yet arranged)

CHICAGO:
National Hardware Show—August 1976
Joint venture with
(i) Hardware Manufacturers Association.
(ii) Gardenex.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

BASLE:
International Hardware Fair (Interferex)—5-7 September 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 15.12.75)

MILAN:
International Household Goods and Hardware Exhibition (MACEF)—September 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.4.76)

MILAN:
International Furniture Fair—September 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.1.76)

TORONTO:
National Interior Design Show—November 1976
Joint venture with:
(i) British Carpets Export Promotion Council.
(ii) Contract Furnishing Association.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

Handicrafts

1975

NEW YORK:
Home Sewing Fair—March 1975
Joint venture with the National Wool Textile Export Corporation.
(L. Devine, Ext. 318)
(Cut off date: not yet arranged)

MUNICH:
International Light Industries and Handicrafts Fair (IHM)—5-13 April 1975
Joint venture with appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: not yet arranged)

1976

NEW YORK:
Home Sewing Show—March 1976
Joint venture with the National Wool Textile Export Corporation.
(L. Devine, Ext. 318)
(Cut off date: not yet arranged)

Heating and ventilating

1975

UTRECHT:
International Heating and Ventilating Exhibition—25 February-1 March 1975
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

MILAN:
14th Exhibition and Congress for Heating, Ventilating, Refrigeration and Sanitary Engineering (Mostra Convegno)—1-7 March 1975
Joint venture with The Birmingham Engineering and Building Centre Ltd.
(R. E. Newton, Ext. 571)
(Cut off date: passed)

FRANKFURT:
8th International Sanitation Heating and Air-Conditioning Exhibition ('ISH')—19-23 March 1975
Joint venture with Building Materials Export Group.
(B. G. Doyle, Ext. 690)
(Cut off date: passed)

1976

TOKYO:
British Export Marketing Centre—Heating, Ventilating and Air-Conditioning Equipment Exhibition—February 1976
Sponsored by the Heating, Ventilating and Air-Conditioning Manufacturers Association (HEVAC)
(D. G. Hogg, Tel. 01-734 4499)
(M. A. Burrows, Ext. 360)
(Cut off date: 9.5.75)

STUTTGART:
International Trade Fair for Oil and Gas Fired Heating and Air Conditioning (Intherm)—16-20 March 1976
Joint venture with appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: not yet arranged)

MILAN:
Exhibition and Congress for Heating and Ventilating, Refrigeration and Sanitary Engineering—March 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.7.75)

Horticulture and horticultural equipment

1974

COLOGNE:
International Garden Trade Fair—15-17 September 1974
Joint venture with the Federation of Garden and Leisure Equipment Exporters Ltd.
(S. F. Morris, Ext. 7045)
(Cut off date: passed)

KARLSRUHE:
Trade Exhibition for Commercial Horticulture (Technik Im Gartenbau)—27-30 September 1974
Joint venture with Horticultural Trades Association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: passed)

1975

COLOGNE:
International Garden Trade Fair—September 1975
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 28.2.75)

1976

COLOGNE:
International Garden Trade Fair—September 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 30.3.76)

Hospital, medical, surgical and dental equipment

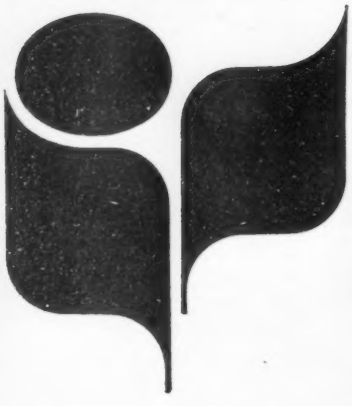
1974

BUENOS AIRES:
World Congress of Cardiology—1-7 September 1974
Joint venture with British Hospital Export Council.
(N. J. D. Robinson, Ext. 7011)
(Cut off date: passed)

MADRID:
4th European Congress of Anaesthesiology—5-11 September 1974
Joint venture with the British Hospitals Export Council.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: passed)

SINGAPORE:
4th Asian and Australasian Congress of Anaesthesiologists—22-26 September 1974
Joint venture with British Hospitals Export Council.
(Mr. I. D. Spencer, Ext. 7099)
(Cut off date: passed)

TOKYO:
Exhibition and First World Congress of Nuclear Medicine—30 September-4 October 1974
Joint venture with British Hospitals Export Council.
(M. A. Burrows, Ext. 360)
(Cut off date: passed)



africa's leading agricultural show & international trade fair is

kenya's
nairobi show
1 to 5 october 1974

free season tickets for overseas visitors –
excellent display facilities – catalogue advertising

for further information fill in this form and send it to:–
the executive secretary,
agricultural society of kenya,
p.o. box 30176, nairobi, kenya.

please send me further details on .....
name .....
address.....
country.....

BUENOS AIRES:
World Congress of Pediatrics—3-9 October 1974
Joint venture with British Hospitals Export Council.
(N. J. D. Robinson, Ext. 7011)
(Cut off date: passed)

WASHINGTON DC:
American Society of Anaesthesiologists—12-16 October 1974
Joint venture with British Hospitals Export Council.
(J. W. Coupar, Ext. 7097)
(Cut off date: passed)

FLORENCE:
World Congress on Cancer—20-26 October 1974
Joint venture with the British Hospitals Export Council.
(R. E. Newton, Ext. 571)
(Cut off date: passed)

GOTHENBURG:
International Medical Care and Health Exhibition—21-25 October 1974
Joint venture with the British Hospitals Export Council.
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

DUSSELDORF:
International Exhibition and Congress on Diagnostics (Diagnostica)—13-17 November 1974
Joint venture with the British Hospitals Export Council.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: passed)

DALLAS:
Annual Conference of the American Heart Association—18-21 November 1974
Joint venture with the British Hospitals Export Council.
(J. W. Coupar, Ext. 7097)
(Cut off date: passed)

1975

HELSINKI:
Physician Day's Exhibition, Medicine '75—January 1975
Joint venture with appropriate trade association.
(P. F. Aitken, Ext. 7207)
(Cut off date: 30.8.74)

CAPE TOWN:
International Aids for the Disabled Exhibition—19-22 March 1975
Joint venture with the British Hospital Export Council.
(Mrs. W. M. MacIver, Ext. 325),
(Cut off date: 30.9.74)

DALLAS:
22nd Congress of the Association of Operating Room Nurses—21-25 March 1975
Joint venture with the British Hospitals Export Council.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.9.74)

TEL AVIV:
All British Medical Equipment Exhibition and Seminar—March 1975
Organised by Department of Trade.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 1.9.74)

UTRECHT:
International Hospital Equipment Exhibition (Medica)—14-18 April 1975
Joint venture with the British Hospitals Export Council.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: 15.11.74)

ZAGREB:
Medicine and Medical Aids Exhibition—16-23 June 1975
Joint venture with appropriate trade association.
(G. A. Casburn, Ext. 602)
(Cut off date: 30.10.74)

DUSSELDORF:
Interhospital '75—18-22 June 1975
Joint venture with the British Hospital Export Council.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: 28.9.74)

DUSSELDORF:
International Exhibition and Congress on Diagnostics (Diagnostica)—June 1975
Joint venture with the British Hospitals Export Council.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

JOHANNESBURG:
Medical Exhibition—14-18 July 1975
Joint venture with appropriate trade association.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: not yet arranged)

MOSCOW:
Exhibition of Orthopaedy—July/August 1975
Joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

CHICAGO:
American Hospitals Association Show—August 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.2.75)

DALLAS:
American Academy of Opthalmology and Otolaryngology—September 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.3.75)

CHICAGO:
American Society of Anaesthesiologists—11-15 October 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: April 1975)

BRUSSELS:
8th International Exhibition of Medical and Hospital Equipment—October 1975
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 1.4.75)

VANCOUVER:
British Columbia Hospital Association—October 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.4.75)

1976

DUSSELDORF:
International Exhibition and Congress on Diagnostics (Diagnostica)—June 1976
Joint venture with the British Hospitals Export Council.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

VIENNA:
6th International Trade Exhibition of Medical and Hospital Equipment (IFAS)—October 1976
Joint venture with appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: not yet arranged)

Jewellery and giftware

1974

NEW YORK:
International Jewellery Trade Show—28-31 July 1974
Joint venture with British Jewellery and Giftware Federation.
(K. T. Hall, Ext. 7204)
(Cut off date: passed)

NEW YORK:
Gift Show—11-16 August 1974
Joint venture with City of Westminster Chamber of Commerce.
(K. T. Hall, Ext. 7204)
(Cut off date: passed)

1975

NEW YORK:
International Jewellery Trade Fair—2-5 February 1975
Joint venture with the Export Council for Jewellery and Giftware Industries.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

NEW YORK:
Gift Show—February 1975
Joint venture with Westminster Chamber of Commerce.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

HANOVER:
International Consumer Goods Fair (Interfachmesse '75)—14-18 March 1975
Joint ventures with appropriate trade associations.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

BASLE:
Swiss Industries Fair (3rd European Watch Clock and Jewellery Fair)—12-21 April 1975
Joint venture with
(i) Export Council for the Jewellery and Giftware Industries.
(ii) British Clock and Watch Manufacturers Association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: passed)

NEW YORK:
International Jewellery Trade Show—July 1975
Joint venture with Export Council for Jewellery and Giftware Industries.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

1976

NEW YORK:
International Jewellery Trade Fair—January 1976
Joint venture with the Export Council for Jewellery and Giftware Industries.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

NEW YORK:
Gift Show—February/March 1976
Joint venture with the Westminster Chamber of Commerce.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

BASLE:
Swiss Industries Fair (4th European Watch Clock and Jewellery Fair)—March/April 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 16.5.75)

NEW YORK:
International Jewellery Trade Fair—July 1976
Joint venture with British Export Council for Jewellery and Giftware Industries.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

NEW YORK:
Gift Show—August 1976
Joint venture with appropriate trade association.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

Laundry and allied services

1974

PARIS:
International Laundry, Dyeing and Dry-Cleaning Machinery Exhibition—9-17 November 1974
Joint venture with the Society of Laundry Engineers and Allied Trades Ltd.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: passed)

Leather, leather goods and fur

1974

OFFENBACH:
International Leathergoods Fair—24-28 August 1974
Joint venture with the British Leathergoods Manufacturers Association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: passed)

PARIS:
International Leather Week—7-10 September 1974
Joint venture with
(i) British Leather Federation.
(ii) British Footwear Manufacturers Federation.
(iii) Skin Hide and Leather Traders Association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: passed)

1975

OFFENBACH:
International Leathergoods Fair—February/March 1975
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

FRANKFURT:
International Fur Fair—16-20 April 1975
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

NEW YORK:
Leather and Allied Industries Exposition—April 1975
Joint venture with the Leather Institute.
(L. Devine, Ext. 318)
(Cut off date: not yet arranged)

NEW YORK:
International Leather Goods Show—May 1975
Joint venture with British Leathergoods Manufacturers Association.
(L. Devine, Ext. 318)
(Cut off date: not yet arranged)

PARIS:
International Leather Week—September 1975
Joint venture with appropriate trade association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

1976

OFFENBACH:
International Leathergoods Fair—February/March 1976
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

FRANKFURT:
International Fur Fair—7-11 April 1976
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

NEW YORK:
Leather and Allied Industries Exposition—April 1976
Joint venture with the Leather Institute.
(L. Devine, Ext. 318)
(Cut off date: not yet arranged)

NEW YORK:
International Leather Goods Show—May 1976
Joint venture with the British Leathergoods Manufacturers Association.
(L. Devine, Ext. 318)
(Cut off date: not yet arranged)

Motor vehicles, motor cycles and cycles

1974

COLOGNE:
International Bicycle and Motor Cycle Exhibition (IFMA)—21-25 September 1974
Joint venture with Cycle and Motor Cycle Association.
(S. F. Morris, Ext. 7045)
(Cut off date: passed)

PARIS:
International Motor Exhibition—3-13 October 1974
Joint venture with Society of Motor Manufacturers and Traders.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: passed)

FRANKFURT:
International Exhibition of Automobile, Workshop and Garage Equipment ('Automechanika')—18-22 October 1974
Joint venture with the Society of Motor Manufacturers and Traders Ltd.
(B. G. Doyle, Ext. 690)
(Cut off date: passed)

1975

ANAHEIM:
Motor Cycle and Accessory Trade Show—16-18 January 1975
Joint venture with the Cycle and Motor Cycle Association Ltd.
(C. J. Wareing, Ext. 7242)
(Cut off date: passed)

MONTREAL:
International Motor Show—January 1975
Joint venture with the Society of Motor Manufacturers and Traders Ltd.
(C. J. Wareing, Ext. 7242)
(Cut off date: 10.12.74)

NEW YORK:
International Cycle Show—16-18 February 1975
Joint venture with the Cycle and Motor Cycle Association.
(C. J. Wareing, Ext. 7242)
(Cut off date: 13.8.74)

DETROIT:
Society of Automotive Engineers Exposition and Congress (SAE)—February 1975
Joint venture with the Society of Motor Manufacturers and Traders Ltd.
(D. J. Webley, Ext. 7094)
(Cut off date: not yet arranged)

MALMO:
International Motor Show—2-10 March 1975
Joint venture with the Society of Motor Manufacturers and Traders Ltd.
(P. F. Aitken, Ext. 7207)
(Cut off date: 27.9.74)

GOTHENBURG:
International Trade Fair for Garages and Car Repair (AUTO '75)—12-16 March 1975
Joint venture with the Society of Motor Manufacturers and Traders.
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

GENEVA:
International Motor Show (Car Manufacturers)—13-23 March 1975
Joint venture with Society of Motor Manufacturers and Traders.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: not applicable)

TORONTO:
Canadian National Sportsmen's Show—March 1975
Joint venture with Society of Motor Manufacturers and Traders Ltd.
(C. J. Wareing, Ext. 7242)
(Cut off date: not yet arranged)

TOKYO:
British Export Marketing Centre Vehicle Components and Accessories Exhibition—22-26 April 1975
Sponsored by the Society of Motor Manufacturers and Traders.
(B. Whitelaw, Tel. 01-235 7000).
(R. King, Ext. 7317)
(Cut off date: 19.7.74)

BELGRADE:
International Fair of Engines and Motor Vehicles—April 1975
Possible joint venture with the Society of Motor Manufacturers and Traders.
(G. A. Casburn, Ext. 602)
(Cut off date: 1.2.75)

NEW YORK:
International Automobile Show—April 1975
Joint venture with the Society of Motor Manufacturers and Traders Ltd.
(C. J. Wareing, Ext. 7242)
(Cut off date: 1.3.75)

LOS ANGELES:
Imported Automobile Show—May 1975
Joint venture with the Society of Motor Manufacturers and Traders Ltd.
(C. J. Wareing, Ext. 7242)
(Cut off date: 1.4.75)

FRANKFURT:
International Motor Show—11-21 September 1975
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

PARIS:
International Motor Exhibition—October 1975
Joint venture with appropriate trade association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: not yet arranged)

MILAN:
International Cycle and Motor Cycle Exhibition—November 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.5.75)

TURIN:
International Commercial Vehicle Exhibition (Accessories)—November 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.4.75)

1976

ANAHEIM:
Motor Cycle and Accessory Trade Show—January 1976
Joint venture with the Cycle and Motor Cycle Association.
(C. J. Wareing, Ext. 7242)
(Cut off date: not yet arranged)

MONTREAL:
International Motor Show—January 1976
Joint venture with the Society of Motor Manufacturers and Traders Ltd.
(C. J. Wareing, Ext. 7242)
(Cut off date: not yet arranged)

NEW YORK:
International Cycle Show—February 1976
Joint venture with the Cycle and Motor Cycle Association.
(C. J. Wareing, Ext. 7242)
(Cut off date: not yet arranged)

AMSTERDAM:
International Commercial Vehicle Exhibition—February 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 30.6.75)

TORONTO:
Canadian National Sportsmen's Show—March 1976
Joint venture with Society of Motor Manufacturers and Traders Ltd.
(C. J. Wareing, Ext. 7242)
(Cut off date: not yet arranged)

GENEVA:
International Motor Show (Accessory Manufacturers)—March 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 3.6.75)

NEW YORK:
International Automobile Show—April 1976
Joint venture with Society of Motor Manufacturers and Traders Ltd.
(C. J. Wareing, Ext. 7242)
(Cut off date: not yet arranged)

LOS ANGELES:
Imported Automobile Show—May 1976
Joint venture with Society of Motor Manufacturers and Traders Ltd.
(C. J. Wareing, Ext. 7242)
(Cut off date: not yet arranged)

COLOGNE:
International Bicycle and Motorcycle Exhibition (IFMA)—September 1976
Joint venture with the Cycle and Motor Cycle Association.
(S. F. Morris, Ext. 7045)
(Cut off date: 15.12.75)

FRANKFURT:
International Exhibition of Automobile, Workshop and Garage Equipment (Automechanika)—October 1976
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

TURIN:
International Motor Show (Accessories)—November 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 28.2.76)

Music and musical instruments

1975

CANNES:
International Record and Music Publishing Market (MIDEM)—15-31 January 1975
Joint venture with appropriate trade association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

CHICAGO:
Music Industry Trade Show—June 1975
Joint venture with the Musical Instrument Industries Association.
(L. Devine, Ext. 318)
(Cut off date: not yet arranged)

1976

CANNES:
International Record and Music Publishing Market (MIDEM)—January 1976
Joint venture with appropriate trade association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

HOUSTON:
Music Industry Trade Show—June 1976
Joint venture with Musical Instrument Industries Association.
(L. Devine, Ext. 318)
(Cut off date: not yet arranged)

Office machinery and equipment

1974

PARIS:
International Business Machines and Office Equipment Exhibition (SICOB)—18-27 September 1974
Joint venture with the Business Equipment Trades Association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: passed)

CHICAGO:
National Office Products Association Show—19-22 October 1974
Joint venture with the Business Equipment Trade Association.
(D. J. Webley, Ext. 7094)
(Cut off date: passed)

ZAGREB:
International Office Machinery and Equipment Exhibition (Interbiro)—21-26 October 1974
Joint venture with the Business Equipment Trade Association.
(G. A. Casburn, Ext. 602)
(Cut off date: passed)

1975

TOKYO:
British Export Marketing Centre Business and Reproduction Equipment Exhibition (including computer software and peripherals)—18-22 February 1975
Sponsored by the Business Equipment Trade Association.
(R. D. D'urban, Tel. 01-405 6233)
(R. King, Ext. 7317)
(Cut off date: passed)

VIENNA:
International Office Organization Exhibition (IFABO)—May 1975
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: 31.10.74)

MOSCOW:
Exhibition of Equipment and Appliances for Mechanisation of Designing Technical, and Office work (Interorgtekhaitka)—2-16 September 1975
Joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

PARIS:
International Business Machines and Office Equipment (SICOB)—September 1975
Joint venture with appropriate trade association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

ZAGREB:
International Office Machinery and Equipment Exhibition (Interbiro)—October 1975
Possible joint venture with the Business Equipment Trade Association.
(G. A. Casburn, Ext. 602)
(Cut off date: 28.2.75)

USA:
National Office Products Association Show—October 1975
Joint venture with the Business Equipment Trade Association.
(D. J. Webley, Ext. 7094)
(Cut off date: not yet arranged)

MUNICH:
International Congress and Exhibition for Computer Systems and their Application (Systems '75)—2-5 December 1975
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

1976

VIENNA:
International Office Organization Exhibition (IFABO)—May 1976
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

USA:
National Office Products Association Show—October 1976
Joint venture with the Business Equipment Trade Association.
(D. J. Webley, Ext. 7094)
(Cut off date: not yet arranged)

AMSTERDAM:
International Office Machinery and Equipment Exhibition—October 1976
Joint venture with appropriate trade association.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

Packaging machinery and materials, including containers

1974

MUNICH:
International Container Exhibition (Containerisation)—23-27 October 1974
Joint venture with the London Chamber of Commerce.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: passed)

TEHRAN:
Exhibition for Packaging and Printing Techniques and Equipment (Iranpack)—31 October-6 November 1974
Possible joint venture with appropriate trade association.
(M. L. Sellek, Ext. 7314)
(Cut off date: not yet arranged)

PARIS:
International Packaging Exhibition—12-18 November 1974
Joint venture with the Institute of Packaging
(Miss H. J. Archer, Ext. 7205)
(Cut off date: passed)

WESTBOURNE EXHIBITIONS LTD

Specialists in the organising and promoting of exhibitions in the United Kingdom & Overseas

GROUP EXHIBITIONS MAY 1974 - 1975

UNITED KINGDOM

SHOPEX
The Self Service Display Equipment & Shopfitting Exhibition
HOTEL METROPOLE,
BRIGHTON SUSSEX 15-18 SEPT. 1974

SPECIBUILD
EARLS COURT LONDON SW5 17-21 MARCH 1975

DECOR INTERNATIONAL
The International Contract Furnishing & Interior Design Exhibition
OLYMPIA LONDON W14 22-26 JUNE 1975

SOUTH AFRICA

INTERNATIONAL MATERIALS HANDLING EXHIBITION
JOHANNESBURG 22-26 OCT. 1974
(Joint Venture Group in conjunction with Birmingham Engineering and Building Centre)

INTERNATIONAL MATERIALS HANDLING AND PHYSICAL DISTRIBUTION EXHIBITION
CAPE TOWN 20-24 MAY 1975

BELGIUM

INDUSELEC (Industrial Electricity Trade Fair)
BRUSSELS 24-27 NOV. 1974

HOBBY '74 (Do-It-Yourself & Spare Time Activities Fair)
BRUSSELS 7-15 DEC. 1974

FOOD BUSINESS—BISCOCHOC
(International Food Industry Trade Fair)
BRUSSELS 12-16 JAN. 1975

HORESCA
(International Hotel & Restaurant Equipment Exhibition)
BRUSSELS 12-16 JAN. 1975

REAL ESTATE AND SECOND HOME EXHIBITION
BRUSSELS 2-10 MARCH 1975

CANADA

CANADIAN NATIONAL BUSINESS SHOW
TORONTO 30 SEPT.- 3 OCT. 1974
(Joint Venture Group in co-operation with B.E.T.A.)

CANADIAN CHEMICAL & PROCESS EQUIPMENT EXHIBITION
TORONTO 15-17 OCT. 1974
(Joint Venture Group in co-operation with The London Chamber of Commerce)

NATIONAL INTERIOR DESIGN SHOW
TORONTO 5-7 NOV. 1974
(Joint Venture Group in co-operation with C.F.A. and B.C.E.P.C.)

PACIFIC INDUSTRIAL EQUIPMENT & MATERIALS HANDLING SHOW
VANCOUVER 19-21 NOV. 1974
(Joint Venture Group in co-operation with Birmingham Engineering and Building Centre)

SPRING GIFT SHOW
TORONTO 23-27 FEB. 1975

SPRING GIFT SHOW
MONTREAL 9-13 MARCH 1975

For further information contact:
WESTBOURNE EXHIBITIONS LIMITED
CROWN HOUSE·MORDEN·SURREY·SM4 5EB·ENGLAND
Tel: 01-540 1101 Telex: 24224 Westbourne

MEMBER OF THE WESTBOURNE GROUP

ABLE
all that the name implies...

afte affaires affari comercio comércio zaken affärer تجارة Εμπόριον 商業 дел
äfte affaires affari comercio comércio zaken affärer تجارة Εμπόριον 商業 дел
häfte affaires affari comercio comércio zaken affärer تجارة Εμπόριον 商業 де
chäfte affaires affari comercio comércio zaken affärer تجارة Εμπόριον 商業 де
schäfte affaires affari comercio comércio zaken affärer تجارة Εμπόριον 商業 д
eschäfte affaires affari comercio comércio zaken affärer تجارة Εμπόριον 商業
Geschäfte affaires affari comercio comércio zaken affärer تجارة Εμπόριον 商業

ABLE TRANSLATIONS LIMITED
Osborn House, Howardsgate
Welwyn Garden City, Hertfordshire
Telephone: Welwyn Garden 21111/2
Telex: 261487 Able Trans WGC

55th National Fair—Comptoir Suisse
Lausanne 7th—22nd September 1974

Swiss National Autumn Fair offering a vivid overall view of the Swiss economy with over 2500 exhibitors.

This year's guests of honour:

Hungary — Ecuador — Zaire

Leaflets are available from:

SWISS EMBASSY, 16-18 Montagu Place, London W1H 2BQ Tel: 01-723 0701

and

Swiss Consulate General, Sunley Building, Piccadilly Plaza, Manchester M1 4BH

Tel: 061-236 2933

1975

ROTTERDAM:
International Exhibition for Transport, Import and Export Services' (Nedex/Eurofreight)—18-22 March 1975
Joint venture with appropriate trade association.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

STOCKHOLM:
International Exhibition for Suppliers to the Pulp, Paper, Board and Conversion Industry ('SPCI '75')—8-11 April 1975
Joint venture with the British Paper Machinery Makers Association.
(P. F. Aitken, Ext. 7207)
(Cut off date: 27.9.74)

DUSSELDORF:
International Fair for Packaging Machines Packaging Materials, Confectionery Machines (Interpack)—9-15 May 1975
Joint venture with the Institute of Packaging.
(S. F. Morris, Ext. 7045)
(Cut off date: passed)

BRNO:
International Packaging and Printing Trade Exhibition (EMEAX)—23-27 June 1975
Possible joint venture with appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

ATLANTIC CITY:
Packaging/Converting Machinery Show (PMMI)—22-25 September 1975
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 31.3.75)

MILAN:
International Exhibition of Packing and Packaging, Mechanical Handling and Food Processing Industrial Machinery (Ipackima)—October 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 28.2.1975)

1976

JOHANNESBURG:
International Plastics Printing and Packaging Exhibition—15-19 June 1976
Joint venture with appropriate trade association.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: not yet arranged)

Photographic equipment

1974

COLOGNE:
Worlds Fair of Photography (Photokina)—27 September-3 October 1974
Joint venture with British Photographic Export Group.
(S. F. Morris, Ext. 7045)
(Cut off date: passed)

1975

ANAHEIM:
National Microfilm Association Annual Convention Exposition—May 1975
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 22.11.74)

PARIS:
Photographic, Cinema and Optical Exhibition—8-16 November 1975
Joint venture with the British Photographic Export Group.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: 1.3.75)

1976

COLOGNE:
World Fair of Photography (Photokina)—September/October 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 30.11.75)

Pottery and glassware

1975

ATLANTIC CITY:
China and Glass Show—5-9 January 1975
Joint venture with Department of Commerce, Belfast.
(K. T. Hall, Ext. 7204)
(Cut off date: passed)

HANOVER:
International Consumer Goods Fair (Interfachmesse '75)—March 1975
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

1976

ATLANTIC CITY:
China and Glass Show—January 1976
Joint venture with appropriate trade association.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

Printing, stationery and printing machinery

1974

TEHRAN:
Exhibition for Packaging and Printing Techniques and Equipment (Iranpack)—31 October-6 November 1974
Possible joint venture with appropriate trade association.
(M. L. Sellek, Ext. 7314)
(Cut off date: not yet arranged)

CHICAGO:
International Graphic Arts Exposition 'Print 1974'—16-25 November 1974
Joint venture with the British Printing Machinery Association Ltd.
(J. Henderson, Ext. 265)
(Cut off date: passed)

1975

MILAN:
International Screen Printing Trade Fair (FESPA)—17-21 May 1975
Joint venture with Display Producers and Screen Printers Association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.9.74)

NEW YORK:
Stationery Show—18-21 May 1975
Joint venture with British Stationery and Office Products Federation.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

TOKYO:
Japan Graphic Arts Exhibition—May 1975
Joint venture with appropriate trade association.
(R. King, Ext. 7317)
(Cut off date: not yet arranged)

1976

TORONTO:
Canadian Graphic Arts Show—14-17 May 1976
Joint venture with the British Printing Machinery Association.
(J. Henderson, Ext. 265)
(Cut off date: 28.11.75)

NEW YORK:
Stationery Show—May 1976
Joint venture with the British Stationery and Office Products Federation.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

Scientific instruments and nuclear equipment

1974

BUDAPEST:
9th Meeting of the Federation of European Biochemical Societies (FEBS '74)—26-30 August 1974
Joint venture with Scientific Instrument Manufacturers Association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: passed)

DUSSELDORF:
International Congress and Exhibition for Instrumentation and Automation (Interkama)—10-16 October 1974
Joint venture with the Scientific Instrument Manufacturers Association.
(Mr. S. F. Morris, Ext. 7045)
(Cut off date: passed)

GENEVA:
British Components Exhibition at Cern (Comite European de Recherche Nucleaire)—21-25 October 1974
Joint venture with British Electrical and Allied Manufacturers Association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: passed)

SAN FRANCISCO:
Electro-Optical Systems Design Conference—5-7 November 1974
Joint venture with the London Chamber of Commerce.
(J. W. Coupar, Ext. 7097)
(Cut off date: passed)

TOKYO:
British Export Marketing Centre—Analytical Instruments and Pollution Measurement and Control Instrumentation Exhibition—12-16 November 1974
Sponsored by Scientific Instrument Manufacturers Association.
(L. J. Nolder, Tel. 01-727 2614)
(R. King, Ext. 7317)
(Cut off date: passed)

PARIS:
Laboratory Exhibition—9-14 December 1974
Joint venture with British Laboratory Ware Association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: passed)

1975

CLEVELAND:
Pittsburgh Conference on Analytical Chemistry and Applied Spectroscopy—3-7 March 1975
Joint venture with Scientific Instrument Manufacturers Association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.9.74)

SHANGHAI:
British Machine Tools and Scientific Instruments Exhibition—25 March-4 April 1975
All British Exhibition sponsored by the BOTB in association with the Sino-British Trade Council, the Machine Tool Trades Association and the Scientific Instrument Manufacturers Association and the Gauge and Tool Makers Association.
(D. C. Stewart, Ext. 689)
(Cut off date: passed)

ATLANTIC CITY:
Federation of American Societies of Experimental Biology Exhibition and Conference—13-18 April 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.10.74)

NEW YORK:
Annual Meeting of the American Society for Microbiology—27 April-2 May 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.10.74)

MUNICH:
Exhibition for Electro-Optical Systems and their application in Industry and Research (Laser '75)—24-27 June 1975
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

TOKYO:
British Export Marketing Centre Bio-Chemical Instrumentation Exhibition—September 1975
Sponsored by the Scientific Instrument Manufacturers Association.
(L. J. Nolder, Tel. 01-727 2614)
(R. King, Ext. 7317)
(Cut off date: 13.12.74)

BASLE:
International Nuclear Industries Fair (Nuclex)—7-11 October 1975
Joint venture with the British Nuclear Forum.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 1.11.74)

ANAHEIM:
Electro Optical Systems Design Conference—11-13 November 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.5.75)

MOSCOW:
Exhibition of Instruments for Research in Physics—25 November-3 December 1975
Joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

MOSCOW:
Exhibition of Equipment for Geology, Geophysics and Cartography—26 November-4 December 1975
Joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

TOKYO:
British Export Marketing Centre—Electro-Optics and Laser Equipment Exhibition—2-6 December 1975
Sponsored by the Sira Institute.
(W. A. Seatherton, Tel. 01-467 2636)
(M. A. Burrows, Ext. 360)
(Cut off date: 14.3.75)

1976

MUNICH:
International Trade Exhibition and Congress for Biochemical Analysis (Analytica)—April 1976
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

PARIS:
International Exhibition of Measurement Control Regulation and Automation (Mesucora)—April 1976
Joint venture with appropriate trade association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: not yet arranged)

FRANKFURT:
Chemical Engineering Exhibition and Congress ('Achema')—16-23 June 1976
Joint ventures with appropriate trade associations.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

Ships and boats

1974

NEWPORT:
International Sailboat Show—7-15 September 1974
Joint venture with the Ship and Boat Builders National Federation.
(C. J. Wareing, Ext. 7242)
(Cut off date: passed)

CHICAGO:
Marine Trades Exhibit and Conference—26-29 September 1974
Joint venture with the Ship and Boat Builders National Federation.
(C. J. Wareing, Ext. 7242)
(Cut off date: passed)

ANNAPOLIS:
United States Sailboat Show—10-14 October 1974
Joint venture with the Ship and Boat Builders National Federation.
(C. J. Wareing, Ext. 7242)
(Cut off date: passed)

GENOA:
International Boat Show—18-27 October 1974
Joint venture with Ship and Boat Builders National Federation.
(R. E. Newton, Ext. 571)
(Cut off date: passed)

HAMBURG:
International Boat Show—19-27 October 1974
Joint venture with the Ship and Boat Builders National Federation.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: passed)

AMSTERDAM:
International Shipbuilding, Marine Engine and Port Equipment Exhibition (Europort)—12-16 November 1974
Joint venture with the London Chamber of Commerce.
(S. F. Morris, Ext. 7045)
(Cut off date: passed)

1975

TORONTO:
International Boat Show—9-19 January 1975
Joint venture with the Ship and Boat Builders National Federation.
(C. J. Wareing, Ext. 7242)
(Cut off date: passed)

PARIS:
International Pleasure Boat Exhibition—9-21 January 1975
Joint venture with the Ship and Boat Builders National Federation.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: passed)

DUSSELDORF:
International Boat Show—January 1975
Joint venture with the Ship and Boat Builders National Federation.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: passed)

GOTHENBURG:
Boat Show—7-16 February 1975
Joint venture with the Ship and Boat Builders National Federation.
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

LONG BEACH:
S.C.M.A. Sail Boat Show—14-23 February 1975
Joint venture with the Ship and Boat Builders National Federation.
(C. J. Wareing, Ext. 7242)
(Cut off date: passed)

MIAMI:
International Boat Show—21-26 February 1975
Joint venture with the Ship and Boat Builders National Federation.
(C. J. Wareing, Ext. 7242)
(Cut off date: passed)

AMSTERDAM:
Sailboat Show (HISWA)—28 February-5 March 1975
Joint venture with the Ship and Boat Builders National Federation.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

AMSTERDAM:
Powerboat Show (HISWA)—14-19 March 1975
Joint venture with the Ship and Boat Builders National Federation.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

TOKYO:
International Boat Show—March 1975
Joint venture with appropriate trade association.
(R. King, Ext. 7317)
(Cut off date: not yet arranged)

OSLO:
International Shipping Exhibition (Nor Shipping '75)—5-10 May 1975
Joint venture with the Shipbuilders and Repairers National Association.
(P. F. Aitken, Ext. 7207)
(Cut off date: 19.7.74)

TOKYO:
British Export Marketing Centre Marine Equipment Exhibition—6-10 May 1975
Sponsored by the British Marine Equipment Council.
(D. Maxwell, Tel. 01-247 7566)
(M. A. Burrows, Ext. 360)
(Cut off date: passed)

CHICAGO:
Marine Trades Exhibition and Conference—September 1975
Joint venture with the Ship and Boat Builders National Federation.
(C. J. Wareing, Ext. 7242)
(Cut off date: not yet arranged)

NEWPORT:
International Sailboat Show—September/October 1975
Joint venture with the Ship and Boat Builders National Federation.
(C. J. Wareing, Ext. 7242)
(Cut off date: not yet arranged)

ANNAPOLIS:
United States Sailboat Show—October 1975
Joint venture with the Ship and Boat Builders National Federation.
(C. J. Wareing, Ext. 7242)
(Cut off date: not yet arranged)

GENOA:
International Boat Show—October 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.3.75)

HAMBURG:
International Boat Show—October 1975
Joint venture with the Ship and Boat Builders National Federation.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

AMSTERDAM:
International Shipbuilding, Marine Engine and Port Equipment Exhibition (Europort)—November 1975
Joint venture with the British Marine Equipment Council.
(S. F. Morris, Ext. 7045)
(Cut off date: 5.4.75)

1976

PARIS:
International Pleasure Boat Exhibition—January 1976
Joint venture with appropriate trade association.
(Miss D. M. Wilmot, Ext. 7211)
(Cut off date: not yet arranged)

DUSSELDORF:
International Boat Show—January 1976
Joint venture with the Ship and Boat Builders National Federation.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

TORONTO:
International Boat Show—January 1976
Joint venture with the Ship and Boat Builders National Federation.
(C. J. Wareing, Ext. 7242)
(Cut off date: not yet arranged)

MIAMI:
International Boat Show—February 1976
Joint venture with the Ship and Boat Builders National Federation.
(C. J. Wareing, Ext. 7242)
(Cut off date: not yet arranged)

AMSTERDAM:
International Boat and Camping Exhibition (HISWA)—March 1976
Joint venture with the Ship and Boat Builders National Federation.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

ATHENS:
International Shipping Exhibition (Posidonia)—June 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 5.10.75)

GENOA:
International Boat Show—October 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.3.76)

HAMBURG:
International Boat Show—October 1976
Joint venture with appropriate trade association.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

Sports goods and camping equipment, including caravans

1974

COLOGNE:
International Trade Fair of Sports Goods, Camping Equipment and Garden Furniture (SPOGA)—15-17 September 1974
Joint venture with
(i) Camping Trade Association.
(ii) Federation of British Manufacturers of Sports and Games.
(iii) Leisure and Outdoor Furniture Association.
(S. F. Morris, Ext. 7045)
(Cut off date: passed)

AMSTERDAM:
Caravan Exhibition—12-18 December 1974
Joint venture with National Caravan Council.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: 10.8.74)

1975

HOUSTON:
National Sporting Goods Association Show—February 1975
Joint venture with
(i) The Federation of British Manufacturers of Sports and Games.
(ii) The Camping Trades Association of Great Britain Ltd.
(C. J. Wareing, Ext. 7242)
(Cut off date: 15.7.74)

MINSK:
Exhibition of Sports articles and equipment for their manufacture—10-19 June 1975
Joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

TOKYO:
British Export Marketing Centre Sporting, Camping, and Leisure Goods Exhibition—17-21 June 1975
Sponsored by the Federation of British Manufacturers of Sports and Games.
(A. H. Spink, Tel. 01-437 7281)
(R. King, Ext. 7317)
(Cut off date: 13.9.74)

COLOGNE:
International Trade Fair of Sports Goods, Camping Equipment and Garden Furniture (SPOGA)—27-30 September 1975
Joint ventures with
(i) The Federation of British Manufacturers of Sports and Games.
(ii) The Camping Trade Association.
(iii) Leisure and Outdoor Furniture Association.
(S. F. Morris, Ext. 7045)
(Cut off date: 28.2.75)

COLOGNE:
International Exhibition of Sports Facilities and Bath Installations—November 1975
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 30.12.74)

1976

CHICAGO:
National Sporting Goods Association Show—February 1976
Joint venture with
(i) The Federation of British Manufacturers of Sports and Games.
(ii) The Camping Trades Association of Great Britain Ltd.
(C. J. Wareing, Ext. 7242)
(Cut off date: not yet arranged)

COLOGNE:
International Trade Fair of Sports Goods, Camping Equipment and Garden Furniture (SPOGA)—September 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 28.6.76)

Textiles and textile machinery

1974

DALLAS:
Bobbin Show—11-13 September 1974
Joint venture with the Clothing Institute.
(D. J. Webley, Ext. 7094)
(Cut off date: passed)

AMSTERDAM:
Textile Design Exhibition (Design-in)—19-20 September 1974
Joint venture with the British Textile Confederation.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: passed)

GREENVILLE, SOUTH CAROLINA:
Southern Textile Exposition—21-25 October 1974
Joint venture with the British Textile Machinery Organisation.
(D. J. Webley, Ext. 7094)
(Cut off date: passed)

SINGAPORE:
International Exhibition of Textile Machinery—8-13 November 1974
Sponsored by the British Textile Machinery Organisation.
(I. D. Spencer, Ext. 7099)
(Cut off date: passed)

FRANKFURT:
International Textiles for Clothing Exhibition (Interstoff)—19-22 November 1974
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: passed)

1975

FRANKFURT:
International Trade Fair for Home Furnishing Textiles ('Heimtex')—8-12 January 1975
Joint ventures with appropriate trade associations.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: not yet arranged)

ATLANTIC CITY:
Knitting Arts Exhibition—27 April-2 May 1975
Joint venture with the British Textile Machinery Organisation.
(D. J. Webley, Ext. 7094)
(Cut off date: 18.10.74)

FRANKFURT:
International Textiles for Clothing Exhibition ('Interstoff')—May 1975
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

USA:
Bobbin Show—September 1975
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: 31.12.74)

MILAN:
International Textile Machinery Exhibition—6-15 October 1975
Joint venture with the British Textile Machinery Association.
(R. E. Newton, Ext. 571)
(Cut off date: 31.7.74)

FRANKFURT:
International Textile for Clothing Exhibition ('Interstoff')—November 1975
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

1976

FRANKFURT:
International Trade Fair for Home Furnishing Textiles ('Heimtex')—January 1976
Joint venture with appropriate trade association.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: not yet arranged)

FRANKFURT:
International Textiles for Clothing Exhibition (Interstoff)—May 1976
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

FRANKFURT:
International Textiles for Clothing Exhibition (Interstoff)—November 1976
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

Toys and games

1975

NUREMBERG:
International Toy Fair—1-7 February 1975
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

NEW YORK:
International Toy Fair—February 1975
Joint venture with the British Toy Manufacturers Association.
(C. J. Wareing, Ext. 7242)
(Cut off date: passed)

1976

NUREMBERG:
International Toy Fair—February 1976
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

Watches and clocks

1975

BASLE:
Swiss Industries Fair (3rd European Watch, Clock and Jewellery Fair)—12-21 April 1975
Joint venture with
(i) Export Council for the Jewellery and Giftware Industries.
(ii) British Clock and Watch Manufacturers Association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: passed)

1976

BASLE:
Swiss Industries Fair (4th European Watch, Clock and Jewellery Fair)—March/April 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 16.5.75)

Water, effluent and air treatment plant, including anti-pollution, cleaning and refuse disposal equipment

1974

CHICAGO:
Pollution Engineering Exposition and Congress—9-12 September 1974
Joint venture with the London Chamber of Commerce.
(D. J. Webley, Ext. 7094)
(Cut off date: passed)

MILAN:
Antipollution Exhibition—22-26 October 1974
Joint venture with Birmingham Engineering and Building Centre.
(R. E. Newton, Ext. 571)
(Cut off date: passed)

MILAN:
Industrial Cleaning Maintenance and Sanitation Exhibition (Pulisan)—21-25 November 1974
Joint venture with British Institute of Cleaning Science.
(R. E. Newton, Ext. 571)
(Cut off date: passed)

PARIS:
Industrial Cleaning Exhibition—2-7 December 1974
Joint venture with British Institute of Cleaning Science.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: passed)

1975

TOKYO:
Anti-pollution Exhibition—14-19 March 1975
Joint venture with London Group of Building Centres.
(M. A. Burrows, Ext. 360)
(Cut off date: 20.9.74)

AMSTERDAM:
International Cleaning and Maintenance Exhibition (Interclean)—29 April-2 May 1975
Joint venture with the British Institute of Cleaning Science.
(S. F. Morris, Ext. 7045)
(Cut off date: 30.10.74)

TORONTO:
Pollution Control Show—April 1975
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: 31.12.74)

MUNICH:
International Sewage and Refuse Engineering Exhibition (IFAT)—6-12 June 1975
Joint venture with British Water and Effluent Treatment Plant Association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: 25.11.74)

BOSTON:
Air Pollution Association Annual Meeting and Exhibition—15-19 June 1975
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: 2.1.75)

SYDNEY:
Environment '75—2-6 July 1975
Joint venture with London Group of Building Centres.
(Mrs. P. W. Davies, Ext. 7093)
(Cut off date: 31.8.74.)

DUSSELDORF:
International Trade Fair for Industrial Cleaning and Works Hygiene (IGB '75)—18-21 September 1975
Joint venture with the British Institute of Cleaning Science.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: 23.12.74)

CHICAGO:
Pollution Engineering Exposition and Congress—September 1975
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: 1.3.75)

AMSTERDAM:
International Exhibition for the Treatment, Storage and Use of Water (Aquatech)—September 1975
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 9.1.75)

UTRECHT:
International Trade Fair for Environmental Control Techniques (Milieu)—22-29 October 1975
Joint venture with appropriate trade association.
(B. G. Doyle, Ext. 690)
(Cut off date: not yet arranged)

MILAN:
Industrial Cleaning Maintenance and Sanitation Exhibition (Pulisan)—November 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.4.75)

In the centre of West Germany's most prosperous industrial area famous for cars, printing, electronics and other sophisticated products is

STUTTGART

This thriving town attracts visitors to its many trade fairs and exhibitions not only from East and West Germany as well as Austria, Belgium, Czechoslovakia, France, Holland, Italy, Luxembourg and Holland – all of which are within 250 miles – but from countries throughout the world.

Exporters wanting full details of the many and varied events taking place in 1975 and 1976 – including such well-known international shows as INTHERM (oil and gas firing), R.75 (blinds and shutters), INTERVITIS (vine producing and wine making) – should 'phone 01-236 0911 or write to

CES (Overseas) Limited, Bridge House, 181 Queen Victoria Street, London, EC4.

1976

AMSTERDAM:
International Exhibition for the Treatment, Storage and Use of Water (Aquatech)—September 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 9.1.76)

MILAN:
Antipollution Exhibition—October 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 30.4.76)

MILAN:
Industrial Cleaning Maintenance and Sanitation Exhibition (Pulisan)—November 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.4.76)

Other specialised fairs

1974

JOHANNESBURG:
International South African Building Exhibition—1-8 August 1974
Joint venture with Building Materials Export Group.
(Mrs. W. M. MacIver, Ext. 325)
(Cut off date: passed)

STOCKHOLM:
International Federation for Information Processing Conference and Exhibition (IF-IP)—5-10 August 1974
Joint venture with Business Equipment Trade Association.
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

TRONDHEIM:
5th International Fisheries Fair (Nor Fishing '74)—12-18 August 1974
Joint venture with the London Chamber of Commerce.
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

GENEVA:
International Industrial Safety and Security Exhibition (Eurosaf)—11-14 September 1974
Joint venture with the London Chamber of Commerce.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: passed)

LOUISVILLE:
International Wood Working Machinery and Furniture Supply Fair—21-25 September 1974
Joint venture with:
(i) The Machine Tool Trade Association.
(ii) The Birmingham Chamber of Commerce.
(J. Henderson, Ext. 265)
(Cut off date: passed)

STOCKHOLM:
Stockholmia '74 Stamp Exhibition—21-29 September 1974
Joint venture with the Philatelic Traders Society.
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

CHICAGO:
National Safety Congress—30 September-3 October 1974
Joint venture with the London Chamber of Commerce.
(D. J. Webley, Ext. 7094)
(Cut off date: passed)

LILLE:
International Market for European Sub-Contracting (MIDEST)—1-5 October 1974
Joint venture with the Engineering Industries Association.
(Miss H. J. Archer, Ext. 7205)
(Cut off date: passed)

TORONTO:
Canadian Education Showplace—15-17 October 1974
Joint venture with the Industrial Council for Educational Training and Technology.
(J. W. Coupar, Ext. 7097)
(Cut off date: passed)

KANSAS CITY:
45th Annual Convention and Exhibition of the Wire Association of America.—27-31 October 1974
Joint venture with the Wire Machinery Association.
(J. W. Coupar, Ext. 7097)
(Cut off date: passed)

OSLO:
2nd International Forum for Innovation and Licensing (Know-How '74)—28 October-1 November 1974
Joint venture with London Chamber of Commerce and Industry.
(P. F. Aitken, Ext. 7207)
(Cut off date: passed)

NEW ORLEANS:
American Vocational Association Show—6-11 December 1974
Joint venture with the Industrial Council for Educational Training and Technology.
(J. W. Coupar, Ext. 7097)
(Cut off date: passed)

1975

LAS VEGAS:
National Audio - Visual Association Convention and Exhibition—11-14 January 1975
Joint venture with the Industrial Council for Educational Training and Technology.
(J. W. Coupar, Ext. 7097)
(Cut off date: passed)

ESSEN:
Horse Riding Equipment Exhibition (Equitana)—19-23 February 1975
Joint venture with appropriate trade association.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: 30.9.74)

DALLAS, TEXAS:
Educational Communications and Technology National Convention and Exhibition—9-14 March 1975
Joint venture with Industrial Council for Educational and Training Technology.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.9.74)

NUREMBERG:
European Educational Aids and Appliances Fair (Didacta)—10-14 March 1975
Joint ventures with appropriate trade associations.
(J. C. C. Hicks, Ext. 7201)
(Cut off date: passed.)

MADRID:
World Stamp Exhibition (Espana '75)—4-13 April 1975
Joint venture with the Philatelic Traders Society.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 30.6.74)

BOLOGNA:
Exhibition of Modern Methods of Teaching—April 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.10.74)

PIACENZA:
Button Exhibition—April 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.10.74)

BOLOGNA:
International Perfumery and Cosmetics Exhibition—April/May 1975
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 1.11.74)

WASHINGTON DC:
American Ceramic Society—4-8 May 1975
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: 1.10.74)

HOUSTON, TEXAS:
7th Annual Offshore Technology Conference and Exposition—5-8 May 1975
Joint venture with the Association of British Oceanic Industries.
(M. F. Moor, Ext. 7215)
(Cut off date: 31.8.74)

NEW YORK:
National Premium Show—5-8 May 1975
Joint venture with British Premium Manufacturers Association.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

CHICAGO:
International Security Conference and Exhibition—May 1975
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: 1.11.74)

ANAHEIM:
Western Safety Congress and Exhibits Show—May 1975
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: 1.12.74)

CINCINNATI:
National Materials Handling Show—3-5 June 1975
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 29.11.74)

BASLE:
International Art Fair—18-23 June 1975
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 1.3.75)

MELBOURNE:
Australian International Education Exhibition—17-21 June 1975
Joint venture with Industrial Council for Educational and Training Technology.
(Mrs. P. W. Davies, Ext. 7093)
(Cut off date: 30.9.74)

USA:
Annual Exhibition of Educational Resources—June 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.1.75)

ITF SHOWS THE WORLD

THE INDUSTRIAL AND TRADE FAIRS GROUP is probably the most experienced and professional organiser of trade fairs in the world. For many years it has been promoting a wide range of trade, technical and industrial exhibitions from overall concept down to the last detail.

ITF's long line of successful exhibitions has brought it the confidence and co-operation of the major trade associations and federations in the United Kingdom and Ireland.

ITF's experience and record is such that it has been appointed by the British Overseas Trade Board to organise British industrial and technological exhibitions overseas.

Thus, ITF has not only an industrial, but also a geographical advantage, capable of further exploitation.

From Peking to São Paulo, from Bilbao to Jakarta, in London, Dublin, Manchester and shortly Birmingham, ITF plans, organises and stages exhibitions in the service of British industry.

Offshore International illustrates the vital up-to-the-minute importance of the ITF operation.

POWER FOR OUR FUTURE

Oil from the sea! Only a few months ago it was still a long-term project. Now escalating events have promoted it to top priority. Offshore United Kingdom is one of the world's largest oil provinces. This makes Britain a serious contender in the power game. An estimated £5,000 million will be spent in the next 10 years in the United Kingdom alone.

Yes, sea-oil is here to stay – and it spells big business. That's why you must get your facts right *now*. By visiting the Offshore International Exhibition and Conference. Here's your unique opportunity to see the latest international developments in rig and drill ship construction, seismic surveys, rig contracts, work boats, diving services, warehousing, cranage, well logging and ancillary services. All under one roof at Olympia, London.

OFFSHORE INTERNATIONAL EXHIBITION AND CONFERENCE '74. 7-11 Oct. 1974. Olympia, London. Daily 09.30-18.00. Trade and Press only.

Calendar of Events 1974

British Industrial Exhibition – São Paulo
23 August–1 September, São Paulo, Brazil.

The Northern Floor Coverings Fair
3–6 September, The Exhibition Centre, Harrogate.

Electronic Instruments Exhibition
16–19 September, Coventry.

Electronic Instruments Exhibition
23–26 September, Southampton.

London International Footwear Fair
29 September–2 October, Olympia, London.

Offshore International Exhibition and Conference
7–11 October, Olympia, London.

International Audio Festival and Fair
28 October–3 November, Olympia, London.

British Industrial Exhibition, Jakarta
7–13 November, Hotel Indonesia, Jakarta, Indonesia.

Home Improvements & Leisuretime Exhibition
12–23 November, City Hall, Manchester.

Meat Industry and International Poultry Show
5–7 December, Olympia, London.

Calendar of Events 1975

IMBEX 75 – International Men's and Boys' Wear Exhibition
24–28 February, Earls Court, London.

Brighter Homes Exhibition
4–22 March, City Hall, Manchester.

British Machine Tools and Scientific Instruments Exhibition
25 March–4 April, Shanghai

International Welding and Metal Fabrication Exhibition
21–26 April, Olympia, London.

London Electronic Component Show
13–16 May, Olympia, London.

National Printing Machinery Exhibition
2–6 June, Olympia, London.

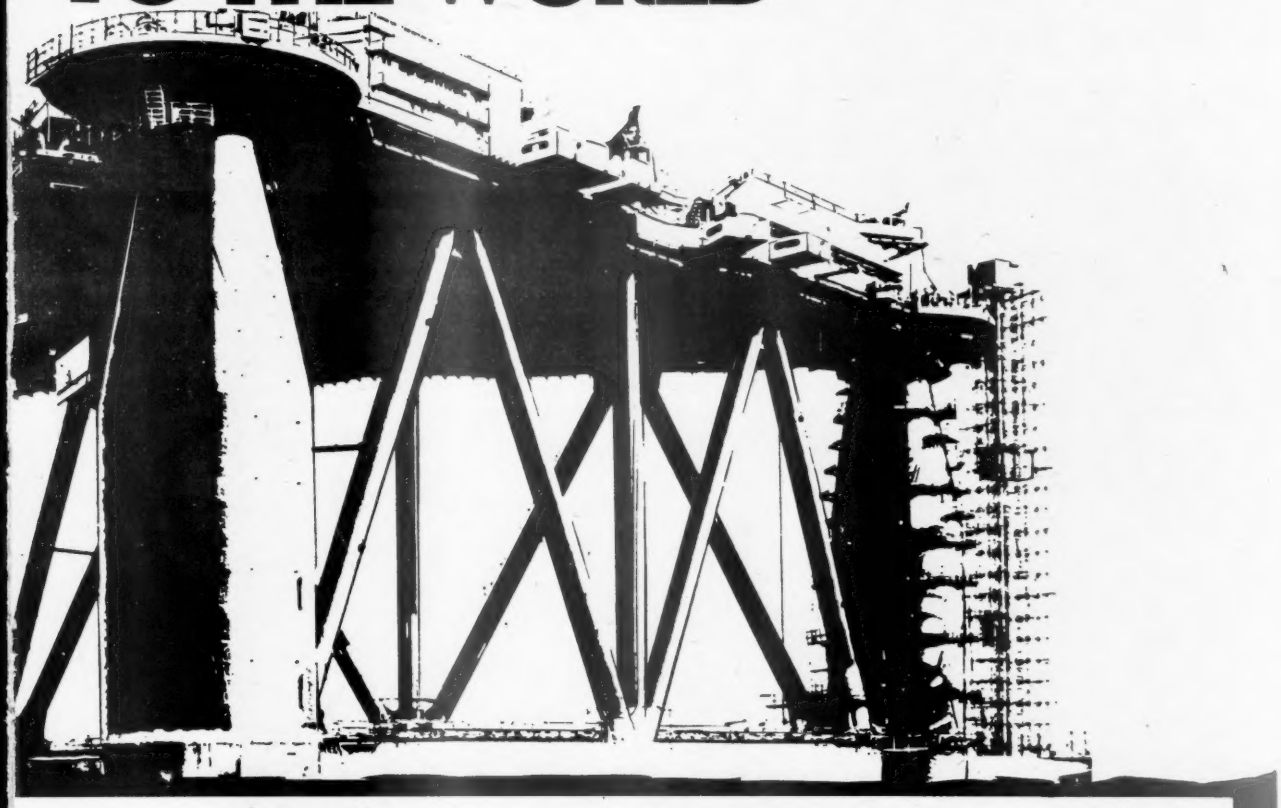
The Northern Floor Coverings Fair
2–5 September, The Exhibition Centre, Harrogate.

International Process Plant and Equipment Exhibition
8–12 September, Olympia, London.

London International Footwear Fair
September, Earls Court, London

48th International Bakers and Confectioners Exhibition
20–24 October, Olympia, London.

TO THE WORLD



International Audio Festival and Fair
20–26 October, Olympia, London.

Home Improvements and Leisuretime Exhibition
November, City Hall, Manchester.

Calendar of Events to Mid-1976

International Hotel and Catering Exhibition
14–22 January, Olympia, London.

IMBEX 76 – International Men's and Boys' Wear Exhibition
1–5 March, Earls Court, London.

BREWEX 76 – International Brewing, Bottling and Allied Trades Exhibition
29 March–2 April, Earls Court, London.

HEVAC 76 – International Heating, Ventilating and Air Conditioning Exhibition.
5–9 April, National Exhibition Centre, Birmingham.

IEA 76 – International Instruments Electronics Automation Exhibition
3–7 May, National Exhibition Centre, Birmingham.

ITTTE

MEMBER

Member aeo Association of Exhibition Organisers

Overseas Exhibitions

The group also organises British trade fairs overseas through its subsidiary, Industrial and Trade Fairs International Limited. Included among these have been exhibitions in :

Bilbao British Industrial Technology Exhibition (1973)

Peking British Industrial Technology Exhibition (1973)

Buenos Aires British Industrial Exhibition (1970)

São Paulo British Industrial Exhibition (1969)

Bucharest British Industrial Exhibition (1968)

Vancouver British Pavilion, British Columbia International Trade Fair (1967)

Toronto British Industrial Fair, Production Show (1967)

Mexico City British Industrial Exhibition (1966)

Moscow British Industrial Exhibition (1966)

INDUSTRIAL AND TRADE FAIRS HOLDINGS LIMITED
Head Office (from 1st September 1974)
Radcliffe House, Blenheim Court, Solihull,
West Midlands B91 2BG. Tel : 021-705 6707.
Telex : 337073. Cables : Indatfa Sol.
London Office: 9 Argyll Street, London W1V 2HA.
Tel. 01-437 1622. Telex 262567.
Cables : Indatfa London W1.

SALONIKA:
World Veterinary Congress—6-12 July 1975
Joint venture with the Association of the British Pharmaceutical Industry.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 30.9.74)

MOSCOW:
Exhibition of Equipment for Aluminium Production and Fabrication (Alumini-'75)—9-19 July 1975
Joint venture with appropriate trade association.
(Miss H. Howie, Ext. 7213)
(Cut off date: not yet arranged)

TOKYO:
British Export Marketing Centre Oceanological Equipment Exhibition—8-12 July 1975
Sponsored by the Association of British Oceanological Industries.
(M. Armstrong, Tel. 01-839 4089)
(M. A. Burrows, Ext. 360)
(Cut off date: 11.10.74)

DUSSELDORF:
International Trade Fair for Industrial Cleaning and Works Hygiene (IGB '75)—18-21 September 1975
Joint venture with British Institute of Cleaning Science.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: 23.12.74)

ANAHEIM:
10th Western Woodworking Machinery and Furniture Supply Fair—20-23 September 1975
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 29.3.75)

CHICAGO:
National Safety Congress—29 September-2 October 1975
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: 1.3.75)

CINCINNATI:
Powder Coating Exhibition—September 1975
Joint venture with appropriate trade association.
(D. J. Webley, Ext. 7094)
(Cut off date: 1.4.75)

CHICAGO:
Pollution Engineering Exposition and Congress—September 1975
Joint venture with appropriate trade association.
(D. Webley, Ext. 7094)
(Cut off date: 1.3.75)

WASHINGTON DC:
Annual Convention and Exhibition of the Wire Association of America—12-16 October 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.4.75)

BRNO:
International Catering Exhibition (INTECO)—26 October-2 November 1975
Possible joint venture with appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

BRNO:
Display Art Exhibition (Arbien)—26 October-2 November 1975
Possible joint venture with appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

TORONTO:
Canadian Education Showplace—October 1975
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.4.75)

DUSSELDORF:
Industrial Safety and Factory Hygiene Exhibition and Congress—October 1975
Joint venture with appropriate trade association.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

LOS ANGELES:
Paint Show—October/November 1975
Joint venture with appropriate trade association.
(D. Webley, Ext. 7094)
(Cut off date: 1.5.75)

TORONTO:
Canadian Mining and Aggregate Equipment Exhibition—November 1975
Joint venture with appropriate trade association.
(J. Henderson, Ext. 265)
(Cut off date: 30.5.75)

1976

BASLE:
International Exhibition of Non-Woven and Disposable Goods (Interslix '76)—27-31 January 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 28.4.75)

ZURICH:
International Sheet Metal Exhibition and Conference—March 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 31.8.75)

AMSTERDAM:
International Exhibition for the Non Woven Fabrics and Disposable Softgoods Industries—April 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 30.9.75)

BOLOGNA:
Modern Methods of Teaching—April 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 30.9.75)

BOLOGNA:
International Perfumery and Cosmetics Exhibition—April/May 1976
Joint venture with appropriate trade association.
(R. E. Newton, Ext. 571)
(Cut off date: 31.10.75)

WIESBADEN:
International Pet Trades Fair—7-9 May 1976
Joint venture with appropriate trade association.
(Mrs. A. P. Roythorne, Ext. 7080)
(Cut off date: not yet arranged)

BRNO:
International Inventions and Innovations Exhibition (INVEX)—16-27 May 1976
Possible joint venture with appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

BASLE:
International Educational Materials Fair—(Paedagogica) 18-22 May 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 30.6.75)

DUSSELDORF:
8th World Mining Congress—22-30 May 1976
Joint venture with appropriate trade association.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

NEW YORK:
National Premium Show—May 1976
Joint venture with British Premium Merchandise Association.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

PHILADELPHIA:
Interphil 1976—May 1976
Possible joint venture with the Philatelic Traders Society.
(K. T. Hall, Ext. 7204)
(Cut off date: not yet arranged)

BASLE:
International Art Fair—16-21 June 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 1.3.76)

BRNO:
International Foundry Exhibition (FOND-EX)—21-25 June 1976
Possible joint venture with appropriate trade association.
(Mrs. A. Ray, Ext. 7246)
(Cut off date: not yet arranged)

BASLE:
2nd International Knitting Machinery Exhibition—21-25 September 1976
Joint venture with appropriate trade association.
(Mrs. M. R. Todd, Ext. 7092)
(Cut off date: 30.3.76)

CHICAGO:
Railway Supply Association Exhibition—September 1976
Joint venture with appropriate trade association.
(J. W. Coupar, Ext. 7097)
(Cut off date: 1.3.76)

AMSTERDAM:
Metal Finishing Exhibition (Interfinish Vom'76)—November 1976
Joint venture with appropriate trade association.
(S. F. Morris, Ext. 7045)
(Cut off date: 30.4.75)

DUSSELDORF:
3rd International Congress Exhibition for Marine Research and Marine Exploitation (Interocean)—November 1976
Joint venture with the Association of British Oceanological Industries.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not yet arranged)

Our hand-picked team — primarily engineers — provides a speedy and specialised translation service to industry.

ENGINEERING LANGUAGES LIMITED

52, Redcliffe Close, Old Brompton Road, London SW5 9HZ

Telephone 01-373 9195

Evenings and weekends 01-370 2728

British Export Marketing Centre Tokyo

The British Overseas Trade Board considers that the Japanese market offers new and exciting growth prospects for a wide range of British exports and has therefore decided to open the British Export Marketing Centre in Tokyo. For a single fee of £100, firms will be able to participate in official trade exhibitions to be held in the Centre. The Board will provide free of charge the floor space and a shell stand and mount the exhibits. It will also arrange to ship all exhibits to Tokyo free of charge from a central point in Britain. Before each exhibition it will mount a major advertising and publicity campaign in Japan to attract potential customers. In addition, exhibiting firms will be able to claim £400 each towards the cost of sending up to two representatives to man the stands during the exhibition. The Centre will be available to British companies or their agents wishing to mount individual product exhibitions for a charge of £50 a day. It will also be available to companies wishing to hold seminars and conferences, and there are facilities for audio-visual presentations and catering. A charge of £5 an hour will be made. Further information on the Centre and its facilities can be obtained from Fairs and Promotions Branch (Tel. 01-248 5757, ext. 7104/7317/360).

The programme of Exhibitions for 1974 and the first half of 1975 is now complete and fully subscribed. The events taking place in June to December 1975 are listed below. The programme of Exhibitions for 1976 is now under consideration and further information may be obtained from the Board's Export to Japan Unit (01-248 5757, ext. 614).

Official British Trade Exhibitions June-December 1975

Sporting, Camping and Leisure Goods Exhibition—17-21 June 1975
Sponsored by the Federation of British Manufacturers of Sports and Games.
(A. H. Spink, Tel. 01-437 7281)
(R. King, Ext. 7317)
(Cut off date: 13.9.74)

Oceanological Equipment Exhibition—8-12 July 1975
Sponsored by the Association of British Oceanological Industries.
(M. Armstrong, Tel. 01-839 4089)
(M. A. Burrows, Ext. 360)
(Cut off date: 11.10.74)

Bio-Chemical Instrumentation Exhibition—September 1975
Sponsored by the Scientific Instrument Manufacturers' Association.
(L. J. Nolder, Tel. 01-727 2614)
(R. King, Ext. 7317)
(Cut off date: 13.12.74)

Contract Furnishing Exhibition—October 1975
Sponsored by the Contract Furnishing Association.
(S. Wright, Tel. 01-723 0095)
(M. A. Burrows, Ext. 360)
(Cut off date: 10.1.75)

Engineers' Small Tools and Hand Tools Exhibition—November 1975
Sponsored by the Federation of British Hand Tool Manufacturers
(W. R. Eccles, Tel. 0742 663084)
(R. King, ext. 7317)
(Cut off date: 14.2.75)

Electro-Optics and Laser Equipment Exhibition—2-6 December 1975
Sponsored by the Sira Institute
(W. A. Seatherton, Tel. 01-467 2636)
(M. A. Burrows, Ext. 360)
(Cut off date: 14.3.75)

to advertise in

TRADE AND INDUSTRY

telephone

01-248 9876 ext 6147/8

FACING MATTER: £64.00 per page and pro rata to $\frac{1}{6}$ page

Colour (cover pages II, III and IV); black plus second colour, blue, as used on cover page 1	£ 85.00
black plus two colours, including blue, as used on cover page 1	£ 95.00
black plus three colours	£105.00

Centre 4 pages by arrangement

rate card from
HMSO (P5)
Room C70
Atlantic House
Holborn Viaduct
London EC1P 1BN

British shopping weeks and store promotions

1974/5

Belgium

British Shopping Week
GHENT, 6-14 September 1974
Promotion of British consumer goods.
(Mrs. M. R. Todd, Ext. 7092)

Netherlands

British Shopping Week
OVERVECHT, 9-14 September 1974
(J. C. C. Hicks, Ext. 7201)

Denmark

Shopping Week
AARHUS, 23 September-5 October 1974
Promotion of British consumer goods
(P. F. Aitken, Ext. 7207)

Australia

Store Promotion
MELBOURNE, 26 August-7 September 1974
Ball and Welch Ltd. Irish Store Promotion.
Promotion to feature men's and women's clothing, footwear, domestic linen, household goods, giftware and fancy goods etc. from Northern and Southern Ireland.
London Buying House: Dalgety Export Services Division, Dalgety Ltd., The Corn Exchange Buildings, 52-57 Mark Lane, London (Tel. 01-480 7101)
(Mrs. P. W. Davies, Ext. 7093)

Belgium

Store Promotion
G.B. Enterprises, 10-19 October 1974
Food promotion.
(Mrs. M. R. Todd, Ext. 7092)

Canada

Store Promotion
VANCOUVER, 6-19 October 1974
Edward Chapman Ltd., 833 West Pender Street, Vancouver, British Columbia.
(C. J. Wareing, Ext. 7242)
(Cut off date: not applicable)

TORONTO, October 1974
Eatons Department Store.
Promotion of British menswear.
(L. Devine, Ext. 318)

France

Store Promotion
Seldis: Promotion of Knitwear and Gloves in 250 Provincial Stores, 25 November-7 December 1974
Inquiries: Mme Delahaye, Secretary General, Seldis, 55 Boulevard de Strasbourg, 75010 Paris.
(Miss D. M. Wilmot, Ext. 7211)

West Germany

Store Promotion
DORTMUND, 1974
Rewe group of Food Stores—330 outlets in Dortmund area.
Promotion of British Confectionery.
(Mrs. E. Crozier, Ext. 7203)
(Cut off date: not applicable)

Israel

Hamashbir Latzarkhan Store Promotion, September 1974
Goods normally on sale in department stores.
UK contact: Hamashbir, Oxford Street, London, W.1.
(Mrs. M. R. Todd, Ext. 7092)

Italy

CIM Store Promotion, Two stores ROME, December 1974
Promotion will include food and drink and related household items.
(Contact: Dott F. Roviglioni, Via XX Settembre 97 C, Rome. Tel. 48 13 51)
(R. E. Newton, Ext. 571)

Japan

Store Promotions
ADO Department Store, mid-September/late October 1974
Consumer Goods Promotion to be held in 14 stores.
UK inquiries: Dean Warburg Ltd., 38 Savile Row, London, W.1 (Tel. 01-734 9421. Contact: Mr. J. Warburg).
(M. A. Burrows, Ext. 360)

Takashimaya Department Store—19 September-1 October 1974
British promotion.
Promotion to be held in group's main store in Tokyo and 10 other stores. Promotion to feature consumer goods in general.
UK inquiries: Portman (Wholesale and Overseas) Ltd., 40 Duke St., London W1M 6AL (Tel. 01-629 8805. Contact: Mr. G. Rogers).
(M. A. Burrows, Ext. 360)

ISETAN (Shinjuku), Department Store Promotion, October 1974
Consumer Goods Promotion to be held in the Shinjuku (Tokyo) Store.
UK inquiries: Dean Warburg Ltd., 38 Savile Row, London, W.1 (Tel. 01-734 9421. Contact: Mr. J. Warburg).
(M. A. Burrows, Ext. 360)

Hankyu Department Store Promotion, 25-31 October 1974
Consumer Goods Promotion to be held in the Hankyu Osaka Store.
Store Head Office: 41 Kakuda-cho, Kitaku, Osaka.
UK inquiries: Booker Export Services Ltd., The Adelphi, John Adam Street, London, W.C.2 (Tel. 01-930 4041. Contact: Mr. B. Windsor).
(M. A. Burrows, Ext. 360)

Mitsukoshi Store Promotion, May 1975
Consumer Goods Promotion in possibly 13 stores.
UK inquiries: Mitsukoshi (UK) Ltd., 5th Floor, Kent House, 87 Regent Street, London W1R 8NB (Tel. 01-437 6346. Contact: Miss T. Shirasawa).
(R. King, Ext. 7317)

Keio (Shinjuku) Department Store Promotion, May 1975
Consumer Goods Promotion to be held in the Keio store in Shinjuku (Tokyo).
UK inquiries: Portman (Wholesale and Overseas) Ltd., 40 Duke Street, London W1M 6AL (Tel. 01-629 8805. Contact: Mr. M. Gutteridge).
(M. A. Burrows, Ext. 360)

Hankyu Osaka store promotion, May 1975
Consumer goods in general.
UK inquiries: Booker Export Services Ltd., The Adelphi, John Adam Street, London WC2N 6BD (Tel. 01-930 4041. Contact: Mr. B. Windsor).
(M. A. Burrows, Ext. 360)

Matsuzakaya Store Promotion, May 1975
Tokyo and Nagoya Stores.
Consumer goods promotion.
UK inquiries: Associated Merchandising Corporation, 1g Baker Street, London W1M 1AA (Tel. 01-486 4721. Contact: Mr. J. Whitaker).
(M. A. Burrows, Ext. 360)

Isetan (Shinjuku) Department Store Promotion, May 1975
Consumer Goods Promotion to be held in the Shinjuku (Tokyo) Store.
UK inquiries: Dean Warburg Ltd., 38 Savile Row, London, W.1. (Tel. 01-734 9421. Contact: Mr. J. Warburg).
(R. King, Ext. 7317)

Takashimaya Department Store Promotion, May/June 1975
Consumer Goods Promotion in Group's main Tokyo store and 9 other stores.
UK inquiries: Portman (Wholesale and Overseas) Ltd., 40 Duke Street, London W1M 6AL (Tel. 01-629 8805. Contact: Mr. M. Gutteridge).
(M. A. Burrows, Ext. 360)

South Africa

Store Promotion
John Orr Group, August 1974
Promotion in ten department stores of general household merchandise, textiles, tableware, etc.
(Mrs. W. M. MacIver, Ext. 325)

Switzerland

Rheinbrucke Stores Promotion, Spring 1975
Approximately 30 stores all over Switzerland. The promotion will feature textiles, ladies' clothing, children's clothing, leather goods, carpets, furniture, earthenware, food and drink, do-it-yourself equipment, hi-fi and tv, garden implements. Contact: Mr. G. Gruenhut, Magazine zur Rheinbruecke AG, Dept: Rheba Zentrale, Marketing Promotion, Utengasse 6 Postfach 337. CH 4000 Basle
(Mrs. M. R. Todd, Ext. 7092)

U.S.A.

KANSAS CITY and ST. LOUIS, 16 September-6 October 1974
Stix Baer and Fuller
Store Promotion of British Consumer Goods.
(L. Devine, Ext. 318)

LOS ANGELES, 19 September-6 October, 1974
Broadway Stores Inc.
British promotion in 38 stores.
Consumer goods generally will be featured.
The London Buying House is Gimbel Brothers, Elsey House, 24/30 Great Titchfield Street, London W1P 8ED (Tel. 01-637 3931).
(C. J. Wareing, Ext. 7242)

NEW YORK, Autumn 1974
Barneys Store Promotion
British Consumer Goods.
(L. Devine, Ext. 318)

DES MOINES: IOWA, 20 October-2 November 1974
Younker Bros. Inc.
Store promotion of all categories of consumer goods, London Buying House: Dean Warburg Ltd., 38 Savile Row, London W1X 1ET (Tel. 01-734 9421)
(C. J. Wareing, Ext. 7242)

PORTLAND, OREGON, October 1974
Norm Thompson Outfitters
Store promotion of men's and ladies' outerwear. London Buying Office: Cyril Terry (London) Ltd. (Tel. 01-437 0265).
(K. T. Hall, Ext. 7204)

Missions

Outward missions

1974

Africa

South Africa 28 July-18 August 1974
Building Materials Export Group
(Contact: Miss Tomlinson, Tel. 01-730 2642)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Nigeria 1-15 September 1974
London Chamber of Commerce and Industry
(Contact: S. J. D. Nowson, Tel. 01-248 4444)
(FPB contact: I. J. Thompson, Ext. 7091)

South Africa 8-27 September 1974
British Stationery and Office Production Federation
(Contact: L. Pagilero, OBE, FCS, Tel. 01-580 9256)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa 14-27 September 1974
Birmingham Chamber of Commerce
(Contact: T. A. Jackson, Tel. 021-454 6171)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Nigeria 17 September-1 October 1974
The Agricultural Engineers Association Ltd.
(Contact: E. C. Lanning, Tel. 01-828 7973/6)
(FPB contact: I. J. Thompson, Ext. 7091)

Ivory Coast, Liberia Sierra Leone 4-19 October 1974
Birmingham Chamber of Commerce
(Contact: C. D. S. Wake, Tel. 021-454 6171)
(FPB contact: I. J. Thompson, Ext. 7091)

Nigeria 5-19 October 1974
Westminster Chamber of Commerce
(Contact: Mr. Trehearne, Tel. 01-734 2851)
(FPB contact: I. J. Thompson, Ext. 7091)

South Africa 5-19 October 1974
Northern Ireland Chamber of Commerce
(Contact: E. M. Buckley, Tel. Belfast 34488)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa 19 October-2 November 1974
Wolverhampton Chamber of Commerce and Industry
(Contact: Mr. Carder, Tel. Woverhampton 20638)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Ghana, Nigeria 27 October-9 November 1974
Engineering Industries Association
(Contact: Col. Scott, Tel. 01-863 9188)
(FPB contact: I. J. Thompson, Ext. 7091)

South Africa 2-23 November 1974
Lighting Industry Federation Ltd.
(Contact- E. J. Counter, Tel. 01-636 0766)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Algeria, Tunisia, Libya 10-25 November 1974
Birmingham Chamber of Commerce and Industry
(Contact: T. Edgar, Tel. 021-454 6171)
(FPB contact: M. L. Sellek, Ext. 7314)

South Africa 16-26 November 1974
Society of Motor Manufacturers and Traders
(Contact: K. Wallis, Tel. 01-235 7000)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa 24 November-7 December 1974
Engineering Industries Association
(Contact: Col. R. Scott, Tel. 01-863 9189)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Nigeria 25 November-6 December 1974
Merseyside Chamber of Commerce
(Contact: C. P. Mercier, Tel. 051-227 1234)
(FPB contact: I. J. Thompson, Ext. 7091)

Americas, including the Caribbean

Venezuela 11-20 July 1974
Birmingham Chamber of Commerce
(Contact: J. H. Rice, Tel. 021-454 6171)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Guyana, Surinam, Trinidad 9-26 September 1974
West India Committee
(Contact: A. C. Knight, Tel. 01-629 6353)
(FPB contact: K. T. Hall, Ext. 7204)

USA 4-14 September 1974
Briar Pipe Trade Association
(Contact: L. A. Chapvis, Tel. 01-606 9121)
(FPB contact: K. T. Hall, Ext. 7204)

USA and Canada 7-21 September 1974
British Ceramic Manufacturers Federation
(Contact: N. Nelson, Tel. Stoke-on-Trent 48631)
(FPB contact: K. T. Hall, Ext. 7204)

USA 12-26 September 1974
Ship and Boat Builders National Federation
(Contact: A. D. H. Hough, Tel. 01-405 7481)
(FPB contact: C. J. Wareing, Ext. 7242)

USA 14-28 September 1974
Birmingham Chamber of Commerce and Industry
(Contact: S. Sperryn, Tel. 021-454 6171)
(FPB contact: L. Devine, Ext. 318)

Colombia 7-10 October 1974
British Metalworking Plant Makers' Association
(Contact: M. C. G. Man, Tel. 01-834 8085)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Brazil 14-28 October 1974
Bristol Chamber of Commerce and Industry
(Contact: Mrs. B. Childs, Tel. Bristol 37081)
(FPB contact: N. J. D. Robinson, Ext. 7011)

USA 20 October-10 November 1974
Allied Brewery Traders Association
(Contact: J. A. Ingoldby, Tel. 01-407 5142)
(FPB contact: D. J. Webley, Ext. 7094)

Venezuela, Brazil 27 October-15 November 1974
Westminster Chamber of Commerce
(Contact: Mr. Treherne, Tel. 01-734 2851)
(FPB contact: N. J. D. Robinson, Ext. 7011)

USA 1-23 November 1974
Agricultural Engineers Association
(Contact: E. C. Lanning, Tel. 01-828 7973)
(FPB contact: D. J. Webley, Ext. 7094)

Colombia and Venezuela 9-23 November 1974
Manchester Chamber of Commerce
(Contact: H. Butler, Tel. 061-832 5574)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Cuba 10-21 November 1974
The West India Committee
(Contact: Lt.-Col. M. Robinson, Tel. 01-629 6353)
(FPB contact: K. T. Hall, Ext. 7204)

Brazil 14-23 November 1974
Birmingham Chamber of Commerce and Industry
(Contact: T. A. Jackson, Tel. 021-454 6171)
(FPB contact: N. J. D. Robinson, Ext. 7011)

USA (Atlanta and St. Louis) 30 November-14 December 1974
Manchester Chamber of Commerce and Industry
(Contact: E. Tomlinson, Tel. 061-832 5574)
(FPB contact: C. J. Wareing, Ext. 7242)

USA November/December 1974
Dundee Chamber of Commerce
(Contact: J. Aitken, Tel. Dundee 22122)
(FPB contact: J. Henderson, Ext. 265)

Asia

Singapore 6-14 September 1974
Birmingham Chamber of Commerce and Industry
(Contact: J. H. Rice, Tel. 021-454 617)
(FPB contact: I. D. Spencer, Ext. 7099)

Japan, Hong Kong, Singapore 7-27 September 1974
Birmingham Engineering and Building Centre
(Contact: D. Perkins, Tel. 021-643 1914)
(FPB contact: R. King, Ext. 7317)

Australia, Thailand, Singapore 7 September-4 October 1974
Engineering Industries Association
(Contact: Col. R. E. Scott, Tel. 01-863 9188)
(FPB contact: Mrs. P. Davies, Ext. 7093)

Japan 30 September-12 October 1974
Edinburgh Chamber of Commerce and Manufacturers
(Contact: D. M. Mowat, Tel. 031-225 5851)
(FPB contact: M. A. Burrows, Ext. 360)

South Korea and Indonesia September 1974
Scottish Council Development and Industry
(Contact: Miss Mary Bell, Tel. 031-225 7911)
(FPB contact: R. King, Ext. 7317)

Hong Kong and Japan 2-16 October 1974
Federation of Sussex Industries.
(Contact: Mrs. N. Potter, Tel. 0273 26189)
(FPB contact: R. King, Ext. 7317)

South Korea 13-23 October 1974
The London Chamber of Commerce and Industry
(Contact: Mr. E. M. MacDonald, Tel. 01-248 4444)
(FPB contact: R. King, Ext. 7317)

Japan 14-26 October 1974
Scottish Export Committee
(Contact: D. S. Reid, Tel. 031-225 7911)
(FPB contact: M. A. Burrows, Ext. 360)

Singapore, Hong Kong, Japan 14 October-8 November 1974
Manchester Chamber of Commerce and Industry
(Contact: D. M. Arrondale, Tel. 061-832 5574)
(FPB contact: M. A. Burrows, Ext. 360)

Malaysia, Singapore 19 October-2 November 1974
Cardiff Chamber of Commerce
(Contact: Mr. J. C. F. Winckley, Tel. Cardiff 21648)
(FPB contact: I. D. Spencer, Ext. 7099)

Japan 21 October-2 November 1974
Association of Hydraulic Equipment Manufacturers
(Contact: J. F. Nosworthy, Tel. 01-834 0855)
(FPB contact: M. A. Burrows, Ext. 360)

Singapore, Australia, New Zealand 26 October-22 November 1974
Design Council
(Contact: Miss P. Meredith, Tel. 01-839 8000)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Gulf October-November 1974
Nottingham Chamber of Commerce
(Contact: N. J. C. Hough, Tel. Nottingham 45678)
(FPB contact: M. L. Sellek, Ext. 7314)

Hong Kong 4-9 November 1974
Birmingham Chamber of Commerce and Industry
(Contact: J. H. Rice, Tel. 021-454 6171)
(FPB contact: I. D. Spencer, Ext. 7099)

Japan 4-15 November 1974
Northeast Scotland Development Authority
(Contact: M. G. Bruce, Tel. Aberdeen 55971)
(FPB contact: R. King, Ext. 7317)

Iran 10-17 November 1974
Export Association of Nottingham
(Contact: R. J. Schulkins, Tel. Nottingham 292 245)
(FPB contact: M. L. Sellek, Ext. 7314)

Thailand, Malaysia, Singapore 10-28 November 1974
The Society of Motor Manufacturers and Traders Ltd.
(Contact: K. Wallis, Tel. 01-235 7000)
(FPB contact: I. D. Spencer, Ext. 7099)

Japan 11-23 November 1974
Federation of Garden and Leisure Equipment Exporters (Gardenex)
(Contact: Mrs. Y. Slade, Tel. Hungerford 2532)
(FPB contact: R. King, Ext. 7317)

Hong Kong, Japan 12-28 November 1974
Clothing Export Council
(Contact: J. Clifford, Tel. 01-734 9744)
(FPB contact: M. A. Burrows, Ext. 360)

Japan 23 November-7 December 1974
Book Development Council
(Contact: M. L. Rowlands, Tel. 01-580 6321)
(FPB contact: R. King, Ext. 7317)

Iran 2-12 December 1974
Scottish Council Development and Industry
(Contact: D. Reid, Tel. 031-225 7911)
(FPB contact: M. L. Sellek, Ext. 7314)

Australasia

New Zealand, Australia 28 August-28 September 1974
Merchant Converters Association
(Contact: O. J. Mackower, Tel. 01-734 1051)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia 6-26 September 1974
Walsall Chamber of Commerce and Industry
(Contact: N. E. Turner, Tel. Walsall 5671)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia, Thailand, Singapore 7 September-4 October 1974
Engineering Industries Association
(Contact: Col. R. E. Scott, Tel. 01-863 9188)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia and New Zealand 1 October-3 November 1974
Kent and Sussex Exporters Club
(Contact: T. P. Veitch, Tel. Tunbridge Wells 23039)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia 2-26 October 1974
London Chamber of Commerce
(Contact: Miss Diane Wright, Tel. 01-248 4444)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Singapore, Australia, New Zealand 26 October-22 November 1974
Design Council
(Contact: Miss P. Meredith, Tel. 01-839 8000)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia and New Zealand 29 October-1 December 1974
Dundee Chamber of Commerce
(Contact: J. Aitken, Tel. Dundee 22122)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

New Zealand, Australia 11 November-5 December 1974
East London and South West Essex Export Club
(Contact: F. R. Rose, Tel. 01-559 2989)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Europe

USSR 1974
Society of Motor Manufacturers and Traders
(Contact: E. Jones, Tel. 01-235 7000)
(FPB contact: Miss H. Howie, Ext. 7213)

Finland, Sweden, Norway, Denmark 9-20 September 1974
British Food Export Council
(Contact: I. S. Harrison, Tel. 01-839 4181/2)
(FPB contact: P. Aitken, Ext. 7207)

Poland, Czechoslovakia, East Germany 11-20 September 1974
British Knitting Export Group
(Contact: A. R. Bicknell, Tel. 01-734 6277)
(FPB contact: G. A. Casburn, Ext. 602)

Finland 13-22 September 1974
East London and South West Essex Export Club
(Contact: F. R. Rose, Tel. 01-599 2989)
(FPB contact: P. F. Aitken, Ext. 7207)

USSR 23-27 September 1974
Leicester and County Chamber of Commerce and Industry
(Contact: J. L. Milliard, Tel. Leicester 27171)
(FPB contact: Miss H. Howie, Ext. 7213)

USSR 18-25 November 1974
Edinburgh Chamber of Commerce
(Contact: D. Mowat, Tel. 031 225 5851)
(FPB contact: Miss H. Howie, Ext. 7213)
5851)

Finland 9-11 December 1974
British Knitting Export Council
(Contact: A. R. Bicknell, Tel. 01-734 6277/8)
(FPB contact: P. F. Aitken, Ext. 7207)

1975

Africa

South Africa 25 January-8 February 1975
Engineering Industries Association.
(Contact: Col. R. E. Scott, Tel. 01-863 9189)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa 8-23 February 1975
Federation of Sussex Industries
(Contact: Mrs. N. Potter, Tel. Brighton 26189)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa 23 February-2 March 1975
The City of Westminster Chamber of Commerce
(Contact: D. A. A. Treherne, Tel. 01-734 2851)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa 5-26 April 1975
Scottish Council Development Industry
(Contact: D. Reid, Tel. 031-225 7911)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa 26 April-16 May 1975
Agricultural Engineering Association.
(Contact: D. O'Neill, Tel. 01-828 7973)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Nigeria 3-17 May 1975
Glasgow Chamber of Commerce
(Contact: F. M. Neil, Tel. 041-221 8583/4/5)
(FPB contact: J. J. Thompson, Ext. 709)

South Africa 17-31 May 1975
Birmingham Chamber of Commerce
(Contact: T. A. Jackson, Tel. 021-454 6171)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Nigeria 2-16 June 1975
Bristol Chamber of Commerce
(Contact: Mrs. B. Childs, Tel. Bristol 37081)
(FPB contact: I. J. Thompson, Ext. 7091)

South Africa 5-26 July 1975
Manchester Chamber of Commerce
(Contact: D. N. Arrondale, Tel. 061-832 5574)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa 2-20 August 1975
The Leicester Chamber of Commerce and Industry
(Contact: H. L. Milliard, Tel. Leicester 2717)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa 6-27 September 1975
British Ceramic Plant and Machinery Manufacturers Association.
(Contact: C. J. Hench, Tel. Sunbury 83280)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa 27 September-11 October 1975
Birmingham Engineering and Building Centre
(Contact: D. W. Perkins, Tel. 021-643 1914)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa 18 October-7 November 1975
Slough and District Chamber of Commerce and Industry
(Contact: J. Peck, MBE, ERD, Tel. Slough 33633)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa 1-15 November 1975
Dundee Chamber of Commerce
(Contact: C. W. Simms, CA, Tel. Dundee 22122)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa 16 November-6 December 1975
Walsall Chamber of Commerce and Industry
(Contact: N. E. Turner, Tel. Walsall 25671)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Americas, including the Caribbean

Brazil 2-15 March 1975
North of England Development Council
(Contact: R. Hull, Tel. Newcastle-upon-Tyne 610026)
(FPB contact: N. J. D. Robinson, Ext. 7011)

USA 23-30 March 1975
Birmingham Chamber of Commerce and Industry
(Contact: C. Harvey, Tel. 021-454 6171)
(FPB contact: L. Devine, Ext. 318)

Canada March 1975
UK/Canada Chamber of Commerce
(Contact: K. R. S. Leadlay, Tel. 01-930 2794)
(FPB contact: J. W. Coupar, Ext. 7097)

USA 4-25 April 1975
Westminster Chamber of Commerce
(Contact: D. A. A. Treherne, Tel. 01-734 2851)
(FPB contact: K. T. Hall, Ext. 7204)

Brazil 13-27 April 1975
Birmingham Engineering and Building Centre
(Contact: D. Perkins, Tel. 021-643 1914)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Brazil 13-25 May 1975
Manchester Chamber of Commerce
(Contact: Mr. Butler, Tel. 061-832 5574)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Brazil 7-21 June 1975
Scottish Council
(Contact: D. S. Reid, Tel. 031 225 7911)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Brazil 22 June-5 July 1975
Walsall Chamber of Commerce and Industry
(Contact: N. E. Turner, Tel. Walsall 25671)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Brazil 7-13 July 1975
Birmingham Chamber of Commerce
(Contact: T. A. Jackson, Tel. 021 454 6171)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Brazil 1-14 September 1975
Engineering Industries Association
(Contact: Col. R. Scott, Tel. 01-863 9188)
(FPB contact: N. J. D. Robinson, Ext. 7011)

Canada 14-24 September 1975
Birmingham Chamber of Commerce and Industry
(Contact: C. Harvey, Tel. 021-454 6171)
(FPB contact: L. Devine, Ext. 318)

USA and Canada Autumn 1975
The Scottish Council
(Contact: Miss M. Bell, Tel. 031-225 7911)
(FPB contact: L. Devine, Ext. 318)

USA and Canada 6-18 October 1975
Dundee Chamber of Commerce
(Contact: C. W. Simms, Tel. Dundee 22122
(FPB contact: C. J. Wareing, Ext. 7242)

Asia

Hong Kong, Japan 12-28 January 1975
British Menswear Guild
(Contact: P. A. O. McGrath, Tel. 01-491 7546)
(FPB contact: M. A. Burrows, Ext. 360)

Hong Kong, Japan 12-28 January 1975
British Knitting Export Group
(Contact: A. R. Bicknell, Tel. 01-734 6277)
(FPB contact: M. A. Burrows, Ext. 360)

Japan, Hong Kong 12-30 January 1975
Bristol Chamber of Commerce
(Contact: Mrs. B. Childs, Tel. Bristol 37081)
(FPB contact: M. A. Burrows, Ext. 360)

Singapore, Japan 19 January-8 February 1975
Westminster Chamber of Commerce
(Contact: D. A. A. Treherne, Tel. 01-734 2851)
(FPB contact: R. King, Ext. 7317)

Kuwait, Bahrain, Doha, Abu Dhabi and Dubai January/February 1975
South Wales Exporters Club
(Contact: H. C. Blanch, Tel. Caerphilly 5701)
(FPB contact: M. L. Sellek, Ext. 7314)

Japan, Hong Kong 8-28 February 1975
Dundee Chamber of Commerce
(Contact: C. W. Simms, Tel. Dundee 22122)
(FPB contact: M. A. Burrows, Ext. 360)

Iraq, Jordan, Lebanon, Syria 21 February-6 March 1975
Birmingham Chamber of Commerce
(Contact: T. L. Edgar, Tel. 021-454 6171)
(FPB contact: M. L. Sellek, Ext. 7314)

Japan 4-15 March 1975
Leeds Chamber of Commerce
(Contact: C. Wilson, Tel. Leeds 30491)
(FPB contact: M. A. Burrows, Ext. 360)

India, Pakistan 8-27 March 1975
Birmingham Chamber of Commerce and Industry
(Contact: T. A. Jackson, Tel. 021-454 6171)
(FPB contact: I. D. Spencer, Ext. 7099)

Japan 17-28 March 1975
British Toy Manufacturers Association
(Contact: J. Glanfield, Tel. 01-242 9158)
(FPB contact: M. Burrows, Ext. 360)

Hong Kong 22-29 March 1975
Birmingham Chamber of Commerce and Industry
(Contact: T. A. Jackson, Tel. 021-454 6171)
(FBP contact: I. D. Spencer, Ext. 7099)

Japan 24 March-4 April 1975
Export Council for the Jewellery and Giftware Industries
(Contact: R. O. Hooker, Tel. 01-493 7628)
(FPB contact: M. A. Burrows, Ext. 360)

Thailand, Singapore, Hong Kong 12-31 May 1975
Engineering Industries Association
(Contact: Col. R. E. Scott, Tel. 01-863 9188)
(FPB contact: I. D. Spencer, Ext. 7099)

Malaysia 20-27 September 1975
Birmingham Chamber of Commerce and Industry
(Contact: T. A. Jackson, Tel. 021-454 6171)
(FPB contact: I. D. Spencer, Ext. 7099)

South Korea 11-18 October 1975
Birmingham Chamber of Commerce and Industry
(Contact: T. A. Jackson, Tel. 021-454 6171)
(FPB contact: R. King, Ext. 7317)

Singapore and Malaysia October-November 1975
Wolverhampton Chamber of Commerce and Industry
(Contact: C. J. Carder, Tel. Wolverhampton 26726)
(FPB contact: I. D. Spencer, Ext. 7099)

Bahrain, Oman, Saudia Arabia, Yemen 15 November-1 December 1975
Birmingham Chamber of Commerce
(Contact: T. Edgar, Tel. 021-454 6171)
(FPB contact: M. L. Sellek, Ext. 7314)

Australasia

Australia, New Zealand 9-28 February 1975
Luton, Dunstable and District Chamber of Commerce
(Contact: H. H. Gore, Tel. Luton 23456)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

New Zealand, Australia 9 February-15 March 1975
Manchester Chamber of Commerce
(Contact: D. M. Arrondale, Tel. 061-832 5574)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia 16-28 February 1975
British Food Export Council
(Contact: I. S. Harrison, Tel. 01-480 6594/5)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia, New Zealand 16 February-22 March 1975
The Irish Linen Guild
(Contact: Maurice Elson, Tel. 01-636 1794)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia, New Zealand 23 February-15 March 1975
North Staffordshire Chamber of Commerce and Industry
(Contact: Mr. J. Glover, Tel. 0782 44731)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia, New Zealand 23 February-29 March 1975
Northern Ireland Chamber of Commerce and Industry
(Contact: Miss B. E. Simonton, Tel. Belfast 34488)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia 5-19 April 1975
Export Council for the Jewellery and Giftware Industries
(Contact: R. Hooker, Tel. 01-493 7628)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia 5-25 April 1975
Leicester and County Chamber of Commerce and Industry
(Contact: H. L. Milliard, Tel. Leicester 27171)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

New Zealand, Australia 7-25 April 1975
The Scottish Council Development and Industry
(Contact: Miss Mary Bell, Tel. 031-225 7911)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia May 1975
The City of Westminster Chamber of Commerce
(Contact: D. A. A. Treherne, Tel. 01-734 2851)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia, New Zealand July 1975
Ship and Boat Builders National Federation
(Contact: A. D. H. Hough, Tel. 01-405 7481)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

Australia 6-25 October 1975
Birmingham Chamber of Commerce and Industry
(Contact: T. A. Jackson, Tel. 021-454 6171)
(FPB contact: Mrs. P. W. Davies, Ext. 7093)

1976

Africa

South Africa February 1976
Merseyside Chamber of Commerce and Industry
(Contact: C. P. Mercier, Tel. Maritime 1234)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa February-March 1976
Luton, Dunstable and District Chamber of Commerce
(Contact: H. H. Gore, Tel. Luton 23456/7)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa March 1976
Bristol Chamber of Commerce
(Contact: Mrs. B. Childs, Tel. Bristol 37081)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

South Africa April 1976
British Food Export Council
(Contact: I. S. Harrison, Tel. 01-839 4181/2)
(FPB contact: Mrs. W. M. MacIver, Ext. 325)

Inward missions

1974

Overseas Visitors Bureau contact for general inquiries relating to inward missions: Miss G. M. Stannard, Tel. 01-248 5757, Ext. 463.

Spain July
Machine Tool Trades Association
(Contact: H. E. Wallace, Tel. 01-402 6671)

Spain July
Potato Marketing Board (Edinburgh) and Seed Potato Marketing Board (Northern Ireland)
(Contact: E. R. MacDonald, Tel. 031 443 4020 (Edinburgh) and C. H. Bullock, Tel. 0232 33336 (Belfast)

China September
Society of British Aerospace Companies Ltd.
(Contact: J. H. Hill, Tel. 01-839 3231)

Sweden September
British Marine Equipment Council
(Contact: D. Davies, Tel. 01-247 7566)

Canada September
British Food Export Council
(Contact: P. C. Platten, Tel. 01-839 4181)

South Africa September/October
Association of British Mining Equipment Exporters
(Contact: R. Buckley, Tel. 0742 21071)

Algeria October
The Federation of Manufacturers of Construction Equipment
(Contact: J. Annetts, Tel. 01-353 3020)

Thailand, Indonesia, Singapore, Malaysia, Hong Kong, Philippines October
Engineering Industries Association
(Contact: A. Fry, Tel. 0532 24444)

Yugoslavia October
British Hospitals Export Council
(Contact: J. Harris, Tel. 01-262 2641)

Brazil November
British Textile Machinery Association
(Contact: E. H. Smallwood, Tel. 061 834 2991)

New Zealand Dates to be agreed
Association of British Mining Equipment Exporters
(Contact: R. Buckley, Tel. 0742 21071)

Nigeria Dates to be agreed
British Overseas Trade Board/British Chemical Engineering Contractors Association.
(Contacts: P. G. Moulson (BOTB) Tel. 01-248 5757, Ext. 7033/Brigadier J. B. Birkett, OBE, Tel. 839 6514)

Czechoslovakia Dates to be agreed
Association of British Mining Equipment Exporters
(Contact: R. Buckley, Tel. 0742 21071)

West Germany Dates to be agreed
British Food Export Council
(Contact: P. C. Platten, Tel. 01-480 6594/5)

WE BRING THE CUSTOMERS TO YOU AT THE

COLOGNE INTERNATIONAL TRADE FAIRS

INTERNATIONAL EVENTS – AUTUMN 1974

Men's Fashion Week	23-25 August
SPOGA Trade Fair of Sports Goods, Camping Equipment and Garden Furniture	15-17 September
Garden Trade Fair	15-17 September
IFMA—International Bicycle and Motorcycle Exhibition	21-25 September
Photokina—World Fair of Photography	27 September/ 3 October
Fair for the Child	11-13 October
Exhibition in connection with the 2nd European Microfilm Convention	12-15 November

FOR THE RIGHT FAIR AT THE RIGHT TIME COME TO COLOGNE

Information and Tickets:

H. E. MELSOM, MBE, COLOGNE INTERNATIONAL TRADE FAIRS,
Lufthansa House, 10 Old Bond Street, London, W1X 4EN. Telephone: 01-409 1436

Ireland

H. Clissman, Jr., 44 Dartmouth Square, Dublin 6. Telephone: 6 57 29

Sections 2—4

Trade fairs and exhibitions

Requests for information about trade fair costs and conditions should be made to the organisers or their United Kingdom agents. The Department of Trade's Fairs and Promotions Branch, 26 Old Bailey, London, EC4M 7HU will be pleased to answer general inquiries about events in Sections II-IV. The telephone number is 01-248 5757, extensions:

Belgium, Cyprus, Greece, Irish Republic, Israel, Luxembourg, Malta, Spain, Switzerland, Turkey	**7110**	**Middle East, North Africa, Afghanistan**	**604**
Bonn, Cologne, Dortmund, Dusseldorf, Essen and Hamburg, Netherlands (except Utrecht)	**225**	**China, East Germany, Poland, Yugoslavia**	**689**
Other towns in Western Germany, Austria, Netherlands (Utrecht only)	**7180**	**Bulgaria, Czechoslovakia, Hungary, Romania, USSR**	**7121**
Denmark, Finland, Iceland, Norway, Sweden	**7220**	**Africa (other than North), America (Central and South)**	**505**
France	**567**	**Asia, Australia, New Zealand**	**7099**
Italy, Portugal	**7202**	**Canada, Caribbean, United States**	**7176**
		United Kingdom	**7109**

No responsibility is taken for the standing of organisations or individuals mentioned in these lists nor dates etc. which may be subject to alteration.

* event held annually at approximately the time stated.
† event held in alternate years at approximately the time stated.

The events listed in Section 1 are NOT included in Sections 2 or 3.

Section 2

Trade fairs and exhibitions within Europe

General fairs

1974

MALTA:
International Trade Fair—July 1974
* Apply: The Malta Trade Fair Corporation, The Fairgrounds, Naxxar, Malta.

TAMPERE—FINLAND:
6th International Tampere Fair—2-11 August 1974
Apply: Tamprereen Messut oy Tampere Fair Ltd., Recreation Ground, 33530 Tampere 53, Finland (Tel. 931-58900).

STOCKHOLM:
St. Erik's International Fair—30 August-8 September 1974
Apply: G. P. Claringbold, Overseas Trade Show Agencies Ltd., 113-123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

IZMIR:
International Trade Fair—August/September 1974
* Apply: British Chamber of Commerce of Turkey, 69 Cannon Street, London, E.C.4 (Tel. 01-248 4444).

SALONIKA:
International Trade Fair—1-22 September 1974
* Apply: Foire Internationale de Thessaloniki, Salonika, Greece (Tel. 71 823).

PLOVDIV:
International Trade Fair—3-10 September 1974
* Apply: Plovdiv Fair Administration, 50 Lenin Boulevard, Plovdiv.

STRASBOURG:
International Trade Fair—5-16 September 1974
Apply: M. le President, 9 rue Brulee, Strasbourg.

ZAGREB:
International Autumn Fair—12-22 September 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

AVEIRO:
International Fair—September 1974
Apply: Secretario-Geral, Feira Internacional de Aveiro, Comissao Municipal de Turismo, Aveiro (Tel. 24081/5 and 23680).

BERLIN:
German Industries Exhibition—September 1974
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

UTRECHT:
International Autumn Trade Fair—September 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

VIENNA:
International Trade Fair (Autumn)—September 1974
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

METZ:
International Autumn Fair—28 September-2 October 1974
Apply: Mrs. M. C. Black, London Office of the Metz Fair, 6 Conduit Street, London W1R 9TG (Tel. 01-493 5256).

GRAZ:
Autumn Fair—28 September-6 October 1974
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

COPENHAGEN:
Trade Fair—11-20 October 1974
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

BUCHAREST:
International Trade Fair (Machines Tools, Electronic Components and Electrotechnics)—13-22 October 1974
Apply: Publicon, Romanian International Publicity Agency, Boulevard N. Balcescu, Bucharest.

ZAGREB:
New Year's Fair—16-29 December 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

1975

MARSEILLES:
International Spring Fair—March-April 1975
Apply: Frank L. Crane, Specialised Publications Division, 16/17 Bride Lane, London EC4Y 8EB (Tel. 01-583 0581).

UTRECHT:
International Spring Fair—March 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

VIENNA:
International Trade Fair (Spring)—March 1975
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

METZ:
International Spring Fair (Expometz)—March 1975
Apply: Mrs. M. C. Black, London Office of the Metz Fair, 6 Conduit Street, London W1R 9TG (Tel. 01-493 5256).

BRNO:
International Consumer Goods Fair—12-20 April 1975
* Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 and 8235).

ZAGREB:
International Consumer Goods Fair—21-27 April 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
International Trade Fair (Foire de Paris)—April 1975
Apply: French Chamber of Commerce, 196 Sloane Street, London, S.W.1 (Tel. 01-235 2212).

LYON:
International Trade Fair—April 1975
Apply: Exhibitions and Trade Fairs International Ltd., 943a Brighton Road, Purley, Surrey (Tel. 01-668 2467).

GRAZ:
Spring Fair—3-11 May 1975
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

BORDEAUX:
International Trade Fair—May 1975
Apply: M. Moliner, Directeur, Grand Parc, 33030 Bordeaux, Cedex (Tel. 50 93 15).

BUCHAREST:
International Consumer Goods Fair (TIBCO)—11-18 May 1975
Apply: Publicom, Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

LILLE:
International Trade Fair—May 1975
Apply: Weiget Leygonie and Co. Ltd., 31/32 King Street, London, W.C.2 (Tel. 01-836 4825/9).

DUBLIN:
Spring Show and Industries Fair—May 1975
* Apply: R.D.S. Spring Show, Ballsbridge, Dublin (Tel. 680645).

VALENCIA:
International Samples Fair—May 1975
* Apply: Feria Muestrario Internacional de Valencia, Llano del Real 2, Apartado 476, Valencia.

PADUA:
International Samples Fair—May-June 1975
* Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 and 8235).

PADUA:
International Fair—May-June 1975
* Apply: Fiera Internazionale di Padova, Via N. Tommaseo 59, 35100 Padua.

BOLOGNA:
International Trade Fair—June 1975
Apply: E.A. Per le Fiere di Bologna, via Ciamician 4, 40127 Bologna.

BILBAO:
International Samples Fair—July 1975
* Apply: Feria de Muestras, Apartado 468, Bilbao.

MALTA:
International Trade Fair—July 1975
* Apply: The Malta Trade Fair Corporation, The Fair Grounds, Naxxar, Malta.

SALONIKA:
International Trade Fair—31 August-21 September 1975
* Apply: Foire Internationale de Thessaloniki, Salonika, Greece (Tel. 71 823).

MALMÖ:
Scania Trade Fair—August 1975
Apply: Stiftelsen Skanemassen, Stadiomgaten 25, Box 19015, S-200 73, Malmö 19, Sweden (Tel. 040/800 30).

REYKJAVIK—ICELAND:
International Trade Fair—29 August-14 September 1975
Apply: Foire, Reykjavik, Iceland, P.O. Box 504.

IZMIR:
International Trade Fair—August/September 1975
* Apply: British Chamber of Commerce of Turkey, 69 Cannon Street, London, E.C.4 (Tel. 01-248 4444).

ZAGREB:
International Autumn Fair—5-14 September 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

GRAZ:
Autumn Fair—27 September-5 October 1975
Apply: Office of the Austrian Foreign Trade Representative. 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

STRASBOURG:
International Trade Fair—September 1975
Apply: M. le President, 9 rue Brulee, Strasbourg.

UTRECHT:
International Autumn Trade Fair—September 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

VIENNA:
International Trade Fair (Autumn)—September 1975
Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

BERLIN:
German Industries Exhibition—September 1975
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

MARSEILLES:
International Autumn Fair—September 1975
Apply: Frank L. Crane Ltd., Specialised Publications Division, 16/17 Bride Lane, London EC4Y 8EB (Tel. 01-583 0581).

METZ:
International Autumn Fair—September 1975
Apply: Mrs. M. C. Black, London Office of the Metz Fair, 6 Conduit Street, London W1R 9TG (Tel. 01-493 5256).

ZAGREB:
New Year's Fair—16-29 December 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

DIEPPE:
Franco-British Trade Fair—1975
Apply: Federation of Sussex Industries, Seven Dials Corner, Brighton, Sussex.

1976

MARSEILLES:
International Spring Fair—March 1976
Apply: Frank L. Crane Ltd., Specialised Publications Division, 16/17 Bride Lane, London EC4Y 8EB (Tel. 01-583 0581).

GRAZ:
Spring Fair—1976
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

VIENNA:
International Trade Fair—Spring 1976
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

UTRECHT:
International Spring Trade Fair—March 1976
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

SAARBRUCKEN:
International Saar Fair—April 1976
* Apply: Internationale Saarmesse, 66 Saarbrücken, Messegelände.

LYON:
International Trade Fair—April 1976
Apply: Exhibitions and Trade Fairs International Ltd., 943a Brighton Road, Purley, Surrey (Tel. 01-688 2467).

DUBLIN:
Spring Show and Industries Fair—May 1976
* Apply: R.D.S. Spring Show, Ballsbridge, Dublin (Tel. 680645).

VALENCIA:
International Samples Fair—May 1976
* Apply: Feria Muestrario Internacional de Valencia, Llano del Real 2, Apartado 476, Valencia, Spain.

METZ:
International Trade Fair (Expometz)—1976
Apply: Mrs. C. Black, London Office of the Metz Fair, 6 Conduit Street, London W1R 9TG (Tel. 01-493 5256).

BORDEAUX:
International Trade Fair—May 1976
Apply: Foire Internationale de Bordeaux, Parc des Expositions, 33 Bordeaux (Tel. 44 83 15).

LILLE:
International Trade Fair—May 1976
Apply: Weiget Leygonie and Co. Ltd., 31/32 Kings Street, London, W.C.2 (Tel. 01-836 4825/9).

PARIS:
International Trade Fair (Foire de Paris)—May 1976
Apply: French Chamber of Commerce, 196 Sloane Street, London, S.W.1 (Tel. 01-235 2212).

MALTA:
International Trade Fair—July 1976
* Apply: The Malta Trade Fair Corporation, The Fair Grounds, Naxxar, Malta.

BILBAO:
International Samples Fair—July 1976
* Apply: Feria de Muestras, Apartado 468, Bilbao, Spain.

IZMIR:
International Trade Fair—August-September 1976
Apply: British Chamber of Commerce of Turkey, 69 Cannon Street, London, E.C.4 (Tel. 01-248 4444).

SALONIKA:
International Trade Fair—September 1976
* Apply: Foire Internationale de Thessaloniki, Salonika, Greece (Tel. 71 823).

METZ:
International Autumn Fair—1976
Apply: Mrs. C. Black, London Office of the Metz Fair, 6 Conduit Street, London W1R 9TG (Tel. 01-493 5256).

STRASBOURG:
International Trade Fair—September 1976
Apply: M. le President, 9 rue Brulee, Strasbourg.

BERLIN:
German Industries Exhibition—September 1976
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

MARSEILLES:
International Autumn Fair—September 1976
Apply: Frank L. Crane, Specialised Publications Division, 16/17 Bride Lane, London EC4Y 8EB (Tel. 01-583 0581).

UTRECHT:
International Autumn Trade Fair—September 1976
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

VIENNA:
International Trade Fair—Autumn 1976
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

GRAZ:
Autumn Fair—October 1976
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

Agriculture, forestry, fishing and agricultural machinery

1974

KIEV:
Meat and Dairy Equipment (Myasomolmash)—30 July-9 August 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

MOSCOW:
'Pochvovedenive' (concurrentlv with the 10th International Congress on Soils)—8-20 August 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

TRONDHEIM—NORWAY:
Nor Shipping 5th International Fisheries Fair—12-18 August 1974
Apply: The Norwegian Trade Fair, P.O. Box 130, Skøyen, Oslo (Tel. (02) 55 3790).

NOVI SAD:
International Autumn Fair (Agricultural)—21-29 September 1974
* Apply: Novosadski Sajam, Novi Sad, Hajduk Veljkova 11.

CREMONA:
Agricultural Fair—September 1974
Apply: Ente Autonono Manifestazioni-Fieristiche di Cremona, Via Solferino 33, 26100 Cremona.

STUTTGART:
87th Agricultural Show—28 September-6 October 1974
Apply: C.E.S. (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

ST. GALLEN:
Agricultural and Dairy Show (OLMA)—October 1974
* Apply: Swiss Embassy, 77/81 Gloucester Place, London, W.1 (Tel. 01-723 0701).

1975

BERLIN:
International Green Week—January-February 1975
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

VERONA:
International Agricultural Fair—March 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

ZAGREB:
3rd International Furniture and Timber Industry Fair—21-27 April 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

ZARAGOZA:
International Agricultural Machinery Fair (FIMA)—April 1975
* Apply: Director-General de la Feria, Palacio Ferial (Gran Via), Zaragoza.

SANTAREM:
Ribatejo Agricultural Fair—June 1975
* Apply: Secretario Feria Macional de Agricultura, Feria do Ribatejo.

LENINGRAD:
2nd International Exhibition Modern Machines and Equipment for Catching and Processing Fish and Sea Products—6-20 August 1975
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

CREMONA:
Agricultural Fair—September 1975
* Apply: Ente Autonomo Manifestazioni Fieristiche di Cremona, Via Solferino 33, 26100 Cremona.

ST. GALLEN:
Agricultural and Dairy Show (OLMA)—October 1975
* Apply: Swiss Embassy, 77/81 Gloucester Place, London W.1 (Tel. 01-723 0701).

1976

BERLIN:
International Green Week—January-February 1976
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

ZARAGOZA:
International Agricultural Machinery Fair (FIMA)—April 1976
* Apply: Director-General de la Feria, Palacio Ferial (Gran Via), Zaragoza.

ST. GALLEN:
Agricultural and Dairy Show (OLMA)—October 1976
* Apply: Swiss Embassy, 77/81 Gloucester Place, London, W.1 (Tel. 01-723 0701).

Aircraft and aeronautical equipment

1975

TOULOUSE:
Aeronatucal and Space Exhibition—June 1975
Apply: M. Mar-Degan, Commissaire General, 11 Bd. des Recollets, 31070 Toulouse (Tel. 52 78 40).

BRUSSELS:
International Airport Construction and Equipment Exhibition—15-18 September 1975
Apply: International Airport Exhibitions, 66/72 Victoria Street, St. Albans, Herts. (Tel. 56 63213).

1976

GENEVA:
International Airport Construction and Equipment Exhibition—June 1976
Apply: International Airport Exhibitions, 66-72 Victoria Street, St. Albans, Herts. (Tel. 56 63213).

Books and periodicals

1975

NICE:
International Book Festival—May 1975
Apply: General Commissariat and Administrative Services, 4 Boulevard Carabcel, 06 Nice.

1976

NICE:
International Book Exhibition—May 1976
Apply: General Commssiariat and Administrative Services, 4 Boulevard Carabcel, 06 Nice.

Building, public works and construction

1974

MALMÖ:
International Trade Fair for Cleaning and Flooring in Conjunction with Conference (Clean Expo)—6-9 October 1974
Apply: Stiftelsen Skansemassan, Stadiongattan 25, Box 19015, S-200 73, Malmö 19, Sweden (Tel. 040/800 30).

1975

STOCKHOLM:
Building and Rebuilding Exhibition (International 'Do-It-Yourself' Exhibition)—April 1975
Apply: G. P. Claringbold, Overseas Trade Show Agencies Ltd., 113/123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

INNSBRUCK:
International Building Trade Fair (I-BAU)—7-11 May 1975
Apply: Osterreichisches Bauzentrum Fürstengasse 1, 1090 Wien.

COLOGNE:
Meeting of the Central Association for the German Roofers Trade with a Special 'Roof and Wall' Display—8-11 May 1975
Apply: H. E. Melson, MBE, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

MOSCOW:
2nd International Exhibition of Building and Roadmaking Machinery and Equipment for Mechanisation of Construction and Erection—August-October 1975
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

LUXEMBOURG:
1st International Road Construction and Maintenance Exhibition—30 September-11 October 1975
Apply: Mr. R. Seager, Mack-Brooks Exhibitions Ltd., 62-64 Victoria Street, St. Albans, Herts AL1 3XT (Tel. 56 63213).

1976

PARIS:
International Building and Public Works Materials and Equipment Exhibition (Expomat)—May 1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

Chemicals and allied industries, including plastics

1974

BUDAPEST:
Federation of European Biochemical Societies Meeting—25-30 August 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Budapest, Varosliget XIV.

MOSCOW:
Synthesis and Processing of Polymers (Polimery '74)—3-16 September
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

GOTHENBURG:
4th International Corrosion and Surface Protection Fair (Scancorr '74)—6-10 November 1974
Apply: Svenska Massan Skanegatan, 26 S-412 51 Goteborg, Sweden (Tel. (031) 20 0000).

SARAJEVO:
Plastic Products Fair—8-15 November 1974
Apply: Director General, Ljobo Kojo Skenderija Ulica M, Sokolovica bb 71000, Sarajevo.

OSLO:
Chemical Engineering '74—20-26 November 1974
Apply: The Norwegian Trade Fair, P.O. Box 130, Skøyen, Oslo 2.

1975

ZAGREB:
7th International Plastics Fair (Plastex)—21-27 April 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

Clothing

1974

AMSTERDAM:
Men's Fashion Trade Fair—1-3 September 1974
Apply: RAI Gebouw N.V., Europaplein, Amsterdam.

TURIN:
International Fashion Trade Fair (Samia)—6-9 September 1974
* Apply: Mrs. R. Stewart, 2 Woodlands, Roundwood Road, Baildon, Yorks (Tel. 0274 56851).

PARIS:
Children's Fashion Show (Salon de la Mode Enfantine)—14-17 September 1974
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

LISBON:
International Clothing and Footwear Exhibition (Filmoda)—18-22 September 1974
Apply: Feira Internacional de Lisboa, Praca das Industrias-Lisboa 3.

WIESBADEN:
International Millinery Fair (Interhut)—21-23 September 1974
* Apply: Internationale Hutfachmesse für Grossisten GmbH, 6 Frankfurt-am-Main, Kaiserstrasse 64.

BRUSSELS:
International Clothing Exhibition (Vestirama)—September 1974
* Apply: Textirama, Martelaarslaan 15, B9000 Ghent.

HAMBURG:
Fashion Fair—5-7 October 1974
Apply: Planten un Blomen, Hamburg GmbH & Co., Jungiustrasse 2, Hamburg 36.

BELGRADE:
15th International Fashion Fair (Fashion in the World)—7-13 October 1974
* Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar Vojvode Misica 14, P.O. Box 408.

DUSSELDORF:
International Fashion Show (Igedo)—27-31 October 1974
Apply: J. Naylor, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 0956).

BERLIN:
Fashion Week (including Interchic)—October 1974
* Apply: Industrie-und Handelskammer zu Berlin, 1 Berlin 12, Hardenbergstrasse 16-18.

VIENNA:
Ladies' Fashion Show—October 1974
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

AMSTERDAM:
International Ladies Readymade Garments Trade Fair (Intercontex)—3-5 November 1974
Apply: RAI Gebouw N.V., Europaplein, Amsterdam.

WIESBADEN:
International Millinery Trade Fair (Interhut)—November 1974
* Apply: Internationale Hutfachmesse für Grossisten GmbH, 6 Frankfurt-am-Main, Kaiserstrasse 64.

1975

COPENHAGEN:
8th Scandinavian Menswear Fair—16-18 February 1975
Apply: Erhvervenes Unstillingsselskab Bella Centret A/S Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

TURIN:
International Fashion Trade Fair (Samia)—February 1975
* Apply: Mrs. R. Stewart, 2 Woodlands, Roundwood Road, Baildon, Yorks. (Tel. 0274 56851).

PARIS:
Children's Fashion Show (Salon de la Enfantine)—February 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

COPENHAGEN:
19th Scandinavian Fashion Week (Ladies' Wear)—16-19 March 1975
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

MILAN:
Fur Fair (Comis Pel)—March 1975
* Apply: Comis Piazzale Cadorna 15-20123, Milan.

VIENNA:
Ladies' Fashion Show—April 1975
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

BERLIN:
Fashion Week (including Interchic)—April 1975
* Apply: Industrie-und Handelskammer zu Berlin, 1 Berlin 12, Hardenbergstrasse 16-18.

WIESBADEN:
International Millinery Trade Fair (Interhut)—June 1975
* Apply: Internationale Hutfachmesse für Grossisten GmbH, 6 Frankfurt-am-Main, Kaiserstrasse 64.

COLOGNE:
International Men's Fashion Week—22-24 August 1975
Apply: H. Melsom MBE, Cologne International Trade Fairs, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

COPENHAGEN:
9th Scandinavian Menswear Fair—24-26 August 1975
Apply: Erhvervenes Udstillingsselskab, Bella Centret A/S Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

COPENHAGEN:
20th Scandinavian Fashion Week (Ladies Wear)—14-17 September 1975
Apply: Erhvervenes Udstillingsselskab, Bella Centret A/S Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

BRUSSELS:
International Clothing Exhibition (Vestirama)—September 1975
* Apply: Textirama, Martelaarslaan 15, B9000 Ghent.

TURIN:
International Fashion Trade Fair (Samia)—September 1975
* Apply: Mrs. R. Stewart, 2 Woodlands, Roundwood Road, Baildon, Yorks. (Tel. 0274 56851).

PARIS:
Children's Fashion Show (Salon de la Enfantine)—September 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-234 3234/5).

CANNES:
International Festival of Ready-to-Wear Clothing—9-13 October 1975
Apply: Societe CHARM SA, Les Residences du Grand Hotel, 45 La Croisette, 06 Cannes (Tel. 38 78 24).

BERLIN:
Fashion Week (including Interchic)—October 1975
* Apply: Industrie-und Handelskammer zu Berlin, 1 Berlin 12, Hardenbergstrasse 16-18.

VIENNA:
Ladies' Fashion Show—October 1975
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

WIESBADEN:
International Millinery Trade Fair (Interhut)—November 1975
* Apply: Internationale Hutfachmesse für Grossisten GmbH, 6 Frankfurt-am-Main, Kaiserstrasse 64.

1976

PARIS:
Children's Fashion Show (Salon de la Mode Enfantine)—February 1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

VIENNA:
Ladies' Fashion Show—April 1976
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

WIESBADEN:
International Millinery Trade Fair (Interhut)—June 1976
* Apply: Internationale Hutfachmesse für Grossisten GmbH, 6 Frankfurt-am-Main, Kaiserstrasse 64.

WIESBADEN:
International Millinery Trade Fair (Interhut)—November 1976
* Apply: Internationale Hutfachmesse für Grossisten GmbH, 6 Frankfurt-am-Main, Kaiserstrasse 64.

VIENNA:
Ladies' Fashion Show—October 1976
* Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

Display and shop equipment

1974

ZAGREB:
International Exhibition of Tourism and the Hotel, Catering and Shop Equipment (TU-EX '74)—18-23 November 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

1975

ZAGREB:
7th International Exhibition of Tourism and Catering and Shop Equipment (TU-EX '75)—17-22 November 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Squate, London, W.1 (Tel. 01-486 1951).

PARIS:
International Shopfitting and Trade Equipment Exhibition (Equipmag)—November 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

Engineering, electrical and electronic, including radio and television

1974

AMSTERDAM:
International Radio and Television Exhibition (Firato)—30 August-8 September 1974
† Apply: RAI Gebouw N.V., Europaplein, Amsterdam.

MILAN:
International Fair of Music and High Fidelity—5-9 September 1974
* Apply: Segreteria Generale, 20124 Milan, Via Vitruvio 38.

BRNO:
International Engineering Fair—11-19 September 1974
* Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 and 8235).

BUCHAREST:
International Exhibition of Electropneumatic Apparatus—15-20 September 1974
Apply: Publicom Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

CANNES:
Market for Videocassette Programmes and Equipment (VIDCA)—16-22 September 1974
Apply: R. Buckle, 25 Berkeley House, Hay Hill, London W1X 8JB (Tel. 01-493 5563).

BUCHAREST:
International Exhibition of Electronic, Measuring and Control Apparatus—23-27 September 1974
Apply: Publicom Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

BUDAPEST:
International Cog Wheel Manufacturing Exhibition—24-27 September 1974
Apply: The Institute for Technical and Scientific Information of the Min. of Metallurgy and Machine Industry, Budapest V Arany Janus U24.

BUDAPEST:
International Exhibition on Lighting Technical—2-8 October 1974
Apply: The Institute for Technical and Scientific Information of the Min. of Metallurgy and Machine Industry—Budapest V Arany Janus U24.

UTRECHT:
Electricity Production and Distribution Exhibition (Electrotechniek)—24-31 October 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BUDAPEST:
International Exhibition of Telephone Systems and Telecommunication Means (Intertel)—October 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Budapest, Varosliget XIV.

BUDAPEST:
International Electronic Industry Exhibition—30 October-5 November 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Budapest, Varosliget XIV.

BUCHAREST:
International Exhibition of Cables and Electric Conductors—19-22 November 1974
Apply: Publicom Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

OSLO:
Automatica '74—20-26 November 1974
Apply: The Norwegian Trade Fair, P.O. Box 130, Skøyen, Oslo 2.

BRUSSELS:
Industrial Electricity Trade Fair (Induselec)—24-27 November 1974
Apply: R. Wilson, Esq., Norman F. Keenan & Associates, Crown House, Morden, Surrey (Tel. 540 1101).

1975

COPENHAGEN:
Scandinavian Lighting Exhibition (Luxpo '75)—18-22 January 1975
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

PARIS:
International Festival of Sound—February 1975
Apply: S.D.S.A., 14 rue de Presles, 75015 Paris (Tel. 273 2470).

ANTWERP:
International Exhibition of High Fidelity (Audiant '75)—February 1975
* Apply: P. van Deuren, Heidelaan 3, B-2458 Lint, Belgium.

PARIS:
International Audio Visual Exhibition—April 1975
Apply: M. Boissinot, Societe pour la Diffusion des Sciences et des Atrrs (S.D.S.A.), 14 rue de Presles, 75015 Paris.

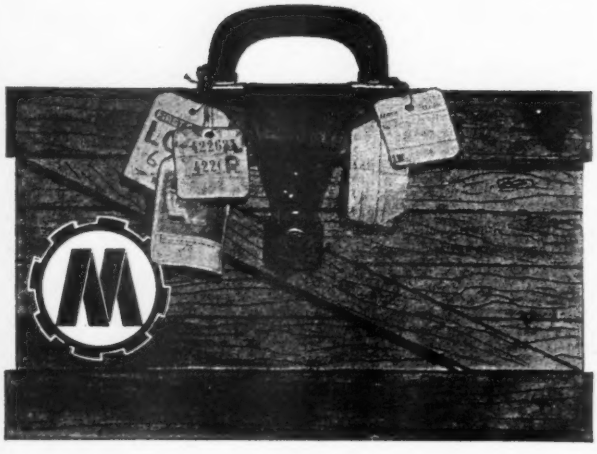
MOSCOW:
Communications Equipment Systems—May-June 1975
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

MILAN:
International Fair of Music and High Fidelity—September 1975
* Apply: Segreteria Generale, Via Vitruvio 38, 20124 Milan.

COPENHAGEN:
Radio-TV '75 (50th Anniversary Exhibition)—5-14 September 1975
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

CANNES:
Market for Videocassette Programmes and Equipment (VIDCA)—September 1975
Apply: R. Buckle, 25 Berkeley House, Hay Hill, London W1X 8JB (Tel. 01-493 5563).

EXPORTS AND EXPORTERS
SHOULD GO TO THE EXPERTS
L. W. MORLAND & CO. LTD.



TRAVEL INQUIRIES
Mrs. P. D. Griffiths, Langham House, 308 Regent Street, London, W1R 5AL. Tel.: 01-580 8417. Telex 28535.
SHIPPING AND FREIGHT
Mr. L. J. Sloan, 27 St. Thomas Street, London Bridge, London, S.E.1. Tel: 01-407 5075. Telex 88168.
Either of these people can take both your shipping and travel inquiries.

THE COMPLETE SERVICE FOR THE BRITISH EXPORTER TO THE SOVIET UNION AND EASTERN EUROPE

TRAVEL

***Hotel accommodation reservations service throughout Eastern Europe. *Inclusive business trips by scheduled air. Congresses and Exhibitions arranged. *Executive Meeting and transfer service. *Specialist Commercial Interpreters. *Documents delivered and visas obtained. *Ask for brochure.**

SHIPPING AND FREIGHT

***Contract Shipping experts. *Strict 'FOB' Cargo Superintendents. *Weekly Groupage service by road to Moscow. *Exhibits packed and shipped. *Air freight specialists.**

We have been servicing companies operating to this part of the world since 1923 and feel we know what it is all about. Our staff is perhaps the most knowledgeable and experienced outside this area and are regular travellers to and within Eastern Europe. If you have potential movements to Eastern Europe—people or freight—then consult the experts.

BRUSSELS:
International Electricity Fair (Interelectronic)—November 1975
Apply: FAIR, Avenue Moliere 74, 1180 Brussels.

Engineering, other

1974

PADUA:
International Exhibition of Mechanical Handling, Storage and Distribution (Tramag)—1-5 October 1974
* Apply: Fiera Internazionale di Padova, Via N. Tommaseo 59, 35100 Padua.

STUTTGART:
2nd Trade Exhibition of Metal Working Machinery (Fameta '74)—16-21 October 1974
Apply: C.E.S. (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

ZURICH:
International Hydraulics and Pneumatics Exhibition—28 October-2 November 1974
† Apply: Trade and Technical Press Ltd., Crown House, Morden, Surrey (Tel. 01-540 3897).

BUCHAREST:
International Specialised Exhibition of Pumps—11-15 November 1974
Apply: Publicom Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

COPENHAGEN:
International Fair for Tools and Machine Tools (Intertool)—19-24 November 1974
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V.

1975

GENOA:
4th International Exhibition on Welding and Welded Constructions—31 May-8 June 1975
Apply: Segreteria Generale, Fiera Internazionale di, 16129 Genova, Italy

BRNO:
International Engineering Fair—10-18 September 1975
* Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 and 8235).

PADUA:
International Exhibition of Mechanical Handling, Storage and Distribution (Tramag)—October 1975
* Apply: Fiera Internazionale di Padova, Via N. Tommaseo 59, 35100 Padua.

UTRECHT:
International Exhibition of Machinery and Equipment for the Chemical Foodstuffs and Food and Drink Industries (Machevo)—22-29 October 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

ZAGREB:
3rd International Biennial Fair of Machine Tools (BIAM)—27 October-1 November 1975
† Apply: Exhibition Consultants Ltd., 11 Manchester Square, W.1 (Tel. 01-486 1951).

BRNO:
International Welding Engineering Exhibition—23-30 November 1975
† Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 amd 8235).

1976

PARIS:
French Machine Tool and Mechanical Factory Equipment Exhibition—April 1976
Apply: French Trade Exhibitions, 196 Sloane Street, S.W.1 (Tel. 01-235 3234/5).

PARIS:
International Woodworking Machinery Exhibition (Expobois)—April 1976
Apply: Pierre Maret, Secretaire General du Comite des Expositions de Paris, 7 Rue Copernic, 75016 Paris (Tel. 553 86 30).

STOCKHOLM:
International Technical Fair—October 1975
Apply: AB St. Eriks Mässan S-106 80, Stockholm, Sweden (Tel. 08/99 01 00).

Foodstuffs, food machinery, hotel and catering equipment

1974

KIEV:
Exhibition of Meat and Dairy Equipment Exhibition (Myasomolmash)—30 July-9 August 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

LJUBLJANA:
'Vino '74'—30 August-8 September 1974
* Apply: Gospodarsko Razstavisce, Titova C50, P.O. Box 413, 61001 Ljubljana, Yugoslavia (Tel. 061 311 022).

BERLIN:
Trade Fair for Communal Catering (Multiserva)—8-11 September 1974
Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

AMSTERDAM:
National Trade Fair for Retail Spirit Dealers—15-16 September 1974
Apply: RAI Gebouw N.V., Europaplien, Amsterdam.

BRUSSELS:
Food and Home Exhibition—October 1974
* Apply: Simpa, Boulevard du Jairdine Botanique 29-31, B1000 Brussels.

BUDAPEST:
The Inter-European Food Machinery Processing and Packaging Exhibition (Fudfak '74)—8-14 October 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Varosliget, Budapest XIV.

LISBON:
International Exhibition of Hotel and Catering Equipment (Filhotel)—11-17 November 1974
Apply: Feira Internacional de Lisboa, Praca das Industrias, Lisboa 3.

SARAJEVO:
International Fair of Plum Brandy, Spirits and Non-alcoholic Drinks—12-17 October 1974
Apply: Director General, Ljobo Kojo Skenderija Ulica M Sokolovica bb 71000, Sarajevo.

DUSSELDORF:
International Hotel and Restaurant Trade Fair—16-21 November 1974
Apply: John Naylor, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 0956).

ZAGREB:
International Exhibition of Tourism and the Hotel, Catering and Shop Equipment (TU-EX '74)—18-23 November 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

1975

BRUSSELS:
International Hotel and Restaurant Equipment Exhibition (Horesca)—12-16 January 1975
Apply: R. Wilson, Esq., Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 540 1101).

BRUSSELS:
International Food Industry Trade Fair (Food Business-Biscochoc)—12-16 January 1975
Apply: R. Wilson, Esq., Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 540 1101).

COPENHAGEN:
International Hotel, Catering and Institutional Equipment Exhibition—16-19 January 1975
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

BRUSSELS:
International Chocolate Biscuit and Confectionery Exhibition—January 1975
* Apply: M. J. Deschoenmacker, Sogestor SPRL, Rue Duquesnoy 14, B1000 Brussels.

BRUSSELS:
European Bakery Exhibition (Euroba '75)—February 1975
Apply: Brussels International Fair, Palais du Centenaire, Brussels 2.

BRNO:
International Food Saloon (Salima)—25 February-2 March 1975
* Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 and 8235).

ZAGREB:
15th International Food Fair—21-27 April 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
International Exhibition of Confectionery Chocolates and Biscuits—April 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

BOLOGNA:
International Foodstuffs Exhibition—May 1975
Apply: E.A. Per le Fierre di Bologna, Via Ciamician 4, 40127 Bologna.

STUTTGART:
International Viticulture Exhibition with 49th German Winemakers Congress—September 1975
Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

PARIS:
International Hotel and Catering Equipment Exhibition (Equip-Hotel)—October 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

MALMÖ:
International Hotel, Restaurant and Catering Fair (Resta VII)—October 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BRUSSELS:
Food and Home Exhibition—October 1975
* Apply: SIMPA, Boulevard du Jardine Botanique 29-31, B1000 Brussels.

BRNO:
International Catering Exhibition (Inteco)—26 October-2 November 1975
Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 and 8235).

ZAGREB:
7th International Exhibition of Tourism and Catering and Shop Equipment (TU-EX)—17-22 November 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

MUNICH:
International Exhibition of Hotel and Catering Trades (Igafa)—28 November-3 December 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

UTRECHT:
Zoetwaren Beurs (Confectionery Fair)—1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

1976

BRUSSELS:
International Chocolate Biscuit and Confectionery Exhibition—January 1976
* Apply: M. J. Deschoenmacker, Sogestor SPRL, Rue Duquesnoy 14, B1000 Brussels.

PARIS:
International Exhibition of Confectionery Chocolate and Biscuits (Intersuc)—April 1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

STUTTGART:
International Trade Fair for the Hotel Catering and Bakery Trades (Intergastra)—1-8 April 1976
Apply: GES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

PARIS:
International Hotel and Catering Equipment Exhibition (Equip 'Hotel)—October 1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

UTRECHT:
International Food Fair (ROKA)—1976
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

Footwear

1974

BUDAPEST:
International Textile and Dressing Leather and Shoe Industry Machines—9-16 October 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Budapest, Varosliget XIV.

STUTTGART:
Shoe Sampling Exhibition—6-7 October 1974
Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

1975

ZAGREB:
24th International Leather and Footwear Week—24 February—1 March 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

STOCKHOLM:
Swedish Shoe Fair—March 1975
Apply: G. P. Clarinsbold, Overseas Trade Show Agencies Ltd., 113/123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

BASLE:
International Shoe Materials and Machinery Exhibition—10-14 June 1975
Apply: Mack Brooks Exhibition Ltd., 62/64 Victoria Street, St. Albans, Herts AL1 3XT (Tel. St. Albans 63213).

MILAN:
International Shoe and Leather Show (Micam)—August-September 1975
* Apply: Via Correggio 3, 20149 Milan (Tel. 469 7144).

STOCKHOLM:
Swedish Shoe Fair—September 1975
Apply: G. P. Claringbold, Overseas Trade Show Agencies Ltd., 113/123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

Furniture, furnishings, household equipment and hardware

1974

HAMBURG:
Modern Family Exhibition—16-25 August 1974
Apply: Planten un Blomen, Hamburg GmbH & Co., Jungiusstrasse, Hamburg 36.

BASLE:
International Hardware Fair (Interferex)—1-3 September 1974
† Apply: Interferex AG Talstrasse 66, 8001 Zurich.

ST. GALLEN:
International Furniture Fair (Intermoebel)—31 August-3 September 1974
Apply: Intexpo, St. Gallen Society for International Fairs and Exhibitions, CH 9004 St. Gallen, Switzerland (Tel. 071/24 8589).

BRUSSELS:
International Hardware Fair—October 1974
* Apply: Sogestor rue Duquesnoy 14, B1000 Brussels.

GENEVA:
Ideal Home Exhibition (Arts Menagers)—October/November 1974
* Apply: Secretariat, Salon des Art Menagers, 18 Quai de l'Ecole de Medicine, 1211 Geneva 4.

BELGRADE:
12th International Fair of Furniture, Equipment and Interior Decoration—18-24 November 1974
* Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar, Vojvode Misica 14, P.O. Box 408.

BRUSSELS:
International Furniture Fair—November 1974
* Apply: Salon Internacienal du Meuble, rue de l'Association 15, B1000 Brussels.

BUCHAREST:
International Exhibition of Lacquers, Prints, Hardware and Accessories for the Furniture Industry—2-6 December 1974
Apply: Publicom Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

1975

COLOGNE:
German Furniture Fair—22-26 January 1975
Apply: H. E. Melsom, OBE, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

STOCKHOLM:
Furniture and Domestic Textiles Fair—February 1975
Apply: G. P. Claringbold, Overseas Trade Show Agencies Ltd., 113/123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

BRUSSELS:
Electro-Domestic Equipment Exhibition (Homelectric)—17-20 March 1975
Apply: R. Wilson, Esq., Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 540 1101).

AMSTERDAM:
International Household Fair—4-13 April 1975
Apply: RAI Gebouw N.V., Europaplein, Amsterdam.

COPENHAGEN:
Ironmongery and Hardware Fair (Scan Fair '75)—6-8 April 1975
Apply: Erhvervenes Udstillingsselskab Bella Centrat A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

ZAGREB:
3rd International Furniture and Timber Industry Fair—21-27 April 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
Materials and Items to be Used for the Manufacture of Furniture, Chairs and Bedding (Approfal)—April 1975
Apply: Comite des Expositions, 7 rue Copernic, 75016 Paris (Tel. 704 20 71, 553 86 30).

BRUSSELS:
International Household Comfort Fair—April-May 1975
* Apply: Foire Internacionale de Bruxelles, Palais du Centenaire B1020 Brussels.

COPENHAGEN:
Home Textiles Fair (Texpo '75)—September 1975
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

MILAN:
International Household Goods and Hardware Exhibition (Macef)—September 1975
* Apply: Macef General Secretariat, Via Solferino 25, Milan.

BRUSSELS:
International Hardware Trade Fair—6-9 October 1975
Apply: R. Wilson, Esq., Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 540 1101).

BRUSSELS:
International Furniture Fair—November 1975
* Apply: Salon International de Meuble, rue de l'Association 15, B1000 Brussels.

LYON:
International Hardware Fair—1975
Apply: Exhibitions and Trade Fairs (Overseas) Ltd., 943a Brighton Road, Purley, Surrey (Tel. 01-668 2467/8).

COPENHAGEN:
International Exhibition of Equipment and Machinery for the Furniture Industry (in-Tek '75)—November 1975
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

1976

PARIS:
International Art of Homemaking Exhibition (Arts Menagers)—February-March 1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PARIS:
Materials and Items to be Used for the Manufacture of Furniture, Chairs and Bedding (Approfal)—May 1976
Apply: Commissariat General, Comite des Expositions, 7 rue Copernic, 75782 Paris, Cedex 16 (Tel. 553 86 30).

PARIS:
International Hardware Exhibition—September 1976
Apply: Societe Sepaic, 42 rue du Louvre, 75001 Paris.

Handicrafts

1974

HERNING—DENMARK
Handicrafts and Industrial Fair (HI'74)—31 August-8 September 1974
Apply: A/S Herning Hallen, 7400 Herning (Tel. (07) 126000).

SUBOTICA:
17th International Fair for Skilled and Folk Handicrafts—5-12 October 1974
Apply: Director-General, Karle Segec, Suboticki Sajam Sep Ferenca 3, 24000 Subotica.

PARIS:
Do-It-Yourself Exhibition—31 October-11 November 1974
Apply: M. Guy Devos, Salon du Bricolage, 42 rue du Louvre, 75001 Paris.

BRUSSELS:
Do-it-Yourself and Spare Time Activities Fair (Hobby '74)—7-15 December 1974
Apply: R. Wilson, Esq., Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 540 1101)

1975

MUNICH:
International Light Industries and Handicrafts Fair—5-13 April 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

ZAGREB:
17th International Crafts Fair—21-27 April 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

FLORENCE:
International Handicraft Fair—April-May 1975
* Apply: Mostra Mercalo Nazionale del Artigianto Piazza Delia Liberta 1, Florence.

MALMÖ:
Handicraft Exhibition—17 May-15 June 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

HERNING—DENMARK:
Handicrafts and Industrial Fair (HI '75)—2-9 September 1975
Apply: A/S Herning Hallen, 7400 Herning, (Tel. (07) 126000).

PARIS:
Do-it-Yourself Exhibition (Bricolage)—November 1975
Apply: M. Devos, 42 Rue du Louvre, 75001 Paris (Tel. 231 40 31).

1976

MUNICH:
International Light Industries and Handicrafts Fair—Spring 1976
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

KUONI

HOTEL ACCOMMODATION during FAIRS AND EXHIBITIONS

Hanover, Düsseldorf, Cologne, Johannesburg, Sydney, New York, Buenos Aires, Tokyo.

Wherever there is a major fair or exhibition, hotel accommodation is at a premium. We have contracted hotels for most major events in Europe and worldwide up to two years ahead and can confirm, instantly, accommodation (and flights) for individuals or groups, visitors or exhibitors.

Contact our specialist Miss Jenny Westerman

KUONI TRAVEL LTD. *SPECIAL EVENTS DEPARTMENT* **133 New Bond St., London W.1**

Telephone 01-499 8636 **Member of A.B.T.A.** **Telex 264057**

Heating and ventilating

1975

MILAN:
Exhibition and Congress for Heating, Ventilating, Refrigeration and Sanitary Engineering (Mostra Convegno)—March 1975
• Apply: Mostra Convegno, Via Fratelli Pressan 2, 20126 Milan.

ZAGREB:
3rd International Exhibition of Heating, Cooling and Air-conditioning (Interlima)—19-24 May 1975
† Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

LYON:
Industrial Heating, Air-Conditioning and Anti-Pollution (Expotherm)—May 1975
Apply: Exhibitions and Trade Fairs (Overseas) Ltd., 943a Brighton Road, Purley, Surrey (Tel. 01-668 2467/8).

1976

ZURICH:
International Heating, Air-Conditioning and Sanitation Exhibition—January/February 1976
Apply: Zuspa International Trade Fair, Thurgauerstr 7, 8050 Zurich (Tel. (051) 46 50 55).

Horticulture and horticultural equipment

1974

MALMÖ:
International Swedish Trade Fair with Horticultural and Flower Exhibition—16-25 August 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

LJUBLJANA:
'Horticulture '74'—20-24 September 1974
• Apply: Gospodarsko Razstavisce, Titova, C.50, P.O. Box 413, 61001 Ljubljana, Yugoslavia (Tel. 061 311 022).

1975

BRUSSELS:
International Garden Show—February 1975
• Apply: Sogestor SPRL, Rue Duguesnoy 14, B1000 Brussels.

STUTTGART:
Amateur Gardener's Exhibition (Dein Garten)—19-23 March 1975
† Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

FRANKFURT:
World Orchid Congress—10-17 April 1975
Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

MANNHEIM:
Federal Garden Show—18 April-19 October 1975
Apply: Bundesgartenschau Mannheim GmbH, 68 Mannheim, 1 Gottlieb Daimler Strasse 14.

Hospital, medical, surgical and dental equipment

1974

HAMBURG:
Pharmaceutical Exhibition (Ipharmex)—12-15 September 1974
• Apply: Planten un Blomen, Hamburg GmbH & Co., Jungiusstrasse 2, Hamburg 36.

BELGRADE:
2nd Congress of Yugoslav Medical Institutions, 18-20 September 1974
Apply: Dr. Bogdan Randlovic, Sekretar, Zajednica Zdravstvenih Radnih Organizacija, Srbija, Nusiceva 25, 11000 Beograd, Yugoslavia.

POLAND:
Exhibition of Surgical Equipment—26-28 September 1974
Apply: WPan mgr Z Hajduga, Woj. Osrodka Informacji N.T.I.E. Pocatawa 450, 40-955 Katowice 2, Poland.

VIENNA:
Exhibition of Medical and Hospital Equipment (IFAS)—19-22 October 1974
Apply: Office of the Austrian Foreign Trade Representative, 1 Hyde Park Gate, London, S.W.7 (Tel. 01-584 6938).

PARIS:
International Dental Congress—13-18 November 1974
Apply: Secretariat General, 22 Avenue de Villiers, Paris 75017.

STOCKHOLM:
Medical Sciences Conference and Exhibition—27 November-1 December 1974
Apply: G. P. Claringbold, Overseas Trade Show Agencies Ltd., 113-123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

1975

COPENHAGEN:
Scandinavian Dental Fair—3-5 January 1975
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

OYONNAX:
International Exhibition of Optical Materials—May 1975
Apply: M. Prestavoine, Hotel de Ville, 01 Oyonnax (Tel. 77 28 26).

ZAGREB:
2nd International Fair of Laboratory Equipment (Interlabor)—16-22 June 1975
† Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

1976

ZURICH:
International Trade Fair for Hospital and Medical Equipment (IFAS)—April 1976
Apply: Arbeitsgemeinschaft für Fachmessen, Sekretariat, Hofackerstrasse 36, 8032 Zurich.

BRUSSELS:
International Optical Fair (Incof)—May 1976
Apply: R. Wilson, Esq., Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 01-540 1101).

PARIS:
International Dental Congress and Exhibition—November 1976
Apply: Jacques Charon, Secretariat General, 22 Avenue de Villiers, 75017 Paris (Tel. 924 85 32).

Jewellery and giftware

1974

PARIS:
Exhibition of Art Manufacturers (Des Ateliers d'Art)—4-9 September 1974
Apply: M. Blin-Mme. Beax, 45 Rue des Petites-Ecuries, 75010 Paris.

PARIS:
Jewellery, Silverware, Clocks, Watches and Gifts Exhibition (Bijorhca)—8-16 September 1974
Apply: Bijorhca, 10 Rue Charlot, 75003 Paris (Tel. 272 26 94).

1975

PARIS:
Jewellery, Silverware, Clocks, Watches and Gifts Exhibition (Bijorhca)—January 1975
Apply: M. Bernhardt, 10 Rue Charlot, 75003 Paris (Tel. 272 26 94).

PARIS:
Exhibition of Art Manufacturers (Ateliers d'Art)—January 1975
Apply: M. Blin-Mme. Beax, 45 Rue des Petites-Ecuries, 75010 Paris (Tel. 770 81 15).

MILAN:
International Fancy Goods, Stationery and Giftwear Exhibition (Chi-Bi-Car)—February 1975
• Apply: EA Fiera Milano, Campionania Internazionale, 20145 Milano, Largo Domodossola 1.

COPENHAGEN:
Scandinavian Gold and Silver Fair '75—19-22 April 1975
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

MILAN:
International Fancy Goods, Stationery and Giftwear Exhibition (Chi-Bi-Car)—6-10 September 1975
Apply: Via Mese Bianchi 41, 20149 Milan (Tel. 431 833).

PARIS:
Jewellery, Silverware, Clocks, Watches and Gifts Exhibition (Bijorhca)—September 1975
Apply: M. Bernhardt, 10 Rue Charlot, 75003 Paris (Tel. 272 26 94).

PARIS:
Exhibition of Art Manufacturers (Ateliers d'Art)—September 1975
Apply: M. Blin-Mme. Beax, 45 Rue des Petites-Ecuries, 75010 Paris (Tel. 770 81 15).

1976

PARIS:
Exhibition of Art Manufacturers (Ateliers d'Art)—January 1976
Apply: M. Blin-Mme. Beax, Rue des Petites-Ecuries, 75010 Paris (Tel. 770 81 15).

PARIS:
Jewellery, Silverware, Clocks, Watches and Gifts Exhibition (Bijorhca)—January 1976
Apply: Bijorhca, 10 Rue Charlot, 75003 Paris (Tel. 272 26 94).

PARIS:
Jewellery, Silverware, Clocks, Watches and Gifts Exhibition (Bijorhca)—September 1976
Apply: Bijorhca, 10 Rue Charlot, 75003 Paris (Tel. 272 26 94).

PARIS:
Exhibition of Art Manufacturers (Ateliers d'Art)—September 1976
Apply: M. Blin-Mme. Beax, 45 Rue des Petites-Ecuries, 75010 Paris (Tel. 770 81 15).

Leather, leather goods and fur

1974

BUDAPEST:
International Textile and Dressing of Leather and Shoe Industry Machines—9-16 October 1974
Apply: The Hungarian Trade Office for Fairs and Publicity, Budapest XIV, Varosliget.

1975

BRUSSELS:
International Leather Goods Exhibition—January 1975
• Apply: Cenem, Rue Du Progres 34, B1000 Brussels.

ZAGREB:
24th International Leather and Footwear Week—24 February-1 March 1975
• Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
International Fur Trade Exhibition—March 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PIRMASENS:
Leather Week—13-15 May 1975
Apply: Pirmasenser Messe GmbH, 678 Pirmasens, Dankelsbachstrasse 19 (Tel. 06331 851).

PIRMASENS:
Leather Week—4-6 November 1975
Apply: Pirmasenser Messe GmbH, 678 Pirmasens, Dankelsbachstrasse 19 (Tel. 06331 851).

1976

BRUSSELS:
International Leather Goods Exhibition—January 1976
• Apply: Cenem, Rue Du Progres 34, B1000 Brussels.

PARIS:
International Fur Exhibition—March 1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PIRMASENS:
Leather Week—May 1976
Apply: Pirmasenser Messe GmbH, 678 Pirmasens, Dankelsbachstrasse 19 (Tel. 06331 851).

PARIS:
International Leather Week (Semaine du Cuir)—September 1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

PIRMASENS:
Leather Week—November 1976
Apply: Pirmasenser Messe GmbH, 678 Pirmasens, Dankelsbachstrasse 19 (Tel. 06331 851).

Motor vehicles, motor cycles and cycles

1975

BRUSSELS:
International Motor Show—January 1975
• Apply: Salon de l'Automobile, 22 Rue du Luxembourg, 10-1040 Brussels.

AMSTERDAM:
International Trade Fair for Garage Equipment and Parts and Accessories of Motor Cars (Autovak '75)—January 1975
Apply: RAI, Europaplein, Amsterdam.

AMSTERDAM:
International Motor Show—13-23 February 1975
* Apply: RAI Gebouw N.V., Europaplein, Amsterdam.

TURIN:
Trade Fair of Spare Parts, Accessories, Machinery and Ancillary Equipment for the Automotive Industry—May 1975
* Apply: Comitato Organizzatore Salone Internazionale dell Automobile, Corso Galileo Ferraris, 61 Turin.

MUNICH:
Winter Services Equipment Fair—4-7 September 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

1976

GENEVA:
International Commercial Vehicle Show—January/February 1976
Apply: Secretariat Permanent, Case Postale 1211, 1200 Geneva.

Office machinery and equipment

1974

STOCKHOLM:
International Federation for Information Processing Exhibition (IFIP '74)—5-10 August 1974
Apply: G. P. Claringbold, Overseas Trade Show Agencies Ltd., 113-123 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

MILAN:
International Office Machinery and Equipment Exhibition (SMAU)—September 1974
* Apply: Associazione Nazionale Commercianti in Macchine e Forniture per Ufficio, Piazza, Belgioloso 1, Milan.

DUSSELDORF:
Office and Information Systems (B '74)—18-21 September 1974
Apply: J. Naylor, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 0956).

STUTTGART:
Das Moderne Buro—28 September-2 October 1974
Apply: C.E.S. (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

LISBON:
International Exhibition of Office Equipment and Furniture (Flleme)—15-20 October 1974
Apply: Feira Internacional de Lisboa, Praca das Industrias-Lisboa 3.

MALMÖ:
Office Equipment Fair (Rational Offices)—23-26 October 1974
Apply: Sydexpo AB, St. Tamplan 3, S-216 18 Malmö, Sweden (Tel. 040/1600 75).

MALMÖ:
International Audio-Visual Trade Fair (Interavisa)—23-26 October 1974
Apply: Stiftelsen Skanemassen, Stadiongatan 25, Box 19015, S-200 73 Malmö 19, Sweden (Tel. 040/800 30).

BERLIN:
Office Equipment Exhibition—October 1974
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

AMSTERDAM:
International Office Machinery and Equipment Exhibition—8-16 October 1974
Apply: RAI Gebouw N.V., Europaplein, Amsterdam.

FRANKFURT:
Office Supplies Exhibition—October 1974
Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

1975

MOSCOW:
Equipment and Appliances for Mechanisation of Technical Office Work—August/September 1975
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Mascow.

MILAN:
International Office Machinery and Equipment Exhibition (SMAU)—September 1975
* Apply: Associazione Nazionale Commercianti in Macchine e Forniture per Ufficio, Piazza, Belgioloso 1, Milan.

STUTTGART:
Das Moderne Buro—September/October 1975
Apply: CES (Overseas) Ltd., Bridge House, 181 Victoria Street, London, E.C.4 (Tel. 01-236 0911).

COLOGNE:
Exhibition for Organisation and Technique in Office and Works (Orgatechnik)—October 1975
Apply: H. E. Melsom, MBE, Lufthansa House, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 1436).

FRANKFURT:
Office Supplies Exhibition—October 1975
* Apply: LEP Transport Ltd., Sunlight Wharf, Upper Thames Street, London EC4P 4AD (Tel. 01-236 5050).

BERLIN:
Office Equipment Exhibition—October 1975
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22.

1976

DUBLIN:
Commercial Productivity Exhibition (Compex)—March 1976
Apply: ETA Congresses and Expositions, 74 Northumberland Road, Ballsbridge, Dublin 4.

MUNICH:
Trade Exhibition of Office Machines, Office Furniture and Organisational Methods (BURO)—26-28 October 1976
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BERLIN:
Office Equipment Exhibition—October 1976
* Apply: AMK Berlin GmbH, 1 Berlin 19, Messedamm 22

Packaging machinery and materials, including containers

1974

BUDAPEST:
International Exhibition of Packaging (Budapack)—9-16 October 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Budapest, Varosliget XIV.

NOVI SAD:
5th International Exhibition of Packaging, Packaging Machinery and Pre-Packed Goods for Supermarkets (Savropak '74)—14-19 October 1974
Apply: Savremeno Pakovanje, 11040 Beograd, Ljutice Bogdana 2, Yugoslavia.

1975

STOCKHOLM:
International Exhibition for Suppliers to the Pulp, Paper, Board, Particle Board, Wallboard and Conversion Industries (SPCI '75)—8-11 April 1975
Apply: AB St. Eriks-Massan S-106 80 Stockholm, Sweden.

BRNO:
International Packaging Exhibition (Embax)—23-27 June 1975
† Apply: Fairs and Exhibitions Ltd., 21 Park Square East, Regents Park, London, N.W.1 (Tel. 01-935 8200 and 8235).

COPENHAGEN:
3rd International Packaging Exhibition (Pak-Tek)—11-16 November 1975
Apply: Erhvervenes Udstillingsselskab Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

Printing, stationery and printing machinery

1975

DUSSELDORF:
Imprinta—20-26 February 1975
Apply: J. Naylor, 10 Old Bond Street, London W1X 4EY (Tel. 01-409 0956).

ZAGREB:
3rd International Fair of Printing and Paper Industry (Intergrafika)—17-22 March 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

Scientific instruments and nuclear equipment

1974

LJUBLJANA:
'Electronics '74'—8-12 October 1974
* Apply: Gospodarsko Razstavisce, Titova C50, P.O. Box 413, 61001 Ljubljana, Yugoslavia (Tel. 061 311 022).

BUDAPEST:
International Exhibition on Material Testing and Dimensions—28 October-1 November 1974
Apply: The Institute for Technical and Scientific Information of the Min. of Metallurgy and Machine Industry, Budapest V, Arany Janus U24.

PARIS:
Physical Society Exhibition—9-14 December 1974
Apply: Societe Francaise de Physique, 33 Rue Croulebarbe, 75013 Paris.

1975

BUCHAREST:
International Technical Exhibition (Tehnoexpo)—12-21 October 1975
Apply: Publicom Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

Ships and boats

1974

FRIEDRICHSHAFEN:
International Boat Show (Interboot)—28 September-6 October 1974
* Apply: Exhibitions and Trade Fairs (International) Ltd., 943a Brighton Road, Purley, Surrey (Tel. 01-668 2467).

ZAGREB:
International Nautical Show (Internautika '74)—18-23 November 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

1975

MUNICH:
Caravan, Boat and Accessories Exhibition—January/February 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

GOTHENBURG:
International Boat Show—7-16 February 1975
Apply: Svenska Mässan, S-412 51 Göteborg, Sweden (Tel. 031/20 00 00).

BERLIN:
International Boat Show and Watersport Exhibition—March 1975
* Apply: AMK Berlin, GmbH, 1 Berlin 19, Messedamm 22 (Tel. 030 36391 81).

Tek Translation

The biggest translation company in Europe

TEK TRANSLATION & INTERNATIONAL PRINT LTD 11 UXBRIDGE ROAD, LONDON W12 8LH
TEL: 01-749 3211 TELEX: 265658-VERBA

FRIEDRICHSHAFEN:
International Boat Show (Interboot)—27 September-5 October 1945
* Apply: Exhibitions and Trade Fairs (International) Ltd., 943a Brighton Road, Purley, Surrey (Tel. 01-668 2467).

ZAGREB:
4th International Nautical Show (Internautika)—17-22 November 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

COPENHAGEN:
Boat Show—November 1975
Apply: Copenhagen Boat Show Ltd., A/S Badstuestraede 8, DK-1209 Copenhagen K (Tel. (01) 114800).

1976

BERLIN:
International Boat Show and Watersport Exhibition—March 1976
* Apply: AMK Berlin, GmbH, 1 Berlin 19, Messedamm 22 (Tel. 030 36391 81).

MUNICH:
Caravan, Boat and Accessories Exhibition—1976
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

ATHENS:
International Shipping Exhibition—June 1976
Apply: Maritime Presentations Ltd., 71 Fleet Street, London, E.C.4 (Tel. 01-353 3792).

FRIEDRICHSHAFEN:
International Boat Show (Interboot)—September/October 1976
* Apply: Exhibitions and Trade Fairs (International) Ltd., 943a Brighton Road, Purley, Surrey (Tel. 01-668 2467).

Sports goods and camping equipment, including caravans

1974

DUSSELDORF:
Mobilheim—14-23 September 1974
Apply: J. Naylor, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 0956).

ROME:
Leisure Time and Hobbies Exhibition (Usotempo)—15-13 October 1974
Apply: Salone del Tempo Libero e Degli Hobbies (Usotempo), Via Isonzo 25, Rome.

PARIS:
International Caravan Exhibition—26 September-6 October 1974
Apply: M. Dufrancatel, 35 Rue des Renaudes, 75017 Paris.

ESSEN:
International Caravan Salon Exhibition—28 September-6 October 1974
Apply: Gemeinnutzige Ausstellungsgesellschaft MBH, Norbertstrasse 56, 4300 Essen.

ZAGREB:
International Sports and Recreation Equipment Fair (Sportex '74)—18-23 November 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BRUSSELS:
International Caravan and Winter Sports Exhibition—November 1974
* Apply: Vac Expo, Avenue Charles Quint 345, B1080 Brussels.

LJUBLJANA:
'Ski Expo '74'—4-10 December 1974
* Apply: Gospodarsko Razstavisce, Titova C50, P.O. Box 413, 67001 Ljubljana, Yugoslavia (Tel. 061 311 022).

1975

COPENHAGEN:
Bil Og Fritid '75 (Motoring and Leisure)—January 1975
Apply: Brnvervenes Udstillingsselskab Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 340111).

MUNICH:
Caravan, Boat and Accessories Exhibition—January/February 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

STUTTGART:
Motor-Sport Leisure Exhibition—January/February 1975
* Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

GOTHENBURG:
Swedish Caravan Fair—March 1975
Apply: Ian Beck, British-Swedish Chamber of Commerce, Hovslagartan 5B, 111 48 Stockholm (Tel. 08 20 95 70/72).

COPENHAGEN:
International Camping and Caravan Equipment Exhibition—21 February-1 March 1975
Apply: Erhvervenes, Udstillingsselskab Bella Centret A/S, Hvidkildevej 64, 2400 Copenhagen N.V. (Tel. (01) 34 01 11).

GRENOBLE:
International Winter Sports Exhibition (Alpexpo)—March 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

STUTTGART:
International Trade Fair for Hunting and Sporting Weapons—7-11 May 1975
* Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

PARIS:
International Caravan Exhibition—October 1975
Apply: M. Rotival, 35 Rue des Renaudes, 75017 Paris (Tel. 267 3944).

DUSSELDORF:
Mobilheim '75—25 October-2 November 1975
Apply: J. Naylor, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 0956).

ZAGREB:
4th International Fair of Sports and Recreation Equipment (Sportex)—17-22 November 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BRUSSELS:
International Caravan and Winter Sports Exhibition—November 1975
* Apply: Vac Expo, Avenue Charles Quint 345, B1080 Brussels.

1976

STUTTGART:
Motor-Sport, Leisure Exhibition—January/February 1976
* Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

GRENOBLE:
International Winter Sports Exhibition (Alpexpo)—March 1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

STUTTGART:
International Trade Fair for Hunting and Sporting Weapons with the 9th German Weapon Fair—7-11 May 1976
Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

PARIS:
International Caravan Exhibition—October 1976
Apply: M. Rotivel, 35 Rue des Renaudes, 75017 Paris.

Textiles and textile machinery

1974

BUDAPEST:
International Textile, Dressing and Leather, Shoe Industry Machines—9-16 October 1974
Apply: Hungarian Trade Office for Fairs and Publicity, Budapest, Varosliget XIV.

ZAGREB:
International Contract-Making on Textile Products (Kutex)—6-8 November 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BUCHAREST:
International Exhibition of Chemistry, Textiles and Goods—1974
Apply: Publicom. Romanian International Publicity Agency, Boulevard, N. Balcescu, Bucharest.

1975

ZAGREB:
2nd International Textile Industry Fair—21-27 April 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

ZAGREB:
International Contract-Making on Textile Products (Kutex)—3-5 November 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Squate, London, W.1 (Tel. 01-486 1951).

Toys and games

1975

PARIS:
International Toy Fair—February 1975
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

1976

PARIS:
International Toy Exhibition—February 1976
Apply: French Trade Exhibitions, 196 Sloane Street, London, S.W.1 (Tel. 01-235 3234/5).

Watches and clocks

1974

BERNE:
International Watchmakers' Exhibition (SAMA)—September 1974
* Apply: SAMA International, Case Postale 1052, CH2500 Bienne.

BESANCON:
International Clock and Watchmaking Industry, Micro Mechanical Techniques (Micronora)—October 1974
Apply: M. Lagrange, Parc des Expositions Planoise, 25 Besancon.

1975

MUNICH:
International Trade Fair for Watches, Jewellery, Precious Stones and Silverware—26-29 April 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BESANCON:
International Clock and Watch Industry Exhibition (Micronora)—May 1976
Apply: M. Lagrange, Parc des Expositions Planoise, 25 Besancon.

1976

BESANCON:
International Clock and Watchmaking Industry Exhibition (Micronora)—May 1976
Apply: M. Lagrange, Parc des Expositions Planoise, 25 Besancon.

Twice-Weekly Sailings

ANGLO-CONTINENTAL LINE to and from HAMBURG
THAMES LINE to and from ROTTERDAM
ANTWERP-THAMES LINE to and from ANTWERP

For freight rates and full details apply to: **JAMES SMITH & SONS (SHIPPING) LTD., 26 Martin Lane, London EC4R 0DS**
TELEPHONE: 01-626 3505 TELEX: 883500 TELEGRAMS: JASMISO LONDON

MUNICH:
International Trade Fair for Watches, Jewellery, Precious Stones and Silverware—1976
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

Water, effluent and air treatment plant including anti-pollution, cleaning and refuse disposal equipment

1974

AMSTERDAMc
Internatiohal Exhibition for the Treatment Storage and Use of Water—17-21 September 1974
Applp: Europort Exhibitions Ltd., 6/7 New Bridge Street, London, EC4B 6AP (Tel. 01-353 0054)

1975

MOSCOW:
International Exhibition of Irrigation and Drainage—20-29 August 1975
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnichesk Val, Moscow.

Other specialised fairs

1974

MOSCOW:
Exhibition of Criminological Equipment (Krim Tekhnika)—14-28 August 1974
Apply: The USSR Chamber of Commerce, Department of International and Foreign Exhibitions, 1-a Sokolnicheski Val, Moscow.

PRAGUE:
International Exhibition of Fire Protection 1974 (Pyros '74)—30 August-5 September 1974
Apply: Made in Publicity, 92 Fleet Street, London, E.C.4.

JÖNKÖPING:
International Noise Abatement and Air Pollution Control Exhibition—August/September 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

HAMBURG:
International Bathing Equipment Exhibition (Interbad)—5-9 September 1974
Apply: Planten un Blomen, Hamburg GmbH, Jungiusstirasse 2, Hamburg 36.

ESSEN:
International Security and Police Equipment Exhibition (Safety '74)—9-12 September 1974
Apply: M. Berger, Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

UTRECHT:
International Vending Machines Exhibition—9-12 September 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BERLIN:
Exhibition and Congress on Traffic in High Density Area—21-29 September 1974
Apply: German Chamber of Industry and Commerce, 11 Grosvenor Crescent, London SW1X 7EE (Tel. 01-235 9947).

SKOPJE:
International Tobacco, Tobacco Machinery Fair—3-9 October 1974
Apply: Director-General, Andon Dabevski Skopski Saem, ul Zagrebacka bb, 91001 Skopje PP 356.

BRUSSELS:
International Biennial in the Field of Design—19-27 October 1974
Apply: VZW Interieur, Casinoplein 10, Kortrijk B8500.

ZAGREB:
International Exhibition of Teaching Appliances and Training Equipment (Educa '74)—21-26 October 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

DUSSELDORF:
Glass '74—24-27 October 1974
Apply: John Naylor, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 0956).

MALTA:
International Shipping, Oil Industries and Airlines Exhibition—October 1974
Apply: Ronasons International Ltd., 113 Britannia Street, Valletta, Malta.

OSLO:
International Licensing Exhibition (Know How '74)—28 October-1 November 1974
Apply: The Norwegian Trade Fair, Drammensveien 154, P.O. Box 130, Skoyen, Oslo 2.

BELGRADE:
3rd International Occupational Safety and Environment Protection Exhibition (Protection '74)—28 October-3 November 1974
Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar Vojvode Misica 14, P.O. Box 408.

BELGRADE:
5th International Exhibition of Modern Educational Equipment—28 October-3 November 1974
Apply: Belgrade International Trade Fair, 11000 Belgrade Bulevar Vojvode Misica 14, P.O. Box 408.

MUNICH:
Domestic Technical Equipment Trade Show for Consumers with International Participation (Heim & Technik)—2-10 November 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BUCHAREST:
International Specialised Exhibition of Pumps—11-15 November 1974
Apply: Publicom Romanian International Agency, Boulevard N. Balescu, Bucharest, Romania.

ZAGREB:
International Exhibition of Tourism and the Hotel, Catering and Shop Equipment (TU-EX '74)—18-23 November 1974
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

PARIS:
Equestrian Exhibition—6-15 December 1974
Apply: SPODEX, 15 Rue de la Paix, 75002 Paris (Tel. 742 24 60).

PARIS—LE BOURGET:
International Entertainment Technology and Leisure Equipment Exhibition (Amusexpo)—9-12 December 1974
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London W.1 (Tel. 01-486 1951).

1975

BRUSSELS:
Real Estate and Second Home Exhibition—2-10 March 1975
Apply: R. Wilson, Esq., Norman F. Keenan Associates, Crown House, Morden, Surrey (Tel. 01-540 1101).

BRUSSELS:
Garden and Swimming Pool Exhibition—2-10 March 1975
Apply: R. Wilson, Esq., Norman F. Keenan Associates, Crown House, Morden, Surrey (Tel. 01-540 1101).

PARIS—LE BOURGET:
International Exhibition of Advanced Transportation Systems (Transportexpo)—11-16 March 1975
Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

NUREMBERG:
European Educational Aids and Appliances Fair (Didacta)—March 1975
Apply: Schenkers Ltd., Royal London House, 13 Finsbury Square, London, E.C.2 (Tel. 01-628 7050).

ZAGREB:
18th International Exhibition of Measuring and Control Techniques and Automation (Jurema)—21-27 April 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

ZAGREB:
5th International Fair of Transport, Communications and Mechanical Handling—21-27 April 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

BOLOGNA:
Exhibition of Modern Methods of Teaching—April 1975
Apply: E.A. Per le Fiere di Bologna, Via Ciamician 4, 49127 Bologna.

PIACENZA:
Button Exhibition—April 1975
* Apply: 10 Salone Internazionale, Bottoni, E. Affini, Siba, 35/E Galleria Della Borsa, 29100 Piacenza, Italia.

BOLOGNA:
International Perfumery and Cosmetics Exhibition—April-May 1975
Apply: E.A. Per le Fiere di Bologna, Via Ciamician 4, 40127 Bologna.

STUTTGART:
International Trade Fair for Hunting and Sporting Weapons—7-11 May 1975
* Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

COLOGNE:
Goedetic Week—22-27May 1975
Apply: H. Melson MBE, Cologne International Trade Fairs, 10 Old Bond Street, London, W1X 4EN (Tel. 01-409 1436)

ZAGREB:
3rd International Fair of Public Utility Equipment—19-24 May 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

STUTTGART:
International Shutter and Blinds Fair (R75)—5-8 June 1975
* Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

SALONIKA:
World Veterinary Congress—6-12 July 1975
Apply: Professor E. Tsiroyannis, Aristotelian University, Box No. 112, Thessaloniki, Greece.

BRUSSELS:
International Energy Exhibition—September 1975
Apply: Brussels International Trade Fair, Palais du Centenaire, B1020 Brussels.

ZAGREB:
3rd International Exhibition of Teaching Appliances and Training Equipment (Educa)—6-11 October 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

ZAGREB:
7th International Exhibition of Tourism and Catering and Shop Equipment (TU-EX)—17-22 November 1975
* Apply: Exhibition Consultants Ltd., 11 Manchester Square, London, W.1 (Tel. 01-486 1951).

GOTHENBURG:
'Scanmiljo' Environmental Care—November 1975
Apply: Svenska Massan Skanegaten 26, S-412-51 Goteburg, Sweden (Tel. (031) 200 0000).

DUSSELDORF:
Undertakers Trade Fair—1975
Apply: J. Naylor, 10 Old Bond Street, London W1X 4EN (Tel. 01-409 0956).

1976

ZURICH:
International Exhibition of Mechanised and Automation Production—January 1976
† Apply: Trade and Technical Press Ltd., Crown House, Morden, Surrey (Tel. 01-540 3897).

STUTTGART:
International Roller Blind and Shutter Trade Fair (R75)—June 1976
* Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

STUTTGART:
International Trade Fair for Hunting and Sporting Weapons—1976
* Apply: CES (Overseas) Ltd., Bridge House, 181 Queen Victoria Street, London, E.C.4 (Tel. 01-236 0911).

OFFICE & TECHNICAL TRANSLATIONS LTD
IT IS QUICKER BY — **TELEX** [TELEX: 24742]
The largest translating organisation in the United Kingdom
Translators House, Bleeding Heart Yard, Greville Street, London, E.C.1 Tel: 01-242 0931 (3 lines)

Section 3

Trade fairs and exhibitions outside Europe

General fairs

1974

BOGOTA:
International Trade Fair—13-28 July 1974
† Apply: Corporacion de Ferias y Exposiciones SA, Apartados Aereo 68:43, Carrera 40, No. 22C-67, Bogota DE, Colombia.

DAMASCUS:
International Trade Fair—25 July-20 August 1974
* Apply: General Directorate of the Damascus International Fair, Damascus, Syrian Arab Republic.

TORONTO:
Canadian National Exhibition—14 August-2 November 1974
Apply: Mr. Keith Robinson, Exhibits Manager, Canadian National Exhibition, Exhibition Park, Toronto, Ontario.

ASUNCION:
Exopar '74—15 August-15 September 1974
Apply: Union Industrial Paraguaya, Exopar '74, Cerro Cora 1038, Asuncion.

NEW YORK:
Pet Industry National Trade Show—September 1974
Apply: Mrs. Jay Winter, 431 Chancery Street, Brooklyn, NY 11233.

TEHRAN:
International Trade Fair—17-29 September 1974
Apply: Iran International Exhibitions and Fairs, Corporation Registration Office, P.O. Box 33-22, Tarrish, Tehran, Iran.

BAGHDAD:
International Trade Fair—1-21 October 1974
* Apply: Directorate General of Exhibitions, Fairs and Trade Centres, Damascus Street, Al-Mansour, Baghdad, Iraq.

SAN SALVADOR:
6th International Fair of El Salvador—8-25 November 1974
† Apply: Avenida Revolucion y Doble, Via a Santa Tecla, San Salvador, El Salvador.

NEW DELHI:
International Trade Fair—14 November-13 December 1974
Apply: Chief Executive Director, India International Trade Fair, Ministry of Commerce, Pragati Maidan, Mathura Road, P.O. Box 425, New Delhi.

DAKAR:
International Fair—29 November-15 December 1974
Apply: Foire Internationale de Dakar, B.P. 3329 Dakar, Republique du Senegal.

1975

TRIPOLI:
International Trade Fair—March 1975
Apply: Libyan Arab Republic, Fairs' General Board, P.O. Box 891, Tripoli, Libya.

SYDNEY:
Royal Easter Show—April 1975
* Apply: Royal Agricultural Society of New South Wales, Driver Avenue, RAS Showground, Sydney, NSW 2000.

TEL AVIV:
International Trade Fair (Capital Goods)—May-June 1975
Apply: Mr. A. Burke, Anglo-Israel Chamber of Commerce, Kern House, 36 Kingsway, London, W.C.2 (Tel. 01-405 9696).

WELLINGTON:
New Zealand International Trade Fair—20 August-6 September 1975
Apply: Wellington Show Association Inc., P.O. Box 7105, Wellington, NZ.

BAGHDAD:
International Trade Fair—1-21 October 1975
* Apply: Directorate General of Exhibitions, Fairs and Trade Centres, Damascus Street, Al-Mansour, Baghdad, Iraq.

LIMA:
Pacific International Trade Fair—November 1975
Apply: L. Noya, 11-13 Baker Street, London, W.1 (Tel. 01-681 1539).

Agriculture, forestry, fishing, and agricultural machinery

1974

TORONTO:
American Association of Nurserymen Convention and Trade Show—July 1974
Apply: Robert Lederer, 835 Southern Building, 15th and 'H' Street, NW Washington DC 20005.

SANTA CRUZ—BOLIVIA:
Agricultural, Animal, Industrial and Commercial Exhibition—September 1974
* Apply: Feria Exposicion on Agricola, Canadera, Industrial y Commercial, Edificio Camera de Comercio, Santa Cruz, Bolivia.

ORANGE:
National Field Days—11-14 November 1974
* Apply: The National Field Days Committee, P.O. Box 310, Orange, NSW 2800.

1975

TORONTO:
Farm and Industrial Equipment Show—28-31 January 1975
* Apply: Canada Farm Show Ltd., 55 Glen Cameron Road, Thornhill, Ontario.

ORANGE:
National Field Days—November 1975
* Apply: The National Field Days Committee, P.O. Box 310, Orange, NSW 2800.

Books and periodicals

1974

JERUSALEM:
International Book Fair—April 1975
Apply: S. Zur, Manager, The Jerusalem International Book Fair, 70 Jaffa Street, Jerusalem, Israel.

Building, public works and construction equipment

1974

TORONTO:
International Public Works Congress and Equipment Show—14-19 September 1974
Apply: Robert Bugher, 1313 E. 60th Street, Chicago, Ill. 60637.

1975

CHICAGO:
International Construction Equipment Exposition—9-15 February 1975
Apply: Martin C. Dwyer, 400N Michigan Avenue, Chicago, Illinois 60611.

USA:
Prestressed Concrete Institute Convention and Exhibition—September 1975
* Apply: W. Burr Bennett, Sr., The Prestressed Concrete Institute, 20 N Wacker Drive, Chicago, Illinois.

VANCOUVER:
Western Construction Materials and Equipment Show—18-20 November 1975
† Apply: Norman F. Keenan and Associates, Crown House, Morden, Surrey. Contact: Roy Wilson (Tel. 01-540 1101).

Chemicals and allied industries, including plastics

1974

TOKYO:
Chemical Plant Engineering Exhibition—1-6 October 1974
* Apply: Japan Management Association, Kyoritsu Building, 25 Shiba Park, Minato-ku, Tokyo (Tel. 434 6211).

TOKYO:
5th International Plastics Fair (Japanplas '74)—17-23 November 1974
Apply: Japanplas Fair Association, Deguchi Building, 3 Shiba-Kamiyo-Cho, Minato-ku, Tokyo 105.

1975

CHICAGO:
Plastics Show—November 1975
т Apply: Robert T. Kenworthy Inc., Exposition Management, 866 United Nations Plaza, New York, NY 10017.

1976

ATLANTIC CITY:
National Plastics Exposition—September 1976
Apply: Robert T. Kenworthy, 866 United Nations Plaza, New York City, NY 10017.

Clothing

1974

NEW YORK:
National Association of Men's Sportswear Buyers—1974
Apply: National Association of Men's Sportswear Buyers, 185 Madison Avenue, New York, NY 10016.

New export promotion film

A recently completed film, 'Shows That Sell', is available on loan to exporters, trade associations, chambers of commerce, export clubs and any other export orientated organisation. This 16 mm. colour film, which runs for 20 minutes, illustrates the principal practical ways in which Fairs and Promotions Branch assists industry to win more exports. Application should be made to Publicity Unit, BOTB, 26 Old Bailey, EC4, or to any regional office of Department of Industry or offices for Scotland or Wales.

1975

NEW YORK:
Display of British Children's Wear—January 1975
Apply: James Law, Director, 150 East 58th Street, New York, NY 10022.

LOS ANGELES:
Menswear Retailers of America Convention/Exposition—6-9 February 1975
Apply: Menswear Retailer's of America, 390 National Press Building, Washington, DC 20004.

Engineering, electrical and electronic, including radio and television

1974

LOS ANGELES:
Expo Electronica—August 1974
Apply: Mr. Don Larson, Western Electronics Show and Convention (Wescon), 3600 Wilshire Boulevard, Los Angeles, California 90010.

MELBOURNE:
Exhibition Colour TV Radio and Hi-Fi Show—24-28 September 1974
Apply: Hoyts National Exhibition, 2nd Floor, 8 Wilmot Street, Sydney, NSW 2000.

TORONTO:
Canadian Computer Show—12-14 November 1974
Apply: Mr. B. A. Tibb, Industrial and Trade Shows of Canada, 481 University Avenue, Toronto, Ontario M5W 1A7.

1975

SYDNEY:
International Control Electronics Telecommunications Instruments and Automation Exhibition (CETIA)—28 July-2 August 1975
Apply: Mr. R. Glover, Executive Director, CETIA Exhibition, Administration, P.O. Box 3629, GPO, Sydney, NSW 2001.

MELBOURNE:
International Engineering Exhibition—28 July-2 August 1975
Apply: Thomson Exhibition Promotions Pty. Ltd., 49-51 Wellington Street, Windsor, 3181 Victoria.

SYDNEY:
International Radio and Electronics Engineering Convention (IREE)—August 1975
Apply: The Institute of Radio and Electronics Engineers (Australia), 157 Gloucester Street, Sydney, NSW 2000.

Engineering, other

1974

VANCOUVER:
Pacific Industrial Equipment Materials Handling Show—19-21 November 1974
Apply: Roy Wilson, Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 01-540 1101).

USA:
Western Plant Engineering and Maintenance Show—November 1974
Apply: A. Byron Perkins and Associates Inc., 3951 East Huntingdon Drive, Suite 104, Pasadena, California 91107.

1975

OSAKA:
International Welding Show—April/May 1975
Apply: Japan Welding Engineering Society, Sanpo Inc., 1-10-7, Hammamatsu-cho, Minato-ku Tokyo, (Tel. 357-2851).

USA:
Materials Engineering Exposition (The Metals Show)—October 1975
* Apply: Donald J. Walter, Metal Park, Ohio 44073.

CHICAGO:
World Energy Engineering Exposition and Congress—November 1975
Apply: Clapp and Poliak Inc., 245 Park Avenue, New York, NY 10017.

Fancy goods, jewellery and giftware

1974

LOS ANGELES:
Pacific Jewellery Show—17-18 August 1974
Apply: California Retail Jewellers Association, Suite 1101, 606 South Olive Street, Los Angeles, California 90014.

CHICAGO:
Gift Show—28 July-2 August 1974
Apply: Eastern Manufacturers and Importers Exhibit Inc., 220 Fifth Avenue, New York, NY 10001.

OHIO:
State Gift Show—19-20 August 1974
Apply: Walter E. Offinger, Management, First National Bank Building, P.O. Box 2788, Zanesville, Ohio 43701.

DALLAS:
Fall Gift Jewellery and Housewares Show—2-7 September 1974
Apply: Jim W. Wray, Jr., 3000 Trade Mart, Dallas, Texas 75207.

BOSTON:
Boston Gift Show—9-13 September 1974
Apply: Little Bros. Shows Inc., 220 Fifth Avenue, New York, NY 10001.

1975

SYDNEY:
5th International Gift Trade Fair—February 1975
Apply: World Trade Promotions Pty. Ltd., 4-14 Foster Street, Surrey Hills, Sydney.

Foodstuffs, food machinery, hotel and catering equipment

1974

MELBOURNE:
13th National Accommodation and Catering Exhibition and Seminar—12-14 August 1974
Apply: Miss M. Moore, Suite 20, 553 St. Kilda Road, Melbourne 3004.

BOSTON:
New England Candy and Speciality Food Show—26-28 August 1974
Apply: Corinne Dame Associates Inc., 51 Church Street, Boston, Mass. 0216.

CINCINNATI:
All American Regional Hospitality and Food Service Exposition—1-3 October 1974
Apply: (a) The Kentucky Restaurant Association, 202 West Chestnut Street, Louisville.
(b) Ohio State Restaurant Association, Suite 418, South 3rd Street, Columbus.
(c) West Virginia Restaurant and Licenced Beverage Association, P.O. Box 2391, Charleston, West Virginia.

1975

LOS ANGELES:
Pacific Coast Regional Hotel/Motel Exposition—16-19 August 1975
† Apply: Robert M. Riley, Suite 612, 448 South Hill Street, Los Angeles, California 90013.

SAU PAULO:
Hotel and Restaurant Exhibition—8-14 September 1975
Contact: N. J. D. Robinson, Department of Trade, Hillgate House, 26 Old Bailey, London, E.C.4 (Tel. 01-248 5757, ext. 7011).

Footwear

1974

NEW YORK:
Fashion Footwear Week—August 1974
Apply: Howard E. Reddy, 34th and 8th Avenue, New York City, NY 10001.

HOUSTON:
National Shoe Fair—22-24 September 1974
Apply: American Footwear Industries Association Inc., National Shoe Retailers Association, Volume Footwear Retailers of America at Plaza Hotel, Suite 520, Fifth Avenue, New York, NY10019.

ATLANTIC CITY:
Footwear Management Conference Show—22-25 October 1974
Apply: International Footwear Management Conference Exposition, 342 Madison Avenue, New York, NY 10017.

Furniture, furnishings, household equipment and hardware

1974

SYDNEY:
Interior Decorating and Furnishing Exhibition—24-28 July 1974
Apply: World Trade Promotions Pty. Ltd., 4-14 Foster Street, Surrey Hills, NSW.

MELBOURNE:
Hardware Trade Fair—3-5 September 1974
Apply: Secretary, Hardware Retailers Association of Victoria, 13 Atherton Road, Oakleigh, Victoria 3166.

SYDNEY:
Ideal Homes Exhibition—11-16 October 1974
Apply: Peter Daniel & Associates, 11 Clarke Street, Crows Nest, 2065.

1975

SAN FRANCISCO:
Western States Hardware, Housewares, Paint and Garden Supply Show—February 1975
Apply: California Retail Hardware Association, 122 Ninth Street, San Francisco, California 94103.

Heating and ventilating

1975

ATLANTIC CITY:
International Air Conditioning, Heating and Refrigerating Exposition—27-30 January 1975
Apply: Vincent McDonnell, President, International Exposition Co., 200 Park Avenue, New York City, NY 10017.

Hospital, medical, surgical and dental equipment

1974

CHICAGO:
American Hospitals Association Show—August 1974
* Apply: Edmond J. Lanigan, Director, 840 North Lake Shore Drive, Chicago, Illinois 60611.

TEHRAN:
Sanitary and Medical Equipment (Sanimed)—1-6 August 1974
Apply: Iran International Fairs and Exhibitions Corporation, c/o Cavin and Tubiana oHG, 4000 Dusseldorf 30, West Germany, Kaiserstrasse 42a.

inlingua Translating Service

199 Victoria Street
London SW1E 5NE
Telephone 01-834 6732

Expert translating and world-wide interpreting – covering all subjects – to and from all languages.
You can have confidence in our speedy and reliable service.

VICTORIA—AUSTRALIA:
5th Australian Medical Congress (AMA)—18-23 August 1974
Apply: Mr. B. J. Markey, Executive Officer, 5th Australian Medical Congress, AMA-Medical Society Hall, Royal Parade, Parkville, 3052 Victoria.

CANBERRA:
8th International Congress on Electron Microscopy—25-31 August 1974
Apply: The Secretary, 8th International Congress on Electron Microscopy, P.O. Box 216, Civic Square, Act 2608, Australia.

VANCOUVER:
British Columbia Hospital Association—October 1974
* Apply: J. D. Bradford, 440 Camble Street, Vancouver, BC3.

CHICAGO:
American College of Surgeons—October 1974
* Apply: Fred C. Spillman, 55 East Erie Street, Chicago, Illinois 60611.

TORONTO:
Ontario Hospitals Association Annual Convention—October 1974
* Apply: Mr. G. S. Roberts, Director of Educational Services, 24 Ferrand Drive, Don Mills, Ontario.

Leather, leather goods and fur

1974

ATLANTIC CITY:
Leather and Allied Industries Exposition—October 1974
Apply: Leather and Allied Industries Exposition, 411 Fifth Avenue, New York, NY.

Motor vehicles, motor cycles and cycles

1974

SYDNEY:
International Motor Show—30 August-7 September 1974
Apply: Chamber of Automotive Industries, 33 Riley Street, Potts Point, NSW.

USA:
National Tyre Dealers and Retailers Association Convention—7-12 September 1974
Apply: Mr. W. C. Miller, National Tyre Dealers and Reteaders Association, 1343 'L' Street NW, Washington, DC.

MELBOURNE:
International Motor Cycle Show—11-15 September 1974
Apply: Riddell Exhibition Promotions Pty. Ltd., Suite 11, 541 St. Kilda Road, Melbourne 3004.

CHICAGO:
Automotive Parts and Accessories Association Show—29-31 October 1974
Apply: Hall Ericson Inc., 7237 West Leake Street, River Forest, Illinois 60305.

LOS ANGELES:
International Automobile Show—October/November 1974
* Apply: Chas. Snitow, Show Management, 331 Madison Avenue, New York City, NY 10017.

SAN FRANCISCO:
Import Automobile Show—November 1974
* Apply: Jerry Diamond, 3106 Fillmore Street, San Francisco.

ANAHEIM:
High Performance and Custom Trade Show—13, 14 and 15 November 1974
Apply: Motorama Inc. (Division of Petersen Publishing Co.), 8490 Sunset Boulevard, Los Angeles, California 90060.

1975

HOUSTON:
6th Annual Motorcycle and Accessory Trade Show—January 1975
Apply: Steve Lewis, Motor Cycle and Accessory Trade Show, 747 East Green Street, Pasadena, California 91101.

DAYTONA—FLORIDA:
Daytona International Motorcycle Show—March 1975
Apply: International Speedway Corporation, P.O. Box 1625, Daytona Beach, Florida 32015.

SAN FRANCISCO:
11th International Trucking Show—19-21 March 1975
Apply: The California Trucking Association, San Francisco, California 94100.

CHICAGO:
International Truck and Equipment (Fleet Week)—June 1975
* Apply: Henry Martin, Manager, 2 Pennsylvania Plaza, New York City, NY 10001.

MELBOURNE:
3rd International Motor Cycle Show—September 1975
Apply: Riddell Exhibition Promotions Pty. Ltd., Macquarie House, Suite 11, 541 St. Kilda Road, Melbourne 3004.

1976

MELBOURNE:
4th International Motorcycle Show—September 1976
Apply: Riddell Exhibition Promotions Pty. Ltd., Macquarie House, Suite 11, 541 St. Kilda Road, Melbourne 3004.

Office machinery and equipment

1974

TORONTO:
Canadian National Business Show—30 September-30 October 1974
Apply: Roy Wilson, Norman F. Keenan and Associates, Crown House, Morden, Surrey (Tel. 01-540 1101).

NEW YORK:
Business Equipment Show—8-12 October 1974
Apply: Prestige Expositions Inc., 60 East 42nd Street, New York, NY 10017.

NEW YORK:
Business Systems/Product World Show—December 1974
Apply: Prestige Expositions Inc., 60 East 42nd Street, New York, NY 10017.

1975

MELBOURNE:
International Business Equipment Fair—May 1975
Apply: Riddell Exhibition Promotions Pty. Ltd., Macquarie House, Suite 11, 541 St. Kilda Road, Melbourne 3004.

Packaging machinery and materials, including containers

1974

TOKYO:
International Packaging Show (Tokyo-Pack '74)—5-10 September 1974
Apply: Tokyo-Pack '74 Office, c/o Japan Packaging Institute, Honshu Building, 12-8 5 Ginza, Chuo-ku, Tokyo (Tel. 543 2641).

CHICAGO:
PMMI Packaging, Converting Machinery Show—7-10 October 1974
* Apply: W. G. Lowery, Packaging Machinery Manufacturers Institute, 2000 K Street NW, Washington, DC 20006.

1975

USA:
PMMI Packaging Converting Machinery Show—October/November 1975
* Apply: W. G. Lowery, Packaging Machinery Manufacturers Institute, 2000 K Street NW, Washington, DC 20006.

CHICAGO:
National Plastics Exposition and Conference—November 1975
Apply: Robert T. Kenworthy Inc., Exposition Management, 866 United Nations Plaza, New York, NY 10017.

Pottery and glassware

1974

MELBOURNE:
6th Australian Ceramic Conference—27-29 August 1974
Apply: Mr. Murray, Division of Building Research CSIRO, Graham Road, Highett, Victoria 3190.

Printing, stationery and printing machinery

1974

TOKYO:
Japan Graphic Arts Exhibition—11-17 June 1974
Apply: Japan Graphic Arts Exhibition Committee, 571 Tokyo Kurabu Building 2-6, 3-Chome Kasumigaseki, Chiyoda-ku, Tokyo (Tel. 03580 0876/7).

USA:
Screen Print '74 (Display Producers and Screen Printers Association Show)—October 1974
* Apply: John M. Crawford, 150 South Wash Street, Falls Church, VA 22046.

1975

TOKYO:
Japan Graphic Arts Exhibition—May 1975
Apply: Japan Graphic Arts Exhibition Committee, 571 Tokyo Kurabu Building, 2-6, 3-Chome Kasumigaseki, Chiyoda-ku, Tokyo (Tel. 03580 0876/7).

1976

TORONTO:
Canadian Graphic Arts Show—16-20 October 1976
Apply: Industrial and Trade Shows of Canada, 481 University Avenue, Toronto 2, Ontario.

Ships and boats

1974

SYDNEY:
International Boat Show—9-14 August 1974
Apply: The Boating Industry Association of New South Wales, 11 Clarke Street, Crows Nest, NSW 2065.

KENOSHA—WISCONSIN:
Mid-American Sailboat Show—12-15 September 1974
Apply: In Water Boat Shows, P.O. Box 1631, Annapolis, Maryland 21404.

SAN LEANDRO:
1975 Northern California Boat Show—October 1974
Apply: Northern California Marine Association, 77 Jack London Square, Oakland.

STAMFORD, CONNECTICUT:
North Atlantic Boat Show—3-6 October 1974
Apply: In Water Boat Shows, P.O. Box 1631, Annapolis, Maryland, 21404.

ANNAPOLIS, MARYLAND:
United States Power Boat Show—17-20 October 1974
Apply: In Water Boat Shows, P.O. Box 1631, Annapolis, Maryland 21404.

SEABROOK—TEXAS:
Gulf Coast Sailboat Show—7-10 November 1974
Apply: In Water Boat Shows, P.O. Box 1631, Annapolis, Maryland 21404.

ROYFREIGHT

INTERNATIONAL
SHIPPING and FORWARDING.
ENGLAND — SWITZERLAND.
ROAD TRAILER SERVICE.
EXPORT—PACKING &
WAREHOUSING

ROYFREIGHT LTD.
30 CITY ROAD
FINSBURY SQUARE
LONDON, EC1.
TELEPHONE: 01-588 3555/8
TELEX: 883111 A/B ROYSHIP LONDON
CABLES: ROYSHIPFOR LONDON EC1

LOS ANGELES:
Southern California Boat Show—15-24 November 1974
Apply: Southern California Marine Association Inc., P.O. Box 90715, Los Angeles, California.

MIAMI:
Southern Sailboat Show—5-8 December 1974
Apply: In Water Boat Shows, P.O. Box 1631, Annapolis, Maryland 21404.

MIAMI:
Southern Power Boat Show—12-15 December 1974
Apply: In Water Boat Shows, P.O. Box 1631, Annapolis, Maryland 21404.

1975

HOUSTON:
19th Annual Houston International Boat, Sport and Travel Show—January 1975
Apply: Boating Trade Association of Metropolitan Houston, 501 Central National Bank Building, 2100 Tavis, Houston, Texas 77002.

NEW YORK:
65th Annual National Boat Show—9-19 January 1975
Apply: Frank Scalpone, National Association of Engine and Boat Manufacturers, 537 Steamboat Road, Greenwich, Connecticut 06830.

BOSTON:
International Boat Show—8-17 February 1975
Apply: New England Marine Trades Association, 715 Boytston Street, Boston, Mass.

BOSTON:
18th Annual New England Boat Show—22 February-2 March 1975
Apply: New England Exhibitions Inc., 170 Northern Avenue, Boston, Massachusetts 02210.

MELBOURNE:
The Herald National Boat Show—July 1975
Apply: Riddell Exhibition Promotions Pty. Ltd., Macquarie House, Suite 11, 541 St. Kilda Road, Melbourne 3004.

1976

MELBOURNE:
The Herald National Boat Show—July 1976
Macquarie House, Suite 11, 541 St. Kilda Road, Melbourne 3004.

Sports goods and camping equipment, including caravans

1974

CHICAGO:
American Fishing Tackle Manufacturer's Association Trade Show (Aftma)—3-6 August 1974
Apply: American Fishing Tackle Manufacturer's Assocation, 20 North Wacker Drive, Chicago, Illinois 60606.

NEW YORK:
19th Annual Sporting Goods Fair—29 September-1 October 1974
Apply: The Sporting Goods Manufacturer's Association, 705 Merchandise Mart, Chicago, Illinois 60654.

1975

MONTREAL:
Canadian Sporting Goods Association Show—January 1975
Apply: 2115 Drummond, Suite 20, Montreal PQ107.

CHICAGO:
Hobby Industry Convection and Trade Show—19-22 January 1975
Apply: Hobby Industry Association of America, Inc. 200, New York, NY 10010.

TORONTO:
Canadian National Sportsmen's Show—March 1975
Apply: Canadian National Sportsmen's Show, P.O. Box 168, Toronto, Dominion Centre, Toronto.

American Fishing Tackle Manufacturers' Association Trade Show (Aftma)—August 1975
Apply: American Fishing Tackle Manufacturers' Association, 20 North Wacker Drive, Chicago, Illinois 60606.

Textiles and textile machinery

1974

SINGAPORE:
International Exhibition of Textile Machinery (Sitema '74)—8-13 November 1974
Apply: Secretariat Office of Sitema '74, c/o Nihon Sen-I Shimbun Co. Ltd., 5th Floor Semba Central Building, 27 Honmachi, 3-Chome, Higashi-ku, Osaka 541, Japan.

1976

MELBOURNE:
International Clothing Trade and Textile Machinery Exhibition—May 1976
Apply: Riddell Exhibition Promotions Pty. Ltd., Macquarie House, Suite 11, 541 St. Kilda Road, Melbourne 3004.

GREENVILLE:
Textile Machinery Show (ATME-1)—October 1976
Apply: Yancey S. Gilkerson, Box 5823 STA B, Greenville, SC 29606.

Toys and games

1975

SYDNEY:
International Toy and Sporting Goods Fair—9-12 March 1975
Apply: The Organiser, International Toy and Sporting Goods Trade Fair, 8th Floor, 58 Margaret Street, Sydney, NSW 2000.

Other specialised fairs

1974

NEW YORK:
Annual Physics Show—1974
• Apply: American Institute of Physics, 335 East 45th Street, New York, NY 10017.

LOUISVILLE—KENTUCKY:
National Ornamental Metal Manufacturers' Association (NOMMA)—1974
Apply: National Ornamental Metal Manufacturers' Association, Box 846, Decatur, Georgia.

MELBOURNE:
Sun News-Pictorial Homes Show—24 August-1 September 1974
Apply: Riddell Exhibition Promotions Pty. Ltd., Suite 11, 541 St. Kilda Road, Melbourne 3004.

SYDNEY:
International Symposium on Transportation and Traffic Theory—26-28 August 1974
Apply: School of Transportation and Traffic, University of New South Wales, Sydney, NSW 2000.

WASHINGTON:
International Federation of Surveyors—7-16 September 1974
Apply: XIV FIG Congress Director, P.O. Box 14262, Washington, DC 20044, USA.

KANSAS CITY:
45th Annual Convention and Exhibition of the Wire Association of America—17-31 October 1974
• Apply: J. Edward Donnellan, 209 Montowese Street, Branford, CT 06405.

VANCOUVER:
Pacific Industrial Equipment and Materials Handling Show—19-21 November 1974
Apply: Nelson Groves, 2000 West 12th Avenue, Vancouver, BC.

NEW YORK:
National Swimming Pool Convention/Exposition—22-24 November 1974
Apply: National Swimming Pool Institute, 200 K Street, Washington, DC 20006.

1975

LAS VEGAS:
National Swimming Pool Convention/Exposition—22-26 January 1975
Apply: National Swimming Pool Institute, 200 K Street, Washington, DC 20006.

SYDNEY:
Holiday and Travel Fair (Go '75)—24 January-2 February 1975
Apply: Fair Managers, Daniel and Cruickshank Pty. Ltd., 11 Clarke Street, Crows Nest, NSW 2065, Australia.

MELBOURNE:
The Sun News-Pictorial Homes Show—August 1975
Apply: Riddell Exhibition Promotions Pty. Ltd., Macquarie House, Suite 11, 541 St. Kilda Road, Melbourne 3004.

NAGOYA:
Woodworking Machinery and Equipment Fair—October 1975
• Apply: Chubu Woodworking Machinery Association, 5-36, Iwai Dori Naku-ku, Nagoya, Japan.

LAS VEGAS:
American Mining and Environmental Convention—October 1975
• Apply: American Mining Congress, 1100 Ring Building, Washington, DC.

SYDNEY:
International Exhibition of Metallic Corrosion—3-6 December 1975
Apply: Total Concept Exhibitions Pty. Ltd., 57 Ethel Street, Balgowlah, NSW 2093.

1976

CLEVELAND:
American Mining Congress and Coal Show—May 1976
Apply: G. F. Jackson, 1100 Ring Building, Washington, DC 20036.

MELBOURNE:
The Sun News-Pictorial Homes Show—August 1976
Apply: Riddell Exhibition Promotions Pty. Ltd., Macquarie House, Suite 11, 541 St. Kilda Road, Melbourne 3004.

ATTS
ARABIC TRANSLATION & TECHNICAL SERVICES BUREAU
(A member of the D. R. Llewellyn Group of Companies)
Rapid, Efficient & Confidential Service
Additional Services Include Arabic Printing
West End House,
Hills Place, London W1R 1AG
Tel: 01-734 9201 (3 lines)
Telex: 265951

Section 4

Trade fairs and exhibitions in the United Kingdom

General fairs

1974

BRIGHTON:
International Exhibition and Trade Fair—14-22 September 1974. At Metropole Exhibition Centre
* Apply: Lawson Organisation, Green Dragon House, 64 High Street, Croydon CR9 2UH (Tel. 01-686 5741/2).

Agriculture, forestry, fishing, agricultural machinery

1974

BUILTH WELLS:
Royal Welsh Show—23-25 July, 1974. At Builth Wells, Llanelwedd
* Apply: J. A. George, Esq., FRAgS, DBHS, Royal Welsh Agricultural Society, Llanelwedd, Builth Wells, Breconshire LD2 3SY (Tel. Builth Wells 3683).

LONDON:
Royal Smithfield Show and Agricultural Machinery Exhibition 1974—2-6 December 1974. At Earls Court
* Apply: Exhibition Department, Smithfield Show Joint Committee, 21/24 Grosvenor Place, London SW1X 7JF (Tel. 01-235 7000).

1975

KENILWORTH:
International Dairy Farming Event—23-24 April 1975. At Agricultural Centre, Stoneleigh
* Apply: Royal Association of British Dairy Farmers, Robarts House, Rossmore Road, London NW1 6NP (Tel. 01-723 8021).

SHEPTON MALLET, SOMERSET:
Bath and West Show—28-31 May 1975. At Showground, Shepton Mallet, Somerset
* Apply: Major The Lord Darling, DL, Bath and West and Southern Counties Society, The Showground, Shepton Mallet, Somerset BA4 6QN (Tel. (0479) 3366).

MALVERN:
Three Counties Agricultural Society's Show—10-12 June 1975. At Showground
* Apply: Lyn M. Downes, Secretary, Three Counties Show, Malvern, Worcestershire WR13 6NW (Tel. (068) 45 61731).

NEW COSTESSEY, NORWICH:
The Royal Norfolk Show—25-26 June 1975. At Showground, Dereham Road
* Apply: B. Shelley, Secretary, Royal Norfolk Agricultural Assocation, Showground, Dereham Road, New Costessey, Norwich, Norfolk NOR 45J (Tel. (060) 55 2000).

KENILWORTH:
The Royal Agricultural Show—30 June-3 July 1975. At Agricultural Centre, Stoneleigh
* Apply: The Royal Agricultural Society of England, National Agricultural Centre, Stoneleigh, Kenilworth, Warwickshire CV8 2LG (Tel. (0203) 56151).

HARROGATE:
The Great Yorkshire Show—8-10 July 1975. At Showground
* Apply: R. G. G. English, Secretary General, Secretary's Office, Great Yorkshire Showground, Harrogate, North Yorkshire (Tel. (0904) 23166).

BUILTH WELLS:
Royal Welsh Show—22-24 July 1975. At Builth Wells, Llanelwedd
* Apply: J. A. George, Esq., FRAgS, DBHS, Royal Welsh Agricultural Society, Llanelwedd, Builth Wells, Breconshire LD2 3SY (Tel. Builth Wells 3683).

Aircraft and aeronautical equipment

1974

FARNBOROUGH:
Farnborough International '74—2-5 September (trade only), 6-8 (public). At Royal Aircraft Establishment, Farnborough
† Apply: The Society of British Aerospace Companies Ltd., 29 King Street, St. James's, London SW1Y 6RD (Tel. 01-839 3231).

Building, public works and construction equipment

1974

LONDON:
Public Works and Municipal Services—Congress and Exhibition—18-23 November 1974. At Olympia
† Apply: The Municipal Agency Ltd., 178/202 Great Portland Street, London W1N 6NH (Tel. 01-637 2400).

1975

LONDON:
International Building and Construction Exhibition INTERBUILD—12-21 November 1975. At Olympia
† Apply: Building Trades Exhibition Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

Clothing

1974

HARROGATE:
MAB Convention and Exhibition—29 September-2 October 1974. At Exhibition Centre
* Apply: K. E. Smith, Director, Menswear Association of Britain Ltd., Palladium House, 1/4 Argyll Street, London W1V 2HR (Tel. 01-734 6865).

LONDON:
31st Presentation of Children's and Teenage Fashions—30 September-3 October 1974. At RHS Old and New Halls, Westminster, S.W.1
Apply: Teenage, Infants' and Girls Fashion Fair Organisation, 81 Wimpole Street, London W1M 7DB (Tel. 01-935 2915/7).

LONDON:
45th Junior Fashion Fair International—30 September-3 October 1974. At RHS Old and New Halls, Westminster, S.W.1
Apply: National Children's Wear Association, 40/42 Oxford Street, London W1N 9FJ (Tel. 01-636 1833).

LONDON:
London Fashion Fair International—24-26 October 1974. At Grosvenor House, Park Lane,
Apply: Clothing Export Council of Great Britain, Academy House, 26-28 Sackville Street, London W1X 1DA (Tel. 01-734 9744).

1975

LONDON:
IMBEX International Men's and Boys' Wear Exhibition—24-28 February 1975. At Earls Court
* Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

LONDON:
32nd Presentation of Children's and Teenage Fashions—7-10 April 1975. At RHS New Hall, Westminster, S.W.1
Apply: Teenage, Infants' and Girls' Fashion Fair Organisation, 81 Wimpole Street, London W1M 7DB (Tel. 01-935 2915).

LONDON:
46th Junior Fashion Fair—7-10 April 1975. At RHS Halls, Westminster, S.W.1
Apply: National Children's Wear Association, 40/42 Oxford Street, London W1N 9FJ (Tel. 01-636 1833).

Display and shop equipment

1974

BRIGHTON:
SHOPEX Self-Service Display Equipment and Shopfitting Exhibition—15-18 September 1974. At Metropole Exhibition Centre
* Apply: Westbourne Exhibitions Ltd., Crown House, London Road, Morden, Surrey (Tel. 01-540 1101).

1975

LONDON:
INTERSHOP Shop and Display Equipment Exhibition—18-21 May 1975. At Olympia
* Apply: National Display Equipment Association, 18 Croydon Road, Caterham, Surrey CR3 6YR (Tel. (22) 48911/2).

Engineering, electrical and electronic, including radio and television

1974

LONDON:
The Exhibition of the 8th International Congress on Acoustics—24-31 July 1974. At Imperial College, London, S.W.7
Apply: Institute of Physics, 47 Belgrave Square, London SW1X 8QX (Tel. 01-235 6111).

BRIGHTON:
INTERNEPCON/UK 74 International Electronic Packaging and Production Equipment Exhibition—15-17 October 1974. At Metropole Exhibition Centre
* Apply: Kiver Communications Ltd., 149/155 Ewell Road, Surbiton Surrey (Tel. 01-390 0281).

WENTMORE SHIPPING & HAULAGE LIMITED
INTERNATIONAL SHIPPING and FORWARDING • GROUPAGES & FULL LOADS TO ALL COUNTRIES
UNIT 29, RIVERSIDE WORKS, HERTFORD ROAD, BARKING, ESSEX. 01-594 9416/9 Telex 897893

LONDON:
International Audio Festival and Fair—28 October-3 November 1974. At Olympia
* Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

1975

HARROGATE:
Electric Living Trade Fair—4-6 February 1975. At Exhibition Halls
* Apply: The Electricity Council, Trafalgar Buildings, 1 Charing Cross, London SW1A 2DS (Tel. 01-930 6757).

BRIGHTON:
The Lighting Exhibition—9-13 February 1975. At Metropole Exhibition Centre
* Apply: J. L. Tengwall, Decorative Lighting Assocation, Tyn-Pwll Moelfre, Anglesey, North Wales LL72 8LN (Tel. (0248) 88 396).

LONDON:
London Electronic Component Show—13-16 May 1975. At Olympia
† Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

MANCHESTER:
The Lighting Exhibition—13-17 July 1975. At City Hall
* Apply: J. L. Tengwall, Decorative Lighting Association, Tyn-Pwl, Moelfre, Anglesey, North Wales LL72 8LN (Tel. (0248) 88 396).

Engineering, other

1974

LONDON:
Bio-Medical Engineering Exhibition—3-5 September 1974. At Imperial College
† Apply: UTP Exhibitions Ltd., 121 King Street, Hammersmith, London W.6 (Tel. 01-741 0303).

LONDON:
International Metal Working '74 Exhibition—12-20 September 1974. At Olympia
† Apply: R. W. Boardman (Exhibitions) Ltd., 178/202 Great Portland Street, London W1N 6NH (Tel. 01-637 2400).

LONDON:
6th International Diecasting Exhibition—29 October-1 November 1974. At Olympia
† Apply: Mack-Brooks Exhibitions Ltd., 62/64 Victoria Street, St. Albans, Hertfordshire AL1 3XT (Tel. 56 63213).

LONDON:
European Engineering Components Exhibition—29 October-1 November 1974. At Olympia
Apply: Mack-Brooks Exhibitions Ltd., 62/64 Victoria Street, St. Albans Hertfordshire AL1 3XT (Tel. 56 63213).

MANCHESTER:
4th National Automated Production Exhibition APEX '74—11-15 November 1974. At Belle Vue
* Apply: Exhibitions for Industry Ltd., 157 Station Road East, Oxted RH8 0QE (Tel. (988) 4371).

1975

LEICESTER:
INSPEX 75 6th National Engineering Inspection and Quality Control Exhibition—7-11 April 1975. At The Granby Halls
† Apply: Business Conferences and Exhibitions (INSPEX) Ltd., 153 St. Paul's Wood Hill, Orpington, Kent BR5 2SR (Tel. 01-300 3200).

LONDON:
International Welding and Metal Fabrication Exhibition—21-26 April 1975. At Olympia
† Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

LONDON:
International Power Transmission Engineering Exhibition—1-5 June 1975. At Olympia
† Apply: Engineers Digest, 120 Wigmore Street, London W1H 0AS (Tel. 01-935 9357).

LONDON:
Control and Instrumentation Exhibition—2-4 September 1975. At West Centre Hotel
† Apply: Commercial Exhibitions and Publications Ltd., Exhibition Division, Riverside House, Hough Street, Woolwich, London SE18 6LR (Tel. 01-855 7001).

LONDON:
Dust Control and Air Cleaning Exhibition and Conference—16-19 September 1975. At Olympia
† Apply: Technology Exhibitions Ltd., 1 Katharine Street, Croydon CR9 1LB (Tel. 01-686 6339).

LONDON:
International Filtration and Separation Exhibition FILTECH—16-19 September 1975. At Olympia
† Apply: Filtech Exhibitions Ltd., 1 Katharine Street, Croydon CR9 1LB (Tel. 01-686 6339).

LEICESTER:
Assembly and Fastener Engineering Exhibition—21-24 October 1975. At Granby Halls
† Apply: Commercial Exhibitions and Publications Ltd., Exhibition Division, Riverside House, Hough Street, Woolwich, London SE18 6LR (Tel. 01-855 7001).

Foodstuffs, food machinery, hotel and catering equipment

1974

LONDON:
Meat Industry Exhibition and International Poultry Show—5-7 December 1974. At Olympia
† Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1/19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

1975

HARROGATE:
National Meat Trades Fair—5-7 May 1975. At Exhibition Halls
† Apply: Brintex Exhibitions Ltd., 178/202 Great Portland Street, London W1N 6NH (Tel. 01-637 2400).

LONDON:
Delicatessen International Exhibition—12-15 May 1975. At RHS New Hall, Westminster, S.W.1
† Apply: Delicatessen Exhibitions Ltd., 21 Park Square East Regent's Park, London NW1 4LH (Tel. 01-935 8200).

Footwear

1974

LONDON:
London International Footwear Fair '74—29 September-2 October 1974. At Olympia
* Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

HARROGATE:
BBSI-ISMEX International Shoe Machinery and Components Exhibition and Conference—30 October-2 November 1974. At Exhibition Halls
Apply: Shoe and Leather News (Exhibitions) Ltd., 84/88 Great Eastern Street, London EC2P 2DJ (Tel. 01-739 2071).

1975

BLACKPOOL:
17th International Slipper Fair—19-22 January 1975. At Savoy and Cliffs Hotels
* Apply: Shoe and Leather News (Exhibitions) Ltd., 84/88 Great Eastern Street, London EC2P 2DJ (Tel. 01-739 2071).

HARROGATE:
Autumn Shoes Exhibition—6-8 April 1975. At Exhibition Halls
* Apply: Shoe and Leather News (Exhibitions) Ltd., 84/88 Great Eastern Street, London EC2P 2DJ (Tel. 01-739 2071).

Furniture, furnishings, household equipment and hardware

1974

HARROGATE:
The Northern Floor Coverings Fair—3-6 September 1974. At Exhibition Halls
* Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1/19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

1975

LONDON:
International Hardware Trades Fair—26-31 January 1975. At Olympia
* Apply: Universal Exhibitions Ltd., P.O. Box 43, High Wycombe, Buckinghamshire (Tel. (0494) 881891).

LONDON:
1975 International Furniture Show—2-9 February 1975. At Earls Court
* Apply: British Furniture Manufacturers Exhibitions Ltd., 17 Berners Street, London W1P 4DY (Tel. 01-580 5115).

LONDON:
Daily Mail Ideal Home Exhibition—4-29 March 1975. At Olympia
* Apply: Associated Newspapers Group Ltd., Exhibition Department, Temple House, Temple Avenue, London EC4Y 0JA (Tel. 01-353 4000).

LONDON:
DECOR INTERNATIONAL 75 International Contract Furnishing and Interior Design Exhibition—22-26 June 1975. At Olympia
* Apply: Westbourne Exhibitions Ltd., Crown House, London Road, Morden, Surrey SN4 5EB (Tel. 01-540 1101).

Handicrafts

1974

LONDON:
22nd International Handicrafts and Do-it-Yourself Exhibition—23 August-7 September 1974. At Olympia
* Apply: A. J. Kreps, Esq., Link House Publications Ltd., Link House, Dingwall Avenue, Croydon CR9 2TA (Tel. 01-686 2599).

Hospital, medical, surgical and dental equipment

1975

LONDON:
British Dental Trade Association Exhibition—23-28 September 1975. At Alexandra Palace, London, N.22.
Apply: The Organising Secretary, British Dental Trade Association, 14 Clifford Street, London W1X 1RD (Tel. 01-493 0844).

Jewellery and giftware

1974

LONDON:
6th International Gifts Fair London—18-22 August 1974. At Earls Court
* Apply: Trade Promotion Services Ltd., Exhibition House, 6 Warren Lane, Woolwich, London SE18 6BW (Tel. 01-855 9201).

BADGES FOR EXHIBITION, CONFERENCE, TRADE PROMOTION, POINT OF SALE
in metal, plastic, cardboard, moulded or screen printed. Also we produce Key Fob, Key Ring, Thermometers, Cuff Links, Tie Clip, Letter Opener, Ruler, Calendar, Bottle Opener, Calculator and other practical items to give away at Conferences or Exhibitions. Any of these can incorporate trade emblem, address or any slogan, printed or moulded.
MARKOVITS LIMITED, 1, 2, 3 Cobbold Mews, London W12 Tel: 01 743 1131/2, 01 743 1313

LONDON:
Wholesale Buyer's Gifts Fair—24-28 November 1974. At Mount Royal Hotel
* Apply: Trade Promotion Services Ltd., Exhibition House, 6 Warren Lane, Woolwich, London SE18 6BW (Tel. 01-855 9201).

1975

BLACKPOOL:
International Gifts Fair—2-6 February 1975. At Winter Gardens, Talbot Road Hall, Golden Mile Centre, and Metropole Hotel
* Apply: Trade Promotion Services Ltd., Exhibition House, 6 Warren Lane, Woolwich, London SE18 6BW (Tel. 01-855 9201).

GLASGOW:
3rd Scottish Gifts Fair—9-13 February 1975. At Kelvin Hall
* Apply: P. H. Sweetser, Trade Promotion Services Ltd., Exhibition House, 6 Warren Lane, Woolwich, London SE18 6BW (Tel. 01-855 9201).

Leather, leather goods and fur

1975

LONDON:
Leather Goods, Luggage and Handbag Fair—19-22 January 1975. At RHS Halls, Westminster, S.W.1
* Apply: The Leather Institute, Leather Trade House, 9 St. Thomas Street, London, S.E.1 (Tel. 01-407 1582).

LONDON:
Leather Expo '75—6-8 May 1975. At Earls Court
* Apply: The Leather Institute, Leather Trade House, 9 St. Thomas Street, London, S.E.1 (Tel. 01-407 1582).

Motor vehicles, motor cycles and cycles

1974

LONDON:
International Commercial Motor Transport Exhibition—20-28 September 1974. At Earls Court
† Apply: The Society of Motor Manufacturers and Traders Ltd., Exhibition Department, 21/24 Grosvenor Place, London SW1X 7JF (Tel. 01-235 7000).

LONDON:
International Motor Exhibition '74—16-26 October 1974. At Earls Court
* Apply: The Society of Motor Manufacturers and Traders Ltd., Exhibition Department, 21-24 Grosvenor Place, London SW1X 7JF (Tel. 01-235 7000).

1975

LONDON:
SPEEDSHOW 75 International Racing Car Show—1-11 January 1975. At Olympia
† Apply: Exhibition Department, Racing Car Show Joint Committee, 21/24 Grosvenor Place, London SW1X 7JF (Tel. 01-235 7000).

Office machinery and equipment

1975

LONDON:
Business Efficiency Exhibition—1-8 October 1975. At Olympia
† Apply: Business Equipment Trade Association, 109 Kingsway, London WC2B 6PU (Tel. 01-405 6233).

Packaging machinery and materials, including containers

1975

LEEDS:
NORTHPACK 75—5th Northern Packaging Exhibition—18-21 March 1975. At Queen's Hall
† Apply: Marketing Exhibitions Ltd., 113/23 Upper Richmond Road, London SW15 2TL (Tel. 01-789 0901).

Printing, stationery and printing machinery

1975

LONDON:
STATINDEX 75 Stationery Industry Exhibition—19-22 January 1975. At Grosvenor House, Park Lane
* Apply: British Stationery and Office Products Federation, 6 Wimpole Street, London W1M 8AS (Tel. 01-580 9256).

LONDON:
British National Printing Machinery Exhibition—2-6 June 1975. At Olympia
Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1/19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

Scientific instruments and nuclear equipment

1974

LONDON:
Laboratory Equipment Exhibition LABWARE—24-26 September 1974. At West Centre Hotel, S.W.6
* Apply: Labware—B.L.W.A. Limited, Exhibition Secretary, 28 Worple Road, London SW19 4EE (Tel. 01-947 5733).

1975

LONDON:
LABEX INTERNATIONAL Laboratory Apparatus and Materials Exhibition—14-18 April 1975. At Earls Court
† Apply: U.T.P. Exhibitions Ltd., 121 King Street, Hammersmith, London W.6 (Tel. 01-741 0303).

Ships and boats

1975

LONDON:
International Boat Show—1-11 January 1975. At Earls Court
* Apply: National Boat Shows Ltd., 31 Great Queen Street, London WC2B 5AD (Tel. 01-405 7481).

BIRMINGHAM:
The Birmingham Post-Evening Mail Midlands Boat and Leisure Life Exhibition—15 February-1 March 1975. At Bingley Hall
* Apply: Birmingham Boat Shows Ltd., 28 Colmore Circus, Birmingham B4 6AX (Tel. (021) 236 3366).

Sports goods and camping equipment, including caravans

1974

LONDON:
International Caravan and Camping Show—7-16 November 1974. At Earls Court
* Apply: Associated Newspapers Group Ltd., Exhibition Department, Temple House, Temple Avenue, London EC4Y 0JA (Tel. 01-353 4000).

LONDON:
British Sports Trade Fair—10-13 November 1974. At.. RHS Old and New Halls, Westminster, S.W.1
* Apply: Mr. A. H. Spink, Federation of British Manufacturers of Sports and Games Ltd., 145 Oxford Street, London W1R 1TB (Tel. 01-437 7281).

Textiles and textile machinery

1974

LONDON:
International Domestic and Commercial Textiles Exhibition DACTEX—27-31 October 1974. At Olympia
* Apply: Exhibition Managements Ltd., 159 Mortlake Road, Kew TW9 4AP (Tel. 01-876 8661).

Toys and games

1975

HARROGATE:
26th Harrogate International Toy Fair—11-16 January 1975. At Exhibition Halls and Hotels
* Apply: Harrogate International Toy Fair Ltd., 8/9 Upper Street, Islington, London N1 0PP (Tel. 01-226 6653).

BRIGHTON:
22nd British International Toy Fair—25-29 January 1975. At Metropole Exhibition Centre
* Apply: J. A. Glanfield, British Toy Fairs (International) Ltd., Regent House, 89 Kingsway, London WC2B 6RS (Tel. 01-242 9158).

LONDON:
Amusement Trades Exhibition—28-30 January 1975. At Alexandra Palace
* Apply: Amusement Trades Exhibitions Ltd., 19 Charing Cross Road, London WC2H 0ES (Tel. 01-930 2524).

Watches and clocks

1974

LONDON:
International Watch and Jewellery Trade Fair—8-12 September 1974. At Royal Lancaster Hotel. PLEASE NOTE CHANGE OF DATES AND VENUE
* Apply: Gay MacGoey, Exhibition Manager, Watchmaker, Jeweller and Silversmith, 40 Bowling Green Lane, London EC1R 0NE (Tel. 01-837 3636).

Other specialised fairs

1974

LONDON:
Chelsea Antiques Fair—10-21 September 1974. At Chelsea Town Hall
Apply: Antique Dealers (Exhibitors and Organisers) Ltd., 21 George Street, St. Albans, Herts (Tel: 56 56069).

UDO GROUP

FOR ALL YOUR PRINTING REQUIREMENTS

WALTER JENN LTD

203 ROYAL COLLEGE STREET LONDON NW1 OSL 01-485 7758

HARROGATE:
The 24th Northern Antique Dealers' Fair—12-19 September 1974. At Royal Baths Assembly Room
• Apply: Northern Antique Dealers' Fair Ltd., 408 Leeds Road, Bradford BD3 9RE (Tel. 0274 23223).

STOKE ON TRENT:
Ceramic Plant, Machinery and Materials Exhibition INTERCERAMEX 74—16-19 September 1974. At Trentham Gardens
† Apply: British Ceramic Plant and Machinery Manufacturers' Association, P.O. Box 9, Sunbury on Thames, Middlesex (Tel. 76 83280).

LONDON:
Offshore International '74 Exhibition—7-11 October 1974. At Olympia
Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1/19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

LONDON:
International Cleaning and Maintenance Exhibition EUROCLEAN—15-18 October 1974. At Olympia
† Apply: Turret Press Ltd., Exhibitions Division, 886 High Road, Finchley, London N12 9SB (Tel. 01-446 2411).

1975

LONDON:
Stampex 1975—24 February-1 March 1975. At RHS New Hall, Westminster, S.W.1
• Apply: Mr. Otto Hornung, The Philatelic Traders' Society Ltd., 27 John Adam Street, London WC2N 6HZ (Tel. 01-930 6466).

BRIGHTON:
International Oceanological Equipment and Services Exhibition—17-21 March 1975. At Metropole Exhibition Centre
† Apply: BPS Exhibitions Ltd., 4 Seaford Court, 220/222 Great Portland Street, London W1N 5HH (Tel. 01-388 2117).

HARROGATE:
1975 British Pet Trade Fair—20-22 April 1975. At Exhibition Centre
• Apply: John Yates Publications, Pet Store Trader, Old Colony House, South King Street, Manchester M2 2DA (Tel. (061) 834 8451).

LONDON:
International Automatic Vending Exhibition AVAB—5-8 May 1975. At Olympia
† Apply: Automatic Vending Association of Britain, 31 Great Queen Street, London WC2B 5AA (Tel. 01-242 1446).

GLASGOW:
6th International Materials Handling Exhibition—19-24 May 1975, At Kelvin Hall
† Apply: John R. Whall, Turret Press Ltd., 886 High Road, Finchley, London N12 9SB (Tel. 01-446 2411).

LONDON:
Grosvenor House Antiques Fair—11-21 June 1975. At Grosvenor House, Park Lane
• Apply: Peter Berners-Price, Grosvenor House, Park Lane, London W1A 3AA (Tel. 01-499 6363).

LONDON:
INTERNAVEX 75 Audio Visual Aids Exhibition—8-11 July 1975. At Olympia
• Apply: National Committee for Audio-Visual Aids in Education, 33 Queen Anne Street, London W1M 0AL (Tel. 01-636 5742).

New export promotion film

A recently completed film, 'Shows That Sell', is available on loan to exporters, trade associations, chambers of commerce, export clubs and any other export orientated organisation. This 16 mm. colour film, which runs for 20 minutes, illustrates the principal practical ways in which Fairs and Promotions Branch assists industry to win more exports. Application should be made to Publicity Unit, BOTB, 26 Old Bailey, EC4, or to any regional office of Department of Industry or offices for Scotland or Wales.

LONDON:
International Fire Exhibition and Conference—28 July-1 August 1975. At Olympia
Apply: Brintex Exhibitions Ltd., 178-202 Great Portland Street, London W1N 6NH (Tel. 01-637 2400).

LONDON:
International Process Plant and Equipment Exhibition—8-12 September 1975. At Olympia
Apply: Industrial and Trade Fairs Ltd., Commonwealth House, 1/19 New Oxford Street, London WC1A 1PB (Tel. 01-242 9011).

LONDON:
IWIE The International Woodworking Industries Exhibition—2-6 December 1975. At Olympia
† Apply: Woodworking Industries Exhibition Ltd., 11 Manchester Square, London W1M 5AB (Tel. 01-486 1951).

Government Publications in London

from

Her Majesty's Stationery Office, 49 High Holborn, W.C.1.

Tony Bryant's got all the right ingredients!

... and there are no *"half-measures"* when it comes to first rate facilities in Britain's leading Conference, Trade Fair and Exhibition Centre. Harrogate has exactly the right mix to suit your taste, whatever your requirements.

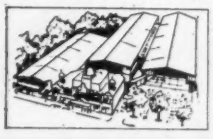
Excellent hotels – Conference Halls of all sizes (the largest seating 1,350) plus three superb exhibition halls offering 100,000 square feet of floor space.

Midway between London and Edinburgh, just off the A1, with good road and rail services and only 20 minutes from Leeds/Bradford Airport.

Give your next Conference, Exhibition or Trade Fair the right flavour and enjoy a taste of Harrogate.

Write for Conference Brochure and full information to Tony Bryant, Conference & Resort Services Dept., Harrogate. Phone 0423 65652.

Harrogate is also an ideal Holiday centre. Send 10p (P.O., please) for Harrogate District Brochure to Room 10, Tourist Information Centre, Harrogate.



Harrogate's Got What It Takes–And Gives What Its Got!

HARROGATE

Britain's most successful Conference & Exhibition Centre.
Member of The Association of British Conference Towns and The European Federation of Conference Towns.

THE WORLD'S BIGGEST CERAMIC EQUIPMENT FAIR

INTERCERAMEX '74

International Ceramic Plant, Machinery & Materials Exhibition

TRENTHAM GARDENS STOKE-ON-TRENT
16-19 September 1974 10.00-18.00h Daily

Almost 100 Companies Exhibiting

HEAVY CLAY • WHITEWARE • REFRACTORIES PRODUCTION EQUIPMENT AND SUPPLIES

from many countries including

BRITAIN BELGIUM DENMARK USA
FRANCE GERMANY HOLLAND ITALY

INTERCERAMEX CONFERENCE
Future Development of the Ceramic Industry

P. C. F. Bekker (Holland) V. van Boch (Germany)
A. Dinsdale (U.K.) K. Leitl (Austria)
M. G. McLaren (U.S.A.) A.K.E. Olssen (Sweden)
G. W. Sells (U.S.A.) H. W. H. West (U.K.)

and Works Visits Programme

Conference Booking forms from

INTERCERAMEX '74
P.O. Box 9, Sunbury, Middlesex, Gt. Britain

Export Business

Advanced camera system to Russia

Littlejohn Graphic Systems Ltd., manufacturer of graphic arts equipment, has secured a contract worth £176,000 to supply 11 of its advanced colour reproduction cameras to the USSR. LGS has been conducting these successful negotiations for several months in conjunction with its USSR agent, Intorg GmbH, based in Frankfurt.

The first camera, a S590 Cosmocolor colour separation system, was delivered to Leningrad last September and installed in the State printing works, Lenisdat, by two of LGS's senior technicians, Denis Millen and Jim Adams. On completion of their task in Leningrad, the two technicians travelled to Moscow to supervise the installation of another Cosmocolor system on the Intorg stand at the Electronpoligraphmash exhibition in October.

As a result of inquiries received at the Moscow exhibition and the success of the first two installations, two further Cosmocolor units were ordered and are due for delivery shortly.

LGS was also delighted to welcome a delegation of Soviet printing experts to its stand at the Salon International des Techniques Papetieres et Graphiques last month when orders were placed for a further five units for delivery later this year and two more provisionally booked.

Operator Alexander Rizkov of State printing works Lenisdat in Leningrad checks the camera, part of the total LGS Cosmocolor direct screen colour separation system, the first installation of its kind in the USSR

Turnstiles for the Nigerian contract being tested and packed prior to dispatch from Tiltman Langley's Works at Redhill Aerodrome.

Joint effort by small firms pays off with Nigerian order

Close co-operation between three independent small companies has recently paid dividends in the form of an export contract, worth some £60,000, to be shared between them. The companies concerned are: Tiltman Langley Ltd. of Redhill, Surrey, manufacturer of turnstiles and associated equipment; Almex Ticket Machine Co. of Edenbridge, Kent, manufacturer of ticket machines; Custom Electronics of Poole, Dorset, manufacturer of electronic control equipment.

The contract is for equipment to control access to and collection of revenue at the National Sports Centre in Lagos, Nigeria, which includes a large stadium, a sports hall and a swimming pool.

The equipment to be supplied consists of turnstiles to control the flow of people. These units are automatically controlled by ticket printing and issuing machines.

The complete installation is controlled from a central point, by sophisticated electronic controlled equipment which not only records the number of people entering through each turnstile but shows the number in a given area of the stadium; it can be set automatically to close all turnstiles when a pre-determined number of people have been admitted.

Packaged generators are supplied for NZ

An order worth over £1.25 million has been received by Parsons Peebles Motors & Generators Ltd. (a member of the Reyrolle Parsons Group) for its new range of packaged gas-turbine-driven generators.

The contract, awarded by America's Turbo Power & Marine Systems Inc., is for four closed-air-circuit water-cooled brushless generators, each rated at 63.5 MW, 11 kV, 3,000 rev/min., for the New Zealand Electricity Department.

The machines will be installed in the North Island and each will be driven by twin Pratt & Whitney FT4 gas turbines, one mounted at each end. Clutches are provided so that each machine may operate at part load with one turbine decoupled or as a synchronous compensator with both decoupled.

The generators will be supplied in standard weatherproof acoustic housings for outdoor operation.

Auto lamp line for Prague

Alfred Bader Ltd., South London-based lamp making machinery specialist, has won a £400,000 order to supply a complete line of automatic machines for the manufacture of H4 twin filament halogen car head lamps for the Tesla lamp factory in Prague.

Trade Information

Applications for temporary exemption from import duty

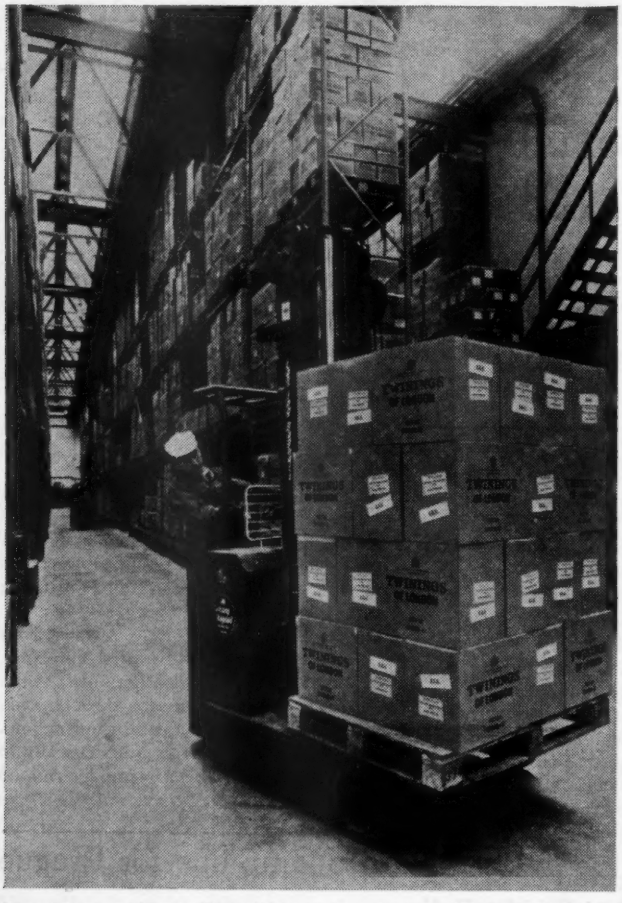
The Department of Trade is considering an application for the temporary exemption from import duty on the material listed below on the grounds that this material is not made in this country or the Commonwealth or the supply available from these sources is not substantial having regard to the existing United Kingdom demand.

Representations are invited from manufacturers in this country or agents of Commonwealth manufacturers who consider they are, or will be within a reasonable period, in a position to supply a substantial proportion of the United Kingdom demand for this material, or who are interested in its future production.

Temporary exemptions come into effect on the operative date of the Treasury Order in which the materials are specified and normally continue until the end of the current calendar year, when they are reviewed.

Interested parties who wish to make representations should address them to Tariff Division, Department of Trade, Kingsgate House, 66-74 Victoria Street, London SW1E 6SJ, preferably through a Trade Association, giving the respective reference shown below and stating whether their names may be passed to the applicants for temporary exemption. Representations should be received by 1 August.

Tariff heading	Proposed definition for tariff purposes	Applied for as	Exemption required until	Reference
58.07	Braids wholly of Dyed Poly (glycollic acid) yarn	Polyglycollic acid braid	31 December 1975	15205



Export teas . . . for the United States. The photograph shows the new export products warehouse extension to the Twinings plant at Andover. Costing £140,000, it provides an extra half million cubic feet of storage capacity for finished products. It can hold up to three quarters of a million pounds weight of tea – less than 10 days stock at current export levels. During the 12 months up to March 1974, Twinings exports of teas rose to £5.6 million. The company has doubled the value of its exports over the past three years.

Tariff quotas 1974 – exhaustions

HM Customs have stated that the United Kingdom's share of the following tariff quotas for imports of paper and board and printed products from individual EFTA countries and Finland (see *Trade and Industry*, 25 October 1973) have been exhausted:

Item	Country of origin	HM Customs serial no.
ex 48.01 CII	Finland	1855
ex 48.01 EI	Norway	2281
ex 48.01 EII	Norway	2419
ex 48.01 EII	Sweden	2478
ex 48.01 EII b)	Austria	2052
ex 48.07 B	Finland	2672
ex 48.07 B	Finland	2702
48.07 B	Norway	2753
ex Chapter 48	Finland	2915
ex Chapter 48	Switzerland	3007
ex Chapter 49	Finland	3104

Inquiries about current tariff quota balances may be made to HM Customs, Central Tariff Quota Registration Unit, King's Beam House, Mark Lane, London EC3R 7HE; tel. 01-626 1515, ext. 2570. (Previous Notices on exhaustion of other EFTA paper and board tariff quotas appeared in *Trade and Industry* of 28 February, 28 March, 2 May and 13 June 1974.)

Possible changes to United States Trademark Act 1946

Following the signing of the Trademark Registration Treaty by the United States, the United States Patent Office has issued a Notice which outlines the changes which may need to be made to the 1946 Trademark Act.

The Notice is in two parts: the first part deals with the changes in the trademark law which would be applicable in the case of national applications to register trademarks; part II deals with additional provisions which would be necessary in order to assimilate the Treaty to this national law.

The United States Patent Office is at present studying the question of ratification of the Treaty and the legislation which would be necessary for its implementation and asks for interested parties to submit their views and comments by

1 September 1974. The address of the United States Patent Office is Washington DC 20231.

A copy of the Notice is available for consultation in the Chancery House Annexe of the Science Reference Library (Holborn Branch), Chancery House, Chancery Lane, London WC2A 1AY.

CRE Commercial Relations and Exports Divisions
Department of Trade
1 Victoria Street, London SW1H 0ET
Tel. 01-222 7877

EDB Export Data Branch, Export Services Division
Department of Trade
Export House, 50 Ludgate Hill, London EC4M 7HU
Tel. 01-248 5757

ECGD News

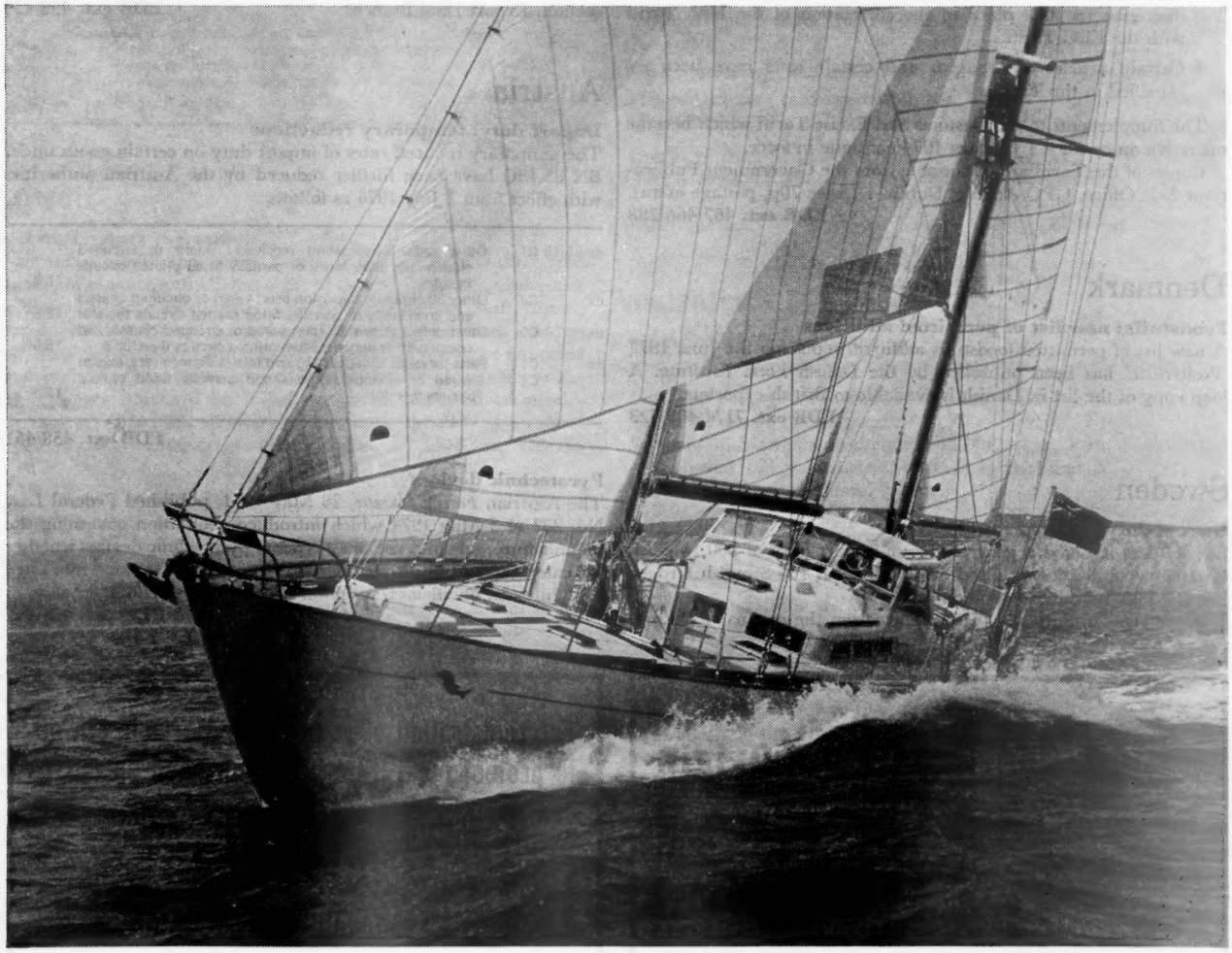
Spain: £5m line of credit

The Export Credits Guarantee Department has guaranteed a line of credit given by Hill Samuel to the Banco de Bilbao, Spain, with a loan value of £5 million. This will enable Spanish buyers to place orders with UK suppliers for capital goods and services worth £6¼ million over the ordering period, which is until the end of 1975.

Repayment terms will vary according to the size of the individual orders (which have a minimum value of £10,000) from two to five years from delivery. Hill Samuel, which arranged the line of credit, is leading a consortium of banks including Barclays, Clydesdale, Lloyds, Midland, National Westminster, Bank of Scotland, The Royal Bank of Scotland, and Williams and Glyn's.

Hints to business men booklets

Revised editions of the booklets on Kenya, Malawi and Mauritius (including Réunion) have been published in the 'Hints to business men' series. British business men who intend visiting these countries on export business can obtain copies of the booklets on application to Export Services and Promotions Division, Department of Trade, Room DO5, Export House, 50 Ludgate Hill, London EC4M 7HU (tel. 01-248 5757, ext. 7146) or to any Regional Office of the Department of Industry.



The first 'new look' Mark II version of the highly successful Ocean 71, said to be the world's largest glassfibre production-class sailing yacht. *Ocean Free* is expected to attract a lot of attention when she makes her debut at the Genoa Boat Show in October, shown by Southern Ocean Shipyard Ltd. of Poole, Dorset. Full navigational and communications aids have been installed and a powerful Perkins V8 engine replaces the six-cylinder unit to give a speed of 11 knots. Accommodation includes a large saloon, an owner's state room and two guest cabins, accommodating six guests, and separate cabins for the crew. Britain's pleasure craft industry brings in handsome export earnings from an expanding market.

Tariff and Trade Notices

Irish Republic

New customs and excise tariff

The Revenue Commissioners of the Irish Republic have issued a revised Customs and Excise Tariff, operative from 1 July 1974. The main changes introduced in the Tariff are as follows:

1 In accordance with the provisions of the Anglo-Irish Free Trade Area Agreement the annual reductions have been made in the duties on goods of United Kingdom and Northern Ireland origin. In many instances the duty on goods of Northern Ireland origin is now eliminated.
A reduction has also been made in the duty on wine of United Kingdom origin (Tariff Heading No. 22.07).

2 Special Charging Provision No. 3 (Used Clothing) has been deleted.

3 The correct duty position has been restored on certain sulphite wrapping paper (Tariff Heading No. 48.01) and writing pads and commercial stationery (Tariff Heading No. 48.18) where discrepancies took place in the correlation of the Irish Tariff with the EEC Tariff.

4 Certain articles of headgear and certain safes have been re-classified in the Tariff.

The Supplements to the Customs and Excise Tariff which became operative on or since 1 January 1974 continue in force.

Copies of the Tariff are obtainable from the Government Publications Sale Office, GPO Arcade, Dublin 1 (price 70p, postage extra).

EDB ext. 467/466/288

Denmark

Foodstuffs: new list of permitted additives

A new list of permitted foodstuffs additives replacing the June 1973 'Positivliste' has been published by the Danish Food Institute. A loan copy of the list in Danish is available to British exporters.

EDB ext. 7174/408/423

Sweden

Import duty changes

Sweden has imposed a general rate of import duty of 300 Swedish Kronor per 100 kilos on dried ovalbumin and 100 Swedish Kronor per 100 kilos on other ovalbumin.

These rates of duty apply to imports from the original EEC and the Irish Republic; imports from the UK are dutiable at 120 Swedish Kronor and 40 Swedish Kronor respectively. Imports from EFTA remain duty free.

EDB ext. 458/459

Confectionery, motor fuel: tax changes

Sweden has announced changes in the following internal taxes: The equalisation tax on confectionery has been reduced to 25 Swedish Kronor per 100 kilos. New rates of tax have been introduced on petrol and other motor fuels. British exporters may obtain details of these new rates from OTAR section, Export Data Branch.

EDB ext. 458/459

Norway

Fertilisers: new trade regulations

New regulations on trade in fertilisers entered into force in Norway on 15 March 1974. No English translation is available but British exporters may obtain a copy of the Norwegian text from OTAR section, Export Data Branch.

EDB ext. 458/459

Austria

Import duty: temporary reductions

The temporary reduced rates of import duty on certain goods under BN 85.15C have been further reduced by the Austrian authorities with effect from 1 July 1974 as follows:

ex 85.15	C1	Other radio-broadcasting receivers; wired or circuited chassis and completely or partially fitted printed circuits therefor	16%
ex	C2	Other black/white television sets; wired or circuited chassis and completely or partially fitted printed circuits therefor	16%
ex	C2	Other colour television sets; wired or circuited chassis and completely or partially fitted printed circuits therefor	18.5%
ex	C1, C2	Parts for radio-broadcasting and television receivers, except wired or circuited chassis and partially fitted printed circuits therefor	16%

EDB ext. 458/461

Pyrotechnic devices

The Austrian *Federal Gazette*, 28 May 1974, published Federal Law No. 282 of 3 May 1974 which introduces legislation governing the manufacture, sale and use of all types of pyrotechnic devices whether for entertainment or for technical purposes. The law came into force on 1 July. An unofficial translation is available on request.

EDB ext. 458/461

Certificates of Origin

Export Invoices for all Commonwealth Countries

Complete price list on request

For our unequalled return of post service—write, wire or phone

THE CHATSWORTH PRESS & PAPER CO., LTD,
39, Waterloo Road, London, NW2 7TT *Tel.:* **01-452 9861 (3 lines)**

For registration of your Trade Marks in Kuwait to protect them from being infringed please contact:

Abdullah Al Nouri & Najib Khodr,
Solicitors – Patents & Trade Marks Attorneys.
P.O. Box 2841 – Kuwait – Arabian Gulf.

On request our Tariff and The Rules and Regulations of the Trade Marks Registration will be supplied free of charge.

Lebanon

Tariff amendments

The Lebanese authorities have issued amendments to the customs tariff affecting the following BN item numbers:

03.02	04.07	21.05	32.12	34.01	39.07	42.02	57.10	58.05	59.08	60.04
60.05	61.01	61.02	61.03	61.04	61.09	62.05	69.01	70.12	70.20	76.03
76.16	81.04	85.08	85.19	90.10	94.01	94.02	94.03	98.01		

British exporters with inquiries should specify the item numbers with a description of the goods in which they are interested.

EDB ext. 420/475

Israel

Tariff amendments

The Israeli authorities have issued the following amendments to the customs tariff:

Item no.	Description	Rate of duty
87.01.9922 9932 87.02.6022 6032 6062 6092	In these paragraphs, 'If released before 1.5.74' is superseded by 'if released before 1.8.74'	
97.03	In this item, section 6500 is superseded by:	
6500	Vehicles carrying concrete mixers, other than those falling under section 6600	45% *ad val.* each
	After section 6500 shall be inserted:	
6600	Concrete mixers, mobile, answering the following description: Volume of mixer does not exceed 3,600 litres It contains a self-loading device for the materials for the production of concrete Its maximum speed does not exceed 35 km. per hour	20% *ad val.* each

EDB ext. 420/475

Kuwait

Foodstuffs: duty exemption

In accordance with the Amiri Decree issued on 3 June 1974, the Ministry of Finance and Oil has ordered that all foodstuffs, vegetables and fruits intended for human consumption, whether fresh, frozen, canned, dried or otherwise conserved, be exempted from customs duty from 9 June 1974. The exemption will not apply to imported items similar to those manufactured locally and a customs duty at the rate of 4 per cent will be levied on them. Imported vermicelli, macaroni and hard biscuit will continue to be dutiable at a rate of 15 per cent. No further details are available. **EDB ext. 420/475**

Ghana

Metrication

In *Trade and Industry*, 25 January 1973 (page 161), notification was given that from 1 September 1974 Ghana would change over to the metric system of weights and measures. The British High Commission in Accra states that it has been announced recently in the local press that metrication has been postponed until 1 September 1975. **CRE ext. 3064/3331**

Imports and Exports Decree 1974

The Imports and Exports Decree 1974 published in the *Ghana Gazette*, 21 June 1974, sets out the regulations for the importing and exporting of goods to and from Ghana and came into force on 1 July 1974. **EDB ext. 473/472/471/462**

Nigeria

Import duties: reductions and abolitions

Telegraphic information has been received from the British High Commission in Lagos of the Customs Tariff (Duties and Exemptions) (Amendment) (No. 2) Order 1974 which, from 1 July 1974, reduces or abolishes the import duties on a number of commodities.

EDB ext. 473/472/471/462

Further Information

In many cases further information on the notices published on these pages is available to British exporters from the Department of Trade. The main branches concerned are: Commercial Relations and Exports (CRE) Divisions, 1 Victoria Street, London SW1H 0ET (tel: 01-222 7877); and Export Data Branch (EDB), Export House, 50 Ludgate Hill, London EC4M 7HU (tel: 01-248 5757). In each case, the relevant information source is indicated at the end of the notice by its initials (CRE or EDB) and the appropriate telephone extension number. In the Tariff and Trade Notices section countries are grouped by continents as far as possible; they are listed alphabetically on the contents page.

Japan

Road vehicle regulations

The Japanese Ministry of Transport has published revised translations of the following regulations, which include details of motor vehicle type approval procedures:

Road Vehicles Act 1957 (amended)

Safety Regulations for Road Vehicles (including pollution control) (amended)

Designation Regulations for Motor Vehicle types (amended)

Procedures for Implementation of Motor Vehicle Inspection (amended).

Copies of these regulations may be inspected in OTAR section (Room E13, Export House) for a period of one week from the publication of this notice and will then be on loan to British exporters for a specified period. **EDB ext. 420/475**

Australia

Revocation of dumping duties

The dumping duty has been discontinued from 15 June 1974 on:

Cellulose nitrate (nitrocellulose) for use, otherwise than as or in the manufacture of explosives.

2, 4, 5-Trichlorophenoxyacetic acid, its esters, salts (including amine salts) and goods based on the foregoing; and

2, 4, 5-Trichlorophenol and its salts.

Pharmaceutical and veterinary products: Industries Assistance Commission inquiry

The Australian Prime Minister has referred to the Industries Assistance Commission for inquiry and report the question whether assistance should be accorded the production of:

pharmaceutical products and other goods which fall within items 29.38, 29.39, 29.41, 29.42, 29.44, 30.01 and 30.02, sub-items 30.03.1, 30.03.2, 30.03.3, 30.03.4, 30.03.5, 30.03.6 and 30.03.9 and item 30.05, of the First Schedule to the Customs Tariff 1966-73; and

goods, which fall within sub-item 38.19.9 of the First Schedule to the Customs Tariff 1966-73 being goods the essential character of which is derived from the goods referred to above;

and if so, what should be the nature and extent of the assistance.

This reference supersedes the previous reference on pharmaceutical products, etc., forwarded to the Tariff Board on 13 December 1973.

Tariff details of the goods may be obtained from Overseas Tariffs and Regulations section, Export Data Branch.

UK trade associations or firms intending to submit evidence to the Industries Assistance Commission should advise the Secretary, Industries Assistance Commission, Kings Avenue, Canberra ACT 2600, Australia, without delay by air mail. Interested parties should

indicate the goods with which they are concerned and whether, in their evidence at the public hearing(s), they will be seeking the continuation of the current rate(s) of duty or a change in those rates.

Evidence may be submitted to the Industries Assistance Commission either directly by the firm or trade association concerned or through the Australian British Trade Assoication, 21 Tothill Street London SW1 (tel. 01-799 7447). The association charges a fee for its services, the amount varying according to the work entailed in the preparation of a submission and whether or not the interested party is a member. Ref. CRE 1034/74. **CRE ext. 5318/5319**

New Zealand

Customs tariff changes

1 Stranded wire and the like, of aluminium

2 Natural yeasts

3 Self adhesive paper

4 Wool grease and other animal oils and fats.

The New Zealand Government has issued Customs Tariff Amendment Orders which came into force on 1 July 1974 amending certain items in the New Zealand customs tariff.

The tariff items are:

1 76.12.009

2 21.06.001

3 48.07.021, 48.07.029, 48.07.031, 48.07.039

4 15.05.009, 15.06.001, 15.06.009, 15.06.012, 15.06.019.

The items now read as follows:

Number	Description	Unit	Rates of duty effective on and after 1 July: Year	Normal tariff	British preferential	Other preferential rates of duty
1 ALUMINIUM AND ARTICLES THEREOF						
76.12	Stranded wire, cables, cordage, ropes, plaited bands, and the like,of aluminium wire, but excluding insulated electric wires and cables:					
76.12.009	Other	kg	1974	17%	1%	Aul free
			1975	14%	2%	Can free
			1976	11%	3%	CPC free
			1977	5%	5%	
2 MISCELLANEOUS EDIBLE PREPARATIONS						
21.06	Natural yeasts (active or inactive); prepared baking powders:					
21.06.001	Natural yeasts	kg	1974	10%	10%	Aul free Can free CPC free
3 PAPER AND PAPERBOARD; ARTICLES OF PAPER PULP, OF PAPER OR OF PAPERBOARD						
48.07	Paper and paperboard, impregnated, coated, surface-coloured, surface-decorated or printed (not being merely ruled, lined or squared and not constituting printed matter within Chapter 49), in rolls or sheets:					
	Printing and writing paper:					
	Adhesive (including gummed):					
48.07.022	Self-adhesive	kg	1974	5%	5%	Aul free Can free CPC free
	Other kinds:					
	In rolls less than 254 mm. wide or in sheets of an area less than 1935 cm²:					
48.07.024	Rolls	kg	1974	39%	27%	Aul free
			1975	38%	29%	Can 25%
			1976	37%	31%	CPC 25%
			1977	35%	35%	
48.07.028	Sheets	kg	1974	35%	23%	Aul free
			1975	35%	26%	Can 20%
			1976	35%	29%	CPC 20%
			1977	35%	35%	
	Other, in rolls or sheets:					
48.07.032	As may be determined by the Minister	kg	1974	30%*	22%*	Aul free
			1975	30%*	24%*	Can 20%*
			1976	30%*	26%*	CPC 20%*
			1977	30%*	30%*	
48.07.038	Other	kg	1974	5%	1%	Aul free
			1975	5%	2%	Can free
			1976	5%	3%	CPC free
			1977	5%	5%	
4 ANIMAL AND VEGETABLE FATS AND OILS AND THEIR CLEAVAGE PRODUCTS; PREPARED EDIBLE FATS; ANIMAL AND VEGETABLE WAXES						
15.05	Wool grease and fatty substances derived therefrom (including lanolin):					
15.05.009	Refined	kg	1974	25%	25%	Aul 10% Can 10% CPC 10%
15.06	Other animal oils and fats (including neat's-foot oil and fats from bones or waste):					
15.06.002	Oils	l	1974	5%	5%	Aul free Can free CPC free
	Fats:					
15.06.013	Refined	kg	1974	5%	5%	Aul free Can free CPC free

* Or such lower rate of duty as the Minister may in any case direct.

EDB ext. 401/468/469

Rennet: customs tariff inquiry

In a letter of 12 June 1974, the New Zealand Minister of Customs requested the Tariff and Development Board to undertake an inquiry and report, with the objective of providing Government with a basis for restructuring and updating the tariff to establish, where possible, adequate rates of duty protection in respect of rennet classified in tariff items 21.07.021, 29.40.001 and 29.40.002. The present tariff provisions for these goods, effective from 1 July 1974, are set out in the Schedule to this notice. The Minister asked that the Board should recommend, if possible, tariff rates which would provide adequate protection whether import licensing was continued, modified or removed and should, if such action was considered to be appropriate in relation to the goods under inquiry, comment upon and compare the relative merits of both duties and import licensing as means of protection when used jointly or separately.

This request replaces an earlier reference of 13 March 1972, in respect of which the Board scheduled a public hearing for 31 August 1972: the hearing was postponed to 16 November 1972 and then cancelled.

For the purpose of taking evidence the Board will hold a public hearing in the Hearing Roon, Eighth Floor, Cumberland House, Upper Willis Street, Wellington, on 26 November 1974, commencing at 10.30 a.m.

Any person who intends to tender evidence should lodge, in type-

AN EXCLUSIVE, RELIABLE, PROMPT TRANSLATION SERVICE IN THE MIDLANDS!
Technical, Legal and Commercial Translations by Experts
THE DUPLOYEN INSTITUTE
Established in 1870 by the late Dr. Gustave H. Duployé
Separate department for the most intensive tuition. All languages. Special classes for the Directors and the other busy Executives organised at the firm's premises and at our Head Office:—
BRISTOL STREET CORNER, 31 ESSEX STREET, BIRMINGHAM B5, 021-622 4285

CRE Commercial Relations and Exports Divisions
Tel. 01-222 7877 (extension at end of each notice)

EDB Export Data Branch, Export Services Division
Tel. 01-248 5757 (extension at end of each notice)

written form, 14 copies of public evidence and 12 copies of confidential evidence, to be presented under oath at the public hearing, with Mr. F. E. Beaufort, Secretary, Tariff and Development Board, PO Box 27046, Wellington, New Zealand, by 30 October 1974.

'Notes for the Guidance of Witnesses', which indicate the kind of information required and the manner in which it should be submitted to the Tariff and Development Board, can be seen at the Department of Trade, Export House, 50 Ludgate Hill, London EC4M 7HU (tel. 01-248 5757, ext. 401/468/469). Each statement of evidence will in general need to be presented under oath at the public inquiry by the person tendering it.

Any changes made are likely to remain in force for a considerable period; any exporters whose trade is likely to be affected are urged to consider seriously the desirability of submitting evidence at the forthcoming inquiry.

Firms proposing to give independent evidence through their agents in New Zealand or through the Director of the British Trade Association of New Zealand Inc., PO Box 11-363, Wellington, New Zealand (telegraphic address 'Transtrade', tel. Wellington 43-706) and requiring further information should approach the Commercial Relations and Exports Division. The BTANZ charges a fee for its services, the amount varying according to the work entailed and whether the trade association or firm is a member.

SCHEDULE

Number	Description	Rates of duty on or after 1 July 1974 Year	Normal tariff	British preferential	Other preferential
21.07	Food preparations not elsewhere specified or included:				
21.07.021	Rennet, flavoured, coloured or simply prepared	1974	47%	25%	Aul free
		1975	44%	27½%	Can 22½%
		1976	41%	30%	CPC 22½%
		1977	35%	35%	
29.40	Enzymes:				
	Rennet:				
29.40.001	In tablets, or in liquid form in containers having a capacity not exceeding 570 ml.; rennet powder packed for retail sale	1974	47%	25%	Aul free
		1975	44%	27½%	Can 22½%
		1976	41%	30%	CPC 22½%
		1977	35%	35%	
29.40.002	Other	1974	15%	11%	Aul free
		1975	15%	12%	Can 10%
		1976	15%	13%	CPC 10%
		1977	15%	15%	

Ref. CRE 62/74. **CRE ext. 5321**

Registered trade marks

The lists of Tariff, Customs and Import Regulations changes in overseas countries published in this section of *Trade and Industry* sometimes contain words which are registered trade marks in the United Kingdom. So far as is practicable, all lists of goods are checked before publication from this point of view. Items which fall into this category are preceded by the letters rtm. Readers should note that this prefix signifies that the words are registered as trade marks in the United Kingdom but that in the present context are assumed to refer generally to products of the descriptions stated in brackets. While every attempt will be made to ensure that the scrutiny is complete, the lists may contain other words which are registered as trade marks in the United Kingdom or in other countries but which it has not been possible to identify.

Who else would you consult about the stable growing economy that welcomes foreign investments?

The National Bank
OF NEW ZEALAND LIMITED
London address: 8 Moorgate, EC2R 6DB
Telephone: 01-606 8311

For up-to-date and authoritative information on developments, markets and investment opportunities send for our latest "Review of the Economic Situation in New Zealand" and our guide "Investing in New Zealand"

CRE Commercial Relations and Exports Divisions
Department of Trade
1 Victoria Street, London SW1H 0ET
Tel. 01-222 7877

EDB Export Data Branch, Export Services Division
Department of Trade
Export House, 50 Ludgate Hill, London EC4M 7HU
Tel. 01-248 5757

Canada

Cotton yarns
The Canadian Textile and Clothing Board is to re-examine the situation in the cotton yarn market to decide whether the Board will recommend that the Minister of Industry, Trade and Commerce should renew or terminate the restraint arrangements on certain types of cotton yarns. Interested parties are invited to submit views or information not later than 12 August. **CRE ext. 5397**

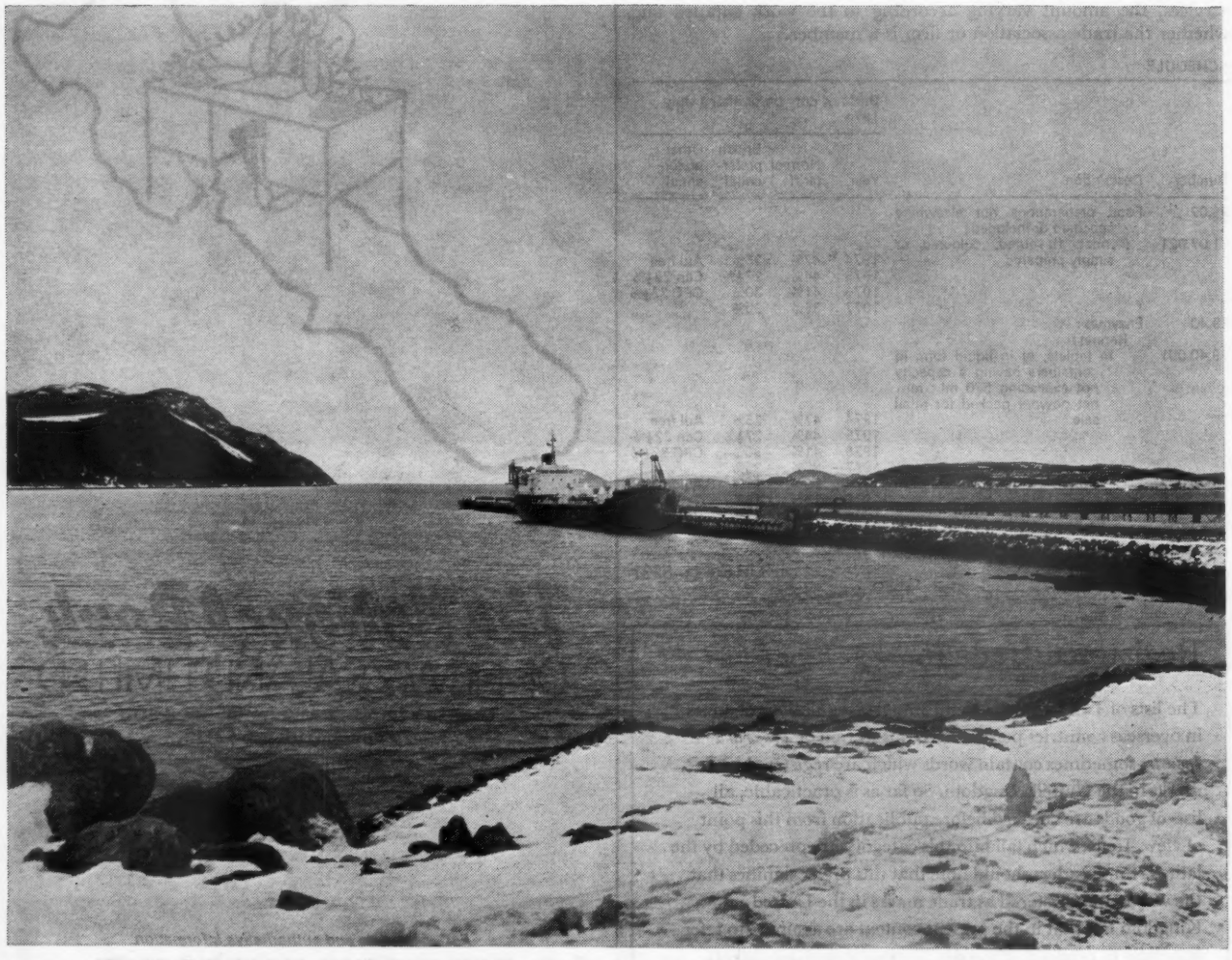
Aerosol vinyl chloride
The Canadian Department of Consumer and Corporate Affairs announced that a regulation has been issued to ban the importation, sales or advertising of aerosol-packaged household chemical products containing vinyl chloride as a propellant gas. The regulation, which was issued under the Hazardous Products Act, took effect from 18 June. **EDB ext. 457/455/456**

United States

Tariff study
A further draft schedule has been released by the US Tariff Commission as part of the study on conversion to the Brussels tariff nomenclature. It deals with the following subjects:

Mineral fuels, mineral oils and products of their distillation; bituminous substances, mineral waxes
Explosives, pyrotechnic products
Photographic goods
Aluminium
Other base metals employed in metallurgy
Tools, implements, cutlery
Miscellaneous articles of base metal
Railway equipment of all kinds
Ships, boats
Optical instruments
Clocks, watches
Arms, ammunition
Brooms, brushes

Public hearings on this draft schedule will begin on 29 July, in Washington; requests to testify must be submitted by 22 July. Information and views may be made up to 29 August.
CRE ext. 5692



In Long Harbour in Newfoundland's Avalon peninsular, *Albright Pioneer*, one of Albright and Wilson's two special bulk phosphorus carriers, is moored at a jetty with year-round access to the Atlantic. Electrically-heated water jackets keep the phosphorus molten so that it can be pumped in and out. The cargo is carried under water and inert gas because phosphorus is spontaneously inflammable in air. Phosphorus is carried to world markets from here, the principal part of Long Harbour's output coming to the UK for conversion to a wide range of phosphorus-containing chemicals in Albright and Wilson's plants. The phosphorus is manufactured by Albright and Wilson's subsidiary, ERCO Industries, which currently supplies Britain's annual import total of 30,000 tons of raw material.

European Community

Proposed EEC tariff quotas for certain aluminium ingots and Kraft paper and paperboard

The Department of Trade have been notified of a proposal at the request of the Republic of Ireland to open two new duty free tariff quotas for:

(a) E.C. Grade aluminium ingots of heading 76.01A of the Common Customs Tariff required for casting and rolling in a Properzi Plant to $\frac{3}{8}$-in. rod and drawing wire to BS 2627.

(b) Kraft liner paper and paperboard ex 48.01 CII of the Common Customs Tariff required to be used solely for the manufacture of corrugated paperboard.

It is suggested that the Irish requirements for quota (a) would be for 1,500 tonnes for the last half of 1974 and for quota (b) 38,000 tonnes for 1974. It is expected that if agreed the bulk of the tariff quotas would be allocated to the Irish Republic but other Member States (including the UK) would share in them. The quotas would relate to imports from all third countries (but imports already duty-free from certain sources would presumably not count against them), and so long as a Member State's share was open, imports into that State from other Member Countries of the Community would be duty-free (if they are not already, as in the case of unalloyed aluminium imported into the UK from the EEC).

The Department will wish to take account of UK interests in making its views known to other Member States on whether the proposed tariff quotas should be agreed. Anyone who is interested in these items and wishes to comment on the proposals should do so, in writing if possible, to the Department of Trade, Tariff Division 2, Room 333, Kingsgate House, 66-74 Victoria Street, London SW1E 6SJ, not later than 31 July. In particular, any UK producer who wishes to object to the granting of such tariff quotas should inform the Department accordingly, providing as much of the following information as possible in respect of 1974:

1 Estimated Community demand;
2 Estimated UK demand;
3 Estimated Community production;
4 Estimated UK production expected to be available for
  (a) the UK market
  (b) the rest of the Community
  (c) exports to other countries.

Note: Tariff quotas provide for the importation of specified amounts of goods at zero or reduced rates of duty. Any goods that do not qualify for the quotas are charged the normal rate of duty.

Generalised Tariff Preference Scheme (GSP): Restoration of normal duties

Trade and Industry of 28 March, 25 April, 23 May and 20 June gave details of GSP tariff quotas exhausted and GSP ceilings reached up to 10 June. HM Customs have stated that the position on the restoration of normal duties for the month ending 8 July is as follows:

I TARIFF QUOTAS

Tariff heading	Description of goods	Customs quota reference*	Date UK quota share exhausted	Community Butoir reached. Duty to be re-imposed: On date	For goods from
44.15	Plywood, block board, laminboard, battenboard and similar laminated wood products, etc.	1685	4.7.74		
ex 55.09 AII	Other woven fabrics of cotton, other than unbleached —Other	4665	7.6.74		
ex 58.01 A	Carpets, carpeting and rugs knotted (made up or not): of wool or of fine animal hair, containing per linear metre of warp: —350 to 500 rows of knots	3899		18.6.74	Iran
61.01	Men's and boys' outer garments Other	4134	20.6.74		
85.01 AII	Generators, motors (whether or not equipped with speed reducing, changing or step-up gear) and rotary convertors: Other	4886		20.6.74	Yugoslavia
85.15 AIII	Receivers, whether or not combined with a sound recorder or reproducer	4916		1.7.74	Singapore
CIII	Parts of the goods of sub-headings A and B: Other				

* See Customs Tariff Part 11.

II CEILINGS

Tariff no.	Description of goods	Date of restoration of duties: From all sources	From particular sources (inner ceilings)
41.04 BII	Goat and kid skin leather except leather falling within heading No. 41.06, 41.07 or 41.08: Other, other		India – 28.6.74
44.18	Reconstituted wood, being wood shavings, wood chips, sawdust, wood flour or other ligneous waste agglomerated with natural or artificial resins or other organic binding substances, in sheets, blocks or the like		Yugoslavia – 1.7.74
60.04	Undergarments, knitted or crocheted, not elastic nor rubberised –of cotton		India – 21.6.74
60.05	Outer garments and other articles, knitted or crocheted, not elastic nor rubberised:		
ex AII	Outer garments and clothing accessories: Other, of cotton	22.6.74	(India – 26.5.74)
ex B	Other, of cotton		
ex 61.04	Women's, girls' and infants under garments – other than cotton	21.6.74	
76.02	Wrought bars, rods, angles, shapes and sections, of aluminium; aluminium wire		Yugoslavia – 22.6.74
82.14 A	Spoons, forks, fish-eaters, butter-knives, ladles and similar kitchen or tableware		South Korea – 15.6.74
85.01 C	Electrical goods of the following descriptions: generators, motors, convertors (rotary or static) transformers, rectifiers and rectifying apparatus, inductors – Parts		Yugoslavia – 23.6.74

Inquiries about current availability of preferences may be made to HM Customs, Central Tariff Quota Registration Unit, King's Beam House, Mark Lane, London EC3 7HE. Tel. 01-626 1515, ext. 2570 (Quotas and Butoirs), ext. 2294 (ceilings and inner ceilings).

New EC Legislation

The legislation listed below has been published in the 'Official Journal of the European Communities' as indicated against each item. The 'Official Journal' is now published in English and copies should be obtained from HMSO. Information about the items listed, in so far as other Member States' requirements are concerned, is available to British exporters from Department of Trade, Export Services and Promotions Division, Export House, 50 Ludgate Hill, London EC4M 7HU (tel. 01-248 5757, ext. 4174/482/408). Other information may be obtained from the reference point given at the end of the item.

COMMON AGRICULTURAL POLICY. The texts of the following Regulations which effect the various agricultural sectors in the EEC have been published in the *Official Journal of the European Communities*.

Cereals. Regulation (EEC) 1670/74 fixing the threshold prices for certain classes of flour, groats and meal for the 1974/75 marketing year. (*Official Journal* L175, 29 June 1974)

Fruit and vegetables. Regulation (EEC) 1671/74 derogating, for the beginning of the 1974/75 marketing year, from the quality standards applicable to certain varieties of dessert apples and pears. (*Official Journal* L175, 29 June 1974)

Regulation (EEC) 1697/74 amending Regulation (EEC) 1203/73 fixing the conversion factors to be applied to the buying-in prices for fruit and vegetables. (*Official Journal* L179, 2 July 1974)

Sugar. Regulation (EEC) 1672/74 fixing the amount of reimbursement and the amount of levy for offsetting storage costs for sugar for the 1974/75 marketing year. (*Official Journal* L175, 29 June 1974)

Cattle, beef and veal. Regulation (EEC) 1679/74 repealing Regulation (EEC) 719/74 fixing the guide prices for calves and adult bovine animals and amending Regulation (EEC) 920/74 (*Official Journal* L175, 29 June 1974)

TEMPORARY SUSPENSION OF IMPORT DUTIES: The *Official Journal of the European Communities* L174, 28 June 1974, contains the texts of the following Regulations:

Regulation (EEC) 1614/74 on the temporary suspension of the autonomous Common Customs Tariff duties on a number of agricultural products.

Regulation (EEC) 1616/74 on the temporary suspension of the autonomous duties in the Common Customs Tariff for certain industrial products.

Regulation (EEC) 1617/74 on the temporary total suspension of the customs duties applicable in the Community as originally constituted on D- and DL- calcium pantothenate falling within subheading 29.38 B II of the Common Customs Tariff and imported from the new Member States.

Further information: Department of Trade, Export Data Branch, Export House, 50 Ludgate Hill, London EC4 7HU, tel. 01-248 5757, ext. 408/7174/482 (duties, taxes, etc., on imports into original Member States and Denmark), ext. 466 (duties, taxes, etc., on imports into Ireland).

Tariff Division, Kingsgate House, 66-74 Victoria Street, London SW1E 6SJ, tel. 01-222 7877, ext. 5519 (imports into the UK).

COMMON CUSTOMS TARIFF: The *Official Journal of the European Communities* L174, 28 June 1974, contains the text of Regulation (EEC) 1615/74 amending Regulation (EEC) 950/68 on the Common Customs Tariff so far as heading No. 85.21 is concerned.

Further information: Department of Trade, Tariff Division, Kingsgate House, 66-74 Victoria Street, London SW1E 6SJ, tel. 01-222 7877, ext. 5493.

Applications for copies of the *Official Journal of the European Communities* containing the legislation referred to should be made to HMSO and not to the inquiry points given in the notices.

CUSTOMS REGULATIONS: The *Official Journal of the European Communities* L175, 29 June 1974, contains the text of Regulation (EEC) 1676/74 amending Regulation (EEC) 1461/73 on the use of loading lists as the descriptive part of the Community transit declarations.

Further information: HM Customs and Excise, International Customs Division D, Kings Beam House, 39-41 Mark Lane, London EC3R 7HE, tel. 01-626 1515, ext. 2263.

RULES OF COMPETITION: The *Official Journal of the European Communities* C73, 29 June 1974, contains a notice about an exclusive disribution agreement notified by Sócieté Van Den Bosch SPRL of Ixelles (Belgium) to the EEC Commission for clearance under Article 85 of the Treaty of Rome. Van Den Bosch subsequently assigned their interest in the operations carried out under the terms of this agreement with Duro-Dyne Corporation of New York for the distribution of central heating and air conditioning equipment to Europair International SA of Ixelles (Belgium).

The Commission proposes to take a favourable decision on the agreement but before doing so invites all interested third parties to submit their observations within one month from June 29 1974, quoting reference No. IV/560 to:

The Commission of the European Communities,
Directorate-General for Competition,
Directorate 'Restrictive Practices and Dominant Positions'
rue de la Loi 200,
B-1040 Brussels.

Further information: Department of Prices and Consumer Protection, Fair Trading Division, 1 Victoria Street, London SW1P 0ET (tel. 01-222 7877, ext. 5092).

EEC Information Unit's new telephone system means speedier inquiry service

The EEC Information Unit helps firms of all types and sizes by answering general questions about the effects of membership of the EEC and by guiding them where necessary to more specialised information sources. A new telephone system has been introduced giving immediate access to several extensions. This should eliminate delays caused by extensions being engaged and provide a better service for callers at any time from 9.00 a.m. to 5.30 p.m. every weekday.

New customers are always welcome, particularly firms new to EEC questions. The Unit's address is: EEC Information Unit, Department of Industry, 1 Victoria Street, London SW1H 0ET. The new telephone number is: 01-222 7877, ext. 4301 (six lines).

Statistics

The economy: selected indicators

Series expressed as index numbers and seasonally adjusted except where shown otherwise

	Gross domestic product (average estimate)	Consumers expenditure	Fixed capital expenditure			Changes in stocks				Balance of payments		
			Total	of which: Manufacturing industry	of which: Distributive and service industries	Total	of which: Manufacturing industry	of which: Wholesalers	of which: Retailers	Current balance	Visible balance	Invisible balance
	at 1970 prices		at 1970 prices			at 1970 prices				at current prices		
Base of index	1970	1970	1970	1970	1970							
£m in base year		31,404	9,223	2,129	2,087	series in £ million				series in £ million		
1969	99	98	98	93	92	416	320	42	13	445	−143	588
1970	100	100	100	100	100	257	175	68	38	692	−9	701
1971	101	103	100	92	101	−7	−218	52	21	1,073	285	788
1972	104	109	102	83	111	−394	−498	28	22	114	−677	791
1973	109	114	107	89	116	627	433	38	227	−1,286	−2,375	1,089
1971 3rd qtr.	102	104	101	92	105	−18	67	9	15	380	172	208
4th qtr.	102	105	101	88	102	—	−47	3	21	248	60	188
1972 1st qtr.	101	106	103	88	105	−131	−156	15	−9	71	−121	192
2nd qtr.	104	108	102	84	110	−100	−145	−12	40	112	−64	176
3rd qtr.	104	110	102	81	110	−83	−125	4	−8	−116	−284	163
4th qtr.	106	111	102	81	118	−80	−72	22	−1	+2	−208	210
1973 1st qtr.	109	115	109	88	123	242	168	18	31	−146	−351	205
2nd qtr.	109	113	102	84	107	188	66	14	154	−188	−399	211
3rd qtr.	110	114	109	91	116	102	46	18	22	−291	−606	315
4th qtr.	109	114	108	93	120	95	99	18	20	−661	−1,019	358
1974 1st qtr.	106	112	109	99	110	−265	−105	2	−64	−979	−1,288	309
% change last 2 qtrs. on prev. 2 qtrs.	−1.7	+0.1	+2.6	+9.2	+3.1							
on a year earlier	N/C	+3.0	+2.6	+13.0	−4.6							

	Index of industrial production		Personal expenditure		Prices and costs					Labour			Trade§	
	Total all industries	Total manufacturing industries	Retail sales	Cars: new registrations	Index of retail prices		Index of wholesale prices: all manufacturing industry: basic materials and fuel used‡	Index of wholesale prices: all manufacturing industry: manufactured products: home sales‡	Basic hourly wage rates of manual workers (all industries and services)‡	Unemployed excluding school leavers and adult students		Unfilled vacancies for adults	Exports	Imports
			monthly averages		Index‡	% increase on a year earlier				mid-month count	% of total employees	mid-month count	monthly averages	
Base of index	1970	1970	1971		Jan 16, 1962		1970	1970	July 31, 1972				Series in	
£m in base year			15,895	thousands						thousands		thousands	£ million	
1970	100.0	100.0	99.0	91.4	140.2	6.4	100.0	100.0	78.5	568	2.5	186	658	659
1971	100.4	99.6	100.0	108.5	153.4	9.4	104.6	109.0	88.9	737	3.2	129	733	709
1972	102.4	102.0	105.8	138.6	164.3	7.1	109.2	114.8	101.4	816	3.6	145	761	818
1973	109.8	110.3	110.7	137.3	179.4	9.2	144.1	123.2•	115.5	581	2.6	304	953	1,151
1972 3rd qtr.	103.0	102.4	107.2	139	165.4	6.5	109.4	115.6	102.2	808	3.6	147	684	779
4th qtr.	105.9	105.7	109.5	144	169.4	7.7	115.6	118.0	107.8	750	3.3	179	871	940
1973 1st qtr.	110.4	110.7	111.8	152	172.4	8.0	126.0	119.5	108.8	667	2.9	228	878	995
2nd qtr.	109.4	109.4	108.0	136	177.9	9.3	133.4	120.1•	112.6	605	2.6	289	931	1,064
3rd qtr.	110.3	110.9	110.5	143	180.2	9.2	150.5	124.2	118.4	562	2.5	334	995	1,197
4th qtr.	109.2	110.3	112.3	119	186.8	10.3	167.2	129.1	120.9	489	2.2	364	1,008	1,348
1974 1st qtr.	103.0	105.3	110.1	103	101.4†	12.9	206.4 p	138.4 p	124.9	543	2.4	285	1,124	1,557
2nd qtr.			107.1	105						552	2.4	309	1,292	1,748
1973 May	109.0	108.2	106 5	134	178.0	9.5	132.4	120.1	113.2	605	2.7	291	894	1,139
June	110.1	111.1	110.1	135	178 9	9.3	137.2	121.3	115.6	593	2.6	304	960	1,198
July	110.4	110.7	110.6	147	179.7	9.4	145.1	122.7	116.0	581	2.6	324	961	1,145
Aug.	109.7	110.4	110.8	153	180.2	8.9	152.4	124.1	119.7	563	2.5	330	980	1,206
Sept.	110.8	111.6	110.2	129	181.8	9.3	154.1	125.8	120.0	542	2.4	349	1,043	1,239
Oct.	111.3	112.0	111.7	127	185.4	9.9	161.4	127.7	120.3	512	2.3	363	982	1,385
Nov.	110.1	111.8	112.3	126	186.8	10.3	165.5	129.0	121.0	486	2.2	368	1,022	1,304
Dec.	106 3	107.1	112.9	103	188.2	10.6	174.8	130.6	122.0	470	2.1	362	1,019	1,354
1974 Jan.	100.0	100.8	109.5	93	191.8	12.0	203.0	134.1	123.7	535	2.4	304	1,012	1,396
Feb.	102.9	106.8	110.3	109	101.7†	13.2	207.0	138.5	124.7	549	2.4	278	1,153	1,597
Mar.	106.1	108.3	110.4	106	102.6	13.5	209.1	142.2	126.4	545	2.4	274	1,208	1,678
Apr.	108.4	109.9	107.9	96	106.1	15.2	209.9	146.3	127.0	546	2.4	297	1,254	1,672
May	108.6	108.7	105.4	105	107.6	15.9	210.0 p	148.8 p	130.3	548	2.4	314	1,278 p	1,759 p
June			108.0	115			207.8 p	150.7 p		561 p	2.5 p	317	1,345 p	1,813 p
% change last qtr. on prev. qtr.	+4.5	+3.9	−2.7	+ 2.6	+5.5		+1.3	+7.4	+3.6	+1.7		+8.4	+14.9	+12.3
on a year earlier	−2.1	−0.9	−0.7	−22.4	+14.9		+56.8	+23.7	+14.3	−8.7		+7.0	+38.8	+64.3

(‡) Not seasonally adjusted. (§) On a balance of payments basis. • After April 1973, affected by changes due to VAT. † Base of index Jan 1974 = 100.

Symbols used in all statistical tables

.. not available	r revised
— nil or less than half the final digit shown	* five week period
p provisional	ø fifty-three week period

Current account of the United Kingdom balance of payments for June

In June 1974 the current account is estimated to have been in deficit by £365 million. The deficit on trade in goods was £468 million, seasonally adjusted, of which £322 million was accounted for by the deficit on trade in oil (that is, petroleum and petroleum products – for details see Table 9). The balance on services and other current transactions is estimated to have been running at a monthly surplus of about £103 million.

In the second quarter of 1974 the current account deficit averaged £353 million a month compared with £330 million a month in the previous quarter.

£ million per month seasonally adjusted

		Current balance	Visible balance: Trade in goods: Petroleum and petroleum products	Visible balance: Trade in goods: Other goods	Visible balance: Trade in goods: Total	Invisible balance: Services and other current transactions
1973	1st qtr.	−49	−62	−55	−117	+68
	2nd qtr.	−63	−75	−58	−133	+70
	3rd qtr.	−97	−78	−124	−202	+105
	4th qtr.	−221	−100	−240	−340	+119
1974	1st qtr.	−330	−240	−193	−433	+103
	2nd qtr.	−353	−312	−144	−456	+103*
1974	Jan.	−281	−166	−218	−384	+103 †
	Feb.	−341	−259	−185	−444	+103 †
	Mar.	−367	−296	−174	−470	+103 †
	April	−315	−308	−110	−418	+103 *
	May	−378	−304	−177	−481	+103 *
	June	−365	−322	−146	−468	+103*

* These figures are projections and are subject to revision as the relevant statistical information becomes available.

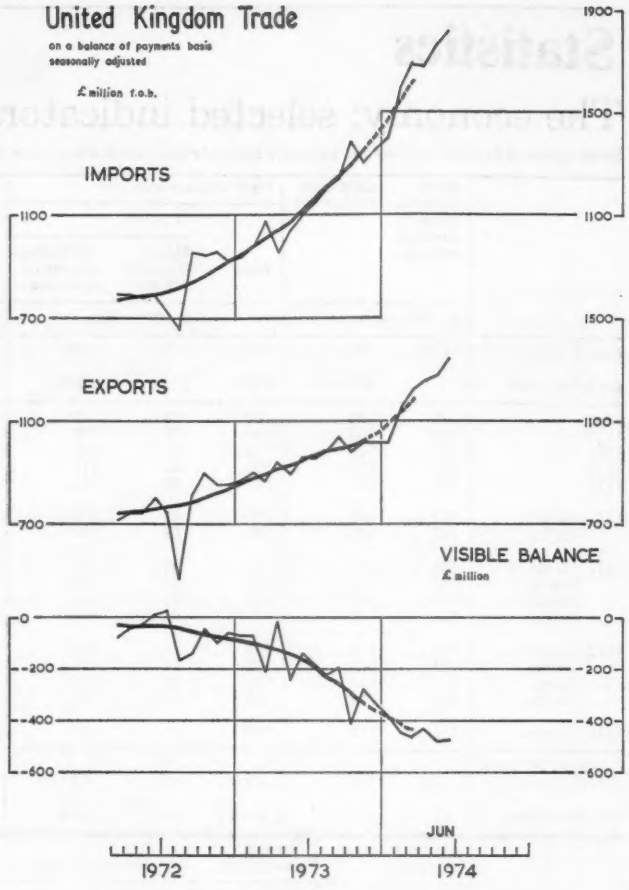
† One third of the appropriate calendar quarter's estimate. Monthly figures of invisibles are not available.

TABLE 1 Visible trade on balance of payments basis

Seasonally adjusted values — £ million per month

		Exports (fob)	Imports (fob)	Visible balance
1972		761	818	− 57
1973		953	1,151	−198
1972	1st quarter	726	766	− 40
	2nd quarter	764	786	− 22
	3rd quarter	684	779	− 95
	4th quarter	871	940	− 69
1973	1st quarter	878	995	−117
	2nd quarter	931	1,064	−133
	3rd quarter	995	1,197	−202
	4th quarter	1,008	1,348	−340
1974	1st quarter r	1,124	1,557	−433
	2nd quarter p	1,292	1,748	−456
1974	January	1,012	1,396	−384
	February	1,153	1,597	−444
	March r	1,208	1,678	−470
	April r	1,254	1,672	−418
	May p	1,278	1,759	−481
	June p	1,345	1,813	−468

p Provisional estimates.
r Revised estimates



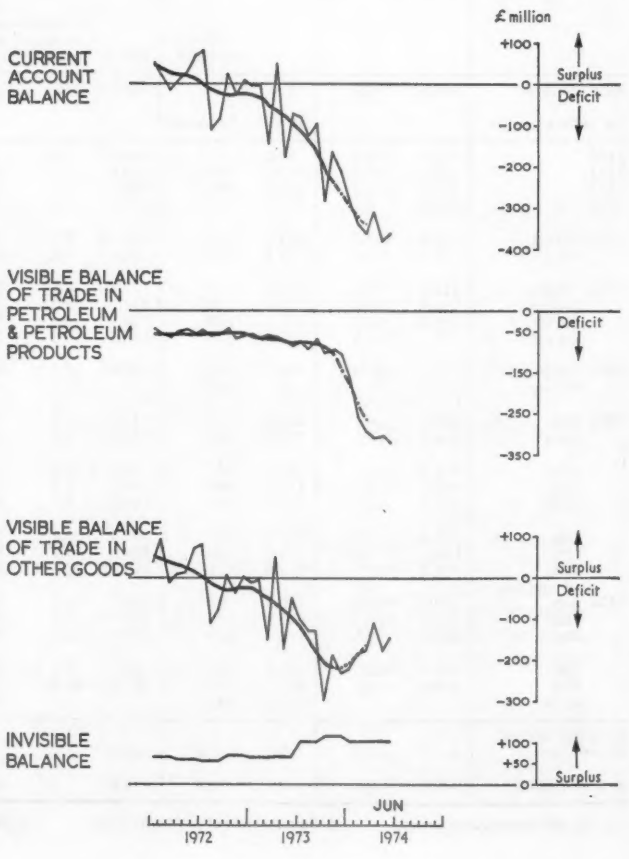


TABLE 2 Exports

Seasonally adjusted values§ — £ million per month

	Overseas trade statistics basis (fob)	Coverage adjustments	Balance of payments basis (fob)
1972	812	− 51	761
1973	1,038	− 85	953
1972 1st quarter	773	− 48	726
2nd quarter	813	− 49	764
3rd quarter	733	− 49	684
4th quarter	929	− 59	871
1973 1st quarter	945	− 68	878
2nd quarter	1,005	− 73	931
3rd quarter	1,084	− 89	995
4th quarter	1,117	−110	1,008
1974 1st quarter r	1,215	− 91	1,124
2nd quarter p	1,389	− 97	1,292
1974 January	1,093	− 81	1,012
February	1,259	−106	1,153
March r	1,294	− 86	1,208
April r	1,350	− 96	1,254
May p	1,385	−108	1,278
June p	1,430	− 85	1,345

§ Components and totals are rounded independently
p Provisional estimates
r Revised estimates.

TABLE 3 Imports

Seasonally adjusted values § — £ million per month

	Overseas trade statistics basis (cif)	Adjustments to balance of payments basis: Freight insurance and other valuation adjustments	Adjustments to balance of payments basis: Coverage adjustments ‡	Balance of payments basis (fob)
1972	928	− 86	−24	818
1973	1,321	−114	−56	1,151
1972 1st quarter	877	− 81	−30	766
2nd quarter	891	− 86	−19	786
3rd quarter	888	− 82	−27	779
4th quarter	1,057	− 94	−23	940
1973 1st quarter	1,130	−102	−33	995
2nd quarter	1,226	−110	−52	1,064
3rd quarter	1,388	−118	−73	1,197
4th quarter	1,541	−128	−65	1,348
1974 1st quarter r	1,765	−137	−71	1,557
2nd quarter p	1,991	−148	−96	1,748
1974 January	1,573	−134	−44	1,396
February	1,816	−138	−81	1,597
March r	1,906	−139	−89	1,678
April r	1,910	−146	−93	1,672
May p	2,002	−150	−92	1,759
June p	2,062	−147	−103	1,813

§ Components and totals are rounded independently.
‡ Including adjustments for arrivals of and payments for United States military aircraft, etc. up to the end of 1972.
p Provisional estimates.
r Revised estimates.

TABLE 4 Recorded values
Overseas trade statistics basis

£ million per month

	Exports fob	Imports cif ‡
1972 1st quarter	770.7	905.7
2nd quarter	843.9	910.6
3rd quarter	683.3	850.0
4th quarter	950.7	1,052.1
1973 1st quarter	942.6	1,189.6
2nd quarter	1,024.9	1,240.8
3rd quarter	1,018.7	1,313.2
4th quarter	1,165.5	1,541.1
1974 1st quarter r	1,194.5	1,777.3
2nd quarter p	1,410.6	2,016.3
April r	1,333.7	1,970.4
May p	1,511.9	2,095.9
June p	1,386.2	1,982.5

‡ Including arrivals of US military aircraft up to the end of 1972.
p Provisional estimates.
r Revised estimates

Visible trade

(a) **Summary:** In June there was a deficit on visible trade of £468 million, seasonally adjusted; the value of exports was £1,345 million and the value of imports was £1,813 million.

In the second quarter of this year, the visible trade deficit averaged £456 million a month compared with a monthly average of £433 million in the first quarter. Between these periods there was a reduction in the non-oil trade deficit, from £193 million a month to £144

Exports by Areas

on an Overseas Statistics basis excluding adjustments for special factors affecting recording

£million f.o.b. seasonally adjusted

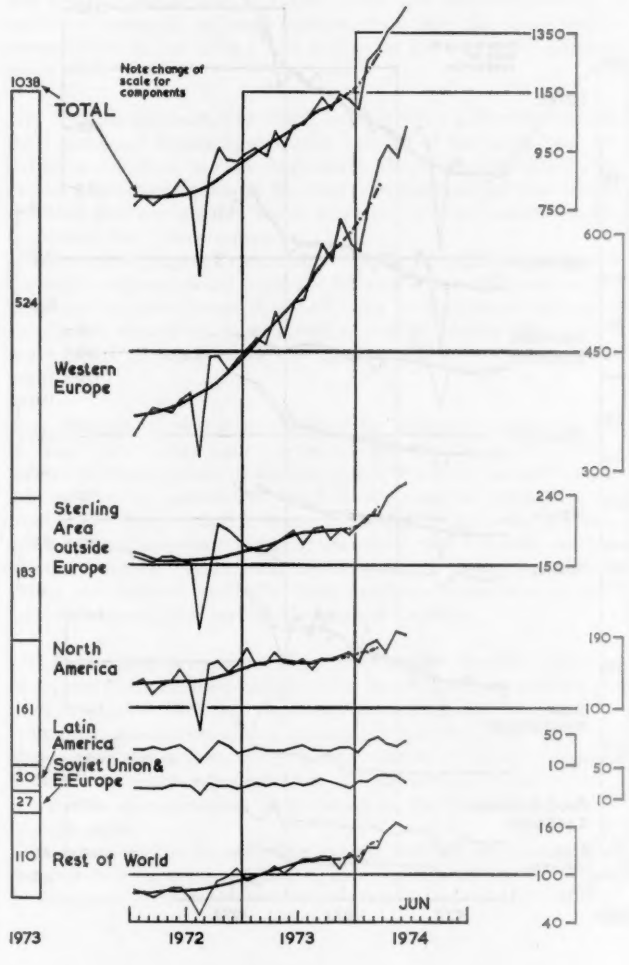


TABLE 5 Exports: Areas¶
Overseas trade statistics basis

Seasonally adjusted values — £ million fob per month

	Total	Sterling area outside Europe	Western Europe inc. Irish Republic: Total	EEC	EFTA	North America	Latin America	Soviet Union and Eastern Europe	Rest of world
1973	1,038	183	524	336	146	161	30	27	110
1973 3rd qtr.	1,084	190	551	354	151	158	30	29	119
4th qtr.	1,117	189	589	377	164	165	30	26	118
1974 1st qtr. r	1,215	210	635	406	184	175	35	33	126
2nd qtr. p	1,389	247	715	476	190	187	37	36	158
1974 April r	1,350	239	710	457	196	170	36	38	152
May p	1,385	247	698	480	179	197	34	38	164
June p	1,430	255	737	492	196	194	41	31	158

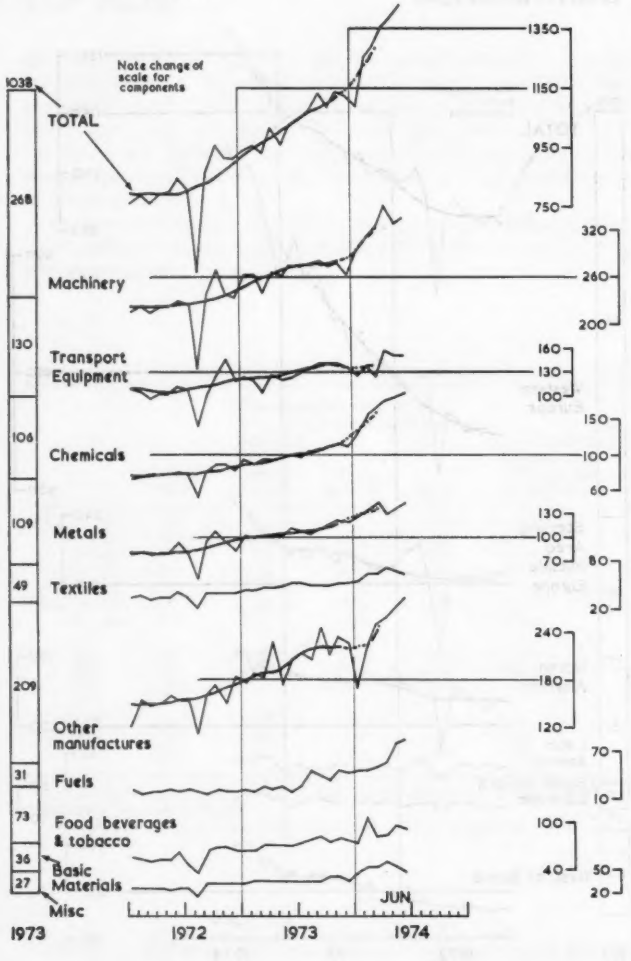
¶ See Note 1(b).
r Revised estimates.
p Provisional estimates.

million a month, reflecting a 13 per cent increase in exports and an 8 per cent increase in imports of these goods. This reduction of about £50 million a month followed a similar reduction between the fourth quarter of 1973 and the first quarter of this year. However, the oil trade deficit continued to increase reaching £312 million a month in the second quarter of the year compared with £240 million in the previous quarter. This worsening in the oil trade deficit largely reflected a further rise in the landed price of crude oil from an average of £24 per ton fob in the first quarter to £31½ per ton in the second quarter.

Exports by Commodity

on an Overseas Trade Statistics basis excluding adjustments for special factors affecting recording

£ million f.o.b. seasonally adjusted



(b) **Exports.** The value of exports in June was £1,345 million seasonally adjusted on a balance of payments basis.

In the second quarter of this year exports averaged £1,292 million a month, 15 per cent higher than in the previous quarter. Between the two quarters exports to Western Europe increased by 13 per cent (with deliveries to the EEC 17 per cent higher) and those to the Sterling Area outside Europe by 18 per cent. Shipments to North America rose by 7 per cent while exports to the rest of the world in aggregate were 19 per cent higher.

Exports of manufactured goods rose by 14 per cent in the latest three months. Shipments of chemicals continued to increase sharply in value, by 20 per cent, exports of machinery and transport equipment rose by 12 per cent (with deliveries of road motor vehicles 5 per cent higher) and exports of textiles increased by 10 per cent. There was an aggregate rise of 17 per cent in the value of exports of non-manufactures.

(c) **Imports.** The value of imports in June was £1,813 million, seasonally adjusted on a balance of payments basis.

In the three months ended June, imports averaged £1,748 million a month, 12 per cent higher than in the preceding three months. Imports of oil rose by 33 per cent between these periods while imports of goods other than oil increased by 8 per cent. Among the major commodity groups imports of industrial materials increased by 12 per cent and within this group imports of basic materials rose by 11 per cent, chemicals by 20 per cent and other semi-manufactures by 10 per cent. Imports of finished manufactures rose more slowly, by 4 per cent, with deliveries of machinery increasing by 3 per cent and arrivals of road motor vehicles falling by 4 per cent.

Among the major sources of our imports, arrivals from Western Europe increased by 10 per cent between the first two quarters of this year with imports from the EEC rising by 13 per cent. Imports from the Sterling Area outside Europe were 21 per cent higher while those from North America increased by 9 per cent. Deliveries from the rest of the world in aggregate rose 16 per cent between the quarters.

Notes

1(a) Trade figures on a balance of payments basis: The seasonally adjusted import and export figures on a balance of payments basis are obtained by making various adjustments to the seasonally adjusted figures derived from those recorded in the monthly Overseas Trade Statistics. These adjustments are summarised in Tables 2 and 3 of this article. Some are valuation adjustments; the principal of these is the deduction from the import figure of freight and insurance costs. The other adjustments relate to coverage, either to bring in items not in the Trade Statistics (for example on the import side ships built and delivered abroad direct to UK owners) or to remove items which are in the Trade Statistics (mainly returned goods and goods for processing and repair). The adjustment of imports to a balance of payments basis excludes the values of deliveries of US military aircraft (including spares and some missiles)

TABLE 6 Exports: Commodity classes¶

Overseas trade statistics basis

Seasonally adjusted values — £ million fob per month

					Manufactures									
						Machinery and transport equipment								
	Total	Food, beverages and tobacco	Basic materials	Fuels	Total	Total	Machinery	Road motor vehicles	Other transport equipment	Chemicals	Metals and miscellaneous metal manufactures	Textiles	Other manufactures	Miscellaneous
1973	1,038	73	36	31	871	398	268	92	38	106	109	49	209	27
1973 3rd quarter	1,084	78	35	38	907	416	279	92	43	108	109	51	223	27
4th quarter	1,117	77	40	41	928	410	272	99	44	117	120	52	225	32
1974 1st quarter r	1,215	87	50	46	1,000	436	310	97	37	149	138	61	214	30
2nd quarter p	1,389	90	53	73	1,138	488	336	102	43	178	138	68	272	31
1974 April r	1,350	84	58	56	1,149	506	347	100	45	173	130	70	261	35
May p	1,385	96	54	81	1,103	472	328	104	42	176	139	68	271	26
June p	1,430	89	46	83	1,163	487	334	102	45	187	146	65	285	33

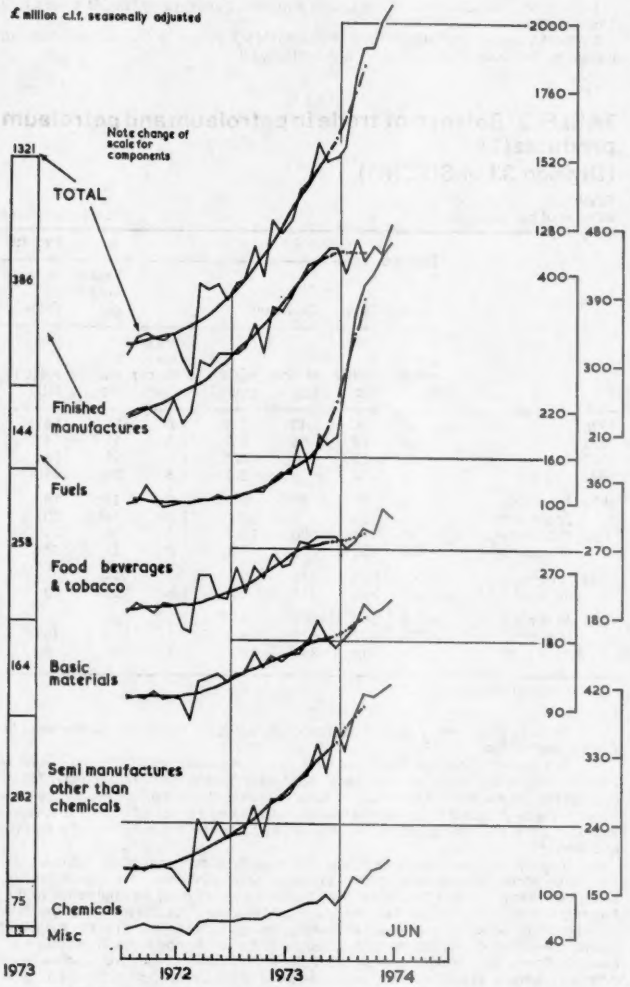
¶ See Note 1(b) r Revised estimates p Provisional estimates

but includes the payments for those imports which are mainly being financed by a special US Exim Bank credit. (The values involved are now small.) All these adjustments are described in greater detail in the annual '*Pink Book*'. *United Kingdom Balance of Payments* 1973 (Table 6 and pp 62-66) and in an article in the issue of *Trade and Industry* dated 4 November 1970.

Imports by Commodity

on an Overseas Trade Statistics basis

£ million c.i.f. seasonally adjusted



Since firm figures for the adjustments do not become available as quickly as the recorded trade statistics, the figures for imports and exports on a balance of payments basis in the latest months are at this stage preliminary estimates and liable to revision.

1(b) The adjustments described at Note 1(a) are made only for the monthly totals of exports and imports, and cannot be estimated for the area and commodity analyses of trade. The values of total trade and the main components of exports and imports in Tables 5 to 8 are available only on the Overseas Trade Statistics basis and correspond with the totals given in the first columns of Tables 2 and 3. Whereas comment on total trade relates to total exports and imports on a balance of payments basis, analyses of the area and commodity patterns of trade in this article are based on the figures on the Overseas Trade Statistics basis in Tables 5 to 8. The main components of trade are seasonally adjusted independently from the totals and in consequence do not always add exactly to the seasonally adjusted totals.

1(c) Visible Balance. The visible balance is the difference between the import and export figures on a balance of payments basis obtained as described in Note 1(a) above. Since, as noted above, the import and export figures for the most recent months are provisional, it follows that the monthly visible balances for these months are also provisional and liable to revision.

The monthly figures for the visible balance are published only on a seasonally adjusted basis. Since the balance is the difference of two large and variable figures, it is itself liable to fluctuation and undue significance should not be attached to a single month's figure; it is more useful to consider the average balance over three or more months.

1(d) Trends. Even after allowing for seasonal influences, the sequence of monthly figures is usually too variable to give a satisfactory indication of the underlying trend. While it is possible to construct elaborate estimates of trend these cannot be applied to the most recent months, and a simple method of giving some guidance on underlying movements in the most recent past is to take averages of three months. Apart from occasions when major disturbances distort the flows of trade, the three-monthly average gives a quite good short-term guide and has the merit of simplicity.

1(e) Recording of exports. The new system for the documentation of exports to ensure their full recording has applied to goods shipped from 25 October 1971 (see *Trade and Industry* 19 August 1971).

Regular assessments of the quality of recording under the new system have shown that, since the beginning of 1972, there has been no need to make adjustments to the export figures for either a shortfall in documentation or a change in the speed of submission of documents.

The new system for recording exports and the methods used to monitor its accuracy are described in an article in *Trade and Industry* 15 February 1973.

TABLE 7 Imports: Commodity classes¶

Overseas trade statistics basis

Seasonally adjusted values

£ million cif per month

					Industrial materials				Finished manufactures					
										Machinery and transport equipment				
		Total	Food, beverages and tobacco	Fuels	Total	Basic materials	Chemicals	Other semi-manufactures	Total	Machinery	Road motor vehicles	Other transport equipment	Other	Miscellaneous
1973		1,321	258	144	520	164	75	282	386	198	54	22	112	13
1973	3rd quarter	1,388	269	153	543	169	80	294	412	210	64	25	116	14
	4th quarter	1,541	285	185	615	185	90	340	447	227	57	29	131	15
1974	1st quarter r	1,765	282	332	692	203	113	376	443	240	49	19	136	14
	2nd quarter p	1,991	309	423	775	225	135	414	461	247	47	21	145	22
1974	April r	1,910	291	400	755	218	130	407	455	257	47	14	140	14
	May p	2,002	323	428	770	223	133	413	444	239	44	16	145	24
	June p	2,062	312	441	799	234	142	423	485	247	50	33	149	26

¶ See Note 1(b) p Provisional estimates Revised estimates

1(f) Timing. The figures for exports relate to documents received in the Statistical Office of HM Customs and Excise up to a few days before the end of the calendar month. On average export documents arrive at the Customs Statistical Office within a fortnight of the shipment of goods, so that the documents relate to goods passing through the ports in the month ending about the middle of the calendar month to which they are attributed. The figures for imports relate to documents received at the Customs Statistical Office up to the third working day after the end of the month. Importers are usually required to present their documents before they can obtain customs clearance and remove the goods. Thus the import statistics correspond closely to movements through the ports during the calendar month to which they are attributed.

1(g) The invisible balance (services and other current transactions) covers the following items: Government services and transfer payments; all other services including transport, travel and banking and financial transactions; net overseas income in the form of interest, profits, and dividends; and private transfers.

2 Overseas trade statistics. Detailed particulars of United Kingdom imports and exports for June with cumulative totals will be published in due course† and further analysis of the figures will be found in Tables 122 to 139 in the Monthly Digest for August‡, due to be published in the second week of September.

† *Overseas Trade Statistics of the United Kingdom*, published by HMSO, price £1.85 (Annual subscription £25.05).

‡ *Monthly Digest of Statistics*, published by HMSO, price 63p (Annual subscription including Supplement of Definitions and postage, £8.60).

Imports by Areas

on an Overseas Trade Statistics basis

£million c.i.f. seasonally adjusted

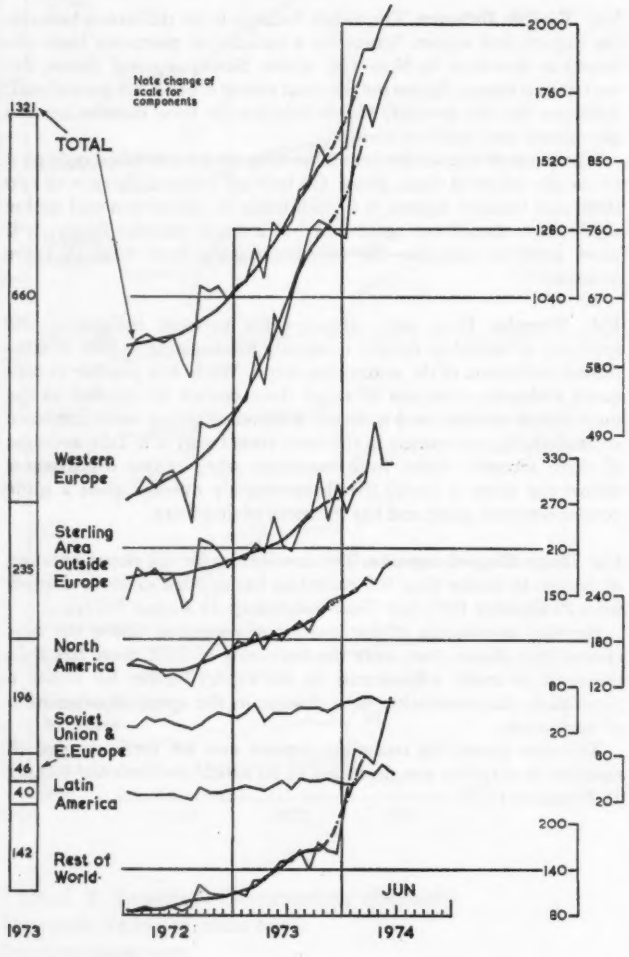


TABLE 9 Balance of trade in petroleum and petroleum products(1) (Division 33 of SITC(R))

Seasonally adjusted (2)
Balance of payments basis

Monthly averages

	Balance of visible trade	Imports				Rest of division (5)	Exports
		Total	Crude oil				Total
	£ million fob	£ million fob	£ million fob	million tons (3)	Average value £ fob per ton (4)	£ million fob	£ million fob
1970	– 40	55	40	8.3	4.8	15	15
1971	– 54	72	55	8.8	6.3	17	18
1972	– 57	75	56	8.7	6.5	19	18
1973	– 79	107	78	9.4	8.3	29	28
1973 1st quarter	– 62	81	57	8.1	7.0	24	19
2nd quarter	– 75	95	70	9.4	7.4	25	20
3rd quarter	– 78	114	80	10.1	7.9	34	36
4th quarter	–100	139	106	9.8	10.8	33	39
1974 1st quarter r	–240	285	231	9.6	24.1	54	45
2nd quarter p	–312	380	313	9.9	31.6	66	68
1974 April r	–308	360	307	9.7	31.7	54	52
May p	–304	379	303	9.7	31.1	76	75
June p	–322	399	330	10.3	32.0	69	77

p Provisional estimates r Revised estimates

NOTES:

(1) Trade in petroleum and petroleum products accounts for almost all the trade in Fuels – Section 3 of SITC(R).

(2) The figures of value and tonnage have been seasonally adjusted using the same seasonal adjustment factors as have been used for the fuels totals in Tables 6 and 7. The average per ton has been obtained by dividing the value of crude oil imports by the tonnage: since both figures have been seasonally adjusted by the same factors the average value per ton is the same as would be obtained by using the actual figures of the value and tonnage of imports.

(3) It should be noted that for two reasons the crude oil tonnages quoted above cannot be compared directly with import tonnages originating from the Department of Energy (formerly a part of the Department of Trade and Industry) and published in the *Monthly Digest of Statistics* and *Digest of Energy Statistics*. First, the trade account data are adjusted by seasonal and length of working month factors. Secondly, the trade accounts are based on reports to HM Customs & Excise whereas the Department of Energy's figures are received directly from the oil industry. These two sources have different reporting procedures and over periods as short as one month these can give rise to different estimates of crude oil imports. Over longer periods the differences are largely resolved.

(4) The average value per ton, obtained on an fob basis, will reflect not only changes in price but also changes in the commodity mix of imports due, for example, to differing qualities of crude oil.

(5) Includes petroleum partly refined for further refining and petroleum products (eg motor spirit, lamp oil and white spirit, distillate fuels, residual fuel oils, lubricating oils and greases etc.)

TABLE 8 Imports: Areas¶ Overseas trade statistics basis

Seasonally adjusted values

£ million cif per month

	Total	Sterling area outside Europe	Western Europe inc. Irish Republic			North America	Latin America	Soviet Union and Eastern Europe	Rest of World
			Total	EEC	EFTA				
1973	1,321	235	660	433	198	196	40	46	142
1973 3rd quarter	1,388	234	714	466	221	197	42	47	152
4th quarter	1,541	282	763	498	225	228	45	51	166
1974 1st quarter r	1,765	282	850	570	240	247	48	61	273
2nd quarter p	1,991	341	935	645	255	271	59	62	321
1974 April r	1,910	376	896	601	262	254	54	68	278
May p	2,002	324	944	659	246	275	68	60	321
June p	2,062	323	966	675	258	283	56	59	365

p Provisional estimates r Revised estimates ¶ See Note 1(b)

United Kingdom overseas trade: Import and export unit value and volume indices and terms of trade for April

Balance of payments basis (Table 1)

The export unit value index, on a balance of payments basis, rose by 3½ per cent in April. The average for the three months ended April was 9 per cent above the average for the previous three months.

The import unit value index also rose by 3½ per cent in April, while the average for the three months ended April was 19 per cent above that for the previous three months; excluding fuels, the figures for April show a rise of 2½ per cent, while the three months' comparison shows a rise of 7 per cent.

The terms of trade were unchanged in April; excluding fuels there was a rise of one point.

Overseas trade statistics basis (Tables 2-4)

Export unit value index numbers

For the three months ended April, the export unit value index for non-manufactures was 17 per cent above the average for the three months ended January. For manufactures the average increase over the same period was nearly 8 per cent with above average increases being recorded for chemicals (a rise of 15 per cent) and metals (a rise of almost 10 per cent). The indices for textiles and for machinery and transport equipment both recorded increases of 6½ per cent.

Import unit value index numbers

Within the 19 per cent rise in the total import unit value index for the three months ended April, compared with the previous three months, fuels rose by 72 per cent. Rises recorded in the other broad groupings were of over 5½ per cent for food and drink, of 13 per cent for basic materials, and of 8½ per cent for manufactured goods.

In April, the index for fuels rose by 6 per cent; for the other broad groupings the increases did not exceed 4 per cent.

Notes

1 The publication of these indices has been delayed (see *Trade and Industry* of 30 May 1974, page 465). May figures are expected to be published on 25 July, and it is hoped that normal timing will be achieved with the July indices being released by about early September.

2 Table 1 is on a balance of payments basis. Tables 2-4 are on an Overseas Trade Statistics basis. The adjustments which have to be made to the figures recorded in the Overseas Trade Statistics to bring them to a balance of payments basis relate either to the coverage of the statistics or to the valuation of items which are recorded. The adjustments are described in detail in the annual *Balance of Payments Pink Book*. A brief description of the way in which the index numbers on a balance of payments basis are calculated was published in the article giving unit value and volume index numbers for March 1971 in *Trade and Industry* of 26 May 1971.

TABLE 1 Import and export unit value and volume index numbers on a balance of payments basis 1970 = 100

	Unit value Index Numbers (Unadjusted)			Volume Index Numbers (Seasonally adjusted)	
	Imports	Exports	Terms of Trade†	Imports	Exports
1971	104.3	105.6	101.2	104.2	106.7
1972	109.2	111.0	101.7	116.6	106.7
1973	139.1	125.5	90.3	131.8	119.2
1972 1st quarter	107.1	110.2	102.9	112.1	104.7
2nd quarter	107.6	110.7	103.0	114.3	109.0
3rd quarter	111.4	114.0	102.3	111.0	94.5
4th quarter	116.5	115.1	98.8	129.0	118.9
1973 1st quarter	123.2	119.2	96.7	129.2	116.9
2nd quarter	132.8	123.5	93.0	127.1	119.3
3rd quarter	146.4	128.5	87.8	133.4	121.5
4th quarter •	161.6	135.3	83.7	137.4	119.3
1974 1st quarter p	189.6	146.0	77.0	135.0	123.5
1973 January	120.5	117.1	97.2	126.3	119.1
February	123.2	119.4	96.9	126.1	118.0
March	125.9	120.9	96.0	135.2	113.7
April	130.2	122.1	93.8	116.4	121.8
May	132.9	123.6	93.0	135.0	115.5
June	135.2	124.9	92.4	129.9	120.5
July	140.7	126.6	89.9	134.1	119.7
August	146.2	128.3	87.8	134.9	121.1
September	152.2	130.7	85.9	131.2	123.6
October •	155.0	131.6	84.9	143.9	120.7
November •	160.2	135.1	84.3	134.1	122.4
December	169.6	139.2	82.1	134.2	114.7
1974 January p	176.7	141.3	80.0	130.8	114.8
February p	190.0	145.2	76.5	137.7	127.7
March p	202.2	151.3	74.8	136.6	128.1
April p	209.4	156.9	74.9	132.8	128.6
Average three months ending					
January 1974	168.8	138.5	82.1	133.0	117.3
April 1974	200.5	151.1	75.4	135.7	128.1

Note: Figures are shown to one decimal place to assist users, but small month to month movements may have little signficance.
† Export Unit Value index as a percentage of the Import Unit Value index.
p Provisional estimates.
• See note (4) about imports through London Airport.

3 An article was published in the 11 October 1973 issue of *Trade and Industry* introducing a new series of import and export unit value and volume indices with 1970 = 100, superseding the series with 1961 = 100.

4 Industrial action at Heathrow during October 1973 affected the flow of some import documents. All indices for October 1973 and November 1973 have been adjusted to remove the distortion arising from the interruption to statistical processing in October. As a result the series in Table 2 to 4 do not reflect the detailed figures contained in the October and November issues of the *Overseas Trade Statistics of the United Kingdom.*

drilling & blasting . . . . is our business

With specialist staff and modern plant ROCK FALL operate in an international market . . .
ON LAND, OVER WATER & UNDERGROUND

- Drilling & Blasting for rock excavations in bulk and controlled form
- Shothole drilling for quarrying, mining and tunnelling
- Controlled explosives engineering for demolition, terrain clearance and foundations
- Exploration drilling and site investigations • Water well drilling
- Special drilling requirements including pile anchors, large diameters, etc.

ROCK FALL COMPANY LTD
DEALSTON ROAD, BARRHEAD, GLASGOW
Telephone: 041-881-2361/2/3.
Telex: 77504 Cables: ROCKFALL BARRHEAD

1974

Send for descriptive brochure of ROCK FALL activities as
SHOTHOLE & EXPLORATORY DRILLING CONTRACTORS & EXPLOSIVE ENGINEERS FOR OPERATIONS ON LAND & OVER WATER

• Member of the Bos Kalis Westminster Group •

TABLE 2 Import and export unit value index numbers (unadjusted) (overseas trade statistics basis) 1970 = 100

	Imports					Exports							
	Total	Food, beverages and tobacco	Basic materials	Fuels	Manufactured goods	Total	Non-manufactures	Manufactured goods: Total	Chemicals	Textiles	Metals	Machinery and transport eqpt.	Other
Section or Division		0 and 1	2 and 4	3	5 to 8		0 to 4	5 to 8	5	65	67 to 69	7	
Weights	1,000	227	151	105	506	1,000	123	844	97	49	119	410	169
1971	104.6	107	102	122	101	105.6	107	105	102	102	99	110	102
1972	108.7	114	106	123	104	111.1	114	111	104	104	100	118	107
1973	137.8	150	141	164	126	125.5	139	124	114	123	115	128	125
1972 1st quarter	106.3	111	101	120	103	110.3	110	110	105	102	98	118	106
2nd quarter	107.4	112	104	120	104	110.8	112	111	104	104	100	119	104
3rd quarter •	110.8					114.1							
4th quarter	115.8	122	115	127	111	115.1	118	115	107	107	103	122	113
1973 1st quarter	122.2	132	124	136	115	119.1	127	118	109	112	108	124	118
2nd quarter	131.8	146	135	144	122	123.5	132	122	112	120	113	128	123
3rd quarter	144.6	159	147	162	134	128.4	141	127	116	126	120	131	130
4th quarter †	159.4	172	162	215	143	135.2	158	133	125	136	129	135	133
1974 1st quarter p	188.0	182	180	395	152	145.8	188	141	137	144	138	142	139
1973 January	119.4	129	122	132	112	117.0	122	116	109	111	104	123	115
February	121.7	133	123	138	114	119.4	126	119	110	114	108	124	118
March	125.4	135	127	140	118	120.8	132	119	109	113	111	124	120
April	129.5	143	132	139	121	122.0	131	121	111	118	111	126	122
May	131.8	146	137	145	121	123.5	132	122	113	120	112	128	123
June	134.1	149	137	148	124	124.9	134	124	113	122	115	129	125
July	139.0	152	140	152	130	126.5	138	125	112	124	116	130	128
August	144.5	160	146	163	134	128.2	140	127	115	126	120	130	130
September	150.3	166	154	171	139	130.6	144	129	117	127	123	132	133
October †	153.7	169	159	183	140	131.6	145	130	121	131	126	133	130
November †	158.3	171	161	210	142	135.0	153	133	125	138	130	135	132
December	166.1	175	165	252	146	139.1	174	135	128	140	132	136	136
1974 January p	175.9	178	173	321	147	141.2	177	137	129	140	132	139	137
February p	188.7	181	179	407	151	145.2	188	140	136	144	138	141	138
March p	199.5	186	189	457	157	151.1	198	145	147	148	144	146	143
April p	206.5	187	194	483	163	156.7	206	150	157	152	150	149	149
Average three months ending													
January 1974	166.8	175	166	261	145	138.4	168	135	127	139	131	137	135
April 1974	198.2	185	188	449	157	151.0	197	145	147	148	144	146	143

• Details not shown due to distortion by dock strike.
p Provisional estimates
† See note (4) about imports through London Airport.

TABLE 3 Import and export volume index numbers (unadjusted) (overseas trade statistics basis) 1970 = 100

	Imports					Exports							
	Total	Food, beverages and tobacco	Basic materials	Fuels	Manufactured goods	Total	Non-manufactures	Manufactured goods: Total	Chemicals	Textiles	Metals	Machinery and transport eqpt.	Other
Section or Division		0 and 1	2 and 4	3	5 to 8		0 to 4	5 to 8	5	65	67 to 69	7	
Weights	1,000	227	151	105	506	1,000	123	844	97	49	119	410	169
1971	104.8	100	91	109	110	109.0	104	110	110	106	107	108	119
1972	116.1	102	93	109	131	111.4	110	112	118	111	108	106	128
1973	132.8	103	104	112	159	126.6	124	128	143	127	123	117	148
1972 1st quarter	115.5	105	90	122	128	107.6	103	109	113	106	103	104	122
2nd quarter	116.8	105	94	111	130	117.4	112	119	130	116	115	112	134
3rd quarter •	106.2					92.4							
4th quarter	126.8	108	104	108	147	126.6	134	126	131	129	126	120	138
1973 1st quarter	134.4	112	105	113	158	121.8	115	124	135	124	121	115	141
2nd quarter	130.8	103	103	115	156	127.7	118	131	147	135	125	121	146
3rd quarter	129.1	95	106	110	155	122.1	123	123	141	120	110	112	147
4th quarter †	138.2	103	106	114	168	134.0	139	133	148	130	127	123	155
1974 1st quarter p	136.5	97	99	116	170	127.7	127	129	161	134	126	119	133
1973 January	143.0	127	113	124	162	127.1	120	129	137	125	126	124	143
February	117.4	91	93	101	140	115.8	105	118	124	115	113	110	138
March	142.8	117	108	115	171	122.3	119	125	145	131	122	112	143
April	116.6	95	95	104	136	123.1	114	126	134	121	119	113	158
May	143.6	112	111	120	174	130.7	124	133	157	143	131	127	131
June	132.3	103	103	122	157	129.4	117	133	151	142	124	123	149
July	133.2	97	104	104	165	129.5	122	132	145	134	122	124	150
August	130.9	95	111	134	152	123.6	126	124	148	119	110	112	149
September	123.0	92	104	93	149	113.3	121	113	130	109	98	101	143
October †	152.6	110	124	135	183	139.8	149	140	158	140	137	127	162
November †	139.8	108	104	112	169	142.0	151	141	154	134	131	128	172
December	122.4	92	90	94	152	120.3	118	119	133	116	113	113	130
1974 January p	133.5	97	101	121	162	118.0	119	118	145	129	123	115	106
February p	132.6	90	95	108	169	128.8	142	128	165	132	127	117	136
March p	143.5	105	101	118	179	136.1	120	139	174	142	129	127	157
April p	140.1	99	99	108	178	132.4	122	135	170	149	111	126	150

• Details not shown due to distortion by dock strike.
p Provisional estimates.
† See note (4) about imports through London Airport.

TABLE 4 Import and export volume index numbers (seasonally adjusted) (Overseas trade statistics basis) 1970 = 100

	Imports					Exports							
	Total	Food, beverages and tobacco	Basic materials	Fuels	Manufactured goods	Total	Non-manufactures	Manufactured goods: Total	Chemicals	Textiles	Metals	Machinery and transport eqpt.	Other
Section or Division		0 and 1	2 and 4	3	5 to 8		0 to 4	5 to 8	5	65	67 to 69	7	
Weights	1,000	227	151	105	506	1,000	123	844	97	49	119	410	169
1972 1st quarter	112.6	100	92	115	123	109.2	108	110	115	108	106	105	123
2nd quarter	113.2	102	94	106	125	113.2	111	115	120	112	110	107	133
3rd quarter •	111.3					99.3							
4th quarter	127.4	107	103	109	150	123.8	123	125	134	124	120	119	137
1973 1st quarter	128.4	105	105	105	150	123.1	120	125	137	126	126	114	143
2nd quarter	128.0	101	103	111	151	125.1	120	128	139	132	124	116	151
3rd quarter	136.8	102	104	119	166	129.9	131	130	147	130	121	122	148
4th quarter †	137.9	103	103	114	170	128.3	124	129	149	122	120	118	151
1974 1st quarter p	136.4	95	104	112	169	130.4	135	131	166	139	131	120	135
1973 January	127.2	114	98	105	148	125.6	120	128	138	125	133	120	139
February	125.3	96	101	106	148	123.6	119	126	132	125	122	117	149
March	132.7	105	115	103	154	120.0	123	120	141	128	122	105	141
April	117.8	98	102	103	136	128.2	119	134	133	126	123	118	185
May	135.6	108	106	112	160	121.1	122	120	140	131	123	113	121
June	130.7	99	101	119	156	126.6	118	128	143	137	125	117	148
July	135.3	100	102	115	164	126.6	124	128	141	134	122	119	147
August	139.7	104	102	137	167	130.3	139	129	151	129	121	121	140
September	135.3	101	108	106	166	132.6	130	133	148	126	122	125	157
October †	142.6	104	116	132	171	129.0	127	130	150	122	124	119	154
November †	136.8	101	100	109	169	131.8	131	131	152	123	119	120	158
December	134.3	103	95	102	171	123.9	113	124	146	120	117	115	142
1974 January p	128.4	93	96	112	159	120.6	122	121	152	133	132	116	107
February p	140.7	94	103	113	177	136.6	159	137	176	143	134	124	145
March p	140.2	99	114	112	170	134.0	124	134	170	139	126	119	155
April p	135.9	98	103	103	171	136.0	123	139	164	151	109	127	168
Average three months ending													
January 1974	132.2	99	97	108	166	125.4	122	126	150	125	123	117	135
April 1974	138.9	97	106	109	173	135.5	135	137	170	144	123	124	156

• Details not shown due to distortion by dock strike.
p Provisional estimates.
† See note (4) about imports through London Airport.

Provisional estimates of vehicle production and new car registrations in June

Tables 1 and 2 show United Kingdom vehicle production as estimated from provisional returns supplied by the major manufacturers.

Table 3 shows provisional estimates of new car registrations. These are based on data provided by the Department of the Environment for a sample of local authority areas.

TABLE 1 Estimated UK vehicle production in June 1974

Thousands

	Cars		Commercial vehicles	
	Month	Weekly average	Month	Weekly average
Estimated output:				
June 1974 (5 weeks ended 29 June)	167.0 p	33.4 p	41.2 p	8.2 p
June 1973 (4 weeks ended 30 June)	146.6	36.7	38.8	9.7
Percentage change		−9		−15

TABLE 2 UK vehicle production: Monthly averages seasonally adjusted

Thousands

	1973		1974					Average of		
	3rd qtr.	4th qtr.	1st qtr.	2nd qtr.	Apr.	May	June	Jan./Mar. 1974	Apr. June 1974	% change
Cars	148	149	118	139 p	119	156	141 p	118	139 p	+17
Commercial vehicles	37.5	33.6	28.9	33.9 p	34.2	34.0	33.5 p	28.9	33.9 p	+18

TABLE 3 New car registrations

Thousands

	1973		1974					Per cent change latest 3 months on previous 3 months
	3rd qtr.	4th qtr.	1st qtr.	2nd qtr.	Apr.	May	June	
Recorded	438	302	327	335 p	101	115	119 p	
Seasonally adjusted	429	356	308	316 p	96	105	115 p	+3

p = provisional.

Index of retail sales in Northern Ireland

The seasonally adjusted index of retail sales in Northern Ireland for April was 164 (1965 = 100), 14 per cent more than in April 1973.

After allowing for price changes, the total volume of sales in April showed a decrease of 3 per cent on a year earlier.

The seasonally adjusted index numbers of the value of sales in April and percentage increases on a year earlier for the main groups of traders are shown below. More detailed information can be obtained from the Department of Commerce, Index of Retail Sales, 21 Linenhall Street, Belfast BT2 8BZ (tel. Belfast (0232) 28081, ext. 140).

		April 1974	
Sales by:	Sales in 1965 – £m	Seasonally adjusted value index numbers 1965 = 100	Percentage increases
All kinds of business	219	164	14
Food shops	97	189	18
Non-food shops	122	143	9
Of which:			
Clothing and footwear shops	36	144	10
Durable goods shops	21	137	3
Miscellaneous non-food shops	43	163	16
Department and general stores	22	114	1

Official Receivers' offices

Official Receivers are responsible for the administration of cases in bankruptcy and compulsory liquidation. Inquiries should be addressed to the nearest Official Receiver

High Court of Justice
Senior Official Receiver: A. T. Cheek

Bankruptcy
Thomas More Building, Royal Courts of Justice, Strand, London WC2A 2JY (Tel: 01-405 7641)
Official Receivers: R. B. Howard; J. Tye

Companies Winding-up
Inveresk House, 346 Strand, London WC2R 0HJ (Tel: 01-836 7733)
Official Receivers: L. R. Bates; N. Saddler; D. A. Williams

Birmingham
Commercial Union House, Martineau Square, Birmingham B2 4UP (Tel: 021-236 8831/7)
A. D. Gwyther; J. F. Hirst

Bournemouth
Burlington Arcade, Bournemouth BH1 2JS (Tel: 0202-28208/9)
A. H. Horler

Bradford
West Riding House, Cheapside, Bradford BD1 4LJ (Tel: 0274-33651/2)
V. Duffy

Brighton
Windsor House (East Entrance), 30-35 Edward Street, Brighton BN2 2JZ (Tel: 0273-64301/2)
J. F. O'Reilly

Bristol
Sun Alliance House, 4 Colston Avenue, Bristol BS1 4BN (Tel: 0272-290268)
D. S. Clackett

Cambridge
49 Bateman Street, Cambridge CB2 1LT (Tel: 0223-53930 and 59646)
R. F. Savage

Canterbury
Lombard House, 12-17 Upper Bridge Street, Canterbury (Tel: 0227-62070 and 65037)
A. R. Haigh

Cardiff
3rd Floor, Hayes House, The Hayes, Cardiff CF1 2UG (Tel: 0222-30575)
B. J. Longley

Chester
Dee Hills Park, Chester CH3 5AR (Tel: 0244-21471/2)
K. Matthewson

Croydon
Park House, 22 Park Street, Croydon CR9 1TX (Tel: 01-686 4961)
R. A. D. Copper

Exeter
Eastgate House, High Street, Exeter EX4 3JU (Tel: 0392-55445)
A. J. Seldon

Gloucester
Grosvenor House, Station Road, Gloucester GL1 1ST (Tel: 0452-21658/9)
H. W. Kirkwood

Hull
Beverley House, St. Stephen's Square, Hull HU1 3XF (Tel: 0482-23720 and 23729)
J. E. Friend

Ipswich
St. Clare House, Greyfriars, Ipswich IP1 1LX (Tel: 0473-56731)
T. A. Tuck

Leeds
Pearl Chambers, East Parade, Leeds LS1 5BX (Tel: 0532-28011/2)
W. A. Bishop

Leicester
Prospect House, 94 Regent Road, Leicester LE1 7DE (Tel: 0533-22251/3)
H. Roach

Liverpool
West Africa House, 25 Water Street, Liverpool L2 0RQ (Tel: 051-236 8397/8)
R. W. F. Pagan

Manchester
Townbury House, 11 Blackfriars Street, Salford M3 5AB (Tel: 061-832 2471)
K. A. Miller; A. N. Percy

Newcastle upon Tyne
3rd Floor, 4 St. Nicholas Buildings, St. Nicholas Street, Newcastle upon Tyne NE1 1RF (Tel: 0632-21104/5)
F. Durkin

Northampton
6 Cheyne Walk, Northampton NN1 5QA (Tel: 0604-37288/9)
R. F. Savage

Norwich
Davey House, Castle Meadow, Norwich NOR O2D (Tel: 0603-28983/4)
T. A. Tuck

Nottingham
1 Collin Street, Nottingham NG1 7EP (Tel: 0602-51596/8)
W. W. Jordan

Plymouth
63 New George Street, Plymouth PL1 1RD (Tel: 0752-68554)
A. J. Seldon

Reading
PO Box No. 40, Somerset House, 3 Blagrave Street, Reading RG1 1QE (Tel: 0734-581931/5)
R. G. Goddard

Rochester
Gordon House, Star Hill, Rochester (Tel: 0634-42603 and 46906)
A. R. Haigh

St. Annes
Petros House, St. Andrews Road North, Lytham St. Annes FY8 2JD (Tel: 039-15-21271)
M. Clark

Sheffield
8/12 Furnival Gate, The Moor, Sheffield S1 4QN (Tel: 0742-26691/3)
T. Wilks

Southampton
21 London Road, Southampton SO9 1NQ (Tel: 0703-23348/9 and 23340)
A. H. Horler

Southend
2nd Floor, Colman House, Victoria Avenue, Southend-on-Sea SS2 6EF (Tel: 0702-41316/7)
F. L. Sage

Stockton
4 Bridge Road, Stockton-on-Tees, Teesside TS18 3BP (Tel: 0642-65598/9)
F. Durkin

Stoke
London House, Hide Street, Stoke-on-Trent ST4 1QN (Tel: 0782-45256/8)
A. K. Sales

Swansea
5th Floor, Sun Alliance Building, 166/167 Helens Road, Swansea SA1 5DL (Tel: 0792-42861)
P. W. Nunn

Watford
40 Clarendon Road, Watford WD1 1HJ (Tel: 0923-44288)
F. L. Sage

Retail sales: provisional estimates for June

The *provisional* estimate of the seasonally adjusted index of the *volume* of retail sales in June is 108 (1971 = 100), showing a recovery of about 2½ per cent from the low figure in May. This follows two months in which there had been comparatively large falls in the volume of trade.

It is possible that increases in earnings paid under threshold agreements, which would have begun in June, may have contributed towards the increased spending in this month. A further factor may have been the bringing forward of some of the mid-year 'sales'.

The estimate suggests an average volume of retail sales in the second quarter around 2½ per cent below the first quarter level, although this fall may be slightly exaggerated by pre-Budget spending at the end of the first quarter; and a volume of sales in the first half about 2½ per cent below the level in the second half of last year.

The *provisional* estimate of the *value* of sales in June, based on non-seasonally adjusted data, shows a 15 per cent rise compared with a year earlier.

Retail sales: Volume Seasonally adjusted index (1971 = 100)			Retail sales: Value Not seasonally adjusted – percentage change compared with a year earlier		
1973	1st quarter	111.8	1973	1st quarter	+16
	2nd quarter	108.0		2nd quarter	+12
	3rd quarter	110.5		3rd quarter	+12
	4th quarter	112.3		4th quarter	+13
1974	1st quarter	110.1	1974	1st quarter	+11
	2nd quarter	107.2 (prov)		2nd quarter	+15 (prov)
1973	January	109.2	1973	January	+14
	February	111.6		February	+16
	March	114.0		March	+17
	April	106.9		April	+13
	May	106.5		May	+11
	June	110.1		June	+13
1974	January	109.5	1974	January	+12
	February	110.3		February	+11
	March	110.4		March	+ 9
	April	107.9		April	+16
	May	105.4		May	+14
	June	108 (prov)		June	+15 (prov)

Detailed statistics of UK overseas trade

Each month the Overseas Trade Statistics give a considerable amount of detail about United Kingdom imports, exports of commodities and, for many of them the most important countries. The information in these statistics is a summary of much more detailed information. This is derived from declarations made by traders to HM Customs and Excise under the descriptions in the Tariff and Overseas Trade Classification (which has over 11,000 commodity headings); there are 199 specified countries.

The fully detailed information is not published on a monthly basis but, when circumstances allow, HM Customs and Excise can supply detailed information about trade under individual descriptions of the Tariff and Overseas Trade Classsification and with individual countries or through United Kingdom ports, either for particular months or for longer periods. A charge is made which covers the cost of the service.

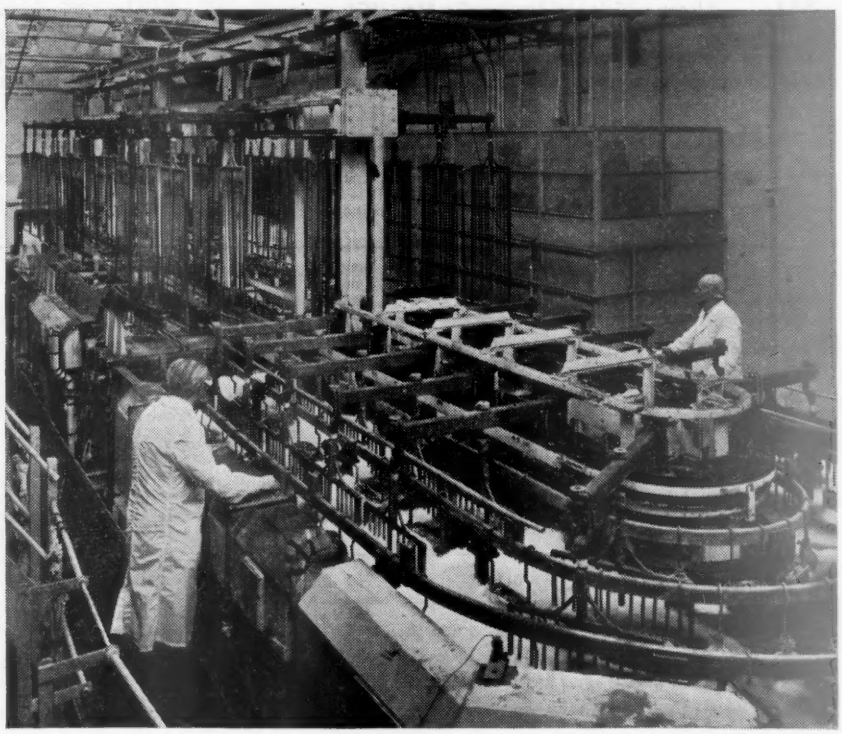
Applications should be made to the Statistical Office, Bill of Entry Section, HM Customs and Excise, 27 Victoria Avenue; Southend-on-Sea, Essex, SS2 6AL (Tel. Southend (0702) 49421, ext. 316 or 323 for Imports, or ext. 314 or 315 for Exports; Telex 99112 CUSEX Southend).

Notes

Provisional figures: The volume index is given to the nearest quarter per cent. The percentage increase in value compared with a year earlier is given to the nearest whole number.

A detailed note on the method of computation of the provisional estimates was published in *Trade and Industry* on 21 February 1974.

The provisional figures are made available by press notice in advance of this article. The final figures for June will be published in a press notice on Monday 5 August.



Plans to spend £2.5 million on the expansion of its facilities for the production of steel golf club shafts and other sporting goods have been announced by Accles & Pollock Ltd., a TI Steel Tube Division. The scheme will double the company's capacity for the manufacture of golf shafts— output is running at over 5 million shafts per annum. Left: finished golf shafts at the Oldbury, Worcestershire, plant of the company. Right: the golf shaft plating plant in operation at Oldbury, additional plating facilities will form part of the new expansion scheme.

Business Monitor

The following titles and issues of Business Monitor are now available:

Production series

Monthly at £1 each a year post free:

PM 381 Cars and commercial vehicles for May 1974
PM 471.1 Wood chipboard for May 1974
PM 491 Rubber consumption and stocks for January, February and March 1974

Quarterly at 37½p each a year post free:

PQ 102 Stone and slate quarrying and mining for first quarter 1974
PQ 262 Mineral oil refining for first quarter 1973
PQ 263 Lubricating oils and greases for second, third and fourth quarters 1973
PQ 278 Fertilizers for first quarter 1974
PQ 322 Copper, brass and other copper alloys for first quarter 1974
PQ 341.1 Industrial (including process) plant and steelwork for fourth quarter 1973
PQ 349.1 Ball, roller, plain and other bearings for first quarter 1974
PQ 381.2 Trailers, caravans and freight containers for fourth quarter 1973
PQ 383 Aerospace products for fourth quarter 1973
PQ 395 Cans and metal boxes for first quarter 1974
PQ 441 Weatherproof outerwear for fourth quarter 1973
PQ 443 Women's and girls' tailored outerwear for third quarter 1973
PQ 492 Plastics floor coverings, leathercloth, etc., for first quarter 1974
PQ 484.1 Wallcoverings for first quarter 1974
PQ 494.3 Sports equipment for first quarter 1974

Service and distributive series

Monthly at 60p a year post free:

SD 5 Catering trades for May 1974

Miscellaneous series

Monthly at £5.25 per year:

M 1 Motor vehicle registrations for May 1974

Business Monitors in the Production, Service and Distributive and Miscellaneous series are normally available by annual subscription from Her Majesty's Stationery Office, PO Box 569, London SE1 9NH. The Census of Production reports are available on standing order from the same address or can be purchased separately from the Government Bookshops or through booksellers.

Exceptionally copies can be purchased over the counter at either the Department of Industry Central Library, 1 Victoria Street, London SW1H 0ET, or at the Department's Statistics and Market Intelligence Library, Export House, 50 Ludgate Hill, London EC4M 7HU. Copies of specific issues (including back issues) can be ordered by post (payable in advance) from the Department's Central Library, which will supply prices on request (tel, 01-222 7877, ext. 3038) or the Department's Library at the Business Statistics Office, Cardiff Road, Newport, Gwent NPT 1XG (tel. 0633-56111, ext. 2793; Telex 497121/497122 – Answer back BSO Newport), from which a complete list of titles of Business Monitors is available on application.

Inquiries about the distribution of Business Monitors may be made to the Business Statistics Office (ext. 2700) whose address and telephone number appear above.

1974 edition of 'United Kingdom in figures'

A handy pocket guide from the Government Statistical Service shows some of the big changes in Britain's life-style since 1951. *The United Kingdom in figures* is a free plastic-coated folding card with over 130 key sets of statistics covering the years 1951, 1968, 1972 and 1973.

It is intended as a useful and durable aide-memoire for busy people who need facts like these at their fingertips – businessmen, trade unionists, journalists, educationists, etc. For some it will be an introduction to the vast range of statistics available from Government sources.

Copies are available free of charge from the Central Statistical Office, Great George Street, London SW1P 3AQ or regional offices of the Department of Industry.

Cinema admissions and takings in April

During April, counted as a four week period, the weekly average of admissions to cinemas in Great Britain was 2.97 million and the weekly average of gross box office takings, including VAT, was £1.45 million. The comparable figures for April 1973 were 2.89 and £1.26 million respectively.

Registrations of British, Community and foreign films

The following are details of films registered by the Department of Trade under the Films Acts 1960 to 1970, as amended by the European Communities Act 1972, during the week ended Friday, 12 July 1974.
BR/E indicates that the film is a British quota film, EC that the film is a quota film. The date which forms part of the registration number of each is the date on which quota life of the film expires.

Title of film	Registered no.	Playing time minutes	Date of registration	Registered in the name of	Maker's name
			BRITISH		
Marco Polo Junior	BR/E 37615/14/7/79	82	11 July	EMI Film Distributors Ltd.	Eric Porter Productions Pty. Ltd., Sydney
Poor Billy Render	BR/E 37616/14/7/79	28	11 July	EMI Film Distributors Ltd.	Willis World Wide Productions Ltd.
S.P.Y.S.	BR/E 37617/14/7/79	104	11 July	EMI Film Distributors Ltd.	Dymphana Film and Theatre Productions Ltd.
Movietone News 2353	BR/E 37552/14/7/79	8	12 July	British Movietonews Ltd.	British Movietonews Ltd.
Movietone News 2353A	BR/E 37553/14/7/79	8	12 July	British Movietonews Ltd.	British Movietonews Ltd.
			FOREIGN		
The Clones	F 37607	94	9 July	K-Tel International (UK) Ltd.	Hunt-Card Productions
A Reason To Live – A Reason To Die	F 37608	91	9 July	K-Tel International (UK) Ltd.	Heritage Enterprises, Rome
Italian Graffiti	F 37609	86	9 July	K-Tel International (UK) Ltd.	Oceania Productions, Rome
Mr. Superinvisible	F 37610	90	9 July	K-Tel International (UK) Ltd.	Edo Cinematografica, Rome, Peter Carsten Productions, London and Monaco Diaprod, Spain
Carry On Dick	F 37611	90	10 July	Fox-Rank Distributors Ltd.	Peter Rogers Productions Ltd., London and G. T. Productions Ltd., London
Latitude Zero	F 37612	95	10 July	EMI Film Distrlbutors Ltd.	Toho Co. Ltd., Tokyo
Room Mates	F 37613	87	10 July	Target International Pictures Ltd.	General Film Coproration
Horizon	F 37514	87	10 July	Connoisseur Films Ltd.	Mafilm Studio 4, Hungarofilm, Budapest
Black Love	F 37618	55	11 July	Cinecenta Film Distributors Ltd.	Jose Benazerof, Paris
The Demons	F 37619	93	11 July	Cinecenta Film Distributors Ltd.	Comptoir Francais du Film Productions, Paris
The Lustful Amazon	F 37620	60	11 July	Cinecenta Film Distributors Ltd.	Comptoir Francais du Film Productions, Paris
Canvas In The Sky	F 37621	23	11 July	Monarch Film Corporation Ltd.	Audio Kine Africa Studios (Pty.) Ltd. Johannesburg

Correction to the Register:
The registration number of the film 'Ireland – Ours' registered on 25 June 1974, has been corrected to BR/E 37537/30/6/79.

Index to statistics and organisational information published regularly in 'Trade and Industry'

A = annually M = monthly Q = quarterly 6M = every six months.

Title	Last published
Air transport: trade by air (6M)	30 May 1974
Balance of payments:	
current account (M)	This week
trends in invisible transactions (Q)	18 Apr. 1974
(*see also* Overseas trade of the UK)	
Bankruptcy orders (Q)	6 June 1974
Business names and limited partnerships (A)	7 Mar. 1974
Capital expenditure: manufacturing, distributive and service industries (Q)	11 July 1974
Catering trades turnover (M)	11 July 1974
Chemicals industry activity (Q)	2 Aug. 1973
Companies:	
acquisitions and mergers (Q)	30 May 1974
new registrations:	
Gt. Britain (M)	4 July 1974
N. Ireland (M)	11 July 1974
Computers: UK market (Q)	24 May 1973
Construction work overseas (A)	11 Oct. 1973
Electronic capital equipment (Q)	21 June 1973
Energy trends (M)	27 June 1974
Engineering industries: sales and orders (M)	13 June 1974
Film industry:	
British Film Fund Agency returns (M)	4 July 1974
cinema admissions and takings (M)	This week
overseas payments and earnings (A)	9 Aug. 1973
registration of films (A)	31 Jan. 1974
Food:	
consumption levels (6M)	2 May 1974
household consumption (Q)	11 Apr. 1974
Footwear industry: production, orders and deliveries (M)	27 June 1974
Foreign exchange: official reserves (M)	11 July 1974
Foreign trade: industrial countries' production and trade (Q)	14 Mar. 1974
(*see also* Overseas trade of the UK)	
Furniture orders and deliveries (M)	23 May 1974
Hire-purchase business (M)	4 July 1974
Industrial production:	
index numbers (M)	4 July 1974
N. Ireland index (M)	4 July 1974
Wales index (Q)	11 Apr. 1974
Insurance companies: investments and assets (A)	30 Aug. 1973
Investment:	
book values of overseas direct investments (every 3 years)	15 Nov. 1973
industry's investment intentions (3 times a year)	6 June 1974
investment and earnings overseas (A)	13 June 1974
Machine tools: sales and orders (M)	13 June 1974
Man-made fibres:	
deliveries (Q)	23 May 1974
production (M)	4 July 1974
production: quarterly analysis (Q)	23 May 1974
Motor industry:	
car and commercial vehicle production (M)	27 June 1974
estimated figures (M)	This week
motor trade turnover (Q)	23 May 1974
Office development permits (Q)	16 May 1974
Overseas trade of the UK:	
direct exporters and credit terms (A)	27 June 1974
UK overseas trade in 1973	16 May 1974
unit value and volume index numbers (M)	This week
value: analysis of trends (Q)	16 May 1974
(*see also* Balance of payments)	
Pension funds: investments and assets (A)	30 Aug. 1973
Retail prices index (M)	27 June 1974
Retail trades:	
sales (M)	4 July 1974
provisional figures	This week
sales, N. Ireland (M)	This week
stocks (M)	11 July 1974
Royalties: overseas transactions (A)	27 June 1974
Shipping: nationality of vessels in UK sea-borne trade (A)	6 Dec. 1973
Steel consumption and stocks (Q)	16 May 1974
Stocks:	
manufacturers' and distributors' (Q)	11 July 1974
retail (M)	11 July 1974
Television: overseas payments and earnings (A)	9 Aug. 1973
Textiles:	
activity in the industry (Q)	25 Apr. 1974
carpet sales (M)	11 July 1974
cotton industry production (M)	11 July 1974
hosiery production (M)	11 July 1974
made-up clothing: orders and deliveries (M)	4 July 1974
orders and deliveries (M)	21 Mar. 1974
wholesale houses' sales (M)	20 June 1974
wool exports (Q)	14 June 1973
wool output (M)	11 July 1974
Tourism:	
foreign visitor arrivals (M)	27 June 1974
overseas travel and tourism (A)	21 Feb. 1974
Wholesale prices:	
average prices of selected commodities (A)	4 Apr. 1974
index numbers (M)	11 July 1974

Departmental organisation etc.

Subjects	Last published
British commercial representation overseas	4 July 1974
Business Monitor titles	6 Sept. 1973
Customs notices of interest to exporters	This week
ECGD local offices	23 May 1974
Guide to Departments	6 June 1974
Official Receivers' offices	This week
Programme of trade promotions	This week
Release dates of economic statistics	27 June 1974

MISCELLANEOUS ADVERTISEMENTS

30p per line, minimum £1.50 payable in advance. Box No. 50p
Orders for advertisements should be addressed to HM Stationery Office, Room C70. Atlantic House, Holborn Viaduct, London, EC1P 1BN
Replies to Box Numbers should be addressed to Box No.—Trade and Industry, Room C70, Atlantic House, Holborn Viaduct, London, EC1P 1BN

TYRES AND WASTE RUBBER. The Sterling Tyre Co. Ltd., are exporters of tyres and tubes and waste rubber. Huge stocks for sale, all grades and sizes, surplus new and good part-worn, repairable tyres, tyre casings for remoulding, scrap tyres for industrial purposes expertly graded to customers requirements credit facilities available for approved customers. The Sterling Tyre Co. Ltd., First Avenue, Montague Industrial Estate, Edmonton, London, N.18. Tel: 01-807 2150.

BALL AND ROLLER BEARINGS, Steelballs and surplus goods (tools etc.) wanted and sold—metal ammo, boxes useful for storage, transport, shelving etc. for sale. Details: R. Pordes, 529B, Finchley Road, London NW3. 01-435 9878/9.

AMERICAN JNR EXECUTIVE, age 30, University graduate, 10 years excellent sales experience, desires position in USA as Factory Sales Agent in woollen clothing field for British or Scottish mnfrs. Resumé & refs furn. Please write to RAND WINTERMUTE, 19965 N.W. Wallowa Pl., Portland, Oregon 97229 USA.

Government Sales

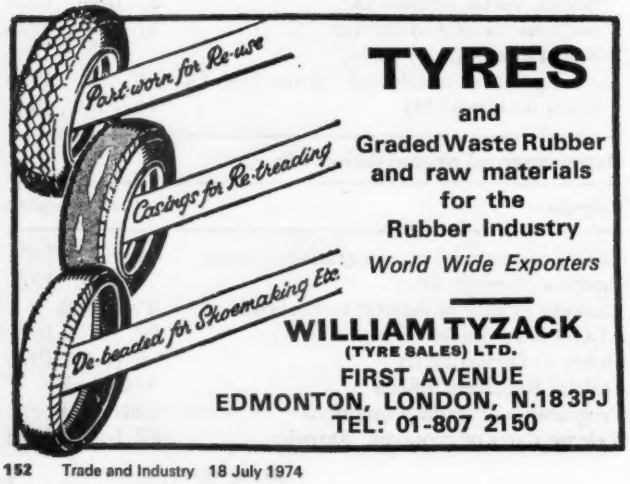
Ministry of Defence

24 and 25 July 1974 Miscellaneous Stores

Location: Ordnance Storage and Disposal Depot, Ruddington, Notts

Auctioneers: Walker, Walton & Hanson (Dept. L), Byard Lane, Bridlesmith Gate, Nottingham NG1 2GL (Tel: 0602 54272)

Approximately 1,200 lots which include mobile cranes by Coles, Jones, Ransomes and Rapier and Taylor. Tractors and dozers by Case and Gainsborough, GMC amphibious DUKWs, agricultural tractors, factory trucks, fork lift trucks, loading shovels by Bray, Michigan and Gainsborough, Scrapers, Bedford RL trucks fitted 2¾ ton recovery cranes. 300 commercial vehicles including heavy trucks and tractors by AEC, Leyland and Scammell. Scammell 6 x 6 breakdown trucks, Scammell 30 ton 6 x 6 diesel tractor, 75 trailers (10 cwts-50 tons), refuellers (800-2,500 galls). Bedford RL 7 ton trucks (many with winches), Thornycroft Mighty Antar 50 ton tractors also fire tenders. 370 saloons, limousines, estate cars, minibuses and light vans (including 135 Morris Mini and Minor 1000 saloons and travellers) motor cycles and 360 Land Rovers. The majority of vehicles are offered as single lots.



TYRES
and
Graded Waste Rubber
and raw materials
for the
Rubber Industry
World Wide Exporters

WILLIAM TYZACK
(TYRE SALES) LTD.
FIRST AVENUE
EDMONTON, LONDON, N.18 3PJ
TEL: 01-807 2150

31 July 1974 Miscellaneous Sales

Location: The Hilltop Motor Hotel, London Road, Carlisle

Auctioneers: Harrison & Hetherington Ltd. (Dept. L), Botchergate, Carlisle CA1 1SE (Tel: 0228 26292)

97 motor vehicles including Morris ambulances, Morris 1000 vans, Morris and BMC Mini saloons, Ford Anglia saloons, Austin vans. Ford D550 truck with drop sides, Land Rovers, minibuses, Massey Ferguson tractors, AEC Mammoth Major cargo trucks, Leyland-Scammell tanker, Leyland Hippo tankers, fork lift trucks, Scammell type trailers, etc. Bending, sanding and grinding machines, guillotines, electric saws and drills, vices, transformers, receivers, control units, test meters, power units, inductors, capacitors, resistors, amplifiers, junction boxes, sockets, switches, electronic valves. Instruments including stroboscopes, verniers, magnets, cameras, pocket and stop watches, clocks, etc., asbestos and steel garages, aluminium tubing and sheets, service clothing, boots and shoes and many other items of miscellaneous stores.

Catalogues for the above sales, which give details of the lots, conditions of sale, viewing times, etc., are available from the relevant auctioneers from two weeks before and up to the day of the sale, price 10p (postal orders only).

Sale by Tender: Machine Tools

Newall high speed grinders and jig grinder, Redman use making machines, lathes, millers, planer, gear hobber and gear tester, etc.

Locations: Aston Down.

Permission to view of presentation of Tender Forms only, obtainable from Directorate of Sales Supply 6aiv, First Avenue House, High Holborn, London WC1V 6HE.

Tenders must be returned by 10 a.m. on 7 August 1974.

Sale by Tender: Motor launch

Tenders are invited for one ex HM Customs Motor Launch lying at Gravesend. Tender Forms are available from the Ministry of Defence, Director of Navy Contracts (Supplies), Section DC11(1), Ensleigh, Bath BA1 5AD. (tel. Bath 6933, ext. 4748). *Forms must be requested before 31 July 1974.*

BRITISH GOVERNMENT CONTRACTORS

These announcements are restricted to firms and companies on the list of Contractors to H.M. Government Departments.

A.F.M. ScotMec — A.F.M.—SCOTMEC — A.F.M. ScotMec

FEED MILLING INSTALLATIONS

The Queen's Award to Industry 1969, for Technological Achievement

DESIGN ● MANUFACTURE ● INSTALLATION

Automated Continuous Feed Mills
Grain Intake and Storage Plants
Malt Processing Installations
Weighing and Bulk Outloading

From 2 tons to 20 tons per hour

Hammer Mills (up to 100 HP) Automatic Metering
Feed Mixers (up to 4 tons) Meal & Pellet Bins
Elevators and Conveyors Pneumatic Slides
Automation Boards & Switches

For Millers ● Distilleries ● Large Farms

AUTOMATED FEED MILLS LTD

SCOTMEC WORKS · AYR · SCOTLAND
TEL. AYR (0292) 64601

Industrial Translation Service

- *Rapid service*
- *The right technical translation*
- *Urgent deadlines met*
- *Language or length no object*
- *Meetings with our staff welcomed*

WTS — Walmica Translation Services Ltd

Also Immediate Telex Translation
London 23209
Birmingham 337257
Southampton 477013

London 01-353 9113 — Stuart House, 1 Tudor Street, London EC4Y 0AP

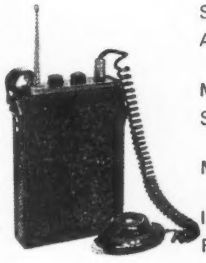
Birmingham 021-236 9435 — St. Philips Chambers, 13 Colmore Row, Birmingham B3 2BE

Southampton 0703-31818 — 11 Bargate Offices, Bargate, Southampton SO1 0DN

---

keep in touch with the . . .

MURPHY
VHF
'Walkie-Talkie'
BE347 Radiotelephone



- GPO Type Approval
- Murphy will undertake all formalities for obtaining a licence
- Hire facilities available
- Three channel selection
- Combined mike/receiver in handset
- Handset can be clipped to pocket or lapel
- Wire and telescopic aerials available
- Low band frequency – 80 Mc/s – provides better penetration in built-up areas
- Batteries easily accessible
- Batteries chargeable in situ – Murphy battery charger handles two units at a time
- Battery life 14 hours from one charge

PRICE £125

Manufacturers of Radio Telephones

Walkie Talkies

S.S.B., V.H.F., A.M., F.M. Units

Marine Ship to Shore

Mobile Aerials

International Hire Facilities Available

MURPHY TELECOMMUNICATIONS

Murphy Telecommunications Systems Ltd.,
North Bradley House, North Bradley, Trowbridge, Wilts., England
Telephone 5306. Telex 28905

Ellesmere Street, Warrington, Lancs., England
Telephone Warrington 39102

Brockenhurst Studios, Fibbards Road, Brockenhurst, Hants., England
Telephone Brockenhurst 3434

E. W. Kendall & Co. Ltd.

FOR

CARBIDE TIPPED CIRCULAR SAW BLADES

MACHINE KNIVES AND ROUTER CUTTERS FOR ALL TRADES

write or telephone — *212-214 Ravenscroft Road, Beckenham, Kent. Telephone: 01-778 3957/4353*

Screwing machines
For Bolts and Pipes,
Portable, for hand and power.
As used by railways, docks, public works and engineers.

James N. Durie & Co. Ltd.
106 Dockfields Road, Shipley, Yorks. 0274 53388.

---

to advertise in

TRADE AND INDUSTRY

telephone

01-248 9876 ext 6147/8

FACING MATTER: £64.00 per page and pro rata to ⅛ page

Colour (cover pages II, III and IV):

black plus second colour, blue, as used on cover page 1	£ 85.00
black plus two colours, including blue, as used on cover page 1	£ 95.00
black plus three colours	£105.00

Centre 4 pages by arrangement

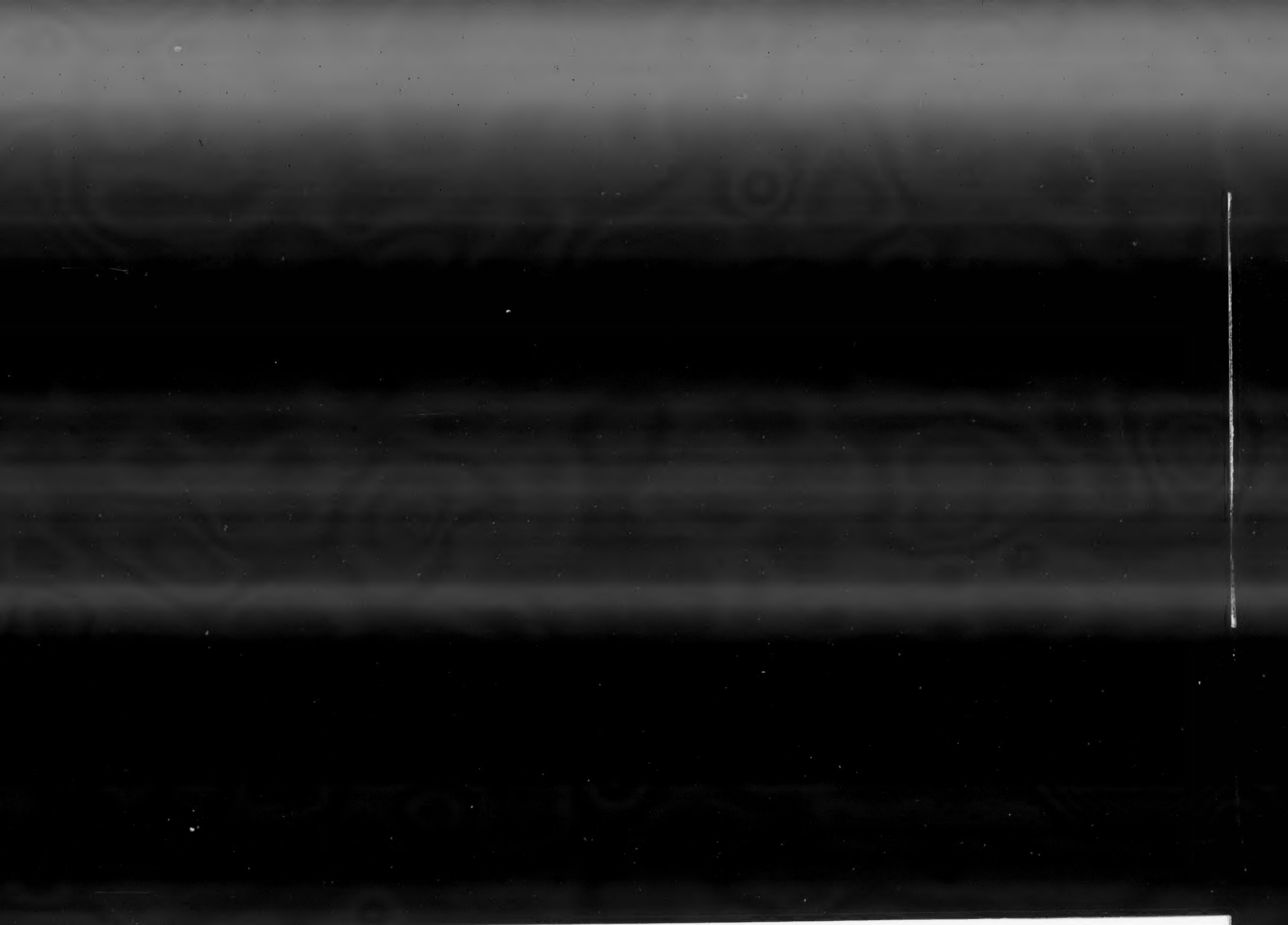
rate card from
HMSO (P5)
Room C70
Atlantic House
Holborn Viaduct
London EC1P 1BN

A world of banking

With our subsidiaries and associates we have over 1,700 offices in . . .

Argentina · Australia · Bahamas · Barbados
Belgium · Belize · Bermuda · Botswana · Brazil
Cameroun · Cayman Islands · Cyprus · Denmark
Fiji · France · Germany · Ghana · Gibraltar
Guyana · Hong Kong · Indonesia · Iran · Israel · Italy
Jamaica · Japan · Kenya
Leeward Islands · Lesotho · Malagasy Republic
Malawi · Malaya · Malta · Mauritius · Monaco
Netherlands · Netherlands Antilles · New Hebrides
New Zealand · Nigeria · Philippines · Rhodesia
Seychelles · Sierra Leone · Singapore · South Africa
South West Africa · Spain · Swaziland
Switzerland · Trinidad and Tobago
Turks and Caicos Islands · Uganda
United Kingdom · USA
British and US Virgin Islands
Windward Islands · Zaire · Zambia

BARCLAYS International

Head Office: 54 Lombard Street, London EC3P 3AH.

Registered as a Newspaper. Published by Her Majesty's Stationery Office, Atlantic House, Holborn Viaduct, London EC1P 1BN, for the Departments of Trade, Industry, and Prices and Consumer Protection, 1 Victoria Street, London SW1H 0ET. Printed by The Garden City Press Limited, Pixmore Avenue, Letchworth, Herts, SG6 1JS. ISBN 0 11 723739 6